

# DIRECTORATE GENERAL OF TURKISH GRAIN BOARD

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*“ We are obliged to increase the working opportunities of the farming sector to the highest standards by taking modern and economical measures.. ”*

*H. Atatürk*





*“In our day, agriculture has been becoming a precious and important sector that cannot be only managed with the soil and the processes and means.”*

*“Today social and economical prosperity of developed countries is based on agricultural development. Agriculture is a sector which generates productiveness and plays an important role in industrialization of countries.”*

**M. Mehdi EKER**  
**Minister of Food, Agriculture and Livestock**



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## LIST OF ABBREVIATIONS

|              |  |
|--------------|--|
| <b>AAPEP</b> | : Agricultural Area Protection for Environmental Purposes        |
| <b>AHR</b>   | : Anatolian Hard Red Wheat                                       |
| <b>Av.</b>   | : Average  |
| <b>BC</b>    | : Before Christ  |
| <b>CAP</b>   | : Common Agriculture Policy                                      |
| <b>CME</b>   | : Chicago Mercantile Exchange                                    |
| <b>CU</b>    | : Customs Union  |
| <b>Da</b>    | : Decare   |
| <b>DGPC</b>  | : Directorate General for Protection and Control                 |
| <b>DIP</b>   | : Direct Income Payment  |
| <b>EU</b>    | : European Union   |
| <b>FOB</b>   | : Free on Board  |
| <b>FRS</b>   | : Farmer Registration System                                     |
| <b>GAP</b>   | : Southeast Anatolian Project                                    |
| <b>Ha</b>    | : Hectare  |
| <b>HRW</b>   | : Hard Red Winter Wheat  |
| <b>IGC</b>   | : International Grains Council                                   |
| <b>IPAC</b>  | : Inward Processing Authorization Certificate                    |
| <b>IPR</b>   | : Inward Processing Regime                                       |
| <b>KCBT</b>  | : Kansas City Board of Trade                                     |
| <b>Kg</b>    | : Kilogram   |
| <b>MGEX</b>  | : Minneapolis Grain Exchange                                     |
| <b>MHW</b>   | : Mechanized Horizontal Warehouse                                |
| <b>MOBSU</b> | : Modern Open Bulk Storing Units                                 |
| <b>PPI</b>   | : Producer Price Index   |
| <b>SRW</b>   | : Soft Red Winter Wheat  |
| <b>TGB</b>   | : Turkish Grain Board  |
| <b>TL</b>    | : Turkish Lira   |
| <b>TUCCE</b> | : Turkish Union of Chambers and Commodity Exchanges              |
| <b>TSA</b>   | : Turkish Statistics Authority                                   |
| <b>TÜGEM</b> | : Directorate General of Agricultural Production and Development |
| <b>USA</b>   | : United States of America                                       |
| <b>USDA</b>  | : United States Department of Agriculture                        |
| <b>WTO</b>   | : World Trade Organization                                       |
| <b>\$</b>    | : Dollar   |
| <b>€</b>     | : Euro   |



## FOREWORD

Currently, agriculture is still a vital necessity as it was for the first civilizations of history. The world population, which is more or less 7,5 billion, increases by 70 million every year and the sustainability of agriculture becomes much more inevitable and gains vital importance as population grows.


Grains, which are considered as being basic foodstuff among agricultural products, are evaluated as a food security both in the world and our country. However, the climatic events experienced in recent years, increase in the figure of people added in the group of the poor, and social crises that develop in consequence of this bring about food security concerns increasingly. Therefore, Turkish Grain Board (TGB) closely monitors the subjects like global climate movements, erosion, food security that directly interests the agricultural sector and evaluates subjects like the status of natural resources, to what extent the production will be affected from developing natural movements, what reflection such developments will be made on our future and performs studies to prevent the probable problems.

Our country has been undergoing a reform process for recent years. This process has reflections on the agricultural sector as well. As we all know, developments in the world agricultural market made the establishment of safety and stability environment in agricultural markets even more important than ever. In order to establish this environment, TGB evaluates the situation of our country and world, its own position and potential and covers important distances towards widening its vision.

Regulating the Turkish grains market constitutes the main field of activity of TGB. From this viewpoint, TGB compiles statistical data by continuously monitoring the domestic and foreign markets, analyzes the data and factors belonging to previous periods, and takes required actions.

Our organization has been collecting the information obtained as a result of its activities annually in a document under the title of “Grains Report” since the year 2005 and brings it into use of the sector. For the purpose of illuminating those interested in agricultural sector, these reports cover the outlook of a previous purchase period from a global and domestic standpoint and the statistical data on actual developments.





Our basic purpose is that this report, which draws the picture of the current situation in grains sector that constitutes the raw material of basic foodstuff and feed sector, is of a basic resource nature from all aspects for the concerned persons. In this respect, the chapters that commence by summary information regarding the plant characteristics, agriculture, and utilization of each grain are enriched with the global and national developments and end by the data on commercial situation. The final chapter of the report, there are activities carried out by our organization, which is in charge of regulating the grains markets and a general evaluation for 2010/2011 grains season.

I wish on the occasion of this study that we contribute in the “sustainable agriculture” efforts that will enable the provision of sufficient food for mankind and that 2011 harvest period be abundant.

Faithfully yours

**Mesut KÖSE**  
Chairman of Board of Directors  
General Manager

A decorative graphic featuring a large, bold, dark brown number '1' on the left. A yellow vine with several leaves curves from the right side of the '1' across the middle of the page. The background is a light beige color with a faint, repeating pattern of wheat stalks. On the far left, there is a vertical strip of thin, dark brown lines.

1

**INTRODUCTION**

## 1. INTRODUCTION

Agriculture maintains its importance for being the locomotive of all other sectors beyond meeting nutrition requirements for the life. In addition, the concerns on food safety emerged due to the global climate changes and drought experienced in recent years, reflection of financial crises on goods markets and trade restrictions have proved strategic importance of the sector once more.

Our country is an advantageous country for agricultural production with climatic and ecological characteristics favoring for a wide production range and the country is in a good condition for self sufficiency in agricultural production. Furthermore, approximately 25 % of the population in the country is employed in agriculture industry. On the other hand, the share of agriculture in GDP is 10 %, and its share in export revenues is approximately 4 % (TSA 2011).

In agricultural production, the grains have the highest share with 50 % share in total 24.3 million decare cultivable area. Among the cereals, wheat is listed in the first rank with 67 % share in overall cereal production. The wheat is followed by barley by 25 % share and maize by 5 % share. Paddy production continuing in 1 % area increases with the development policies applied. The oat and rye production is in sufficient level and maintains its 1 % share in production for a prolonged period (TSA 2011).

Published by the Board as a (annual) periodicals, Grain Report is composed of 6 sections. The title "Assessment of Grains" introduces vegetal characteristics of the grains such as wheat, barley, rye, oat, corn, paddy as well as production, consumption, import, export, stock and price trends of respective grains in Turkey and rest of the world. Third section of the Report analyses procurement and support policies applied by major grain producer countries in the world, common agricultural policies and types of practices in EU member countries. Forth section introduces Turkish Grain Board and introduces ongoing legislation and EU harmonization activities conducted by the Board. Fifth section provides a status determination for assessing in next years and evaluates option trades according to the trends in Turkish mercantile exchanges and other major mercantile exchanges in the world.



# 2

## **ASSESSMENT OF GRAIN PRODUCTS**

## 2. ASSESSMENT OF GRAIN PRODUCTS

### 2.1. Wheat

#### 2.1.1. Vegetal characteristics

Constituting basic source of carbohydrate, the wheat absolutely takes its place in our daily dieting either in bread and other bakery products form through kneading dough or as various products such as bulgur, pasta, semolina, biscuits. Bran and other by-products generated in grinding process as well as low quality wheat are used as animal feed. In addition, we have also observed use of wheat in bio ethanol production together with renewable energy concept appeared in recent years.

The wheat is classified in 3 categories according to their botanic structures:

1. Triticum aestivum (milling wheat),
2. Triticum durum (durum wheat),
3. Triticum compactum (club wheat).

Likewise, the wheat is also categorized according to the hardness, grain colour and sowing time:

**According to grain hardness;** hard wheat, semi hard wheat, soft wheat,

**According to grain colour;** red wheat, white wheat,

**According to sowing time;** summer time wheat, winter time wheat

The wheat preference of the industrialists changes according to the purpose of use. For example, where high protein rate and quality besides flour yield is desired for milling wheat, low protein content is desired for the wheat to be used in biscuit production.

A wheat grain is composed of three sections called pericarp, embryo and endosperm. Endosperm constitutes 85 % of the grain and this section is used for obtaining flour. The husk of the grain is used to get the bran that is mostly used in feed industry. Embryo generally remains with the barn or separated in particular case. Embryo is also used consumed as food as well as using for wheat oil production.

Though ranging according to the species and its regions the wheat average composition is 12 % water, 70 % carbohydrate, 12 % protein, 2 % fat, 2.2 % cellulose and 1.8 % ash.

## 2.1.2. Production, Consumption, Import, Export, Stocks and Prices of Wheat in Turkey

Turkey holds 3.8 % of wheat cultivation area in the world. The wheat covers 38 % of total cultivated areas and 67 % of agricultural lands used for cereal planting (TSA 2011)

| Chart 1. Cultivation Area, Production, Yield of Wheat in Turkey in 1930- 2000 Period |                       |                  |               |
|--|-----------------------|------------------|---------------|
| Years  | Cultivation Area (Ha) | Production (Ton) | Yield (Kg/Ha) |
| 1930   | 2,809,300             | 2,586,377        | 921           |
| 1940   | 4,381,420             | 4,067,950        | 928           |
| 1950   | 4,477,191             | 3,871,926        | 865           |
| 1960   | 7,700,000             | 8,450,000        | 1,097         |
| 1970   | 8,600,000             | 10,000,000       | 1,163         |
| 1980   | 9,020,000             | 16,500,000       | 1,829         |
| 1990   | 9,450,000             | 20,000,000       | 2,116         |
| 2000   | 9,400,000             | 21,000,000       | 2,234         |

Source: TSA 2011

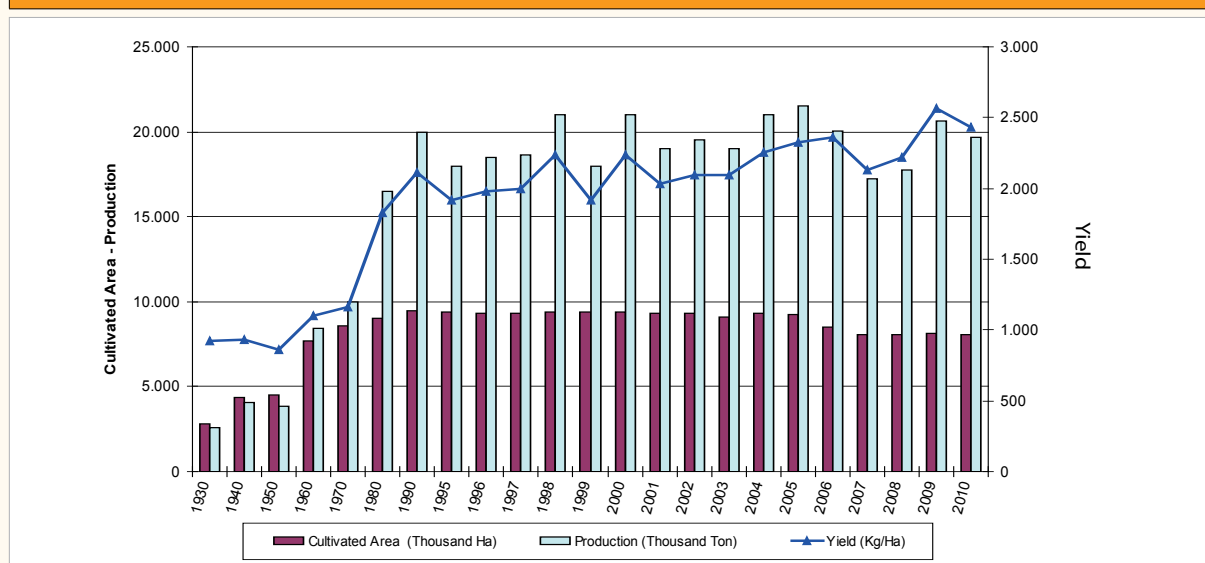
As seen in Chart 1, 2,586,377 tons wheat was produced in 1930 from 2,809,300 ha cultivated area representing yield of 921 Kg/Ha and 21 million tons wheat was produced from 9,400,000 ha cultivated area in 2000 representing 2,234 Kg/Ha yield.

| Chart 2. Cultivation Area, Production, Yield of Wheat in Turkey in 2001- 2010 Period |                       |                  |               |
|--|-----------------------|------------------|---------------|
| Years  | Cultivation Area (Ha) | Production (Ton) | Yield (Kg/Ha) |
| 2001   | 9,350,000             | 19,000,000       | 2,032         |
| 2002   | 9,300,000             | 19,500,000       | 2,097         |
| 2003   | 9,100,000             | 19,000,000       | 2,099         |
| 2004   | 9,300,000             | 21,000,000       | 2,258         |
| 2005   | 9,250,000             | 21,500,000       | 2,324         |
| 2006   | 8,490,000             | 20,010,000       | 2,360         |
| 2007   | 8,097,700             | 17,234,000       | 2,130         |
| 2008   | 8,090,000             | 17,782,000       | 2,219         |
| 2009   | 8,100,000             | 20,600,000       | 2,566         |
| 2010   | 8,094,000             | 19,660,000       | 2,429         |

Source: TSA 2010 \*

Analysing recent 10 years, it is conceivable that wheat cultivation area changes in 8.1- 9.5 million hectare range while total quantity produced changes between 18.0- 21.5 million tons. Exceptionally, the wheat yield amount was realized 17.2 million tons in 2007 due to harsh drought experienced in respective year. Estimate wheat production for 2010 is 19.7 million tons according to TSA (Chart 2, Graphic 1).

Graphic 1. Wheat Production, Cultivation Area and Yield in Turkey



Source: TSA 2011

Even though the wheat yield amount has increased in Turkey throughout the years, the yield rate still remains below the world average. One of the most important factors in wheat yield rate is use of high quality seeds. Considering 8.5 million hectare area allocated for wheat cultivation, annual seed demand is calculated as 1.7 million tons based on 200 kg/ha seed use. Considering the fact that the wheat is a cleistogamic plant requiring replacement of the seeds with certified wheat seed in every 3 years, our country needs approximately 560 thousand tons of certified seed each year. While total certified wheat seed production amount was 145,521 tons in public and private sector in 2008, this figure increased to 315,625 tons in CY 2010. Quantity of certified seed distributed in CY 2010 is 192,961 tons (Chart 3).

Chart 3. Supply and Distribution of Certified Wheat Seed in 2008- 2010 (Ton)

| CY 2008      |                |              |               |                |                |              |
|--------------|----------------|--------------|---------------|----------------|----------------|--------------|
| Foundation   | Production     | Import       | Stock         | Total Supply   | Distribution   | Export       |
| Public       | 69,885         | 35           | 31,642        | 101,563        | 83,432         | 1,900        |
| Private      | 75,636         | 576          | 4,577         | 80,789         | 72,084         | 2,512        |
| <b>Total</b> | <b>145,521</b> | <b>611</b>   | <b>36,219</b> | <b>182,352</b> | <b>155,16</b>  | <b>4,412</b> |
| CY 2009      |                |              |               |                |                |              |
| Public       | 125,566        | 20           | 16,255        | 141,840        | 141,840        | -            |
| Private      | 95,634         | 1,032        | 3,359         | 99,151         | 63,644         | -            |
| <b>Total</b> | <b>221,200</b> | <b>1,052</b> | <b>19,614</b> | <b>240,991</b> | <b>205,484</b> | <b>-</b>     |
| CY 2010      |                |              |               |                |                |              |
| Public       | 167,152        | 80           | 39,235        | 206,467        | 116,311        | 0            |
| Private      | 148,473        | 427          | 27,029        | 175,899        | 76,650         | 4,534        |
| <b>Total</b> | <b>315,625</b> | <b>507</b>   | <b>66,264</b> | <b>382,366</b> | <b>192,961</b> | <b>4,534</b> |

Source: TUGEM 2011

| Chart 4. Wheat Production in Turkey According to TSA, USDA and IGC Statistics (Million Ton) |      |      |      |
|---|------|------|------|
| Years   | TSA  | IGC  | USDA |
| 2000  | 21.0 | 17.5 | 18.0 |
| 2001  | 19.0 | 15.5 | 15.5 |
| 2002  | 19.5 | 17.3 | 16.8 |
| 2003  | 19.0 | 18.5 | 16.8 |
| 2004  | 21.0 | 18.5 | 18.5 |
| 2005  | 21.5 | 18.0 | 18.5 |
| 2006  | 20.0 | 17.5 | 17.5 |
| 2007  | 17.2 | 15.5 | 15.5 |
| 2008  | 17.8 | 17.0 | 16.8 |
| 2009  | 20.6 | 18.5 | 18.5 |
| 2010  | 19.7 | 17.5 | 17.0 |

Source: TSA 2011, USDA 2011 and IGC 2011

Analysing Chart 4, it is seen that 2010 wheat production of Turkey is 19.7 million tons according to statistics of TSA.

| Chart 5. Regional Wheat Production in Turkey in 2010 (Thousand Ton) |               |            |              |            |
|---|---------------|------------|--------------|------------|
| Region Name   | Milling Wheat |            | Durum Wheat  |            |
|   | Quantity      | %          | Quantity     | %          |
| Marmara Region  | 2,730         | 17         | 6            | 0.2        |
| Aegean Region   | 1,133         | 7          | 372          | 11         |
| Central Anatolia Region   | 5,458         | 34         | 803          | 23         |
| Mediterranean Region  | 2,106         | 13         | 348          | 10         |
| East Anatolia Region  | 1,186         | 7          | 140          | 4          |
| Southeast Anatolia Region   | 1,821         | 11         | 1,590        | 46         |
| Black Sea Region  | 1,777         | 11         | 191          | 6          |
| <b>Total</b>  | <b>16,210</b> | <b>100</b> | <b>3,450</b> | <b>100</b> |

Source: Regional production estimates of TGB based on 2011 data of TSA

Even though wheat can be produced in any region in our country, Central Anatolia is the main grain supplier of Turkey. Thus, Central Anatolia is listed in first rank in wheat production in CY 2010 with its 34 % share in total production. The region is followed by Marmara Region (17%) and Mediterranean Region (13 %). Least share in production belongs to Aegean and East Anatolia Regions by 7 % share each. Southeast Anatolia Region leads in durum wheat production and is followed by Central Anatolia Region (see Chart 5).



Chart 6. Consumption, Stock Change and Sufficiency Level of Wheat in Turkey

| Market Year* | Domestic Use (Thousand Ton) | Consumption As Food (Thousand Ton) | Consumption As Seed (Thousand Ton) | Consumption As Feed (Thousand Ton) | Losses (Thousand Ton) | Stock Change (Thousand Ton) | Consumption Per Capita (Kg) | Sufficiency Rate (%) |
|--------------|-----------------------------|------------------------------------|------------------------------------|------------------------------------|-----------------------|-----------------------------|-----------------------------|----------------------|
| 2000/01      | 19,362                      | 15,078                             | 1,683                              | 2,020                              | 581                   | 49                          | 225.4                       | 106.5                |
| 2001/02      | 19,780                      | 15,629                             | 1,674                              | 1,884                              | 593                   | -757                        | 230.2                       | 94.3                 |
| 2002/03      | 19,857                      | 15,645                             | 1,638                              | 1,979                              | 596                   | -118                        | 227.3                       | 96.4                 |
| 2003/04      | 18,957                      | 14,782                             | 1,674                              | 1,932                              | 569                   | 286                         | 211.9                       | 98.4                 |
| 2004/05      | 19,402                      | 15,133                             | 1,665                              | 2,023                              | 582                   | -595                        | 214.1                       | 106.3                |
| 2005/06      | 16,846                      | 14,283                             | 1,528                              | 425                                | 610                   | 276                         | ...                         | 120.6                |
| 2006/07      | 18,943                      | 16,491                             | 1,458                              | 427                                | 567                   | -834                        | ...                         | 99.8                 |
| 2007/08      | 16,882                      | 14,584                             | 1,458                              | 351                                | 489                   | 97                          | 206.6                       | 96.6                 |
| 2008/09      | 17,781                      | 15,459                             | 1,456                              | 362                                | 504                   | 308                         | 216                         | 94.5                 |
| 2009/10      | 16,961                      | 14,495                             | 1,458                              | 425                                | 584                   | 965                         | 200                         | 94.5                 |

Source: TSA 2011.

(\*) Market Year: Covers July - June period for 2000/01 – 2004/05 and 1 June- 31 May Period for 2005/06 – 2007/08 - 2008/2009 - 2009/2010 (see APPENDIX 1 for explanation)

According to TSA statistics, wheat consumption of Turkey in MY 2009/10 was 14 million 495 thousand ton in form of food, 1 million 458 thousand ton in form of seed and 425 thousand tons in form of feed (see Chart 6).

According to the information obtained from our Provincial Directorates, current situation about flour, feed, pasta, bulgur, biscuits, semolina, feed and paddy factories operating in our country are summarized in Chart 7 below.

Chart 7. Current Situation in Flour, Pasta, Bulgur, Biscuits, Semolina, Feed and Paddy Factories in Turkey (CY 2010)

| Factories   | Number of Factories (Operating) | Annual Capacity (Ton)         |                            | Capacity Utilization Rate (%) |
|-------------|---------------------------------|-------------------------------|----------------------------|-------------------------------|
|             |                                 | Installed Capacity (Ton/Year) | Actual Capacity (Ton/Year) |                               |
| Wheat Flour | 682                             | 32,430,829                    | 15,168,570                 | 47                            |
| Pasta       | 20                              | 1,716,104                     | 1,095,380                  | 64                            |
| Bulgur      | 99                              | 1,194,212                     | 699,343                    | 59                            |
| Biscuits    | 26                              | 666,331                       | 476,788                    | 72                            |
| Semolina    | 11                              | 511,770                       | 322,166                    | 63                            |
| Feed        | 403                             | 27,121,725                    | 14,864,066                 | 55                            |
| Paddy       | 130                             | 3,159,811                     | 1,154,550                  | 37                            |

Source: TGB 2011

Wheat production in Turkey generally meets wheat consumption; however the shortage amount is imported when the domestic demand cannot be supplied due to drought and quality problems from time to time. Wheat import figures reached to 3 million 708 thousand tons in CY 2008 which was the highest in amount in recent 10 years. Wheat import volume has decreased in 2009 compared to the figures of 2008 and became 3 million 380 thousand tons. Such high import volume resulted from using 2007- 2008 Inward Processing Regime (IPR) certificates in respective year (2008). Furthermore, low wheat yields in Turkey in CY 2008 and changes in import tax applied for wheat import also contributed to respective figures. Indeed, customs tax rate applied for wheat dropped from 130 % to 8 % on November 2007 and to 0 % in 2008 considering production and market stock conditions. In CY 2009, 3 million 708 thousand tons wheat was imported. Low world wheat prices resulting from high yields, import transactions carried out under IPR and partial quality problems experienced in several regions were contributing factors for high import volume in wheat. Wheat import volume in 2010 has become 2 million 554 thousand tons (see Chart 8).

Turkey imports majority of the wheat from Russian Federation due to logistics and competitive price advantages. Also, Turkey imports high volume of wheat from Kazakhstan, EU(27) and Ukraine.

Turkish Grain Board has the option to export surplus volume in order to balance the prices in wheat markets. Making an increase compared to CY 2007 and 2008 due to increase in production, wheat export volume reached to 301 thousand tons in CY 2009. 2010 wheat export has become 1 million 156 thousand tons with an increase compared to volumes in 2009 and 2009 due to increase in production (see Chart 8).

| Chart 8. Wheat Import and Export Volume of Turkey (Including Durum Wheat) |                |                     |                    |                |                     |                    |
|---|----------------|---------------------|--------------------|----------------|---------------------|--------------------|
| Years   | Import         |                     |                    | Export         |                     |                    |
|   | Quantity (Ton) | Value (Thousand \$) | Av. Price (\$/Ton) | Quantity (Ton) | Value (Thousand \$) | Av. Price (\$/Ton) |
| 2000  | 963,668        | 126,143             | 131                | 1,782,048      | 193,308             | 110                |
| 2001  | 346,827        | 49,621              | 143                | 1,117,969      | 136,225             | 122                |
| 2002  | 1,116,575      | 150,472             | 135                | 55,329         | 9,781               | 177                |
| 2003  | 1,846,284      | 277,543             | 150                | 938            | 401                 | 428                |
| 2004  | 1,065,389      | 221,868             | 208                | 864            | 359                 | 416                |
| 2005  | 135,596        | 25,031              | 185                | 327,931        | 52,155              | 159                |
| 2006  | 239,874        | 52,624              | 219                | 685,674        | 100,853             | 147                |
| 2007  | 2,147,107      | 570,39              | 266                | 18,281         | 9,132               | 500                |
| 2008  | 3,708,003      | 1,483,190           | 400                | 8,005          | 5,569               | 696                |
| 2009  | 3,379,928      | 899,004             | 266                | 301,485        | 60,647              | 201                |
| 2010  | 2,554,189      | 655,049             | 256                | 1,156,696      | 198,554             | 172                |

Source: TSA 2011.

Chart 9. Durum Wheat Import and Export Volume of Turkey

| Years | Import         |                     |                           | Export         |                     |                           |
|-------|----------------|---------------------|---------------------------|----------------|---------------------|---------------------------|
|       | Quantity (Ton) | Value (Thousand \$) | Av. Import Price (\$/Ton) | Quantity (Ton) | Value (Thousand \$) | Av. Export Price (\$/Ton) |
| 2000  | 6,998          | 1,238               | 177                       | 817,160        | 101,014             | 124                       |
| 2001  | 5,337          | 865                 | 162                       | 411,726        | 59,316              | 144                       |
| 2002  | 14,429         | 2,814               | 195                       | 54,657         | 9,580               | 175                       |
| 2003  | 9,521          | 1,720               | 181                       | 148            | 55                  | 371                       |
| 2004  | 20,429         | 5,062               | 248                       | 123            | 46                  | 373                       |
| 2005  | 26             | 30                  | 1,154                     | 219,565        | 37,508              | 171                       |
| 2006  | 3,899          | 869                 | 223                       | 243,458        | 40,886              | 168                       |
| 2007  | 127,785        | 36,487              | 286                       | 13,638         | 6,387               | 468                       |
| 2008  | 151,554        | 85,555              | 565                       | 2              | 2                   | 848                       |
| 2009  | 111,342        | 48,694              | 437                       | 10,027         | 28,506              | 284                       |
| 2010  | 80,632         | 25,373              | 315                       | 348,372        | 63,636              | 183                       |

Source: TSA 2011.  
Note: Import in CY 2005 represents seed import transactions.

Durum import and export data of Turkey for 2000- 2010 period are given in Chart 9 above. Highest durum wheat import was realised in year 2008 with 151,554 tons and it has reduced to 80,632 tons in year 2010 decreasing by 46 % compared to previous year. Highest durum wheat export was realised in year 2000 with 817,160 tons and it has reduced to 348,372 tons in year 2010 decreasing by 57 % compared to that period.

The competition chance of wheat prices in domestic market is considerably low due to high production cost of wheat in our country. Therefore, the wheat is exported in form of final products such as flour, pasta, bulgur, biscuits and others through processing instead of exporting the wheat as raw material. Thus, Turkey ranked in first place in world wheat flour export realizing 1,980 thousand tons of export volume in 2005 and she was ranked in second place by realizing 1,807 thousand tons of export volume following Kazakhstan in 2009. In 2010, Turkey has realized 1,854 thousand tons of wheat flour export (see Chart 10). Most important customers of Turkey in wheat flour export are Iraq, Indonesia, Libya and Sub-Saharan African Countries.

Chart 10. Wheat Products Export of Turkey

| Products                    | 2006                    |                      | 2007                    |                      | 2008                    |                      | 2009                    |                      | 2010                    |                      |
|-----------------------------|-------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------|
|                             | Quantity (Thousand Ton) | Amount (Thousand \$) | Quantity (Thousand Ton) | Amount (Thousand \$) | Quantity (Thousand Ton) | Amount (Thousand \$) | Quantity (Thousand Ton) | Amount (Thousand \$) | Quantity (Thousand Ton) | Amount (Thousand \$) |
| Flour                       | 1,176                   | 257,060              | 1,216                   | 424,456              | 1,213                   | 617,985              | 1,807                   | 581,470              | 1,854                   | 602,426              |
| Bulgur                      | 63                      | 24,097               | 76                      | 39,122               | 74                      | 59,463               | 115                     | 63,145               | 163                     | 81,122               |
| Semolina                    | 19                      | 18,823               | 26                      | 14,500               | 26                      | 22,440               | 22                      | 10,754               | 50                      | 20,456               |
| Pasta                       | 160                     | 67,223               | 177                     | 104,242              | 172                     | 170,656              | 213                     | 149,429              | 297                     | 185,964              |
| Cake, Pastry, Biscuits, etc | 176                     | 261,445              | 213                     | 344,796              | 198                     | 399,710              | 202                     | 406,311              | 189                     | 365,005              |

Source: TSA 2011.

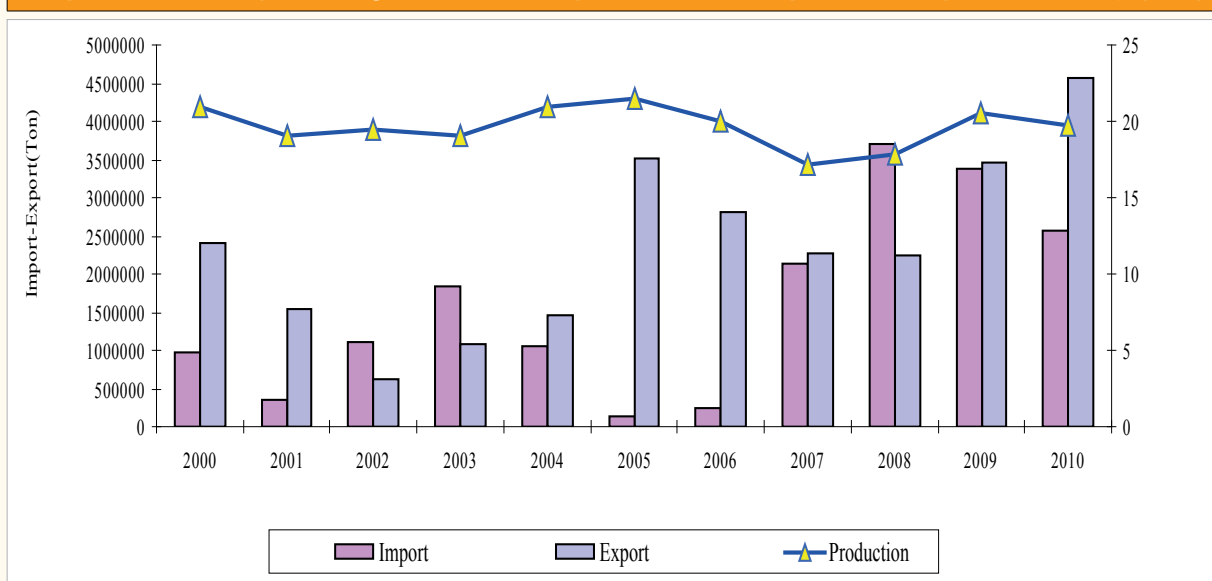
**Chart 11. Wheat Equivalence of Wheat and Wheat Product Exports of Turkey (Ton)**

| Years  | Raw Material Export |               |              | Wheat Equivalence of Product Exports |                               |                 | Total Export    |
|--|---------------------|---------------|--------------|--------------------------------------|-------------------------------|-----------------|-----------------|
|  | Durum Wheat         | Milling Wheat | Total Wheat  | Durum Wheat                          | Milling Wheat + Biscuit Wheat | Total Wheat     |                 |
| 2000   | 817,160             | 964,888       | 1,782,048    | 31,339                               | 594,240                       | 625,579         | 2,407,627       |
| 2001   | 411,726             | 706,242       | 1,117,969    | 44,619                               | 368,347                       | 412,965         | 1,530,934       |
| 2002   | 54,657              | 672           | 55,329       | 66,414                               | 495,443                       | 561,857         | 617,186         |
| 2003   | 148                 | 790           | 938          | 89,262                               | 991,898                       | 1,081,160       | 1,082,098       |
| 2004   | 123                 | 741           | 864          | 166,628                              | 1,279,702                     | 1,446,329       | 1,447,193       |
| 2005   | 219,565             | 108,366       | 327,931      | 219,372                              | 2,952,874                     | 3,172,246       | 3,500,177       |
| 2006   | 243,458             | 442,216       | 685,674      | 259,516                              | 1,871,079                     | 2,130,595       | 2,816,269       |
| 2007   | 13,638              | 4,643         | 18,281       | 270,664                              | 1,992,935                     | 2,263,599       | 2,281,880       |
| 2008   | 2                   | 8,003         | 8,005        | 277,582                              | 1,968,956                     | 2,246,537       | 2,254,542       |
| 2009   | 100,257             | 201,225       | 301,485      | 344,166                              | 2,806,704                     | 3,150,870       | 3,452,355       |
| 2010   | 348,372             | 808,324       | 1,156,696    | 479,459                              | 2,935,959                     | 3,415,418       | 4,572,114       |
| <b>Wheat Conversion Coefficients of Finished Product Exporters</b> |                     |               | <b>Flour</b> | <b>Pasta</b>                         | <b>Bulgur</b>                 | <b>Biscuits</b> | <b>Semolina</b> |
|  |                     |               | 1.358        | 1.612                                | 1.09                          | 0.87            | 1.66            |

Source: TSA 2011.

Approximately 91 % of wheat export carried out in 2009 was performed in equivalent for final wheat product exports. The same figure has been 75 % in 2010.

**Graphic 2. Wheat (including Durum Wheat) Production, Import and Export of Turkey (Ton)**



Source: TSA, All Exporters Unions

Note: The export figures include wheat equivalents of finished product exports.

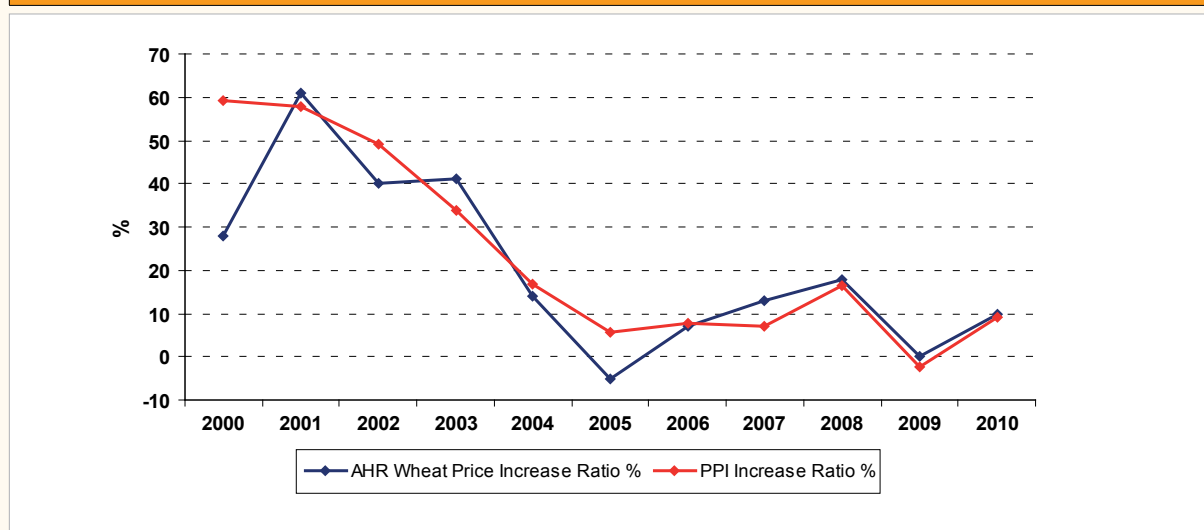
Analysing Graphic 2, increase in wheat import especially in recent past years can clearly be observable. Turkey's wheat production in 2010 is expected to be 19.7 million tons representing 4.9 % decrease compared the figure of 2009. This situation runs in parallel with final product export of Turkey (Chart 11). For example, in 2010, 90 % of the wheat imported has been exported as final product.

| Chart 12. TGB Wheat Procurement Price Rates (TL/Ton) |                               |  |  |   |  |
|--|-------------------------------|--|--|---|--|
| Years  | Durum Wheat Procurement Price | Anatolian Hard Red Milling Wheat Procurement Price | Producer Price Index Increase Rate (%) | Dollar Equivalent of Procurement Price (\$/Ton) | World Wheat Procurement Price (USA- HRW2) (FOB \$/Ton) |
| 2000   | 117.3                         | 102  | 59.16                                  | 167   | 115  |
| 2001   | 188.6                         | 164  | 57.71                                  | 145   | 135  |
| 2002   | 259.9                         | 230  | 49.30                                  | 167   | 123  |
| 2003   | 367.0                         | 325  | 33.69                                  | 218   | 154  |
| 2004   | 392.0                         | 370  | 16.62                                  | 247   | 167  |
| 2005   | 360.0                         | 350  | 5.59                                   | 255   | 152  |
| 2006   | 385.0                         | 375  | 7.66                                   | 264   | 206  |
| 2007   | 440.0                         | 425  | 7.14                                   | 317   | 202  |
| 2008*  | 500.0                         | 500  | 16.53                                  | 400   | 362  |
| 2009   | 525.0                         | 500  | -2.46                                  | 321   | 267  |
| 2010   | 575.0                         | 550  | 9.21                                   | 357   | 193  |

Note: Shows annual change rates (%) based on Producer Price Index (PPI) on May. Average world wheat price and exchange rate of dollar on May was considered for calculations.  
 (\*) Prices for 2008 are consignment procurement price and intervention procurement price was not announced.

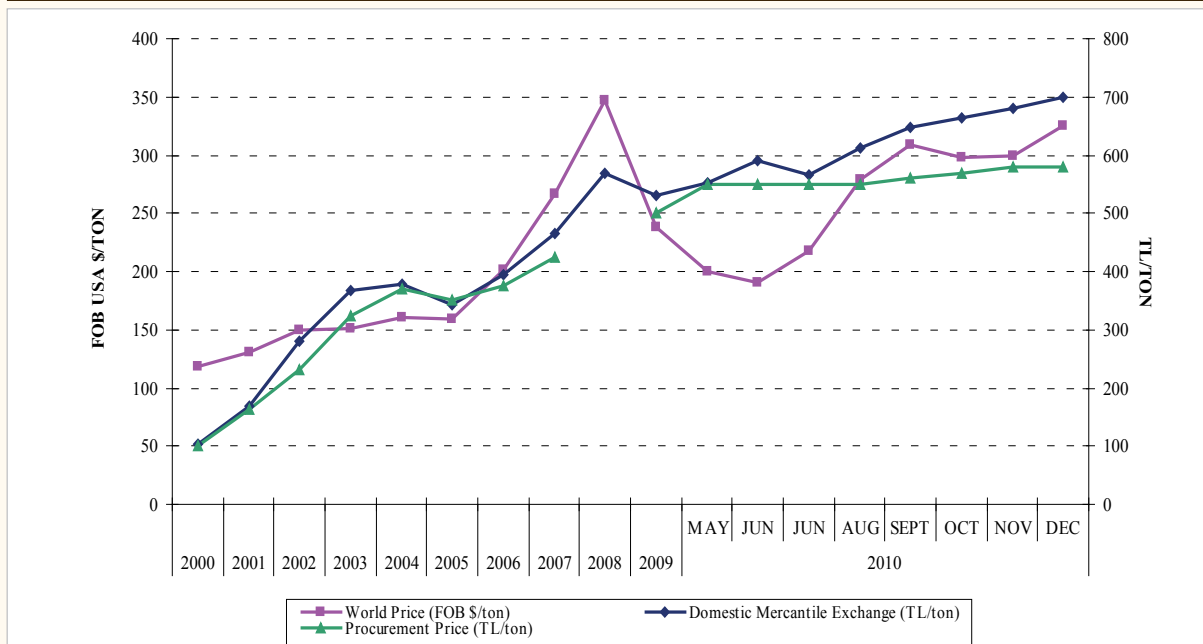
As seen in Chart 12, wheat procurement prices in our country are generally above average world wheat procurement prices.

Graphic 3. Increase Rate of Anatolian Hard Red Milling Wheat Price and PPI Increase Rate (%)



Source: TGB, TSA 2011.

**Graphic 4. Comparison of TGB Wheat (AHR) Inception Procurement Price, AHR Wheat Exchange Average Price and World Wheat Price (USA HRW2)**



Source: AHR Wheat price was based on daily prices obtained from Konya, Polatlı and Eskişehir Commodity Exchanges. The prices are average prices created in sales section. USA HRW2 wheat price is based on daily prices received from Reuters. AHR Wheat procurement price was not declared in 2008.

Average FOB price for American Hard Red Winter Wheat (USA HRW2), average mercantile exchange price for Anatolian Hard Red Wheat (AHR) and announced procurement price for AHR are comparatively shown in Graphic 4.

Graphic 4 gives comparative prices of American Hard Red Winter (USA HRW2) Wheat, Anatolian Hard Red (AHR) Wheat declared in mercantile exchanges. In 2008, average FOB price of US HRW 2 wheat was 347 \$/ton and average price of AHR Wheat in mercantile exchange was 569 TL/ton. No procurement price was declared for the wheat in the same period. In 2009, average FOB price of US HRW 2 wheat was 238 \$/ton and average price of AHR Wheat in mercantile exchange was 531 TL/ton. In 2009, procurement price for AHR wheat was declared as 500 TL/ton.

In 2010, average FOB price of US HRW 2 wheat has been 247 \$/ton and average price of AHR wheat in mercantile exchange has been 608 TL/ton. Procurement price for AHR wheat has been declared as 550 TL/ton for the same period. Thus, US HRW2 FOB price has decreased by 29 % in 2010 compared to the figure in 2009 and increased by 4 % compared to year 2009. AHR wheat prices has increased by 7 % and 14.5 % in 2010 compared to the figures in 2008 and 2009 respectively.

Domestic wheat prices increased in the country due to the increase in world wheat prices in first quarter of 2008 resulting from the drought experienced in preceding year; however, the prices have started to decrease again especially after start of the harvest.

The quantity of the product traded at mercantile exchanges has increased in 2009/10 harvest period compared to 2008 in parallel with the increase in overall yield. This situation led the wheat prices decreasing. However, the prices started to increase in mid August and this trend continued till the end of the year.

**Chart 13. Wheat (AHR) Price Rates on Commodity Exchanges in 2006- 2010 Period (TL/Ton)**

| Years | Wheat     | Eskişehir |     |     |     |     |     | Konya |     |     |     |     |     | Polatlı |     |     |     |     |     |
|-------|-----------|-----------|-----|-----|-----|-----|-----|-------|-----|-----|-----|-----|-----|---------|-----|-----|-----|-----|-----|
|       |           | Jul       | Aug | Sep | Oct | Nov | Dec | Jul   | Aug | Sep | Oct | Nov | Dec | Jul     | Aug | Sep | Oct | Nov | Dec |
| 2006  | AHR wheat | 357       | 356 | 368 | 394 | 402 | 404 | 370   | 382 | 394 | 412 | 418 | 421 | 370     | 383 | 403 | 430 | 430 | 424 |
| 2007  | AHR wheat | 442       | 431 | 448 | 462 | 473 | 489 | 448   | 437 | 467 | 503 | 506 | 509 | 483     | 470 | 503 | 529 | 540 | 538 |
| 2008  | AHR wheat | 509       | 517 | 512 | 513 | 513 | 488 | 544   | 534 | 516 | 527 | 518 | 517 | 564     | 579 | 586 | 580 | 580 | 579 |
| 2009  | AHR wheat | 454       | 444 | 470 | 496 | 525 | 546 | 453   | 461 | 485 | 496 | 508 | 520 | 525     | 498 | 532 | 555 | 571 | 586 |
| 2010  | AHR wheat | 579       | 592 | 628 | 645 | 646 | 670 | 550   | 602 | 631 | 654 | 673 | 702 | 572     | 614 | 655 | 669 | 685 | 701 |

Source: AHR wheat price was based on daily prices obtained from Konya, Polatlı and Eskişehir Commodity Exchanges. The prices are average prices created in sales section.

Chart 13 shows monthly price rates of wheat traded in domestic mercantile exchanges starting from year 2006. In CY 2010, AHR Wheat has been traded in 579- 670TL/ton price range in Eskişehir Mercantile Exchange, in 550-702 TL/ton price range in Konya Mercantile Exchange and in 572- 701 TL/ton price range in Polatlı Mercantile Exchange.

**Chart 14. Commodity Exchange Average Prices on Monthly Basis in 2008- 2010 Period (TL/Ton)**

| Years | Product     | Code | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|-------|-------------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 2008  | AHR wheat   | 1221 | 537 | 575 | 631 | 615 | 595 | 565 | 548 | 552 | 553 | 559 | 550 | 546 |
|       | Durum wheat | 1121 | 678 | 694 | 783 | 751 | 731 | 703 | 733 | 698 | 696 | 650 | 570 | 562 |
| 2009  | AHR wheat   | 1221 | 559 | 560 | 549 | 518 | 521 | 528 | 472 | 481 | 519 | 543 | 555 | 564 |
|       | Durum wheat | 1121 | 611 | 605 | 589 | 527 | 531 | 498 | 416 | 435 | 448 | 425 | 410 | 430 |
| 2010  | AHR wheat   | 1221 | 568 | 565 | 562 | 555 | 552 | 590 | 567 | 611 | 648 | 664 | 679 | 700 |
|       | Durum wheat | 1121 | 494 | 515 | 477 | 468 | 474 | 538 | 523 | 576 | 604 | 601 | 611 | 611 |

Source: AHR wheat price was based on daily prices obtained from Konya, Polatlı and Eskişehir Commodity Exchanges while Durum Wheat price based on daily prices obtained from Çorum and Konya Commodity Exchanges. The prices are average prices created in sales section.

As seen in Chart 14 above, wheat price fluctuations experienced in international grain markets starting from June 2010 has resulted AHR Wheat price increasing to 590 TL/ton on June and further increasing to 700 TL/ton realising 18.6 % increase compared to previous year.

**Chart 15. Commodity Exchange Transaction Quantities on Monthly Basis in 2008- 2010 Period (Ton)**

| Years | Product     | Jan   | Feb   | Mar   | April | May   | June  | July   | Aug    | Sept   | Oct    | Nov    | Dec   | Total   |
|-------|-------------|-------|-------|-------|-------|-------|-------|--------|--------|--------|--------|--------|-------|---------|
| 2008  | AHR wheat   | 4,131 | 4,494 | 6,011 | 3,019 | 495   | 1,429 | 29,132 | 17,267 | 11,880 | 9,072  | 6,472  | 3,945 | 97,347  |
|       | Durum wheat | 419   | 407   | 1,366 | 513   | 100   | 92    | 16,183 | 5,017  | 2,763  | 2,263  | 1,272  | 538   | 29,567  |
| 2009  | AHR wheat   | 5,556 | 5,466 | 7,111 | 8,810 | 2,154 | 1,967 | 38,280 | 28,277 | 15,992 | 13,785 | 11,029 | 9,953 | 148,380 |
|       | Durum wheat | 1,397 | 1,017 | 1,836 | 2,061 | 601   | 620   | 23,581 | 14,975 | 5,211  | 3,091  | 2,452  | 1,017 | 57,859  |
| 2010  | AHR wheat   | 6,712 | 7,979 | 7,111 | 5,121 | 1,121 | 3,674 | 40,228 | 27,456 | 19,893 | 14,384 | 7,655  | 8,750 | 150,084 |
|       | Durum wheat | 3,271 | 5,085 | 3,253 | 1,424 | 75    | 504   | 3,396  | 3,378  | 2,837  | 1,675  | 663    | 1,705 | 27,266  |

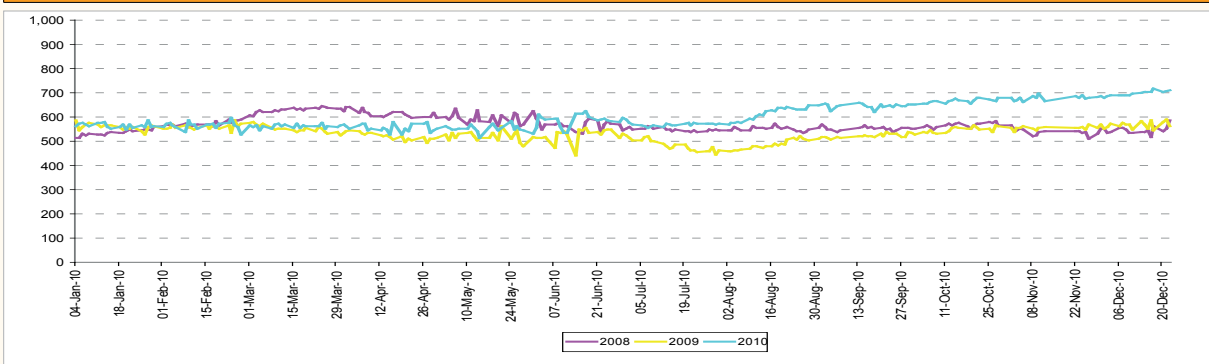
Source: AHR transaction quantities based on daily quantities obtained from Konya, Polatlı and Eskişehir Commodity Exchanges while Durum Wheat transaction quantities based on daily amounts obtained from Çorum and Konya Commodity Exchanges. The amounts represent total transaction quantities realized in sales halls of the Commodity Exchanges.

As seen in Chart 15, volume of AHR Wheat traded in mercantile exchanges was 148,380 tons in 2009 and it has increased to 150,084 tons with an increase by 1.15 %; however, durum wheat traded in mercantile exchanges was 57,859 in 2009 and it has dropped to 27,266 tons in 2010 representing 53 % decrease compared to previous year.

Drought experienced in 2007 resulted with reduction in amount of wheat transacted in commodity exchanges leading to increase in prices. Price increase continued in first months of 2008 with the impact of price increases in the world scale. However, the prices started to decrease after the harvest. The quantity of the product received at commodity exchanges increased compared to years 2007 and 2008 in parallel with the increase in overall yield in 2009/10 harvest period. This situation led the wheat prices decreasing. However, the prices started to increase starting from mid August and this increase trend continued till the end of the year (Graphic 5).

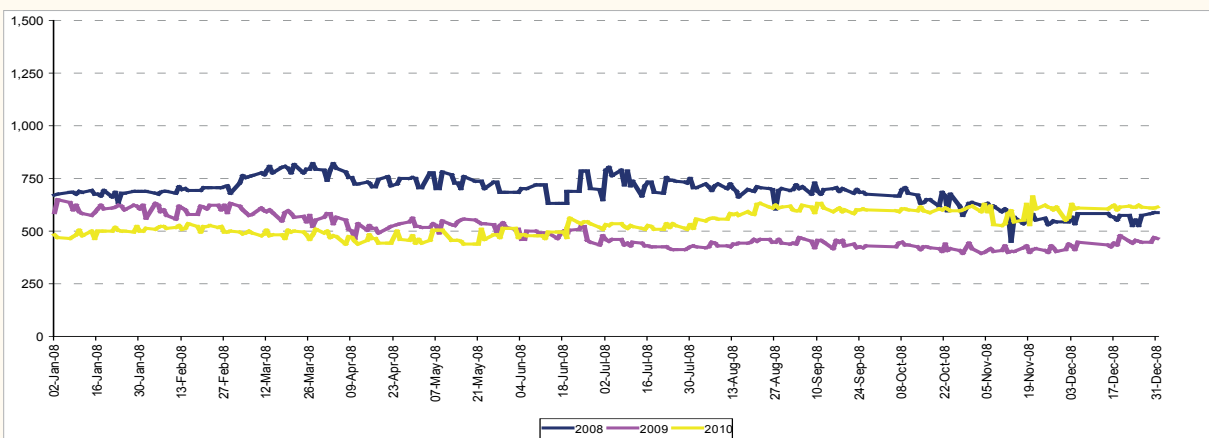
Increasing trend in world wheat prices that started in mid of June in 2010 has also affected domestic markets; however, price increase rate in domestic market has not exceed 30 % with measures taken by Turkish Grain Board (TGB). Average trading price of AHR Wheat in mercantile exchanges was 555 TL/ton on 1st June 2010 and it was recorded 689 TL/ton as of 31 December 2010. Following the developments in world markets from the first day of fluctuation, TGB has carried out market surveys and taken the measures on timely fashion (Graphics 5 and 6).

**Graphic 5. Price of Anatolian Hard Red Wheat in Mercantile Exchange in 2008, 2009 and 2010 (TL/Ton)**



Source: AHR Wheat price was based on daily prices obtained from Konya, Polatlı and Eskişehir Commodity Exchanges. The prices are average prices created in sales section.

**Graphic 6. Price of Anatolian Durum Wheat in Mercantile Exchange in 2008, 2009 and 2010 (TL/Ton)**



Source: Durum wheat price based on daily prices obtained from Çorum and Konya Commodity Exchanges. The prices are average prices created in sales section.

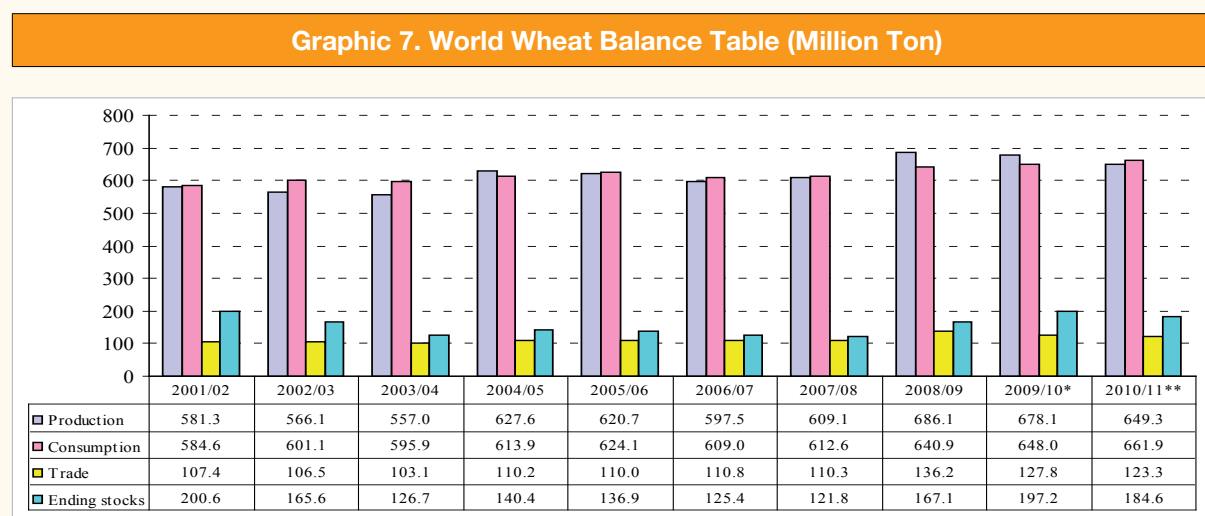


### 2.1.3. Production, Consumption, Import, Export, Stocks and Prices in the World

As it has numerous varieties which can be cultivated in any climate and soil condition, the wheat is cultivated in a wide geography in the world. Approximately 90 % of the world's wheat cultivation areas are located in Northern Hemisphere. Among major wheat producing countries Australia and Argentina are located in Southern Hemisphere and other countries are located in Northern Hemisphere. The Table 1 below shows wheat sowing and harvesting periods of major wheat producing countries.

| Countries | Jan | Feb | March | April | May | June | July | Aug | Sept | Oct | Nov | Dec |
|-----------|-----|-----|-------|-------|-----|------|------|-----|------|-----|-----|-----|
| Turkey    |     |     |       |       |     |      |      |     |      |     |     |     |
| EU        |     |     |       |       |     |      |      |     |      |     |     |     |
| Russia    |     |     |       |       |     |      |      |     |      |     |     |     |
| Ukraine   |     |     |       |       |     |      |      |     |      |     |     |     |
| China     |     |     |       |       |     |      |      |     |      |     |     |     |
| India     |     |     |       |       |     |      |      |     |      |     |     |     |
| USA       |     |     |       |       |     |      |      |     |      |     |     |     |
| Canada    |     |     |       |       |     |      |      |     |      |     |     |     |
| Argentina |     |     |       |       |     |      |      |     |      |     |     |     |
| Australia |     |     |       |       |     |      |      |     |      |     |     |     |

■ Seeding Period    ■ Harvesting Period

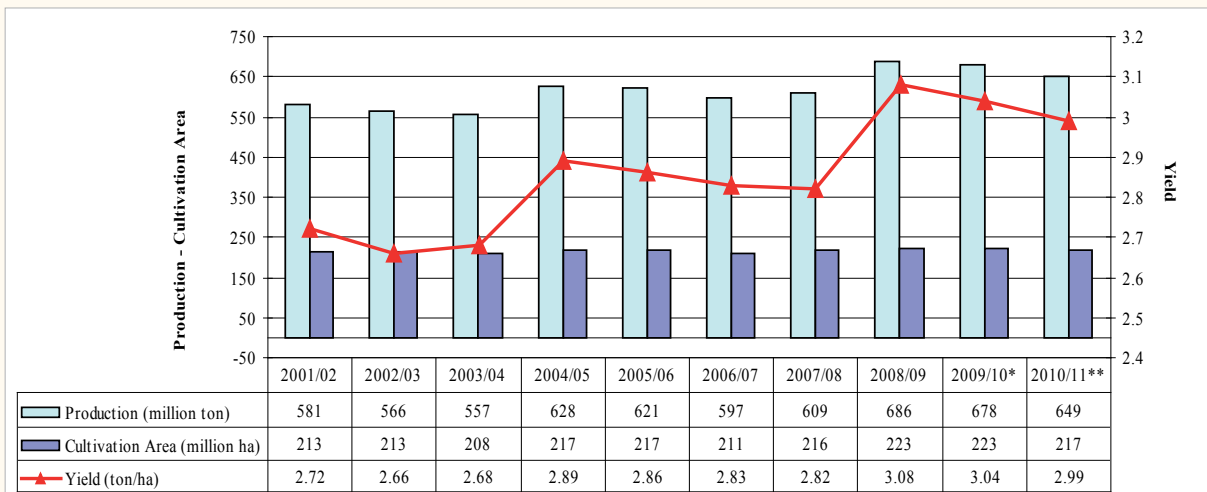


Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast

Wheat production volume in MY 2009/10 has been 678 million tons and this figure is the second highest volume in recent years. Drought experienced in major wheat producing countries in MY 2010/11, shrinkage in stocks in parallel with the global demand and global financial crisis resulted with significant increase in world wheat prices.

It is foreseen that world wheat production will decrease to 649.3 million ton in 2010/11 period representing 4.2 % shrinkage compared to 2009/10 period; on the other hand, world wheat consumption is expected to increase to 662 million tons meaning 2.2 % increase compared to previous year. World wheat trade is foreseen to decrease by 3.6 % and world wheat year ending stocks is expected to decrease by 6.4 % compared to previous year (Graphic 7).

**Graphic 8. Wheat Production, Yield and Cultivation Areas in the World**



Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast

Wheat cultivation area and yield rate is forecast to decrease by 2.7 % and 1.5 % respectively in 2010/11 period compared to 2009/10 period (Graphic 8).

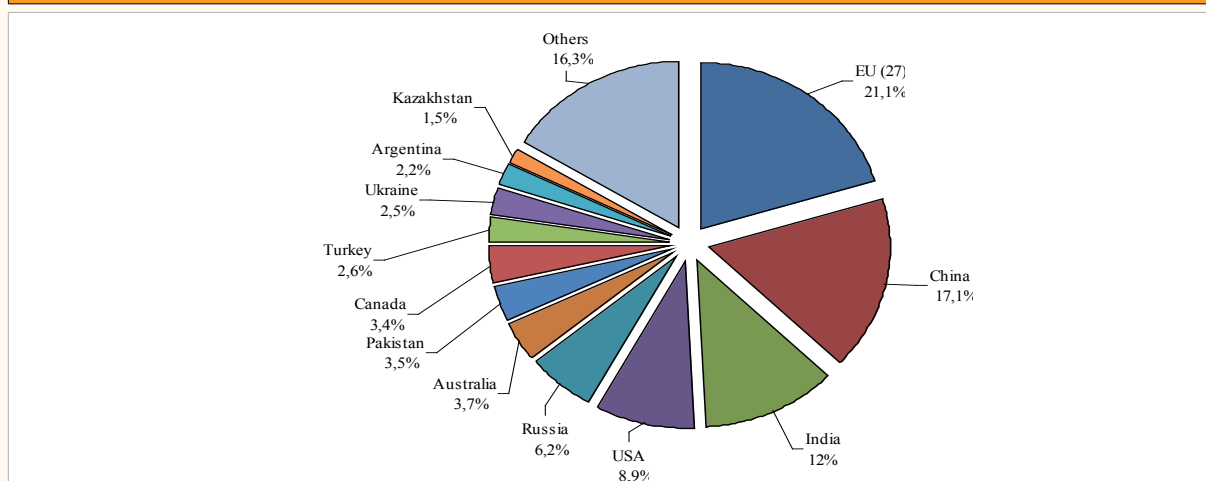
**Chart 16. World Wheat Production and Major Producer Countries (Million Ton)**

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| EU(27)       | 122.1        | 129.5        | 108.6        | 147.6        | 133.8        | 125.1        | 119.7        | 151.2        | 138.7        | 135.8        |
| China        | 93.9         | 90.3         | 86.5         | 92.0         | 97.5         | 108.5        | 109.3        | 112.5        | 115.1        | 115.0        |
| India        | 69.7         | 71.8         | 65.1         | 72.1         | 68.6         | 69.4         | 75.8         | 78.6         | 80.7         | 80.8         |
| USA          | 53.3         | 43.7         | 63.8         | 58.7         | 57.2         | 49.2         | 55.8         | 68.0         | 60.4         | 60.1         |
| Russia       | 46.9         | 50.6         | 34.1         | 45.4         | 47.7         | 44.9         | 49.4         | 63.8         | 61.7         | 41.5         |
| Australia    | 24.9         | 10.1         | 26.1         | 21.9         | 25.2         | 10.8         | 13.6         | 21.4         | 21.9         | 25.0         |
| Pakistan     | 19.0         | 18.2         | 19.2         | 19.5         | 21.7         | 21.7         | 23.3         | 21.5         | 24.0         | 23.9         |
| Canada       | 20.6         | 16.2         | 23.6         | 25.9         | 26.8         | 25.3         | 20.1         | 28.6         | 26.8         | 23.2         |
| Turkey       | 15.5         | 17.3         | 18.5         | 18.5         | 18.0         | 17.5         | 15.5         | 17.0         | 18.5         | 17.5         |
| Ukraine      | 21.0         | 19.8         | 3.6          | 16.5         | 18.7         | 13.8         | 13.9         | 25.9         | 20.9         | 16.8         |
| Argentina    | 15.3         | 12.3         | 14.6         | 16.0         | 12.6         | 14.5         | 16.4         | 8.4          | 8.0          | 15.0         |
| Kazakhstan   | 12.7         | 12.8         | 11.5         | 9.9          | 11.0         | 12.5         | 16.5         | 13.0         | 16.5         | 10.0         |
| Other        | 66.5         | 73.6         | 81.9         | 83.6         | 82.0         | 84.2         | 79.9         | 76.3         | 84.8         | 109.6        |
| <b>World</b> | <b>581.3</b> | <b>566.1</b> | <b>557.0</b> | <b>627.6</b> | <b>620.7</b> | <b>597.5</b> | <b>609.1</b> | <b>686.1</b> | <b>678.1</b> | <b>649.3</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast  
 Note: EU (27) data includes sum of 27 countries from MY 2001/02

It is estimated that wheat yield will decrease in EU(27), USA, Russia, Kazakhstan, Ukraine Turkey and Canada in MY 2010/11 period but the yield is estimated to increase in Australia during the same period. Highest decrease in production has appeared in Russia, Kazakhstan and Ukraine (Chart 16).

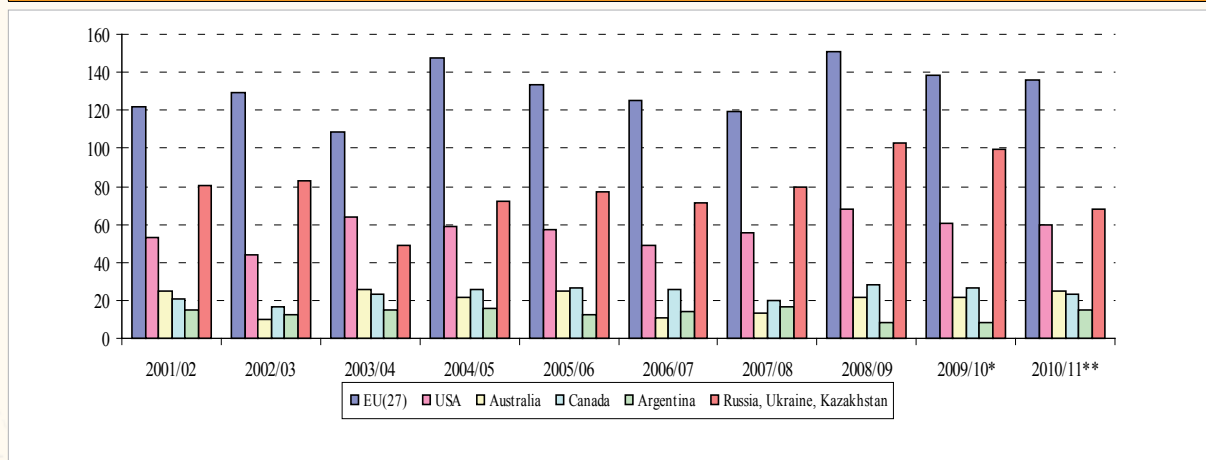
**Graphic 9. Shares of Major Producer Countries in 2010/11 World Wheat Production (%)**



Source: IGC March/2011 Report. Calculated using figures forecast for MY 2010/11

According to 2010/11 wheat production foresights, EU (27) will be leading in production with 20.1 % share followed by China (17.1 %) and India ( 12 %). According to the same foresight, Turkey produces 2.6 % of world wheat production (Graphic 9).

**Graphic 10. Wheat Production Volumes of Five Major Exporters and Black Sea Region Exporters (Million Ton)**



Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast

The drought experienced in leading wheat export countries such as Russia, Ukraine and Kazakhstan in summer season of 2010 caused decrease in their total production volume by 31 % compared to MY 2009/10 and by 33 % compared to MY 2008/09 (Graphic 10).

Chart 17. Wheat Yield in the World and Major Producer Countries (Ton/Ha)

| Countries    | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08     | 2008/09     | 2009/10*    | 2010/11**   |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| EU(27)       | 5.42        | 5.76        | 5.29        | 5.91        | 5.48        | 5.06        | 4.78        | 5.65        | 5.38        | 5.25        |
| France       | 6.58        | 7.46        | 6.22        | 7.62        | 6.97        | 6.75        | 5.99        | 7.19        | 7.07        | 7.02        |
| Germany      | 7.78        | 6.90        | 6.51        | 8.18        | 7.47        | 7.18        | 6.93        | 8.08        | 7.80        | 7.27        |
| Canada       | 1.94        | 1.83        | 2.25        | 2.63        | 2.72        | 2.61        | 2.32        | 2.85        | 2.79        | 2.80        |
| USA          | 2.71        | 2.36        | 2.99        | 2.90        | 2.82        | 2.60        | 2.70        | 3.02        | 2.99        | 3.12        |
| Russia       | 1.97        | 1.96        | 1.58        | 1.98        | 1.88        | 1.95        | 2.10        | 2.45        | 2.23        | 1.84        |
| China        | 3.81        | 3.78        | 3.93        | 4.25        | 4.26        | 4.53        | 4.73        | 4.81        | 4.88        | 4.73        |
| Australia    | 2.14        | 0.91        | 2.00        | 1.59        | 2.01        | 0.92        | 1.10        | 1.58        | 1.56        | 1.87        |
| Turkey       | 1.80        | 2.02        | 2.15        | 2.15        | 2.09        | 2.03        | 1.94        | 2.05        | 2.37        | 2.19        |
| <b>World</b> | <b>2.72</b> | <b>2.66</b> | <b>2.68</b> | <b>2.89</b> | <b>2.86</b> | <b>2.83</b> | <b>2.82</b> | <b>3.08</b> | <b>3.04</b> | <b>2.99</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast  
Note: EU (27) data: EU-15 data was used for 2001-2003 period, EU-25 data for 2004-2005 period and EU-27 data for the period after 2006.

Countries obtaining highest yield in wheat are EU(27) countries led by France in the first rank. Exceeding the average of last 10 years (2.79 ton/ha), the world wheat yield reached to 3.04 ton/ha in MY 2009/10. World yield is foreseen to decrease by 1.7 % compared to former year (Chart 17, Graphic 8).

Chart 18. Wheat Production Areas in the World and in Major Producer Countries (Million Ha)

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| EU(27)       | 25.6         | 26.1         | 23.7         | 26.3         | 25.3         | 24.7         | 25.1         | 26.7         | 25.7         | 25.9         |
| China        | 24.7         | 23.9         | 22.0         | 21.6         | 22.9         | 24.0         | 23.1         | 23.4         | 23.6         | 24.3         |
| India        | 25.1         | 25.9         | 25.9         | 26.6         | 26.5         | 26.7         | 28.0         | 28.2         | 28.4         | 28.5         |
| USA          | 19.7         | 18.5         | 21.4         | 20.2         | 20.3         | 18.9         | 20.6         | 22.5         | 20.2         | 19.3         |
| Russia       | 23.8         | 25.8         | 21.5         | 22.9         | 25.4         | 23.0         | 23.5         | 26.0         | 27.5         | 22.5         |
| Canada       | 10.6         | 8.8          | 10.5         | 9.8          | 9.8          | 9.7          | 8.6          | 10.0         | 9.5          | 8.3          |
| Pakistan     | 8.1          | 8.1          | 8.0          | 8.2          | 8.3          | 8.4          | 8.4          | 8.2          | 9.0          | 9.0          |
| Turkey       | 8.6          | 8.6          | 8.6          | 8.6          | 8.6          | 8.6          | 8.6          | 8.6          | 8.6          | 8.0          |
| Argentina    | 6.8          | 5.8          | 6.0          | 6.1          | 5.2          | 5.5          | 5.9          | 4.2          | 2.8          | 4.5          |
| Kazakhstan   | 10.0         | 10.7         | 11.3         | 11.8         | 11.5         | 12.0         | 12.9         | 13.0         | 14.0         | 14.0         |
| Australia    | 11.6         | 11.0         | 13.1         | 13.8         | 12.5         | 11.8         | 12.3         | 13.6         | 13.8         | 13.4         |
| Ukraine      | 6.8          | 7.7          | 2.6          | 5.7          | 6.6          | 5.2          | 6.0          | 7.0          | 6.7          | 6.3          |
| <b>World</b> | <b>213.4</b> | <b>213.0</b> | <b>208.0</b> | <b>216.8</b> | <b>216.7</b> | <b>211.2</b> | <b>216.3</b> | <b>222.8</b> | <b>223.5</b> | <b>216.9</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast  
Note: EU (27) data includes sum of 27 countries from MY 2001/02

World wheat cultivation areas is expected to be 217 million hectare in MY 2010/11 reducing by 2.8 % due to 5 million hectare shrinkage foreseen especially in Russia in spite of increase expected in Argentina. (See Table 18, Chart 8)

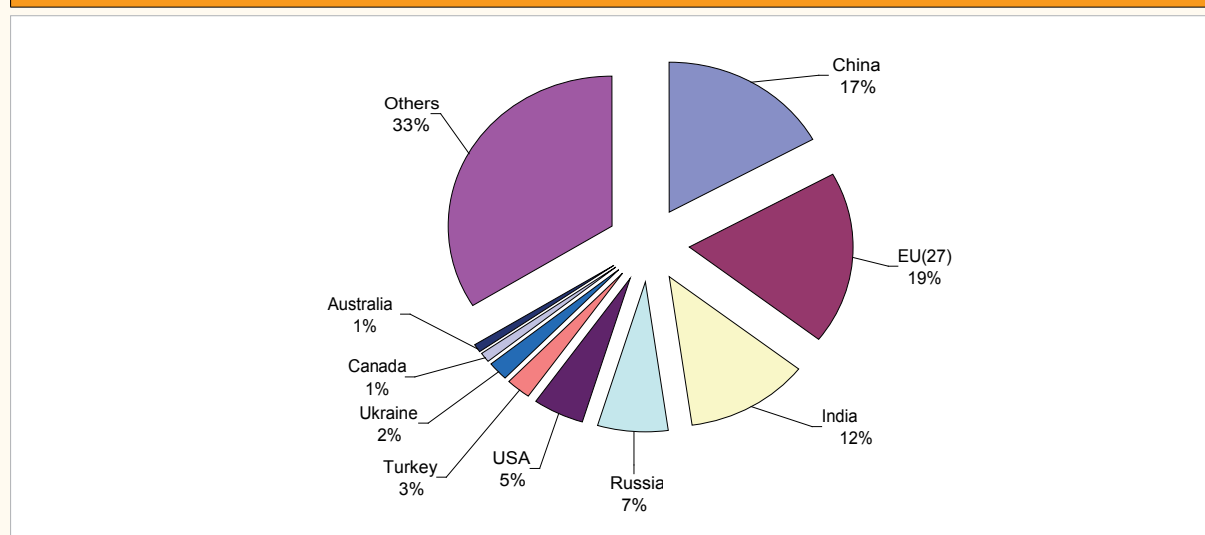
Chart 19. World Wheat Consumption and Major Consumer Countries (Million Ton)

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| China        | 109.5        | 108.0        | 107.4        | 104.2        | 100.5        | 99.2         | 102.4        | 105.6        | 106.5        | 112.0        |
| EU(27)       | 90.1         | 95.7         | 91.9         | 116.7        | 119.6        | 123.6        | 117.1        | 123.5        | 126.4        | 122.9        |
| India        | 65.1         | 71.2         | 71.0         | 72.4         | 72.0         | 74.1         | 75.5         | 72.6         | 76.5         | 81.4         |
| Russia       | 37.9         | 38.6         | 34.5         | 38.0         | 37.6         | 35.6         | 36.4         | 39.5         | 41.6         | 46.8         |
| USA          | 32.7         | 30.5         | 32.5         | 31.9         | 31.3         | 30.9         | 28.6         | 34.3         | 30.9         | 32.0         |
| Turkey       | 16.2         | 17.8         | 17.8         | 17.7         | 15.2         | 16.4         | 16.9         | 17.8         | 17.7         | 17.5         |
| Ukraine      | 12.9         | 13.3         | 9.5          | 10.9         | 12.8         | 10.6         | 11.9         | 13.5         | 11.8         | 11.3         |
| Canada       | 7.4          | 8.2          | 7.5          | 9.2          | 9.3          | 8.8          | 6.7          | 7.8          | 7.6          | 8.0          |
| Australia    | 5.1          | 6.3          | 5.3          | 5.9          | 6.7          | 7.3          | 6.2          | 7.3          | 5.1          | 6.4          |
| Other        | 207.6        | 211.6        | 218.5        | 207.1        | 219.2        | 202.4        | 211.0        | 219.1        | 223.9        | 223.7        |
| <b>World</b> | <b>584.6</b> | <b>601.1</b> | <b>595.9</b> | <b>613.9</b> | <b>624.1</b> | <b>609.0</b> | <b>612.6</b> | <b>640.9</b> | <b>648.0</b> | <b>661.9</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

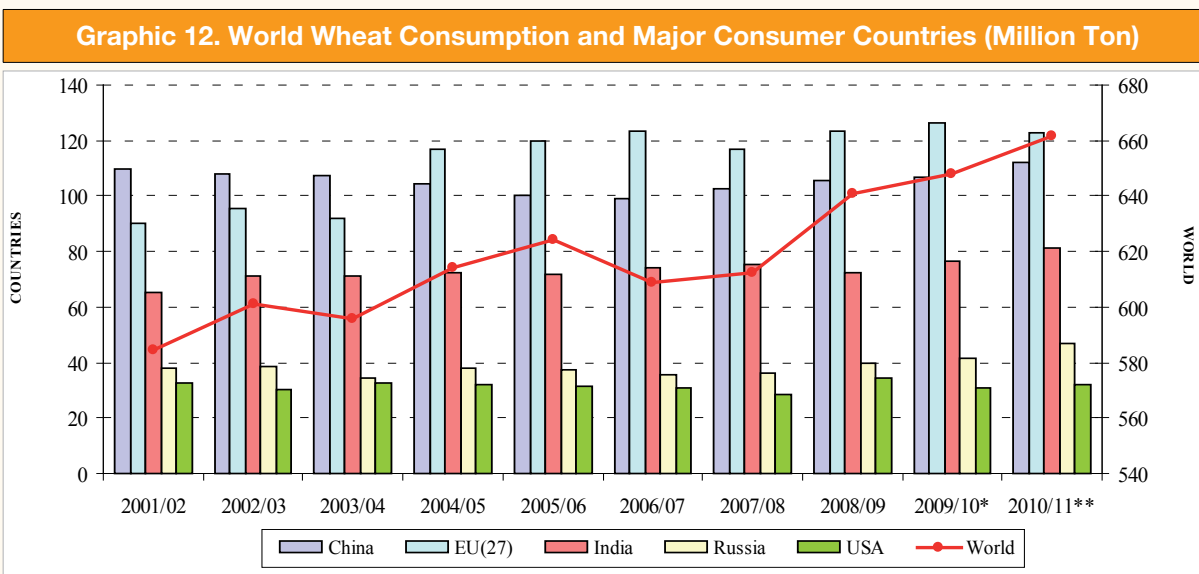
Note: EU(27) data includes EU(15) until 2003/04 period, EU(25) data from 2004/05 to 2005/06 period and EU(27) data for 2006/07- 2010/11 period.

Graphic 11. Shares of Major Consumer Countries in 2010/11 World Wheat Consumption (%)



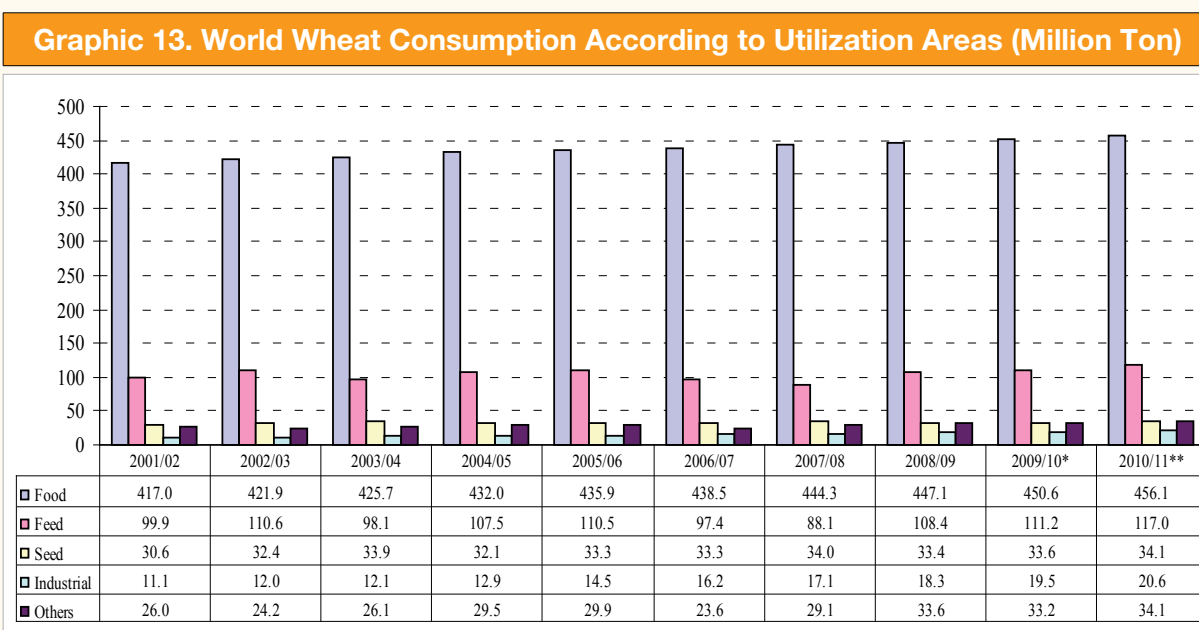
Source: IGC March/2011 Report. Calculated using figures forecast for MY 2010/11.

Increasing 8 million tons in 2009/10 compared to previous year, world wheat consumption has reached to 648 million tons. It is estimated that global wheat consumption will be 661.9 million tons in 2010/11. EU(27) countries lead in world wheat consumption by 19 % share in total consumption. EU(27) is followed by People's Republic of China and India. These three countries represents 48 % of world wheat consumption (Chart 19, Graphic 11).



Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast  
 Note: EU(27) data includes EU(15) data until 2003/04 period, EU(25) data from 2004/05 to 2005/06 period and EU(27) data for 2006/07- 2010/11 period.

It is expected that wheat consumption in EU(27) countries will decrease by 2.8 % compared to 2009/10 period but wheat consumption rate will increase by 5 % in China (Graphic 12).



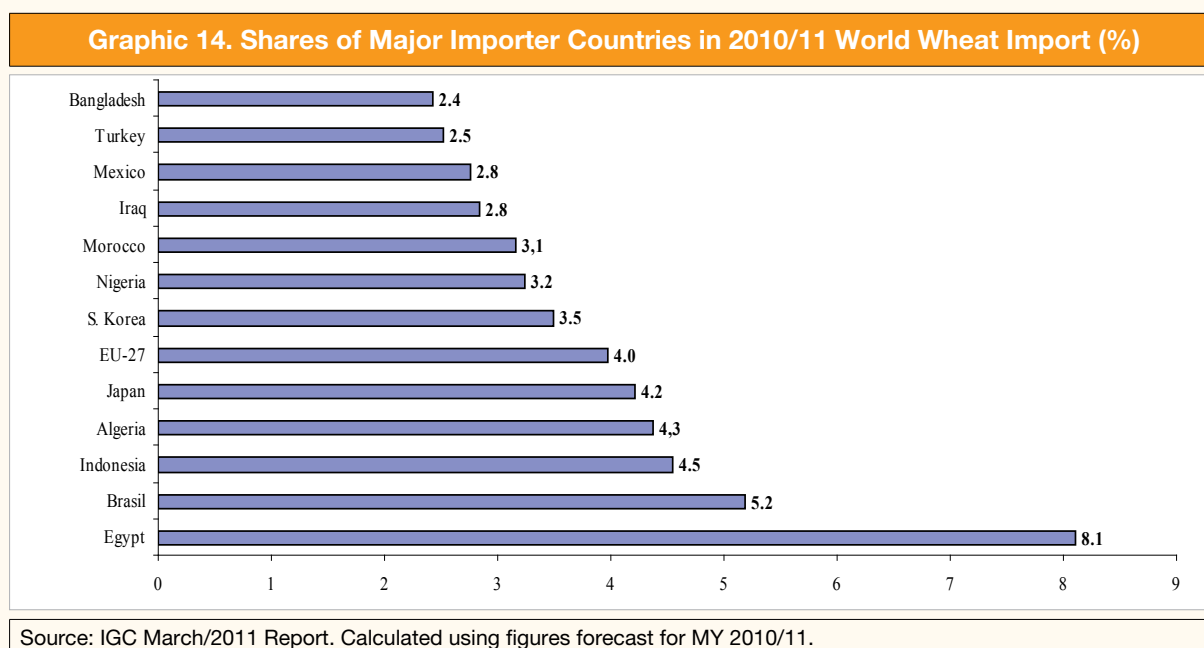
Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast

It is estimated that wheat consumption as food will reach to 450.6 million tons in 2009/10 period making 3.5 million ton increase compared to previous year. It is foreseen that it will reach to 456.1 million tons in 2010/11 representing 1.22 % increase compared to previous year. It is estimated that industrial use will increase to 19.5 million tons in MY 2009/10 especially due to impact of ethanol production in EU(27) while wheat consumption as feed will be 111.2 million tons representing 2.6 million ton increase during the same period (Graphic 13).

| Chart 20. World Wheat Import and Major Importer Countries (Million Ton) |              |              |              |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Countries   | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
| Egypt   | 7.1          | 6.4          | 7.2          | 7.9          | 7.7          | 7.1          | 7.6          | 9.8          | 10.2         | 10.0         |
| Brazil  | 7.1          | 6.8          | 5.7          | 5.5          | 6.2          | 7.9          | 7.1          | 6.3          | 6.7          | 6.4          |
| Indonesia   | 3.8          | 4.0          | 4.4          | 4.8          | 5.1          | 5.8          | 5.2          | 5.5          | 5.4          | 5.6          |
| Algeria   | 4.6          | 5.7          | 4.0          | 5.3          | 5.5          | 4.9          | 5.8          | 6.3          | 5.1          | 5.4          |
| Japan   | 5.7          | 5.4          | 5.7          | 5.4          | 5.4          | 5.6          | 5.7          | 4.9          | 5.5          | 5.2          |
| EU-27   | 11.5         | 13.5         | 9.0          | 7.4          | 7.2          | 5.3          | 6.4          | 7.6          | 5.1          | 4.9          |
| S. Korea  | 3.8          | 3.6          | 3.6          | 3.6          | 3.8          | 3.2          | 3.0          | 3.3          | 4.4          | 4.3          |
| Nigeria   | 2.4          | 2.3          | 2.4          | 3.1          | 3.7          | 3.2          | 2.6          | 3.5          | 4.0          | 4.0          |
| Morocco   | 3.0          | 2.8          | 2.4          | 2.3          | 2.4          | 1.8          | 4.1          | 3.7          | 2.3          | 3.9          |
| Iraq  | 2.7          | 1.6          | 1.9          | 3.1          | 4.9          | 3.0          | 3.5          | 3.9          | 3.9          | 3.5          |
| Mexico  | 3.1          | 3.1          | 3.6          | 3.6          | 3.4          | 3.6          | 3.1          | 3.3          | 3.1          | 3.4          |
| Turkey  | 1.1          | 1.3          | 1.1          | 0.4          | 0.1          | 1.8          | 2.2          | 3.6          | 3.3          | 3.1          |
| Bangladesh  | 1.7          | 1.4          | 2.0          | 1.8          | 2.1          | 1.7          | 1.4          | 2.7          | 3.5          | 3.0          |
| Other   | 49.8         | 48.7         | 50.0         | 56.1         | 52.4         | 55.8         | 52.5         | 71.8         | 65.2         | 60.7         |
| <b>World</b>  | <b>107.4</b> | <b>106.5</b> | <b>103.1</b> | <b>110.2</b> | <b>110.0</b> | <b>110.8</b> | <b>110.3</b> | <b>136.2</b> | <b>127.8</b> | <b>123.3</b> |

Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast  
 Note: The countries are ranked according to 2010/11 forecast. Total wheat import figures of 27 countries have been taken into consideration starting from 2001/02 period to calculate EU (27) data.

World wheat import is foreseen to be 123.3 million tons in MY 2010/11 with a reduction of 4.5 million tons corresponding to 12.7 % compared to previous year due to good yield amounts in major importer countries (Chart 20).



In MY 2010/11, Egypt is estimated to lead in world wheat import with its 8.1 % share followed by Brazil and Indonesia (Graphic 14).

| Chart 21. World Wheat Import Projection (Million Ton) |              |              |              |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Countries   | 2011/12      | 2012/13      | 2013/14      | 2014/15      | 2015/16      | 2016/17      | 2017/18      | 2018/19      | 2019/20      | 2020/21      |
| Sub Saharan African Countries                         | 14.4         | 15.0         | 15.8         | 16.2         | 16.7         | 17.1         | 17.6         | 18.1         | 18.5         | 19.0         |
| Egypt   | 10.0         | 10.1         | 10.4         | 10.7         | 10.9         | 11.1         | 11.3         | 11.6         | 11.8         | 12.1         |
| Brazil  | 6.5          | 6.6          | 6.7          | 6.7          | 6.7          | 6.8          | 6.8          | 6.9          | 7.0          | 7.0          |
| EU(27)  | 6.2          | 6.3          | 6.4          | 6.5          | 6.6          | 6.7          | 6.8          | 6.9          | 6.9          | 7.0          |
| Indonesia   | 5.6          | 5.8          | 6.0          | 6.1          | 6.2          | 6.3          | 6.5          | 6.6          | 6.7          | 6.9          |
| Algeria   | 5.7          | 5.8          | 5.9          | 6.1          | 6.2          | 6.3          | 6.4          | 6.5          | 6.6          | 6.7          |
| Japan   | 5.2          | 5.2          | 5.2          | 5.2          | 5.1          | 5.1          | 5.0          | 5.0          | 5.0          | 4.9          |
| Iraq  | 3.2          | 3.5          | 3.6          | 3.7          | 3.8          | 3.9          | 4.1          | 4.2          | 4.3          | 4.4          |
| S. Korea  | 4.0          | 3.9          | 3.9          | 4.0          | 4.0          | 4.0          | 4.0          | 4.0          | 4.0          | 4.0          |
| <b>World</b>  | <b>132.1</b> | <b>132.8</b> | <b>135.8</b> | <b>138.0</b> | <b>140.1</b> | <b>142.5</b> | <b>144.6</b> | <b>147.1</b> | <b>149.4</b> | <b>151.9</b> |

Source: USDA 2020 Projection, February 2011.

World wheat (including flour) trade is foreseen to be 151.9 million tons in 2011- 2020 period representing 20 million increase ( 15 %) compared to MY 2010/11. Increase in wheat import is dominated especially in developing countries where the income and population growths increased the demand for the wheat. Highest increase is estimated to be in Sub Saharan African countries, Egypt, Algeria, Saudi Arabia and Indonesia (Chart 21).

Wheat import volume is foreseen to increase in developing countries due to population growth and limited production increase even though there is no significant change in consumption per capita in respective countries and it is further foreseen that wheat consumption per capita will remain the same in following next 10 years. However, wheat consumption per capita is expected to rise in Indonesia, Vietnam and in some Asian countries. The leading factor is shifting the food preference from rice to wheat together with the increase in income level. Egypt will continue leading in world wheat import and import volume of Africa and Middle East countries will be equal to 60 % of the increase in world wheat trade.



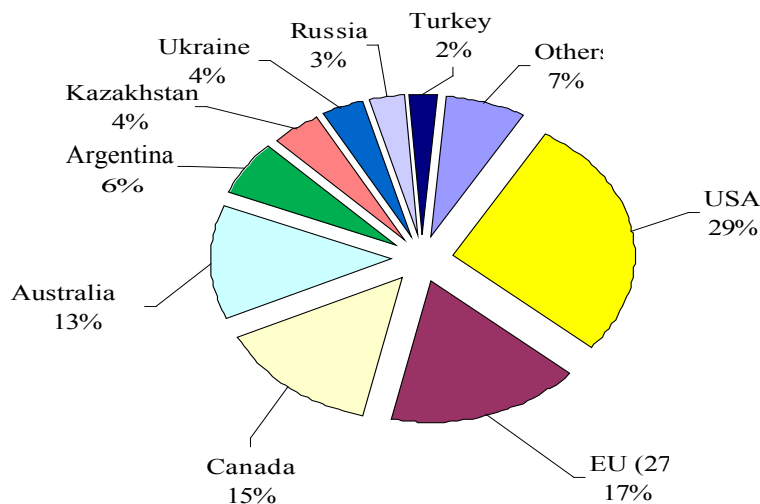
| Chart 22. World Wheat Export and Major Exporter Countries (Million Ton) |               |              |              |              |              |              |              |              |              |              |              |
|---|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Countries   |               | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
| USA   | EXP QTY       | 26.8         | 23.2         | 32.2         | 28.2         | 27.2         | 25.0         | 34.3         | 26.8         | 23.9         | 34.7         |
|   | EXP SHARE (%) | 25.0         | 21.8         | 31.2         | 25.6         | 24.7         | 22.6         | 31.1         | 19.6         | 18.7         | 28.1         |
| EU (27)   | EXP QTY       | 10.8         | 15.5         | 9.1          | 13.6         | 14.0         | 12.8         | 11.2         | 24.5         | 20.8         | 21.0         |
|   | EXP SHARE (%) | 10.0         | 14.5         | 8.8          | 12.3         | 12.8         | 11.6         | 10.1         | 18.0         | 16.3         | 17.0         |
| Canada  | EXP QTY       | 16.7         | 9.2          | 15.6         | 15.4         | 15.5         | 19.4         | 16.4         | 18.3         | 18.4         | 18.0         |
|   | EXP SHARE (%) | 15.6         | 8.7          | 15.1         | 14.0         | 14.1         | 17.5         | 14.9         | 13.4         | 14.4         | 14.6         |
| Australia   | EXP QTY       | 16.6         | 10.9         | 15.1         | 15.8         | 15.2         | 11.4         | 7.5          | 13.5         | 13.8         | 16.0         |
|   | EXP SHARE (%) | 15.4         | 10.2         | 14.7         | 14.4         | 13.8         | 10.3         | 6.8          | 9.9          | 10.8         | 13.0         |
| Argentina   | EXP QTY       | 11.4         | 6.1          | 7.4          | 13.2         | 8.1          | 11.9         | 10.0         | 8.5          | 5.1          | 8.0          |
|   | EXP SHARE (%) | 10.6         | 5.7          | 7.2          | 12.0         | 7.4          | 10.8         | 9.1          | 6.2          | 4.0          | 6.5          |
| Share (%) of 5 Major Exporters  |               | 76.6         | 60.9         | 76.9         | 78.3         | 72.8         | 72.7         | 72.0         | 67.3         | 64.1         | 79.2         |
| Russia  | EXP QTY       | 4.6          | 13.0         | 4.0          | 7.9          | 10.6         | 10.9         | 12.1         | 18.3         | 18.8         | 4.0          |
|   | EXP SHARE (%) | 4.3          | 12.2         | 3.9          | 7.2          | 9.6          | 9.8          | 11.0         | 13.5         | 14.7         | 3.2          |
| Ukraine   | EXP QTY       | 5.5          | 6.7          | 0.1          | 4.3          | 6.5          | 3.3          | 1.2          | 12.9         | 9.3          | 4.5          |
|   | EXP SHARE (%) | 5.1          | 6.3          | 0.1          | 3.9          | 5.9          | 3.0          | 1.1          | 9.5          | 7.3          | 3.7          |
| Kazakhstan  | EXP QTY       | 3.8          | 5.6          | 4.3          | 3.0          | 3.8          | 8.1          | 8.2          | 5.8          | 8.0          | 5.5          |
|   | EXP SHARE (%) | 3.5          | 5.2          | 4.2          | 2.8          | 3.5          | 7.3          | 7.5          | 4.2          | 6.3          | 4.5          |
| Export Share (%) of Black Sea Countries                                 |               | 13.0         | 23.8         | 8.1          | 13.9         | 19.0         | 20.1         | 19.6         | 27.2         | 28.2         | 11.4         |
| <b>World Total</b>  |               | <b>107.4</b> | <b>106.5</b> | <b>103.1</b> | <b>110.2</b> | <b>110.0</b> | <b>110.8</b> | <b>110.3</b> | <b>136.2</b> | <b>127.8</b> | <b>123.3</b> |

Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast  
Note: EU(27) data includes EU(15) data until 2003/04 period, EU(25) data from 2004/05 to 2005/06 period and EU(27) for 2006/07- 2010/11 period.

The quantity of wheat exported in the world corresponds to 19 % of world wheat production in MY 2010/11. World wheat trade experienced 8.4 million ton decrease in MY 2009/10. Due to high yield expected in major wheat importing countries in MY 2010/11, world wheat export is forecast to be 123.3 million tons making 4.5 million tons decrease compared to MY 2009/10 (Chart 22).

USA, Canada, EU(27), Australia and Argentina are considered as 5 major countries in world wheat export. Russia has had a voice in world wheat export in recent years increasing its wheat production capacity.

**Graphic 15. Shares of Major Exporter Countries in 2010/11 World Wheat Export (%)**



Source: IGC March/2011 Report. Calculated using figures forecast for MY 2010/11.

In MY 2001/02, 5 major exporter countries represented 76.6 % of world wheat export and it is estimated that same countries will represent 64.1 % of wheat export in 2009/10 period and 79.2 % in MY 2010/11. Russia represented 4.3 % world wheat volume in MY 2001/02 and this figure is forecast to be 14.7 % in 2009/10 and 3.2 % in MY 2010/11 (Chart 22, Graphic 15).

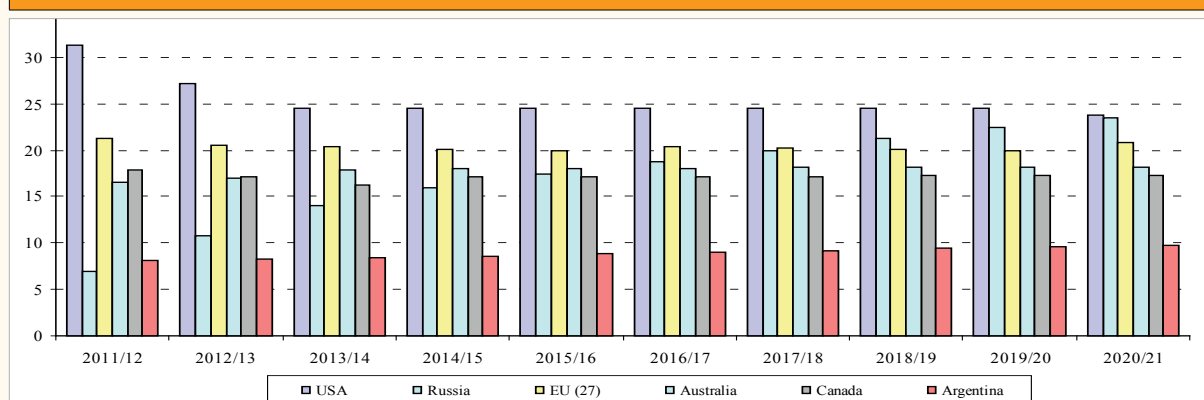
**Chart 23. World Wheat Export Projection (Million Ton)**

| Countries    | 2011/12      | 2012/13      | 2013/14      | 2014/15      | 2015/16      | 2016/17      | 2017/18      | 2018/19      | 2019/20      | 2020/21      |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| USA          | 31.3         | 27.2         | 24.5         | 24.5         | 24.5         | 24.5         | 24.5         | 24.5         | 24.5         | 23.8         |
| Russia       | 7.0          | 10.8         | 14.0         | 16.0         | 17.5         | 18.8         | 20.0         | 21.2         | 22.5         | 23.5         |
| EU(27)       | 21.2         | 20.5         | 20.4         | 20.1         | 20.0         | 20.4         | 20.2         | 20.1         | 19.9         | 20.8         |
| Australia    | 16.5         | 17.0         | 17.8         | 18.0         | 18.0         | 18.0         | 18.1         | 18.2         | 18.2         | 18.2         |
| Canada       | 17.9         | 17.2         | 16.3         | 17.1         | 17.2         | 17.2         | 17.2         | 17.3         | 17.3         | 17.3         |
| Argentina    | 8.1          | 8.2          | 8.4          | 8.6          | 8.8          | 9.0          | 9.2          | 9.4          | 9.6          | 9.8          |
| Turkey       | 3.0          | 2.9          | 2.8          | 2.8          | 2.8          | 2.8          | 2.8          | 2.8          | 2.7          | 2.7          |
| <b>World</b> | <b>132.1</b> | <b>132.8</b> | <b>135.8</b> | <b>138.0</b> | <b>140.1</b> | <b>142.5</b> | <b>144.6</b> | <b>147.1</b> | <b>149.4</b> | <b>151.9</b> |

Source: USDA 2020 Projection, February 2011.

Five major exporter countries (USA, Australia, EU (27), Argentina, Canada) is forecast to represent 60 % of world wheat trade in 2020 and this rate has been reached by 70 % in recent past 5 years. This decrease in world trade share results mainly from the increase in imports performed from Black Sea Region countries. It is foreseen that the share of Russia, Ukraine, Kazakhstan, Argentina and China will increase in world wheat markets while the shares of Canada, USA and EU will decrease (Chart 23).

Graphic 16. World Wheat Export Projection (Million Ton)



Source: USDA 2020 Projection, February 2011

In spite of expectations of Russia for increase of its wheat consumption for feed, it is foreseen that Community of Independent Countries will increase their share in world wheat export and represent 30 % of world wheat export by 2020.

It is forecasted that wheat export volume of EU(27) will decrease by 2012 due to using more volume of wheat for producing ethanol. It is forecasted that EU wheat export will continue raising afterwards and increase to 20.8 million tons by 2020.

It is forecasted that wheat cultivation areas will diminish due to increased vegetal oil (especially colza- canola oil) and barley demand in Canada and the increase in wheat export will be limited (Graphic 16).

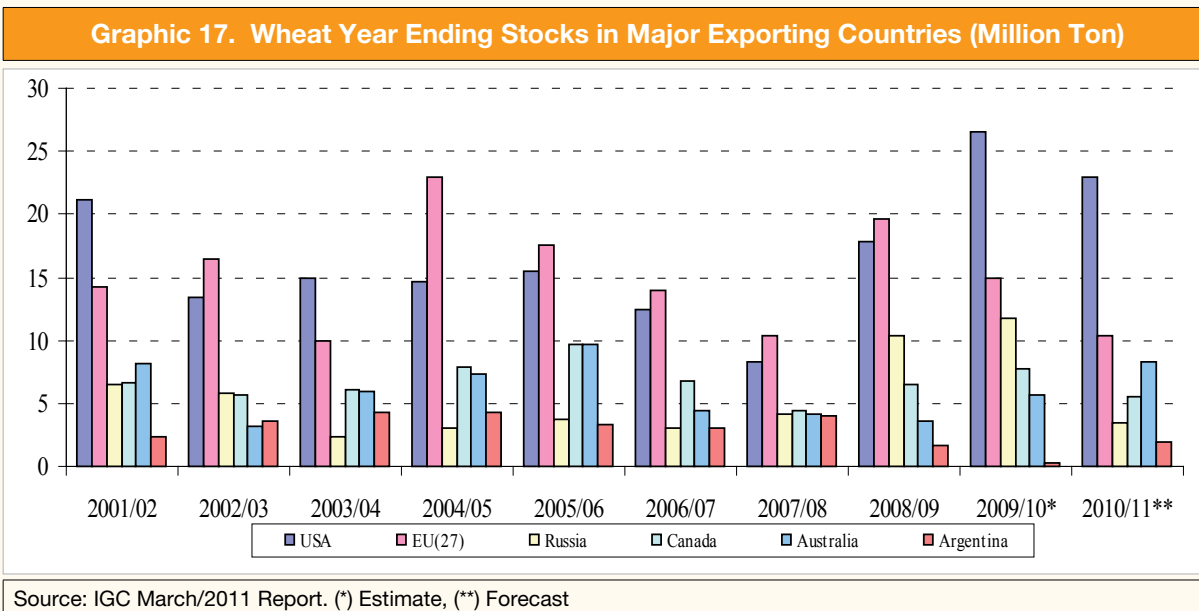
Chart 24. Wheat Year Ending Stocks in the World and in Some Countries (Million Ton)

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| China        | 71.9         | 53.2         | 33.7         | 27.4         | 24.4         | 31.6         | 36.3         | 43.5         | 53.2         | 56.9         |
| USA          | 21.1         | 13.4         | 14.9         | 14.7         | 15.5         | 12.4         | 8.3          | 17.9         | 26.6         | 23.0         |
| EU(27)       | 14.2         | 16.4         | 10.0         | 23.0         | 17.6         | 14.0         | 10.3         | 19.7         | 15.0         | 10.4         |
| India        | 24.8         | 20.2         | 8.9          | 6.7          | 3.1          | 5.0          | 7.1          | 13.1         | 17.6         | 17.0         |
| Russia       | 6.5          | 5.8          | 2.4          | 3.0          | 3.8          | 3.1          | 4.2          | 10.4         | 11.8         | 3.5          |
| Canada       | 6.7          | 5.7          | 6.1          | 7.9          | 9.7          | 6.8          | 4.4          | 6.5          | 7.8          | 5.5          |
| Australia    | 8.1          | 3.2          | 6.0          | 7.3          | 9.7          | 4.4          | 4.2          | 3.6          | 5.7          | 8.3          |
| Ukraine      | 3.3          | 3.5          | 1.2          | 2.5          | 2.0          | 1.9          | 3.0          | 2.5          | 2.3          | 3.4          |
| Argentina    | 2.3          | 3.6          | 4.3          | 4.3          | 3.3          | 3.1          | 4.0          | 1.6          | 0.3          | 2.0          |
| Turkey       | 0.9          | 0.9          | 1.9          | 1.1          | 1.0          | 1.9          | 1.2          | 1.8          | 1.8          | 1.9          |
| Other        | 40.8         | 39.6         | 37.2         | 42.4         | 46.8         | 41.3         | 38.8         | 46.5         | 55.1         | 52.7         |
| <b>World</b> | <b>200.6</b> | <b>165.6</b> | <b>126.7</b> | <b>140.4</b> | <b>136.9</b> | <b>125.4</b> | <b>121.8</b> | <b>167.1</b> | <b>197.2</b> | <b>184.6</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Note: EU(27) data includes EU(15) data until 2003/04 period, EU(25) data from 2004/05 to 2005/06 period and EU(27) for 2006/07- 2010/11 period.

World year ending wheat stocks are forecast to be 184.6 million tons in 2010/11 period. China has the highest share in world wheat year ending stock status. It is forecasted that China's year ending stock will be 56.9 million ton in 2010/11 period (see Chart 24).



USA wheat year ending stock increased to 23 million tons in MY 2010/11 from 8.3 million tons in MY 2007/08 which was the lowest stock quantity of past 60 years (Chart 24, Graphic 17).

**Chart 25. World Durum Wheat Production and Major Producer Countries (Million Ton)**

| Countries    | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08     | 2008/09     | 2009/10*    | 2010/11**   |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| EU(27)       | 7.0         | 9.0         | 8.2         | 11.5        | 8.4         | 9.1         | 8.4         | 10.0        | 8.8         | 8.7         |
| Italy        | 3.0         | 4.3         | 3.7         | 5.6         | 4.6         | 4.1         | 4.0         | 5.2         | 3.8         | 4.0         |
| France       | 1.3         | 1.6         | 1.4         | 2.1         | 2.0         | 2.1         | 2.0         | 2.1         | 2.1         | 2.5         |
| Spain        | 1.5         | 1.8         | 2.1         | 2.4         | 0.7         | 1.6         | 1.2         | 1.1         | 1.4         | 0.9         |
| Canada       | 3.0         | 3.9         | 4.3         | 5.0         | 5.9         | 3.3         | 3.7         | 5.5         | 5.4         | 3.0         |
| Turkey       | 3.0         | 3.0         | 3.2         | 3.2         | 3.2         | 3.0         | 2.7         | 3.0         | 3.1         | 2.9         |
| Kazakhstan   | 2.5         | 2.6         | 2.6         | 2.2         | 2.4         | 2.6         | 3.0         | 2.5         | 2.6         | 1.7         |
| USA          | 2.3         | 2.2         | 2.6         | 2.5         | 2.8         | 1.5         | 2.0         | 2.3         | 3.0         | 2.9         |
| Mexico       | 1.1         | 1.1         | 0.9         | 1.1         | 1.3         | 1.9         | 1.8         | 2.0         | 2.2         | 2.2         |
| <b>World</b> | <b>31.9</b> | <b>34.6</b> | <b>36.8</b> | <b>40.6</b> | <b>37.5</b> | <b>35.7</b> | <b>35.0</b> | <b>38.9</b> | <b>41.0</b> | <b>34.5</b> |

Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast  
 Note: EU(27) data includes sum of 27 countries starting from MY 2001/02 period.

Durum wheat cultivation areas cover approximately 17.5 million hectares in the world. Biggest durum wheat producer in the world is EU(27) with approximately 3 million hectare cultivation area. Among EU(27) countries, Italy realizes approximately half of the production. In MY 2010/11, durum wheat yield of EU(27) is estimated to be 8.7 million tons and world total production will be 34.5 million tons in the same period (Chart 25).

**Chart 26. World Durum Wheat Import and Major Importer Countries (Thousand Ton)**

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Algeria      | 1,841        | 2,150        | 1,692        | 2,029        | 1,994        | 1,580        | 1,979        | 2,131        | 1,550        | 1,000        |
| EU(27)       | 1,657        | 848          | 2,083        | 1,750        | 2,111        | 1,709        | 1,909        | 1,585        | 2,159        | 2,200        |
| Morocco      | 536          | 483          | 629          | 619          | 665          | 739          | 724          | 563          | 550          | 750          |
| USA          | 616          | 393          | 234          | 446          | 508          | 697          | 633          | 643          | 540          | 500          |
| Tunisia      | 470          | 830          | 70           | 89           | 235          | 221          | 444          | 728          | 480          | 650          |
| Venezuela    | 345          | 271          | 462          | 453          | 500          | 473          | 315          | 332          | 350          | 400          |
| Japan        | 189          | 202          | 224          | 228          | 219          | 226          | 266          | 201          | 235          | 230          |
| Libya        | 281          | 103          | 104          | 129          | 33           | 180          | 28           | 105          | 25           | 50           |
| Other        | 1,508        | 1,530        | 1,579        | 1,546        | 1,211        | 1,996        | 920          | 1,265        | 1,140        | 1,140        |
| <b>World</b> | <b>7,443</b> | <b>6,810</b> | <b>7,077</b> | <b>7,289</b> | <b>7,476</b> | <b>7,821</b> | <b>7,218</b> | <b>7,411</b> | <b>7,600</b> | <b>7,200</b> |

Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast

Note: EU(27) data includes EU(15) until 2003/04 period, EU(25) from 2004/05 to 2005/06 period and EU(27) for 2006/07-2010/11 period.

Leading durum wheat importer countries are Algeria and EU(27). Almost 50 % of the import is carried out by these two countries. Algeria's import volume is forecast to be 1 million tons reducing 550 thousand tons in MY 2010/11 due to the high yield rate and EU(27) will increase its import to 2.2 million tons during the same period (Chart 26).

**Chart 27. World Durum Wheat Export and Major Exporter Countries (Thousand Ton)**

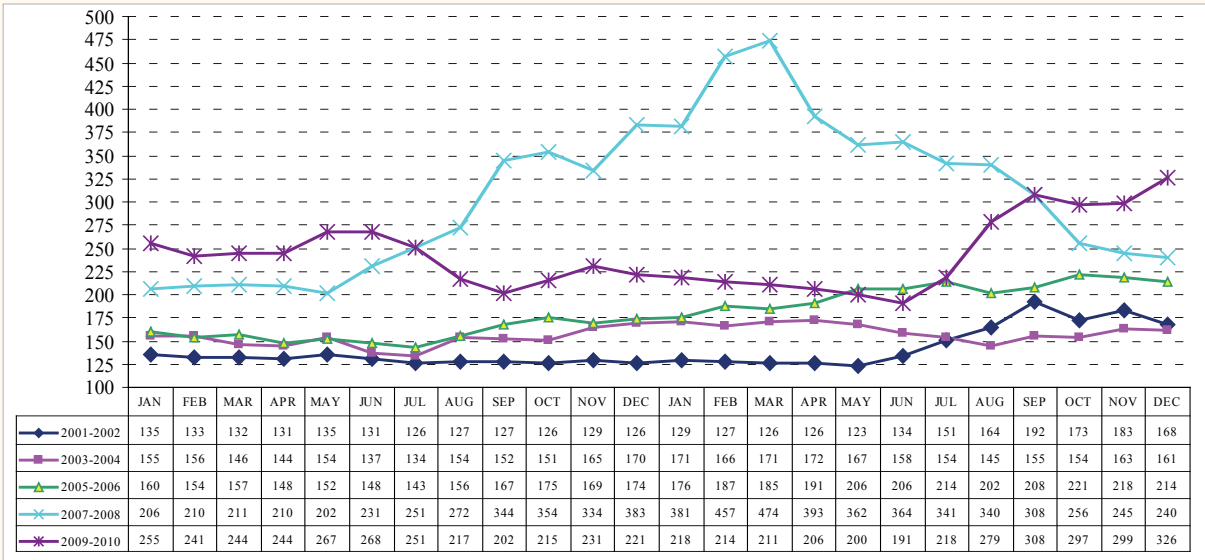
| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Canada       | 3,635        | 2,954        | 3,376        | 3,408        | 3,871        | 4,377        | 3,364        | 3,516        | 3,675        | 3,800        |
| EU(27)       | 591          | 1,304        | 930          | 1,436        | 1,181        | 1,209        | 880          | 1,726        | 1,050        | 1,350        |
| Mexico       | 495          | 466          | 357          | 595          | 456          | 522          | 1,127        | 1,130        | 820          | 800          |
| USA          | 1,251        | 977          | 1,220        | 739          | 1,095        | 1,036        | 1,400        | 510          | 1,050        | 1,000        |
| Australia    | 583          | 220          | 261          | 475          | 222          | 115          | 31           | 296          | 256          | 150          |
| Syria        | 345          | 450          | 600          | 250          | 350          | 300          | 158          | -            | -            | -            |
| Turkey       | 204          | 33           | 61           | 167          | 256          | 12           | 19           | 1            | 430          | 50           |
| Other        | 340          | 406          | 271          | 219          | 47           | 250          | 248          | 232          | 319          | 50           |
| <b>World</b> | <b>7,443</b> | <b>6,810</b> | <b>7,077</b> | <b>7,289</b> | <b>7,476</b> | <b>7,821</b> | <b>7,218</b> | <b>7,411</b> | <b>7,600</b> | <b>7,200</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Note: EU(27) data includes EU(15) until 2003/04 period, EU(25) from 2004/05 to 2005/06 period and EU(27) for 2006/07-2010/11 period.

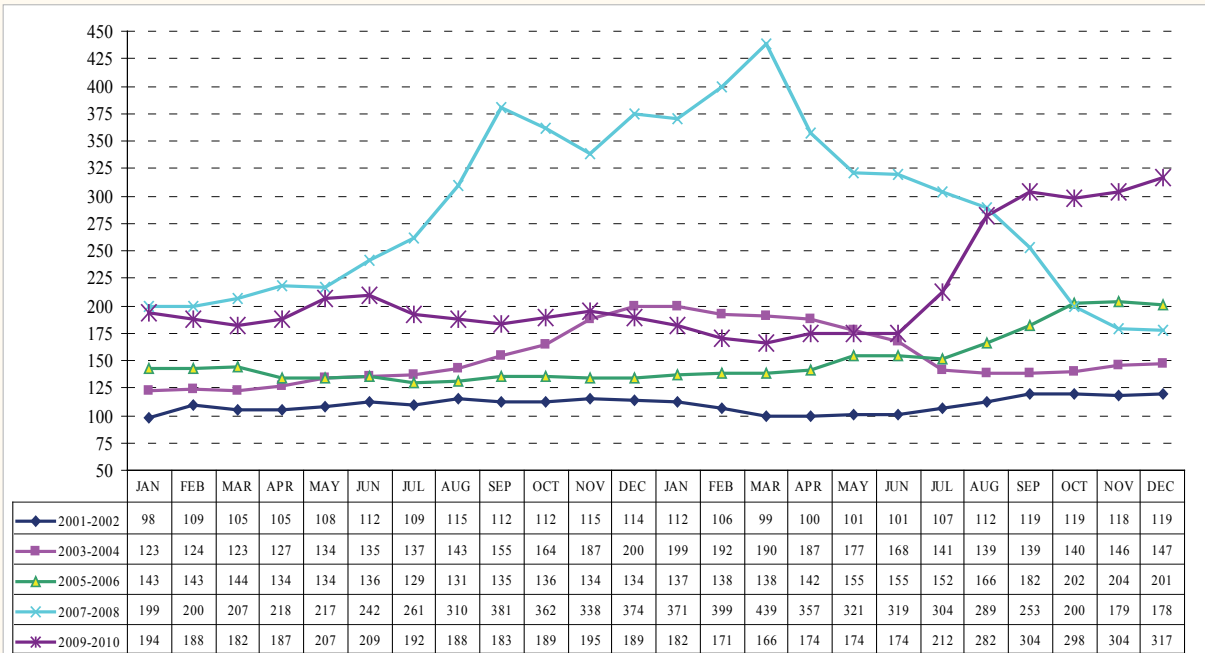
World durum wheat export is estimate to be 7.2 million tons in 2010/11 representing 0.4 million ton decrease compared to previous year due to yield increase in Northern African countries. Major durum wheat exporter countries are Canada, EU(27) and USA. Canada has more than 50 % share in world export (see Table 27).

Graphic 18. USA HRW2 Wheat Price Since 2001 (FOB \$/Ton)



Source: Calculations are based on daily prices received from Reuters.  
 Note: In terms of quality, USA HRW2 (Gulf) wheat can be considered equivalent of Anatolian Hard Red Wheat.

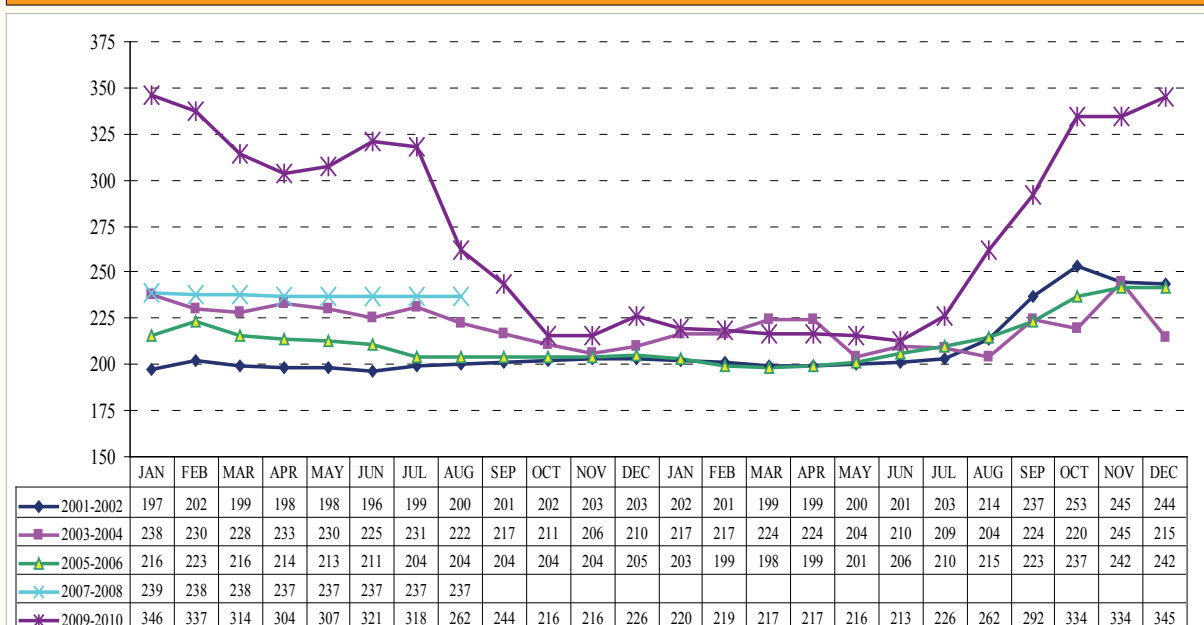
Graphic 19. French Wheat Price Since 2001 (FOB \$/Ton)



Source: Calculations are based on daily prices received from Reuters.  
 Note: In terms of quality, French Wheat can be considered equivalent of Anatolian Semi Hard Red Wheat.



Graphic 20. Canadian Durum Wheat Price Since 2001 (FOB \$/Ton)



Source: Calculations are based on daily prices received from Reuters.  
 Note: In terms of quality, Canadian Durum Wheat can be considered equivalent of Anatolian Durum Wheat.

Considering annual average prices of US HRW2, French milling wheat and Canada durum prices since 2001, a considerable increase has been observed in prices especially since May 2007 (Graphics 18,19 and 20).

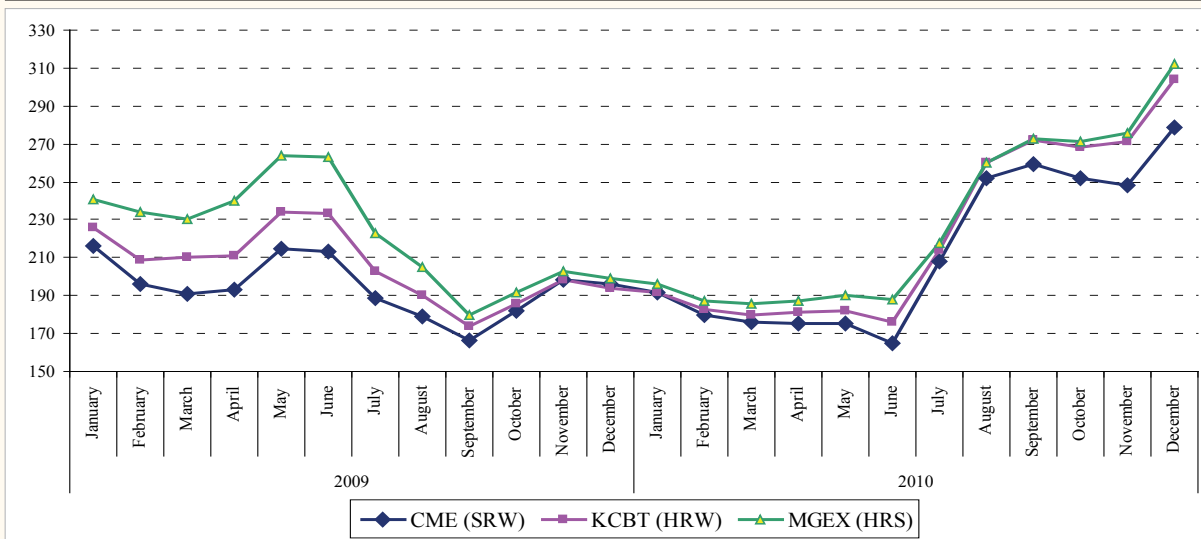
Chart 28. Wheat Price in US Derivatives Markets (\$/Ton)

| 2009          |     |     |     |     |     |     |     |     |     |     |     |     |
|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
|               | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
| CME (SRW)     | 216 | 196 | 191 | 193 | 215 | 213 | 189 | 179 | 166 | 182 | 198 | 196 |
| KCBT (HRW)    | 226 | 209 | 210 | 211 | 234 | 233 | 203 | 190 | 174 | 186 | 198 | 194 |
| MGEX (Spring) | 241 | 234 | 230 | 240 | 264 | 263 | 223 | 205 | 180 | 192 | 203 | 199 |
| 2010          |     |     |     |     |     |     |     |     |     |     |     |     |
|               | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
| CME (SRW)     | 192 | 180 | 176 | 175 | 175 | 165 | 208 | 252 | 259 | 252 | 248 | 279 |
| KCBT (HRW)    | 192 | 183 | 180 | 181 | 182 | 176 | 214 | 260 | 272 | 268 | 271 | 304 |
| MGEX (Spring) | 196 | 187 | 186 | 187 | 190 | 188 | 218 | 260 | 273 | 271 | 276 | 312 |

Source: IGC 2011.

Option prices given for the wheat represent option prices realized for the products transacted in Chicago (CME), Kansas (KCBT), and Minneapolis (MGEX) Derivatives Markets in USA. Tables and charts concerning the prices were created through collecting daily day-end prices of closest term and monthly average of respective prices (Chart 28, Graphic 21).

Graphic 21. Wheat Price in US Derivatives Markets (\$/Ton)



Source: IGC 2011.

Note: SRW (Soft Red Winter Wheat), HRW (Hard Red Winter) Wheat, HRS (Hard Red Spring Wheat)

Production volume, stock status, quality, increased demand of developing countries, export policies of major exporters, input prices, biofuel production volume changing based on fuel oil prices and money markets have influence on world wheat prices.

Chart 29. World Wheat Prices (FOB \$/Ton) and AHR Wheat and Anatolian Durum Wheat Price (\$/Ton)

|                  | Months |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|------------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                  | 2006   | 2007  | 2008  | 2009  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |
|                  |        |       |       |       | 2010  | 2010  | 2010  | 2010  | 2010  | 2010  | 2010  | 2010  | 2010  | 2010  | 2010  | 2010  |
| USA HRW2         | 202    | 267   | 347   | 238   | 218   | 214   | 211   | 206   | 200   | 191   | 218   | 279   | 308   | 297   | 299   | 326   |
| French Wheat     | 164    | 276   | 301   | 192   | 182   | 171   | 166   | 174   | 174   | 174   | 212   | 282   | 304   | 298   | 304   | 317   |
| Russian Wheat    | 159    | 200   | 346   | 187   | 167   | 160   | 155   | 157   | 164   | 161   | 167   | 205   | 205   | 209   | 204   | 205   |
| AHR Wheat        | 296    | 327   | 486   | 342   | 387   | 373   | 366   | 371   | 358   | 374   | 367   | 405   | 432   | 466   | 473   | 460   |
| USA Durum        | 176    | 342   | 497   | 259   | -     | -     | -     | 235   | 235   | 235   | 235   | 235   | 280   | 340   | 345   | 390   |
| Canada Durum     | 215    | 238   | -     | 284   | 220   | 219   | 217   | 217   | 216   | 213   | 226   | 262   | 292   | 334   | 334   | 345   |
| Anatolia Durum   | 275    | 339   | 588   | 318   | 335   | 340   | 311   | 313   | 307   | 341   | 339   | 382   | 403   | 422   | 425   | 402   |
| \$ Exchange Rate | 1.330  | 1.420 | 1.170 | 1.554 | 1.473 | 1.513 | 1.536 | 1.495 | 1.542 | 1.578 | 1.544 | 1.509 | 1.499 | 1.426 | 1.436 | 1.520 |

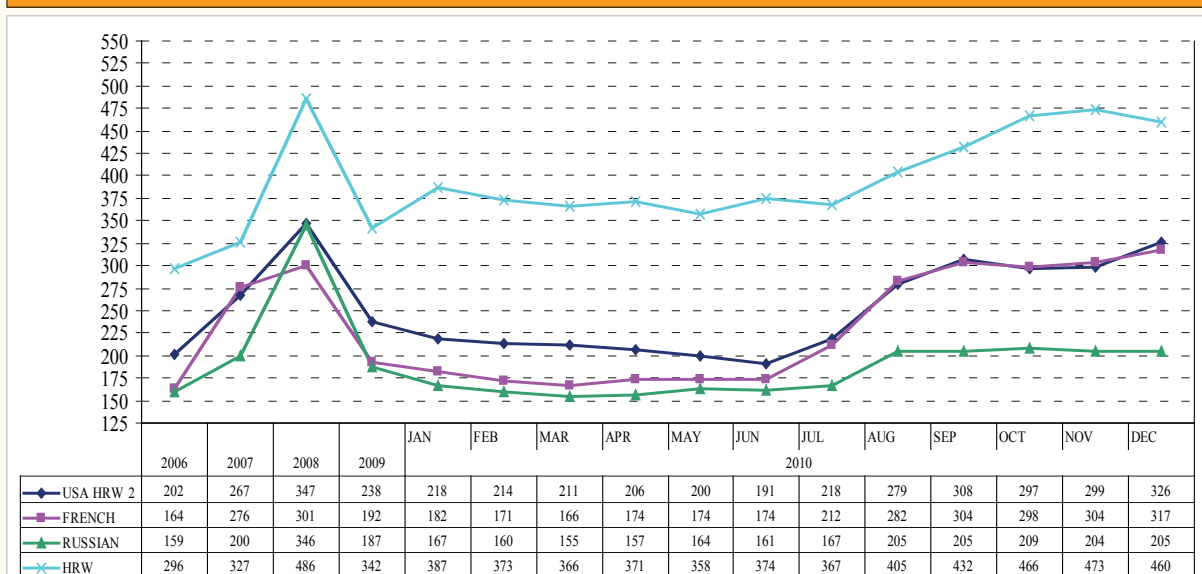
Source: World prices are based on daily prices received from Reuters. AHR Wheat price was based on daily prices obtained from Konya, Polatli and Eskişehir Commodity Exchanges while Durum Wheat price based on daily prices obtained from Çorum and Konya Commodity Exchanges. The prices are average prices created in sales section.

Global crisis, high import demand, shrinkage in global wheat stocks, imposition of export restrictions, increase in demand for grain used for raw material of biofuel in line with the increase of prices in crude oil prices have resulted with significant increase in world wheat export prices. Indeed, the



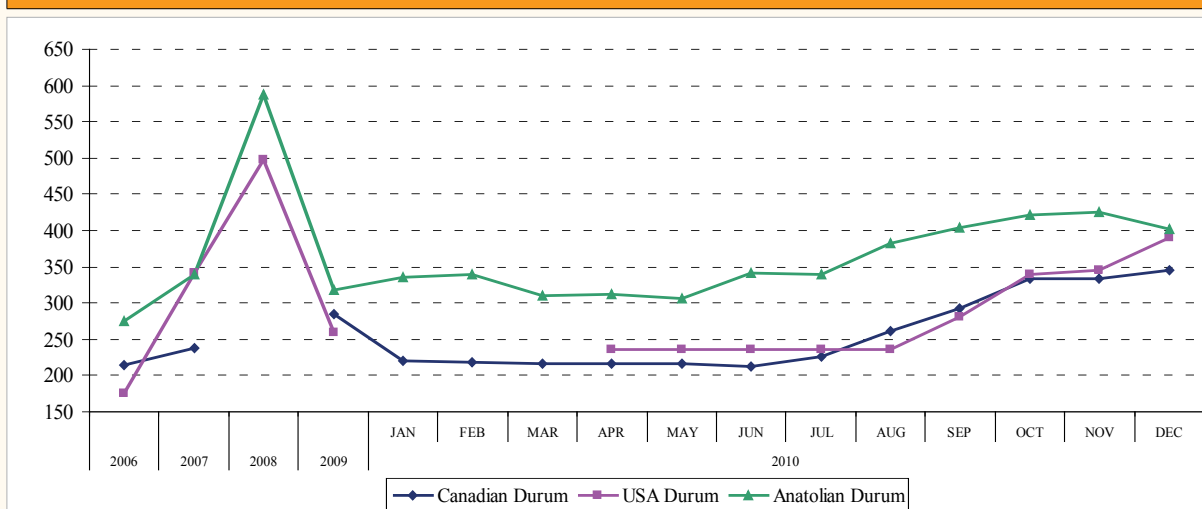
price of USA HRW2 which was 230 \$/ton on June 2007 increased to 530 \$/ton on February 2008. Severe drought experienced in 2010 in Russia and some parts of Ukraine and Kazakhstan caused production of all grains especially in wheat and this situation has led increases in grain products. After Russia has started to apply export ban on grains starting from August 2010, average price of US HRW has become 308 \$/ton on September (Chart 29).

**Graphic 22. USA, French, Russian Wheat Price (FOB \$/Ton) and AHR Wheat Price (\$/Ton)**



Source: World prices are based on daily prices received from Reuters. AHR Wheat price was based on daily prices obtained from Konya, Polatlı and Eskişehir Commodity Exchanges.

**Graphic 23. USA Durum, Canada Durum (FOB \$/Ton) and Anatolian Durum Wheat Price (\$/Ton)**



Source: World prices are based on daily prices received from Reuters. AHR Wheat price was based on daily prices obtained from Çorum and Konya Commodity Exchanges.

World durum wheat price has generally shown increasing tendency in 2010/11 period (Graphic 23).

## 2.2. Barley

### 2.2.1. Vegetal characteristics

Barley takes 4th position in world grain production following wheat, paddy and corn. However, barley is listed in second position after wheat in Turkey. Barley is a member of cereals family. Being an annual long day crop, barley can adopt itself to different length of daytimes.

Cultivated barley species are follows:

- Two rowed barleys (*Hordeum distichum*)
- Six rowed barleys (*Hordeum hexastichum*)

It is accepted that first barley cultivation was performed in South East Asia and highlands of Ethiopia. It is believed that barley has been cultivated in Egypt since years 5 thousand AD.

Barley develops optimum in areas with moderate temperature and high relative humidity. Areas having lowest temperature more than 0 °C and highest temperature not more than 18 – 20 °C and having relative humidity of 70-80 % are appropriate. Two rowed barleys are preferred in cold regions where six rowed barleys are preferred in moderate climatic regions.

The barley is selective also in terms of its soil requirement. The soil requirement for the barley is neutral and loamy solid having 5 % organic content and with good aeration. The crop is susceptible to acidic soils but resistant against the salty soils. The crop is an important choice in rotation of crops especially in irrigated agriculture areas as it removes high amount of salt from the salt.

Included within the grains constituting basis for the national economy in our country like it is the same in rest of the world, the barley is not generally used directly in human dieting. The grain can be consumed directly by adding to the feed ratios in livestock breeding activities. In addition, it is an important raw material in malt industry. In addition to all, barley is used in small quantity in ethanol production especially in EU countries.

### 2.2.2. Production, Consumption, Import, Export, Stocks and Prices of Wheat in Turkey

Cultivated in each region in our country, the barley takes second place among the field crops after the wheat in terms of size of cultivation area and yield amount. Even though it is cultivated in all regions of Turkey, Central Anatolia and Southeast Anatolia Regions are the main barley suppliers of the country. Analysing recent 10 years, it is seen that barley cultivation area has changed in 3.2 – 3.7 million hectare range while total quantity produced has changed between 7.3 – 9.6 million tons. Exceptionally, the barley production amount became 5.9 million tons in 2007 due to severe drought.

Chart 30. Barley Production, Cultivation Area and Yield in Turkey

| Years | Cultivation Area (Thousand Ha) | Production (Thousand Ton) | Yield (Ton/Ha) |
|-------|--------------------------------|---------------------------|----------------|
| 2000  | 3,629                          | 8,000                     | 2.20           |
| 2001  | 3,640                          | 7,500                     | 2.06           |
| 2002  | 3,600                          | 8,300                     | 2.31           |
| 2003  | 3,400                          | 8,100                     | 2.38           |
| 2004  | 3,600                          | 9,000                     | 2.50           |
| 2005  | 3,650                          | 9,500                     | 2.60           |
| 2006  | 3,650                          | 9,551                     | 2.62           |
| 2007  | 3,428                          | 7,306                     | 2.13           |
| 2008  | 2,950                          | 5,900                     | 2.01           |
| 2009  | 3,010                          | 7,300                     | 2.43           |
| 2010  | 3,033                          | 7,240                     | 2.39           |

Source: TSA 2011.

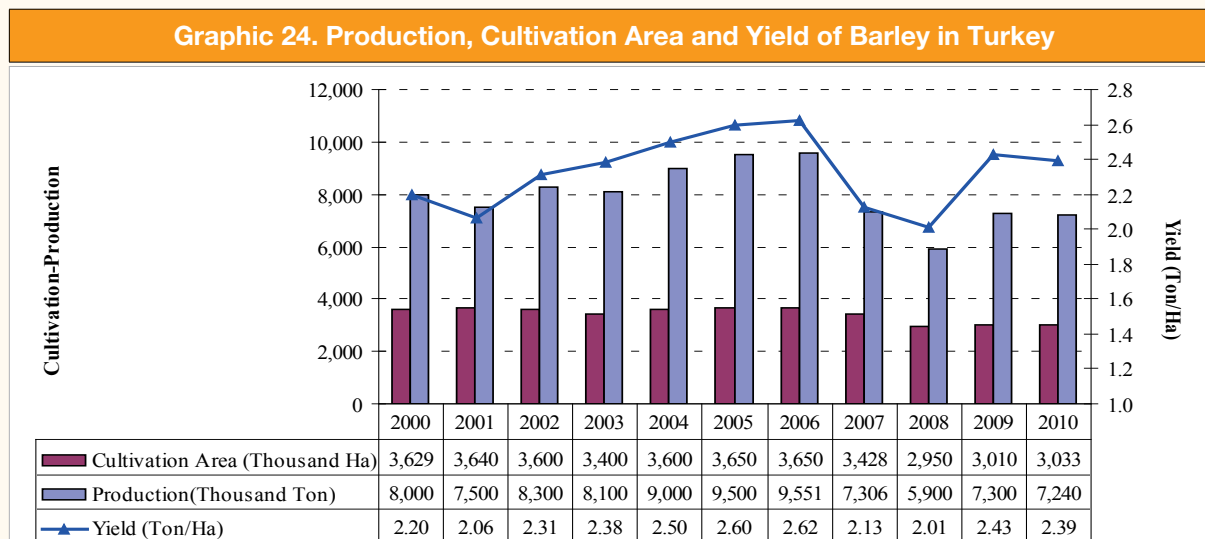
TSA provides barley information as malt barley and other barley starting from year 2004. Cultivation area, production and yield information concerning this classification are given Chart 31 and Graphic 24.

Chart 31. Production Areas, Production Quantities and Yield of Malting and Other Barley

| Malting Barley |                                |                           |                | Other Barley |                                |                           |                |
|----------------|--------------------------------|---------------------------|----------------|--------------|--------------------------------|---------------------------|----------------|
| Years          | Cultivation Area (Thousand Ha) | Production (Thousand Ton) | Yield (Ton/Ha) | Years        | Cultivation Area (Thousand Ha) | Production (Thousand Ton) | Yield (Ton/Ha) |
| 2004           | 350                            | 900                       | 2.57           | 2004         | 3,250                          | 8,100                     | 2.49           |
| 2005           | 350                            | 900                       | 2.57           | 2005         | 3,300                          | 8,600                     | 2.61           |
| 2006           | 362                            | 951                       | 2.63           | 2006         | 3,288                          | 8,600                     | 2.62           |
| 2007           | 317                            | 641                       | 2.02           | 2007         | 3,111                          | 6,666                     | 2.14           |
| 2008           | 250                            | 523                       | 2.09           | 2008         | 2,700                          | 5,400                     | 2.00           |
| 2009           | 260                            | 650                       | 2.50           | 2009         | 2,750                          | 6,650                     | 2.42           |

Source: TSA 2011

Graphic 24. Production, Cultivation Area and Yield of Barley in Turkey



Source: TSA 2011

Although barley is similar to wheat in terms of its sowing- harvest period and cultivation in cool climate, it is harvested approximately two weeks before the wheat according to the regions it is cultivated.

The yield in Turkey is low as barley cultivation is mostly performed in dry conditions. Turkey's barley yield is below the world average. Using quality seed is an important factor in barley yield. As barley is cleistogamic crop, the seed should be replaced in every three years. Furthermore, significant decreases were observed in yield amount in some years resulting from the climatic conditions. Majority of the barley produced in our country is used in feed industry besides using as animal feed alone and using in beer/malt industry.

**Chart 32. Barley Production in Turkey According to TSA, IGC and USDA Statistics**

| Years | Barley Production (Million Ton) |     |      |
|-------|---------------------------------|-----|------|
|       | TSA                             | IGC | USDA |
| 2000  | 8                               | 7.6 | 7.4  |
| 2001  | 7.5                             | 6.9 | 6.9  |
| 2002  | 8.3                             | 7.4 | 7.2  |
| 2003  | 8                               | 6.9 | 6.9  |
| 2004  | 9                               | 7.4 | 7.4  |
| 2005  | 9.5                             | 7.6 | 7.6  |
| 2006  | 9.6                             | 7.5 | 7.5  |
| 2007  | 7.3                             | 6.0 | 6    |
| 2008  | 5.9                             | 5.6 | 5.7  |
| 2009  | 7.3                             | 6.5 | 6.5  |
| 2010  | 7.2                             | 5.9 | 5.9  |

Source: TSA 2011, IGC and USDA 2011

The barley production generally meets the domestic requirement; however, barley is imported from time to time due to drought and quality problems encountered. Annual barley consumption in our country is around 8 million tons. Approximately 4.6 million tons of barley was used as feed in 2009/10 (Chart 33).

**Chart 33. Barley Consumption, Stock Change and Sufficiency Level in Turkey per Years**

| Market Year* | Domestic Use (Ton) | Consumption As Food (Ton) | Consumption as Seeds (Ton) | Consumption As Feed (Ton) | Industrial Use (ton) | Losses (Ton) | Stock Change (Ton) | Consumption Per Capita (Kg) | Sufficiency Rate (%) |
|--------------|--------------------|---------------------------|----------------------------|---------------------------|----------------------|--------------|--------------------|-----------------------------|----------------------|
| 2000/01      | 7,714,559          | 5,017,444                 | 600,600                    | 1,903,651                 | ...                  | 192,864      | 83,577             | 75.01                       | 102.25               |
| 2001/02      | 6,612,468          | 4,072,716                 | 594,000                    | 1,780,441                 | ...                  | 165,312      | 282,464            | 59.98                       | 111.83               |
| 2002/03      | 8,019,409          | 5,283,396                 | 561,000                    | 1,974,528                 | ...                  | 200,485      | -309,522           | 76.75                       | 102.05               |
| 2003/04      | 8,425,844          | 5,640,836                 | 594,000                    | 1,980,361                 | ...                  | 210,646      | -176,081           | 80.85                       | 94.79                |
| 2004/05      | 8,947,284          | 5,970,301                 | 602,250                    | 2,151,051                 | ...                  | 223,682      | 10,225             | 84.46                       | 99.18                |
| 2005/06      | 8,198,800          | 89,300                    | 730,000                    | 6,936,200                 | 220,000              | 223,300      | 258,100            | -                           | 108.92               |
| 2006/07      | 8,915,000          | 89,800                    | 685,600                    | 7,695,200                 | 220,000              | 224,400      | -261,100           | -                           | 100.71               |
| 2007/08      | 7,057,657          | 68,684                    | 685,603                    | 5,891,660                 | 240,000              | 171,710      | -56                | 0.97                        | 97.32                |
| 2008/09      | 5,675,778          | 55,676                    | 590,000                    | 4,649,423                 | 241,488              | 139,191      | 33,377             | 0.78                        | 98.09                |
| 2009/10      | 5,622,113          | 68,620                    | 602,000                    | 4,556,902                 | 223,041              | 171,550      | 529,534            | 1.00                        | 122.05               |

Source: TSA 2011  
 (\*) Market Year: Covers July- June period for 2000/01 – 2004/05 and 1 June - 31 May Period for 2005/06 - 2008/2009-2009/2010 (see APPENDIX 1 for explanation)

The reason for decrease in consumption as food and increase as consumption feed in MY 2005/06 was lack of precise measurement in former periods. Meanwhile, industrial usage also included consumption as food in figures up to said period.

| Chart 34. Barley Import and Export Quantities of Turkey Extended to Years |                |                     |                           |                |                     |                           |
|---|----------------|---------------------|---------------------------|----------------|---------------------|---------------------------|
| Years   | Import         |                     |                           | Export         |                     |                           |
|   | Quantity (Ton) | Value (Thousand \$) | Av. Import Price (\$/Ton) | Quantity (Ton) | Value (Thousand \$) | Av. Export Price (\$/Ton) |
| 2000  | 40,217         | 5,207               | 130                       | 186,205        | 20,108              | 108                       |
| 2001  | 38,967         | 6,327               | 162                       | 158,216        | 16,189              | 102                       |
| 2002  | 16,759         | 2,435               | 145                       | 595,824        | 58,910              | 99                        |
| 2003  | 89,428         | 15,718              | 176                       | 395,988        | 41,164              | 104                       |
| 2004  | 240,340        | 39,814              | 166                       | 15             | 11                  | 733                       |
| 2005  | 52,182         | 10,608              | 203                       | 289,394        | 39,054              | 135                       |
| 2006  | 65,963         | 12,850              | 195                       | 410,498        | 61,818              | 151                       |
| 2007  | 52,180         | 13,588              | 260                       | 215,780        | 43,399              | 201                       |
| 2008  | 253,014        | 92,092              | 364                       | 0              | 0                   | 0                         |
| 2009  | 91,609         | 27,742              | 303                       | 301,316        | 42,155              | 140                       |
| 2010  | 57,076         | 11,933              | 209                       | 475,791        | 71,125              | 149                       |

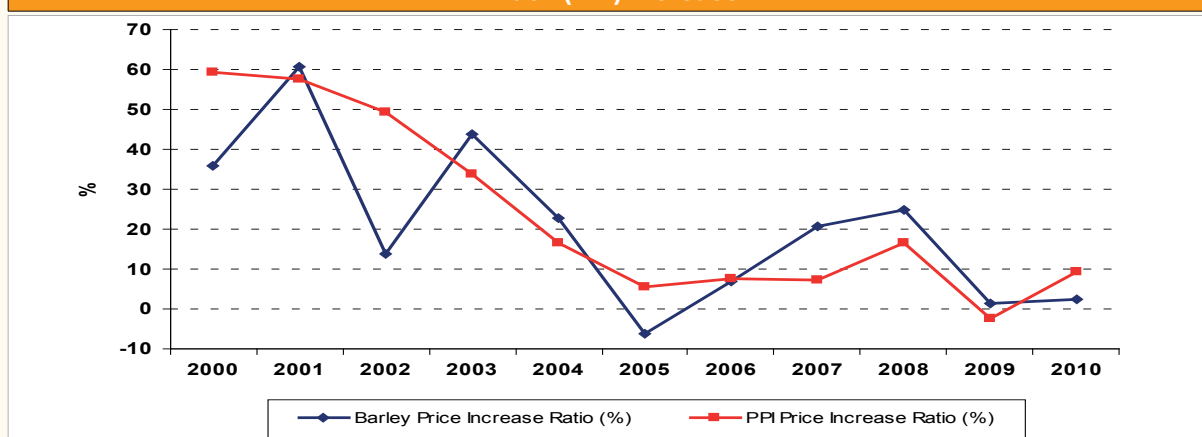
Source: TSA 2011

In review of Chart 34, it is observed that our barley imports are made dependent upon drought and within the scope of IPR; whereas in consideration of export values it is seen that our country is in net exporter position.

| Chart 35. Barley Procurement Price of TGB (TL/Ton) |                                   |   |   |                                 |
|--|-----------------------------------|---|---|---------------------------------|
| Years  | Barley Procurement Price (TL/Ton) | Producer Price Index Increase Rate (%)* | Dollar Equivalent of Procurement Price (\$/Ton)** | World Barley Price (FOB \$/Ton) |
| 2000   | 81.6                              | 59.2                                    | 133   | 111                             |
| 2001   | 131.2                             | 57.7                                    | 113   | 110                             |
| 2002   | 149.5                             | 49.3                                    | 104   | 108                             |
| 2003   | 215.0                             | 33.7                                    | 151   | 128                             |
| 2004   | 264.0                             | 16.6                                    | 192   | 136                             |
| 2005   | 248.0                             | 5.6                                     | 182   | 128                             |
| 2006   | 265.0                             | 7.7                                     | 182   | 152                             |
| 2007   | 320.0                             | 7.1                                     | 242   | 261                             |
| 2008   | 400.0                             | 16.5                                    | 329   | 262                             |
| 2009   | 405.0                             | -2.5                                    | 251   | 168                             |
| 2010   | 415.0                             | 9.2                                     | 361   | 192                             |

Source: TGB, Official Gazette  
 (\*) Shows annual change rates (%) based on Producer Price Index (PPI) on May.  
 (\*\*) Dollar exchange rate effective on May is taken into consideration while calculating Dollar equivalent of TGB procurement price.

As seen Chart 35 and Graphic 25, barley intervention procurement prices have been above world prices. Increase rate in TGB barley intervention procurement prices have been above increase rate of Producer Price Index (PPI) in 2006- 2010 period.

**Graphic 25. Barley Procurement Price Increase Rate Applied by TGB and Producer Price Index (PPI) Increase**


Source: TGB, TSA 2011

**Chart 36. Barley Prices in Commodity Exchanges in 2006- 2010 Period (TL/Ton)**

| Years | Eskişehir |     |     |     |     |     | Konya |     |     |     |     |     | Polatlı |     |     |     |     |     |
|-------|-----------|-----|-----|-----|-----|-----|-------|-----|-----|-----|-----|-----|---------|-----|-----|-----|-----|-----|
|       | Jul       | Aug | Sep | Oct | Nov | Dec | Jul   | Aug | Sep | Oct | Nov | Dec | Jul     | Aug | Sep | Oct | Nov | Dec |
| 2006  | 254       | 292 | 292 | 305 | 312 | 312 | 251   | 260 | 284 | 297 | 301 | 305 | 254     | 264 | 285 | 304 | 310 | 310 |
| 2007  | 427       | 414 | 441 | 481 | 511 | 504 | 412   | 405 | 438 | 484 | 503 | 504 | 422     | 414 | 447 | 485 | 508 | 511 |
| 2008  | 484       | 483 | 465 | 475 | 469 | 471 | 489   | 472 | 464 | 484 | 466 | 480 | 487     | 474 | 476 | 479 | 471 | 461 |
| 2009  | 334       | 335 | 344 | 374 | 367 | 362 | 339   | 341 | 351 | 359 | 355 | 357 | 336     | 320 | 342 | 367 | 362 | 359 |
| 2010  | 385       | 442 | 465 | 480 | 477 | 485 | 404   | 418 | 467 | 475 | 473 | 503 | 392     | 434 | 461 | 479 | 474 | 468 |

Source: The figures above shows average of daily sales prices realized in selling halls of Eskişehir, Konya and Polatlı Commodity Exchanges.

Chart 36 shows monthly prices of the barley traded in domestic mercantile exchanges starting from year 2006. In 2010, barley was transacted in 385–485 TL/ton price range in Eskişehir Commodity Exchange, in 404–503 TL/ton price range in Konya Commodity Exchange and in 392–479 TL/ton price range in Polatlı Commodity Exchange.

**Chart 37. Barley Transaction Volumes in Commodity Exchanges in 2006- 2010 Period (Ton)**

| Years | Eskişehir |       |       |       |       |       | Konya  |        |       |       |       |       | Polatlı |       |       |       |     |     |
|-------|-----------|-------|-------|-------|-------|-------|--------|--------|-------|-------|-------|-------|---------|-------|-------|-------|-----|-----|
|       | Jul       | Aug   | Sep   | Oct   | Nov   | Dec   | Jul    | Aug    | Sep   | Oct   | Nov   | Dec   | Jul     | Aug   | Sep   | Oct   | Nov | Dec |
| 2006  | 9,313     | 2,162 | 1,108 | 917   | 1,217 | 1,171 | 8,091  | 2,918  | 1,357 | 926   | 1,033 | 696   | 955     | 549   | 340   | 172   | 287 | 185 |
| 2007  | 5,243     | 1,808 | 749   | 821   | 786   | 582   | 4,350  | 2,111  | 1,094 | 1,295 | 1,090 | 529   | 388     | 356   | 285   | 239   | 146 | 98  |
| 2008  | 8,894     | 1,808 | 960   | 1,005 | 626   | 394   | 7,807  | 2,744  | 1,354 | 1,474 | 844   | 1,035 | 1,137   | 657   | 346   | 854   | 455 | 236 |
| 2009  | 15,336    | 4,955 | 1,870 | 1,684 | 1,329 | 935   | 22,084 | 11,431 | 2,792 | 2,364 | 2,562 | 1,920 | 3,489   | 957   | 906   | 1,392 | 912 | 807 |
| 2010  | 10,178    | 1,945 | 1,387 | 1,060 | 841   | 978   | 5,710  | 2,451  | 1,638 | 1,120 | 547   | 639   | 2,097   | 1,647 | 1,477 | 564   | 517 | 305 |

Source: The figures above were calculated from daily bulletins of Eskişehir, Konya and Polatlı Commodity Exchanges.

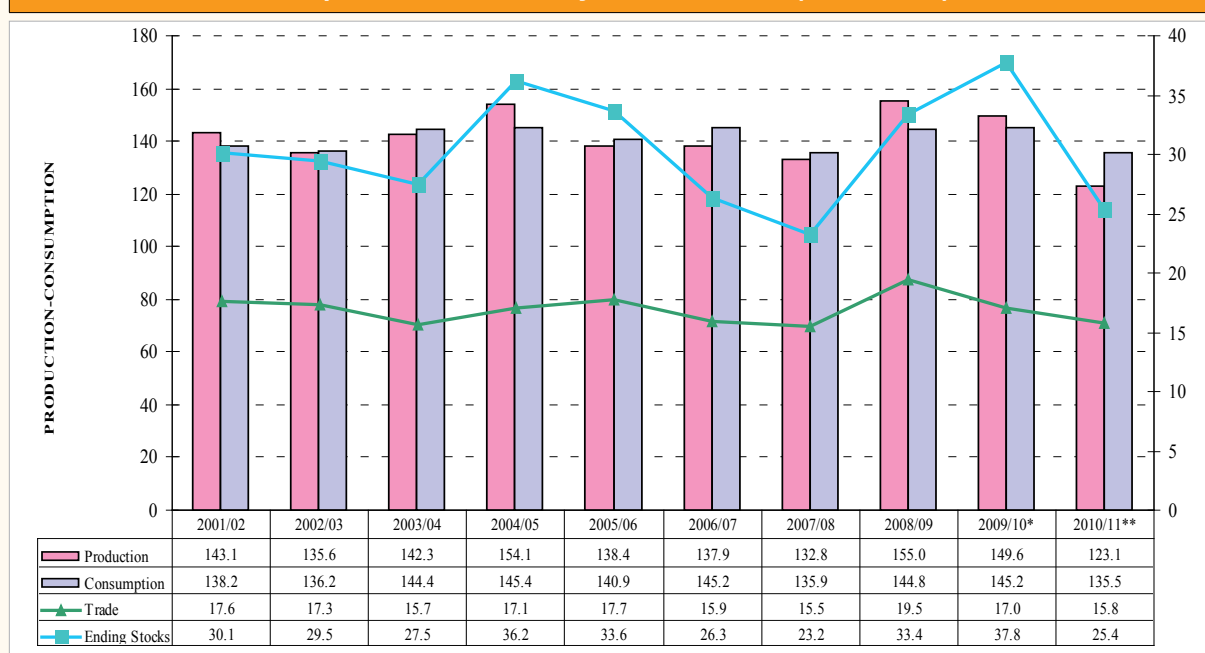
Chart 37 gives volumes of barley traded in Eskişehir, Konya and Polatlı Mercantile Exchanges in 2006- 2010 period.

Barley has been traded mostly in Konya and Eskişehir Mercantile Exchanges and highest trade volume was in 2009 during 2006- 2010 period.

### 2.2.3. Production, Consumption, Import, Export, Stocks and Prices in the World

Annual average of world barley production has been 143.2 million tons in recent past nine years and world barley production estimate for 2009/10 period is 149.6 million tons. However, it is foreseen that world barley production will reduce to 123.1 million tons representing approximately 18 % decrease compared to previous years. It is foreseen that world barley consumption will decrease by 6.7 %, world barley trade by 7.3 % and world barley ending stocks are forecast to decrease by 32.7 % compared to previous year (Graphic 26).

Graphic 26. World Barley Balance Table (Million Ton)



Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

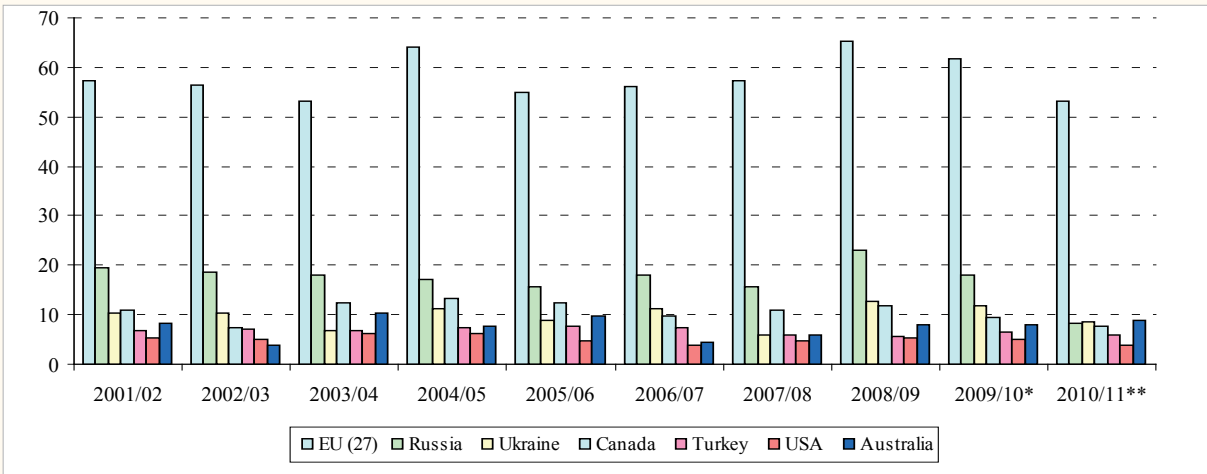
In 2010/11, EU (27), Russia and Ukraine are the three leading producers in world barley production, and they are followed by Canada, Turkey and USA (Chart 38).

Chart 38. World Barley Production and Major Producer Countries (Million Ton)

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| EU(27)       | 57.2         | 56.4         | 53.1         | 64           | 54.9         | 56.1         | 57.4         | 65.2         | 61.8         | 53.2         |
| Russia       | 19.5         | 18.7         | 18.0         | 17.2         | 15.8         | 18.0         | 15.6         | 23.1         | 17.9         | 8.3          |
| Ukraine      | 10.2         | 10.4         | 6.8          | 11.1         | 9.0          | 11.3         | 6.0          | 12.6         | 11.9         | 8.5          |
| Canada       | 10.9         | 7.5          | 12.3         | 13.2         | 12.5         | 9.6          | 11.0         | 11.8         | 9.5          | 7.6          |
| Turkey       | 6.9          | 7.2          | 6.9          | 7.4          | 7.6          | 7.5          | 6.0          | 5.6          | 6.5          | 5.9          |
| USA          | 5.4          | 4.9          | 6.1          | 6.1          | 4.6          | 3.9          | 4.6          | 5.2          | 4.9          | 3.9          |
| Australia    | 8.4          | 3.9          | 10.4         | 7.7          | 9.6          | 4.3          | 5.9          | 8.0          | 7.9          | 9.0          |
| Other        | 24.7         | 26.6         | 28.8         | 27.4         | 24.4         | 27.2         | 26.4         | 23.4         | 29.0         | 26.7         |
| <b>World</b> | <b>143.1</b> | <b>135.6</b> | <b>142.3</b> | <b>154.1</b> | <b>138.4</b> | <b>137.9</b> | <b>132.8</b> | <b>155.0</b> | <b>149.6</b> | <b>123.1</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

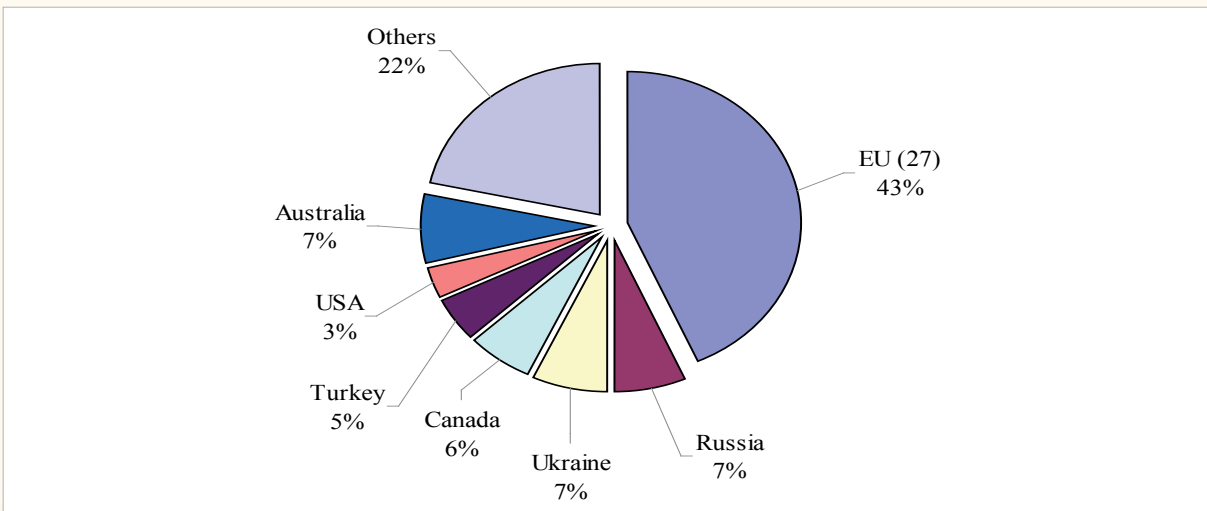
**Graphic 27. World Barley Production and Major Producer Countries (Million Ton)**



Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Graphic 27 and 28 below show barley production quantities of the major producer countries in last 10 years and their shares in production.

**Graphic 28. Shares of Major Countries in 2010/11 World Barley Production (%)**



Source: IGC March/2011 Report. The percentages are calculated according to forecast figures for 2010/11 period.



**Chart 39. Barley Yield in the World and in Major Producer Countries (Ton/Ha)**

| Years        | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08     | 2008/09     | 2009/10*    | 2010/11**   |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| EU(27)       | 4.17        | 4.16        | 3.97        | 4.67        | 3.97        | 4.09        | 4.20        | 4.50        | 4.45        | 4.32        |
| USA          | 3.13        | 2.96        | 3.17        | 3.74        | 3.49        | 3.29        | 3.22        | 3.42        | 3.93        | 3.93        |
| China        | 3.76        | 3.64        | 3.51        | 4.10        | 4.00        | 3.90        | 3.79        | 3.71        | 3.70        | 3.85        |
| Canada       | 2.61        | 2.24        | 2.77        | 3.26        | 3.21        | 2.91        | 2.75        | 3.36        | 3.26        | 3.19        |
| Australia    | 2.26        | 1.25        | 2.32        | 1.67        | 2.15        | 1.02        | 1.34        | 1.59        | 1.78        | 2.21        |
| Turkey       | 1.90        | 2.03        | 2.00        | 2.11        | 2.11        | 2.08        | 1.76        | 1.65        | 1.91        | 1.74        |
| Russia       | 1.92        | 1.82        | 1.71        | 1.72        | 1.73        | 1.80        | 1.86        | 2.46        | 1.88        | 1.28        |
| Kazakhstan   | 1.29        | 1.26        | 1.17        | 0.88        | 0.94        | 1.06        | 1.47        | 1.12        | 1.30        | 0.81        |
| <b>World</b> | <b>2.54</b> | <b>2.43</b> | <b>2.38</b> | <b>2.64</b> | <b>2.51</b> | <b>2.38</b> | <b>2.37</b> | <b>2.80</b> | <b>2.70</b> | <b>2.51</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

World barley yield is estimated to be 2.7 ton/ha in 2009/10 period and it is foreseen to experience 18 % decrease in 2010/11 period (Chart 39).

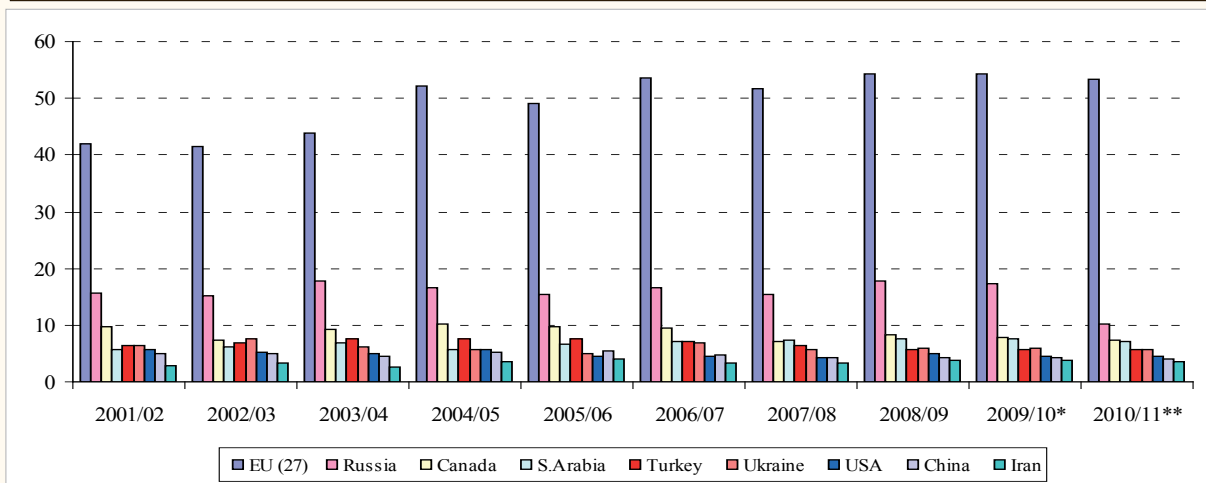
**Chart 40. Barley Consumption in Major Consumer Countries and Rest of the World (Million Ton)**

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| EU(27)       | 41.9         | 41.5         | 43.9         | 52.1         | 49.1         | 53.6         | 51.8         | 54.3         | 54.3         | 53.3         |
| Russia       | 15.7         | 15.2         | 17.7         | 16.6         | 15.5         | 16.5         | 15.5         | 17.8         | 17.4         | 10.1         |
| Canada       | 9.7          | 7.4          | 9.3          | 10.1         | 9.7          | 9.5          | 7.2          | 8.2          | 7.8          | 7.3          |
| Saudi Arabia | 5.8          | 6.1          | 6.9          | 5.6          | 6.7          | 7.1          | 7.3          | 7.6          | 7.5          | 7.2          |
| Turkey       | 6.4          | 6.9          | 7.5          | 7.5          | 7.5          | 7.2          | 6.3          | 5.8          | 5.7          | 5.7          |
| Ukraine      | 6.4          | 7.5          | 6.2          | 5.6          | 4.9          | 6.8          | 5.6          | 5.9          | 6.0          | 5.7          |
| USA          | 5.7          | 5.2          | 5.0          | 5.7          | 4.5          | 4.5          | 4.3          | 5.0          | 4.5          | 4.5          |
| China        | 5.0          | 4.9          | 4.5          | 5.3          | 5.5          | 4.7          | 4.3          | 4.2          | 4.2          | 4.1          |
| Iran         | 2.8          | 3.3          | 2.7          | 3.5          | 4.0          | 3.4          | 3.3          | 3.9          | 3.7          | 3.6          |
| Other        | 38.9         | 38.2         | 40.7         | 33.7         | 33.6         | 31.8         | 30.3         | 32.1         | 34.3         | 34.2         |
| <b>World</b> | <b>138.2</b> | <b>136.2</b> | <b>144.4</b> | <b>145.4</b> | <b>140.9</b> | <b>145.2</b> | <b>135.9</b> | <b>144.8</b> | <b>145.2</b> | <b>135.5</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Note: European Countries were considered EU(15) until 2003/04, EU(25) until 2005/06 and EU(27) after 2006/07 period.

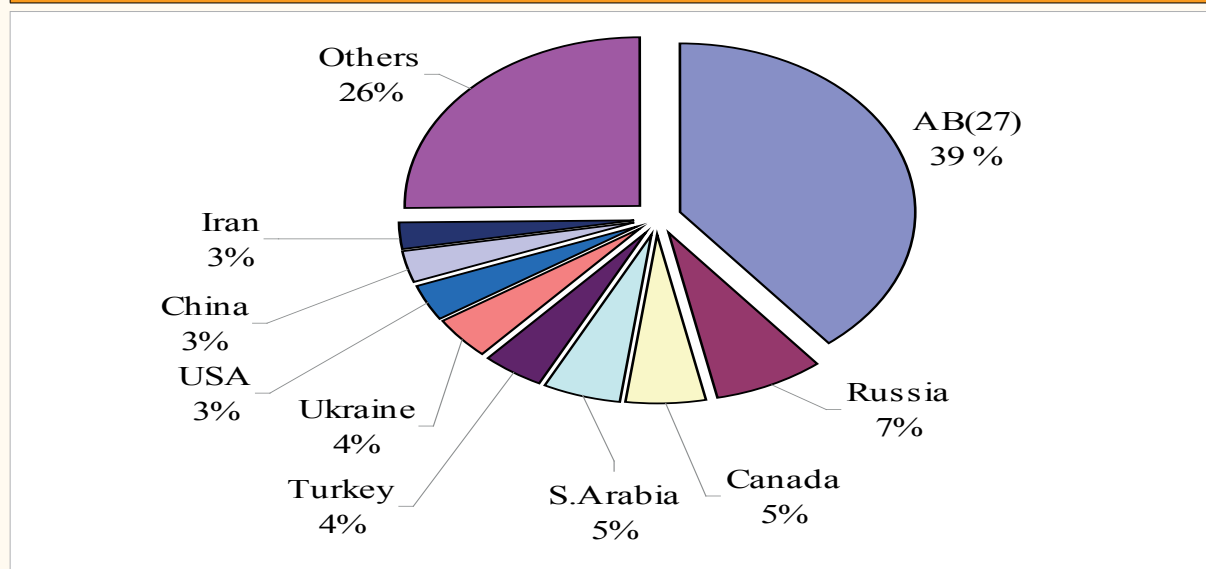
Graphic 29. Barley Consumption in Major Consumer Countries (Million Ton)



Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

World average barley consumption has been 142 million tons in nine years and it is expected to be 145.2 million tons in 2009/10 period. In MY 2010/11, it is expected to be 135.5 million tons representing 6.8 % decrease. EU(27) is listed in the top place in 2010/11 period with 53.3 million tons and followed by Russia with 10.1 million tons in second place and Canada with 7.3 million tons in third place.

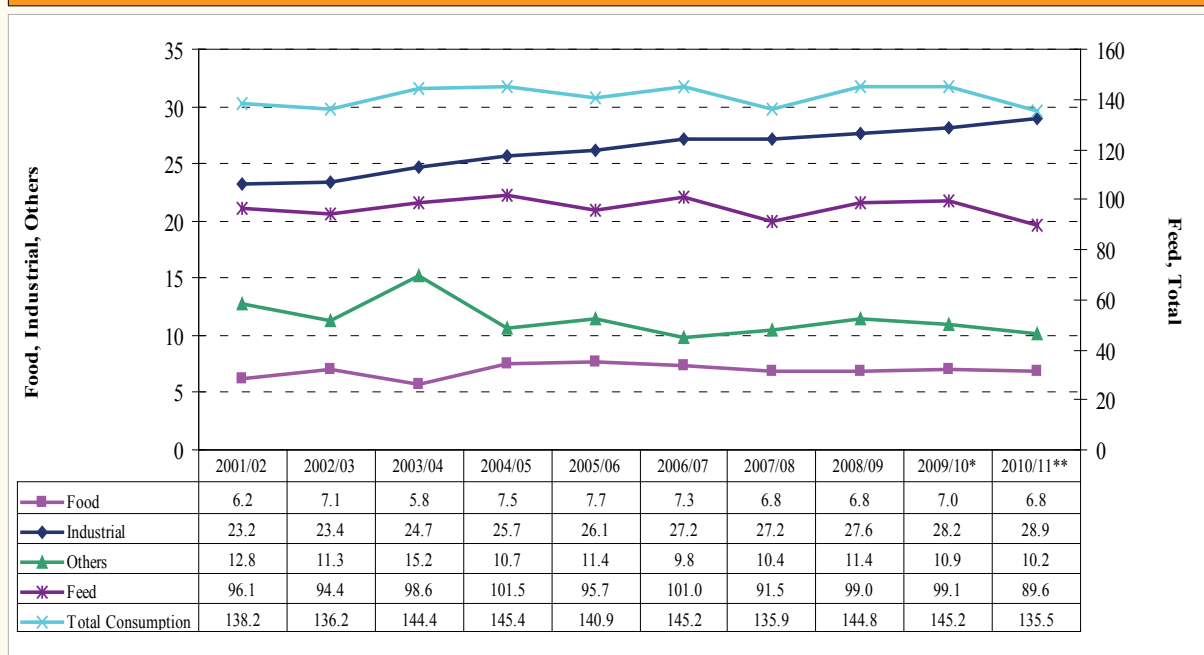
Graphic 30. Shares of Major Countries in 2010/11 World Barley Consumption (%)



Source: IGC March/2011 Report. The percentages are calculated according to forecast figures for 2010/11 period.

Among major barley consuming countries, it is foreseen that EU (27) barley consumption will decrease by 1.9 %, by 42 % in Russia, by 6.6 % in Canada, by 0.2 % in Turkey and by 4 % in Saudi Arabia compared to the figures of last year (Graphic 29, 30).

Graphic 31. World Barley Consumption According to Utilization Areas (Million Ton)



Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Global barley consumption as animal feed is foreseen to decrease 9.5 million tons in 2010/11 compared to previous year and it will be 89.6 million tons. Barley consumption as animal feed constitutes 66.1 % of overall barley consumption (Graphic 31).

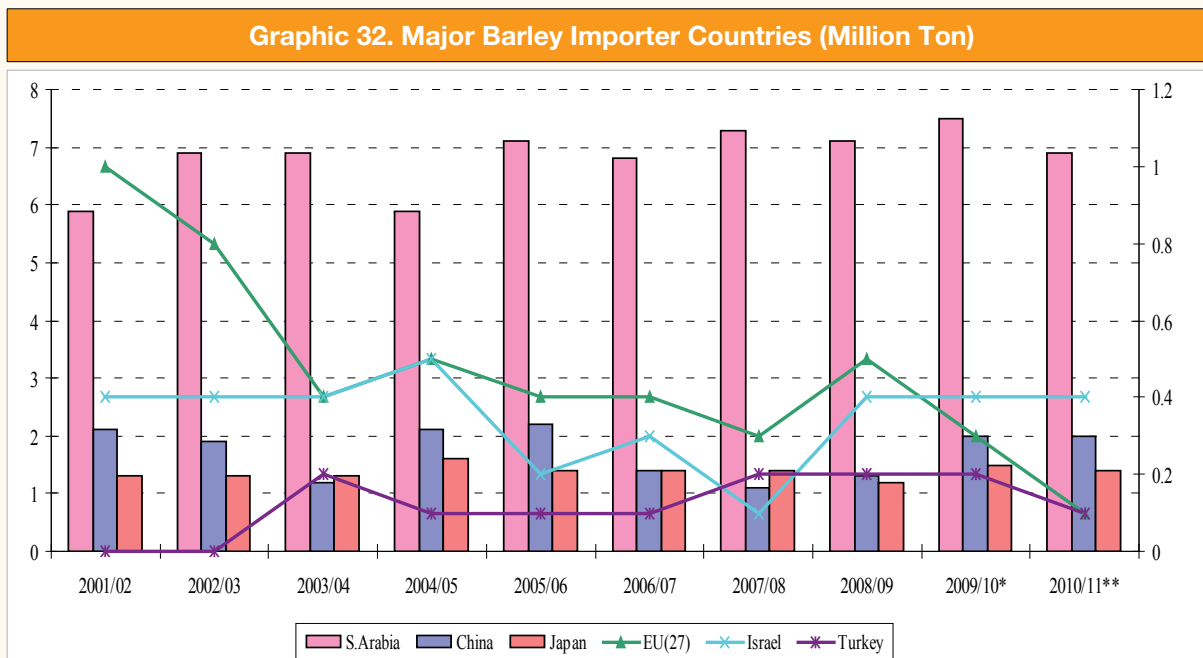
Chart 41. World Barley Import and Major Importer Countries (Million Ton)

| Countries    | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08     | 2008/09     | 2009/10*    | 2010/11**   |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| S. Arabia    | 5.9         | 6.9         | 6.9         | 5.9         | 7.1         | 6.8         | 7.3         | 7.1         | 7.5         | 6.9         |
| China        | 2.1         | 1.9         | 1.2         | 2.1         | 2.2         | 1.4         | 1.1         | 1.3         | 2.0         | 2.0         |
| Japan        | 1.3         | 1.3         | 1.3         | 1.6         | 1.4         | 1.4         | 1.4         | 1.2         | 1.5         | 1.4         |
| EU(27)       | 1.0         | 0.8         | 0.4         | 0.5         | 0.4         | 0.4         | 0.3         | 0.5         | 0.3         | 0.1         |
| Israel       | 0.4         | 0.4         | 0.4         | 0.5         | 0.2         | 0.3         | 0.1         | 0.4         | 0.4         | 0.4         |
| Turkey       | 0.0         | 0.0         | 0.2         | 0.1         | 0.1         | 0.1         | 0.2         | 0.2         | 0.2         | 0.1         |
| Other        | 6.8         | 5.9         | 5.2         | 6.6         | 6.3         | 5.6         | 5.0         | 8.8         | 5.1         | 5.0         |
| <b>World</b> | <b>17.6</b> | <b>17.3</b> | <b>15.7</b> | <b>17.1</b> | <b>17.7</b> | <b>15.9</b> | <b>15.5</b> | <b>19.5</b> | <b>17.0</b> | <b>15.8</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Note: European Countries were considered EU(15) until 2003/04, EU(25) until 2005/06 and EU(27) after 2006/07 period.

EU(27), Australia, Russia, Canada, Saudi Arabia, China and Japan determine the world barley trade volume. World barley trade is foreseen reducing to 15.8 million tons in MY 2010/11 representing approximately 7 % decrease compared to previous year. World barley import volume was estimated to be 17 million tons in 2009/10 and 43.8 % of this import is estimated to be performed by Saudi Arabia. The quantity of barley exported in the world corresponds to 13 % of the world barley production in recent years (Chart 41).



Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast  
 Note: Left axis of the chart belongs to Saudi Arabia, China and Japan while right axis belong to EU(27) and Israel.  
 Note: European Countries were considered EU(15) until 2003/04, EU(25) until 2005/06 and EU(27) after 2006/07 period.

Among leading barley importer countries, Saudi Arabia is foreseen to reduce its import volume in 2010/11 period by 8 %, China by 1.4 %, Japan by 11.8 %, EU(27) by 61.5 %, and Israel by 17.8 % compared to 2009/10 period (Graphic 32).

**Chart 42. World Malting Barley Import and Major Importing Countries (Thousand Ton)**

| Countries                    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2008/09      | 2009/10*     | 2010/11**    |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Brazil                       | 908          | 800          | 863          | 754          | 840          | 858          | 943          | 1,107        | 982          | 1170         | 1,200        |
| S. Saharan African Countries | 365          | 423          | 473          | 504          | 565          | 692          | 708          | 657          | 854          | 854          | 809          |
| Japan                        | 831          | 758          | 691          | 671          | 677          | 633          | 655          | 665          | 692          | 685          | 650          |
| USA                          | 160          | 179          | 230          | 218          | 229          | 241          | 353          | 444          | 425          | 415          | 400          |
| Mexico                       | 153          | 141          | 171          | 219          | 210          | 253          | 278          | 396          | 453          | 395          | 350          |
| Thailand                     | 182          | 208          | 219          | 269          | 286          | 254          | 310          | 337          | 256          | 235          | 235          |
| Russia                       | 734          | 822          | 800          | 764          | 683          | 368          | 201          | 197          | 102          | 62           | 200          |
| S. Korea                     | 90           | 131          | 134          | 149          | 204          | 157          | 173          | 191          | 215          | 180          | 195          |
| Philippines                  | 157          | 170          | 222          | 237          | 190          | 149          | 142          | 162          | 152          | 165          | 165          |
| Other                        | 1,938        | 1,836        | 1,817        | 2,156        | 1,896        | 1,995        | 2,019        | 2,057        | 1,718        | 1,790        | 1,741        |
| <b>World</b>                 | <b>5,518</b> | <b>5,469</b> | <b>5,620</b> | <b>5,940</b> | <b>5,781</b> | <b>5,600</b> | <b>5,782</b> | <b>6,214</b> | <b>5,849</b> | <b>5,950</b> | <b>5,945</b> |

Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast

World malting barley import is forecast to decrease by 0.8 % compared to 2009/10; however, Russia is foreseen to increase its malting barley import by 225 % in spite of decreases in leading importer countries (Chart 42).

Graphic 33. Barley Import Projection



Source: USDA 2020 Projection, February 2011.

United States Department of Agriculture (USDA) 2020 Projection published on February 2011 forecasts that the import volume of barley for feed by Northern Africa and Middle East countries will increase in following ten years time and the trade in the region will constitute 65 % of world barley trade (Graphic 33).

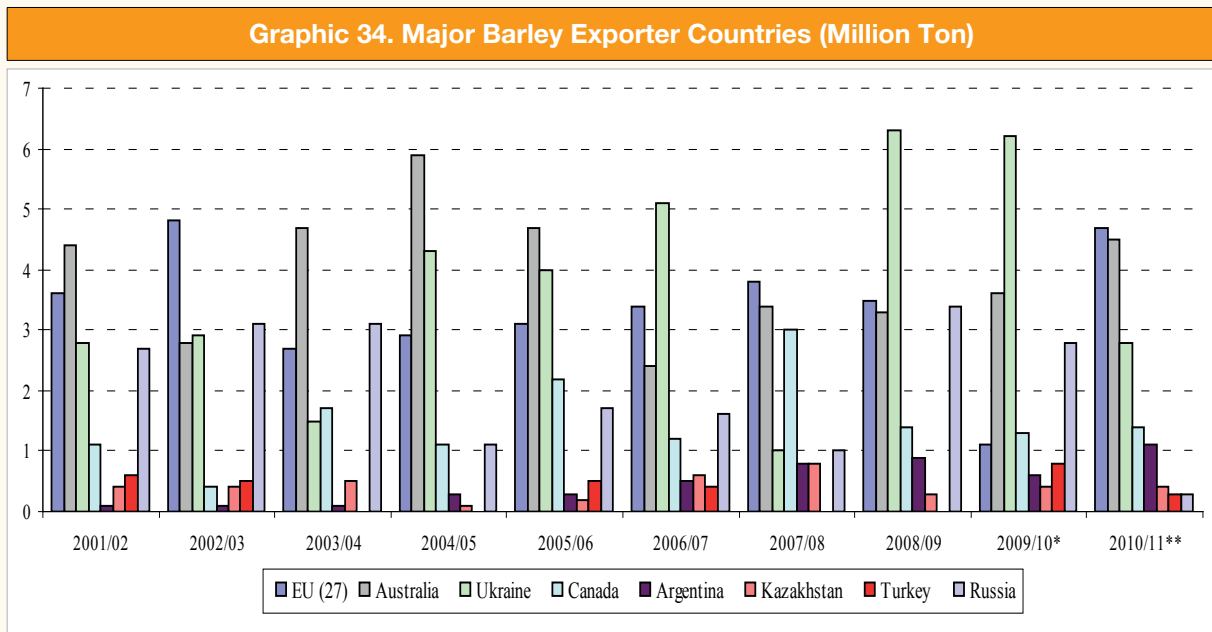
Chart 43. World Barley Export and Major Exporter Countries (Million Ton)

| Countries    | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08     | 2008/09     | 2009/10*    | 2010/11**   |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| EU(27)       | 3.6         | 4.8         | 2.7         | 2.9         | 3.1         | 3.4         | 3.8         | 3.5         | 1.1         | 4.7         |
| Australia    | 4.4         | 2.8         | 4.7         | 5.9         | 4.7         | 2.4         | 3.4         | 3.3         | 3.6         | 4.5         |
| Ukraine      | 2.8         | 2.9         | 1.5         | 4.3         | 4.0         | 5.1         | 1.0         | 6.3         | 6.2         | 2.8         |
| Canada       | 1.1         | 0.4         | 1.7         | 1.1         | 2.2         | 1.2         | 3.0         | 1.4         | 1.3         | 1.4         |
| Argentina    | 0.1         | 0.1         | 0.1         | 0.3         | 0.3         | 0.5         | 0.8         | 0.9         | 0.6         | 1.1         |
| Kazakhstan   | 0.4         | 0.4         | 0.5         | 0.1         | 0.2         | 0.6         | 0.8         | 0.3         | 0.4         | 0.4         |
| Turkey       | 0.6         | 0.5         | -           | -           | 0.5         | 0.4         | 0.0         | 0.0         | 0.8         | 0.3         |
| Russia       | 2.7         | 3.1         | 3.1         | 1.1         | 1.7         | 1.6         | 1.0         | 3.4         | 2.8         | 0.3         |
| <b>World</b> | <b>17.6</b> | <b>17.3</b> | <b>15.7</b> | <b>17.1</b> | <b>17.7</b> | <b>15.9</b> | <b>15.5</b> | <b>19.5</b> | <b>17.0</b> | <b>15.8</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Note: European Countries were considered EU(15) until 2003/04, EU(25) until 2005/06 and EU(27) after 2006/07 period.

In next 10 years time, Saudi Arabia will be number one barley importer country with its 40 % share in total world barley import volume. An important increase is forecast in international malting barley market due to demand increase for beer in developing countries. The beer demand in China is foreseen to increase continually based on the income and population growth. Australia and Canada is foreseen to be leading malting barley suppliers of China (Chart 43).



Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast  
 Note: European Countries were considered EU(15) until 2003/04, EU(25) until 2005/06 and EU(27) after 2006/07 period.

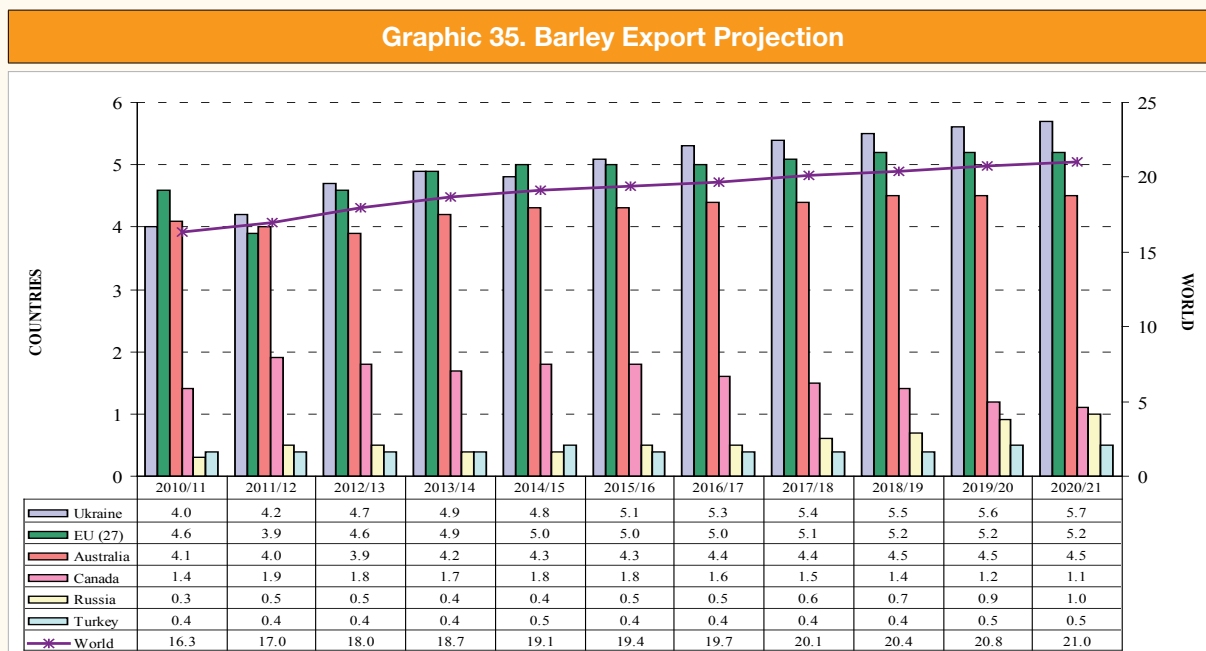
EU (27), Australia, Ukraine and Canada realized 73 % of world barley export in MY 2001/02 and this figures is foreseen to be 85 % in MY 2010/11 (Graphic 34).

**Chart 44. World Malting Barley Export and Major Exporting Countries (Thousand Ton)**

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| EU (27)      | 3,036        | 2,976        | 3,227        | 3,439        | 3,116        | 2,735        | 2,494        | 2,399        | 2,550        | 2,550        |
| Canada       | 656          | 617          | 627          | 688          | 715          | 793          | 919          | 868          | 770          | 775          |
| Australia    | 605          | 638          | 658          | 656          | 627          | 800          | 749          | 681          | 705          | 750          |
| Argentina    | 268          | 337          | 275          | 292          | 257          | 341          | 594          | 429          | 520          | 550          |
| USA          | 118          | 94           | 144          | 218          | 332          | 369          | 590          | 607          | 495          | 500          |
| Other        | 785          | 958          | 1,009        | 488          | 553          | 744          | 867          | 864          | 910          | 820          |
| <b>World</b> | <b>5,469</b> | <b>5,620</b> | <b>5,940</b> | <b>5,781</b> | <b>5,600</b> | <b>5,782</b> | <b>6,214</b> | <b>5,849</b> | <b>5,950</b> | <b>5,450</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

EU(27) that is leading malting barley exporter is foreseen to maintain its barley export in 2010/11 at 2.5 million tons without any significant change compared to previous year. Australia and Argentina are foreseen to increase their malting barley export by 6.4 % and 5.8 % respectively (Chart 44).



Source: USDA 2020 Projection, February 2011.

According to USDA 2020 Projection published on February 2011, EU(27) and Ukraine being two leading barley exporter countries in 2010 are foreseen to maintain their position in next ten years period. EU(27), Australia and Ukraine are expected to dominate 73 % of world barley trade in next coming years. On the other hand, EU(27) is forecasted to maintain its barley exports with slight increase in following ten years time. Australia is foreseen to increase its barley export slightly and to maintain its third place in world barley export league in next ten years period.

Chart 45 above shows the barley prices extended to the years. An increase was observed in barley prices in 2007 and 2008 due to the drought experienced in respective years. The prices returned back to normal level in year 2009. All prices have shown increasing tendency in 2010.

**Chart 45. World Barley Prices (FOB \$/Ton)**

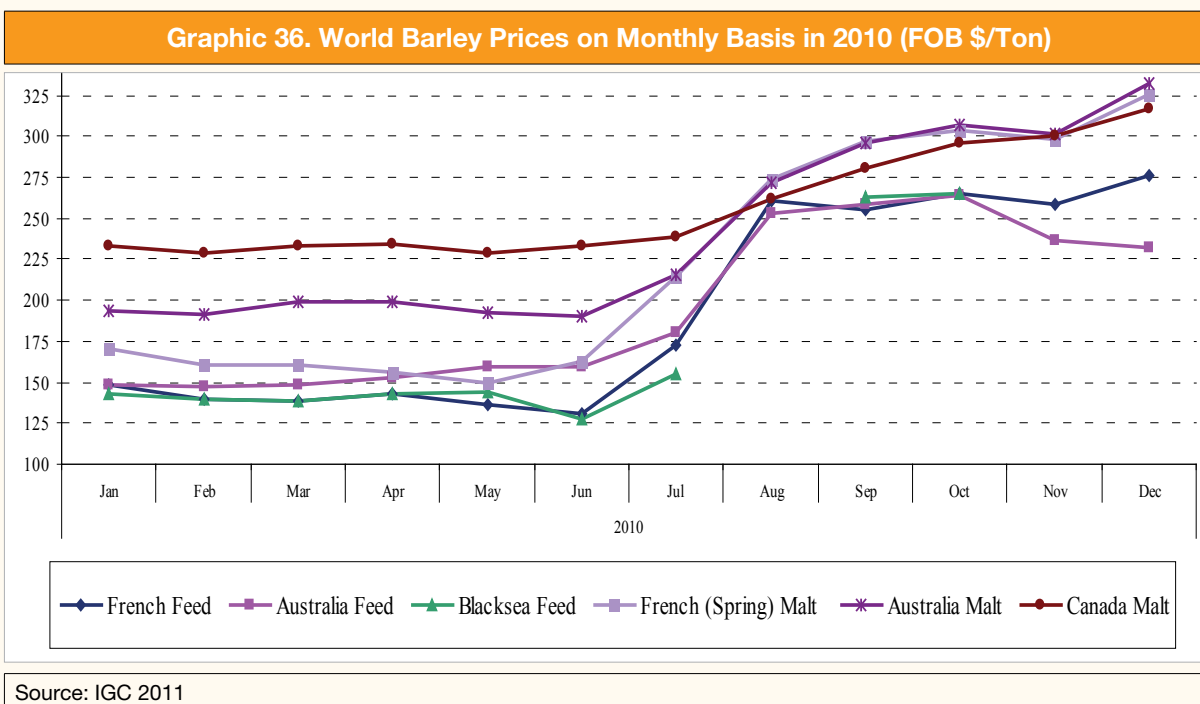
| Barley              | Years |      |      |      |      |      |      |      |      |      |
|---------------------|-------|------|------|------|------|------|------|------|------|------|
|                     | 2001  | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| France Feed Barley  | 107   | 101  | 127  | 142  | 132  | 151  | 263  | 256  | 154  | 194  |
| US PNW              | 112   | 119  | 132  | 122  | 117  | 155  | 257  | 268  | 194  | 230  |
| Germany Feed Barley | 110   | 102  | 127  | 144  | 134  | 151  | 264  | 261  | 156  | 199  |

Source: IGC 2011

| Chart 46. Barley Prices on Monthly Basis in 2010 (FOB \$/Ton) |               |     |     |     |     |     |     |     |     |     |     |     |     |
|---|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| BARLEY  | MONTHS (2010) |     |     |     |     |     |     |     |     |     |     |     |     |
|   | Jan           | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Av. |
| France Feed Barley  | 149           | 140 | 138 | 143 | 136 | 131 | 173 | 261 | 255 | 265 | 259 | 276 | 194 |
| Australia Feed Barley   | 149           | 147 | 148 | 153 | 159 | 159 | 180 | 253 | 259 | 264 | 237 | 232 | 195 |
| Black Sea Feed Barley   | 143           | 140 | 138 | 143 | 144 | 128 | 155 | -   | 263 | 265 | -   | -   | 169 |
| France Malting (Spring) Barley                                | 171           | 161 | 161 | 156 | 150 | 163 | 214 | 274 | 297 | 304 | 298 | 326 | 223 |
| Australia Malting Barley                                      | 194           | 191 | 199 | 199 | 192 | 190 | 216 | 272 | 296 | 307 | 302 | 332 | 241 |
| Canada Malting Barley   | 233           | 229 | 233 | 234 | 229 | 233 | 239 | 262 | 281 | 296 | 300 | 317 | 257 |

Source: IGC 2011

Analysing monthly average price of barley in 2010, it is seen that all prices has remarkably started from June. In August- December 2010 period, average price of French Feed Barley was 263.2 USD/ton, average price of French (spring) malting barley was 299.8 USD/ton (Chart 46, Graphic 36).



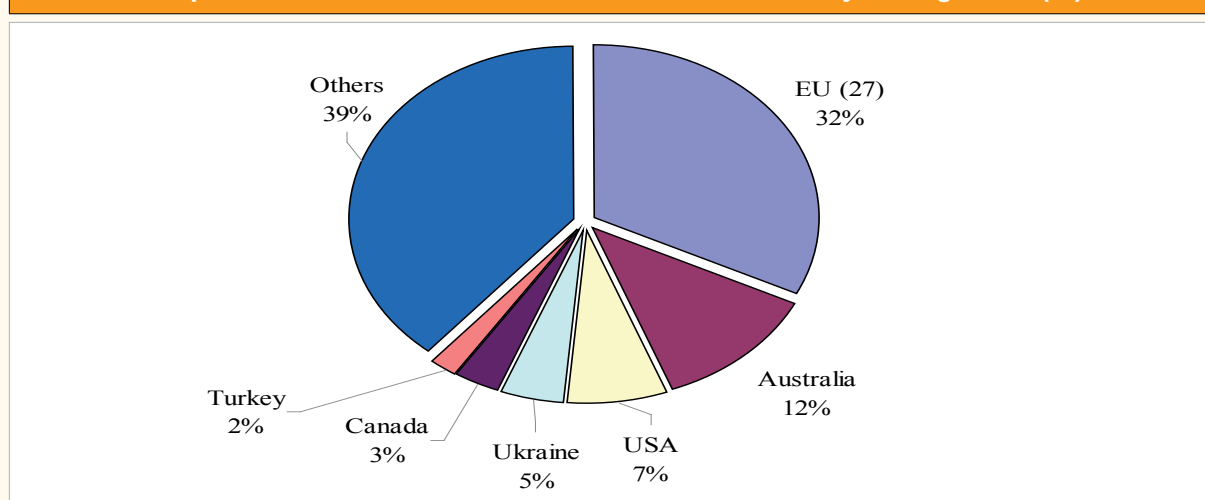


**Chart 47. Barley Year Ending Stocks in Some Countries (Million Ton)**

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| EU(27)       | 9.88         | 9.34         | 6.28         | 10.81        | 8.91         | 6.12         | 5.81         | 11.27        | 15.38        | 8.18         |
| Australia    | 1.82         | 1.03         | 1.85         | 1.98         | 2.85         | 1.37         | 0.78         | 1.85         | 2.38         | 3.03         |
| USA          | 2.01         | 1.45         | 2.62         | 2.76         | 2.35         | 1.54         | 1.50         | 1.90         | 2.49         | 1.85         |
| Ukraine      | 1.28         | 1.29         | 0.55         | 1.86         | 2.10         | 1.57         | 1.03         | 1.40         | 1.08         | 1.15         |
| Canada       | 2.02         | 1.45         | 2.13         | 3.44         | 3.33         | 1.50         | 1.57         | 2.83         | 2.58         | 0.85         |
| Turkey       | 1.29         | 1.11         | 0.69         | 0.67         | 0.35         | 0.30         | 0.25         | 0.21         | 0.44         | 0.50         |
| Other        | 11.82        | 13.84        | 13.37        | 14.64        | 13.72        | 13.87        | 12.30        | 13.98        | 13.42        | 9.85         |
| <b>World</b> | <b>30.13</b> | <b>29.50</b> | <b>27.49</b> | <b>36.15</b> | <b>33.60</b> | <b>26.27</b> | <b>23.24</b> | <b>33.44</b> | <b>37.77</b> | <b>25.41</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Chart 47 above gives barley stock amounts in leading countries and total stock situation in the world. Thus, world ending barley stock is forecast to be 25.4 million tons in 2010/11 representing 12.4 % decrease compared to 2009/10 period. In 2010/11, highest share in world barley ending stock belongs to EU(27) countries (32 %). EU(27) is foreseen to have 8.18 million tons ending barley stock in 2010/11 period (Graphic 37).

**Graphic 37. Shares of Countries in 2010/11 World Barley Ending Stock (%)**


Source: IGC March/2011 Report. The percentages are calculated according to forecast figures for 2010/11 period.

## 2.3. Rye

### 2.3.1. Vegetal characteristics

Rye is a plant that was included in the culture later than wheat. Rye kernel is thinner, longer than wheat and huskless. Rye is alike with the barley and wheat in terms of its vegetal characteristics. Central Asia and Anatolia are thought to be its homeland. Rye is generally sowed on March and harvested on June - August in country (Elci et al, 1994). Rye is generally used in feed industry in our country. However, its use as food has been increasing in recent years as a result of changing dieting habits.

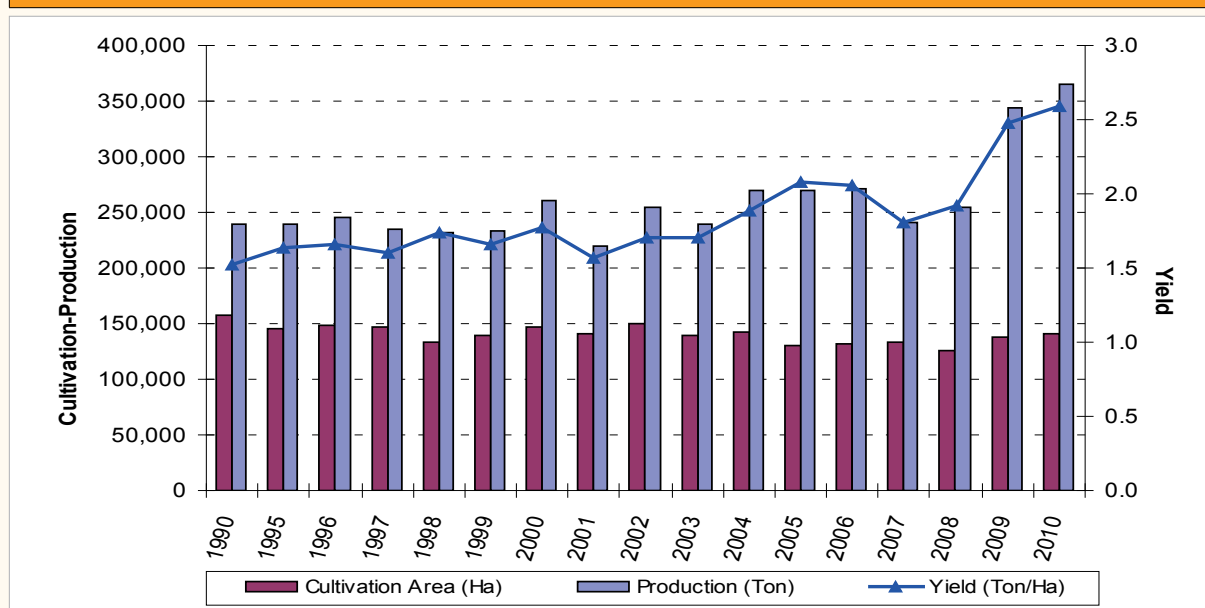
### 2.3.2. Production, Consumption, Import, Export, Stocks and Prices of Rye in Turkey

Even though rye cultivation areas have been reduced in Turkey, the quantity produced has increased due to increased yield. As a matter of fact, the cultivation area which was 147 thousand hectare area in 2000 reduced to 141 thousand hectare area in 2010. Overall production was 260 thousand tons in 2000 and it has been recorded as 366 thousand ton in CY 2010. Yield has been increasing regularly except the drought suffered in 2007 and 2008 (Chart 48, Graphic 38)

| Chart 48. Rye Production, Cultivation Area and Yield in Turkey |                       |                  |                |
|--|-----------------------|------------------|----------------|
| Years  | Cultivation Area (Ha) | Production (Ton) | Yield (Ton/Ha) |
| 2000   | 147,000               | 260,000          | 1.77           |
| 2001   | 140,500               | 220,000          | 1.57           |
| 2002   | 150,000               | 255,000          | 1.70           |
| 2003   | 140,000               | 240,000          | 1.71           |
| 2004   | 143,000               | 270,000          | 1.89           |
| 2005   | 130,000               | 270,000          | 2.08           |
| 2006   | 131,245               | 271,000          | 2.06           |
| 2007   | 132,777               | 240,500          | 1.81           |
| 2008   | 125,962               | 254,000          | 1.92           |
| 2009   | 138,778               | 343,330          | 2.47           |
| 2010   | 141,000               | 365,560          | 2.59           |

Source: TSA 2011

Graphic 38. Production, Cultivation Area and Yield of Rye in Turkey



Source: TSA 2011

Although rye is similar to wheat in terms of its sowing- harvest period and cultivation in cool climate, it is harvested after the wheat in our country.

Chart 49. Rye Production in Turkey according to TSA, IGC and USDA Statistics (Ton)

| Years | TSA     | IGC     | USDA    |
|-------|---------|---------|---------|
| 2000  | 260,000 | 260,000 | 260,000 |
| 2001  | 220,000 | 220,000 | 220,000 |
| 2002  | 255,000 | 255,000 | 255,000 |
| 2003  | 240,000 | 240,000 | 240,000 |
| 2004  | 270,000 | 270,000 | 270,000 |
| 2005  | 270,000 | 250,000 | 270,000 |
| 2006  | 271,000 | 271,000 | 271,000 |
| 2007  | 240,500 | 265,000 | 265,000 |
| 2008  | 254,000 | 250,000 | 250,000 |
| 2009  | 343,330 | 270,000 | 270,000 |
| 2010  | 365,560 | 270,000 | 270,000 |

Source: TSA 2011, USDA 2011 and IGC 2011

Chart 49 above represents data obtained from IGC, USDA and TSA in regard to rye production in Turkey. As it can be derived from the Chart, rye production has been 270 thousand tons in 2010 according to IGC and USDA, 365,560 tons according to TSA.

Chart 50 below gives the data concerning rye production in our country. However, respective table does not include information about industrial use of rye as such segment is excluded from the statistics works. The amount of domestic use equals to the consumption as food, consumption as seed, consumption as feed and losses. Domestic consumption of rye made a peak in 2004/05 period and the consumption volume increased to 328 thousand tons for the respective year (Chart 50).

**Chart 50. Consumption, Stock Change and Sufficiency Level of Rye in Turkey**

| Market Year* | Domestic Use (Ton) | Consumption As Food (Ton) | Usage as Seed (Ton) | Usage as Feed (Ton) | Losses (Ton) | Stock Change (Ton) | Consumption Per Capita (Kg) | Sufficiency Rate (%) |
|--------------|--------------------|---------------------------|---------------------|---------------------|--------------|--------------------|-----------------------------|----------------------|
| 2000/01      | 256,653            | 223,663                   | 25,290              | ...                 | 7,700        | 1,975              | 0.61                        | 99.99                |
| 2001/02      | 230,158            | 196,253                   | 27,000              | ...                 | 6,905        | 4,760              | ...                         | 94.34                |
| 2002/03      | 252,326            | 219,556                   | 25,200              | ...                 | 7,570        | 15,247             | ...                         | 99.75                |
| 2003/04      | 302,303            | 267,494                   | 25,740              | ...                 | 9,069        | -22,413            | 4.17                        | 78.36                |
| 2004/05      | 327,710            | 294,479                   | 23,400              | ...                 | 9,831        | 1,599              | 3.83                        | 81.32                |
| 2005/06      | ...                | ...                       | ...                 | ...                 | ...          | ...                | 3.19                        | ...                  |
| 2006/07      | ...                | ...                       | ...                 | ...                 | ...          | ...                | 2.89                        | ...                  |
| 2007/08      | 252,415            | 43,213                    | 23,900              | 178,180             | 7,122        | -                  | 3.34                        | 94.06                |
| 2008/09      | 245,545            | 43,577                    | 22,673              | 171,996             | 7,299        | -                  | 0.61                        | 99.09                |
| 2009/10      | 290,554            | 18,201                    | 24,980              | 237,207             | 10,166       | 48,177             | -                           | 116.63               |

Source: TSA 2011

(\*) Market Year: Covers July- June period for 2000/01 – 2004/05 and 1 June- 31 May Period for 2005/06 – 2007/08 -- 2008/2009- 2009/2010 (see APPENDIX 1 for explanation)

The deficiency resulting from shortage of rye stocks in some years in our country is compensated via the imports from other countries. As a matter of fact, Turkey imported 42 thousands ton rye in 2003 where rye stocks reached lowest and/or deficiency appeared and 67 thousand ton in 2005.

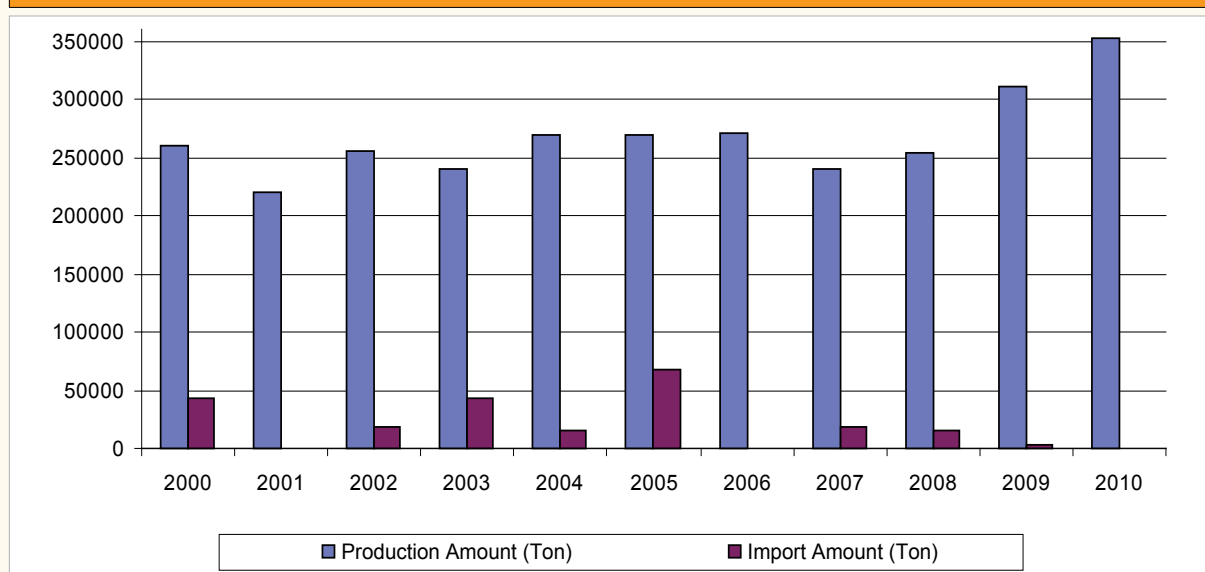
Chart 51 below shows quantity and value of rye imports of our country extended to years. Even though there are changes among the years, it is clearly observed from the table that Turkey does not have large of rye imports from abroad. As a matter of fact, rye import volume was 2 thousand tons in 2009 and there was no import in 2010.

**Chart 51. Turkey's Rye Import Extended to Years**

| Years | Quantity (Ton) | Value (Thousand \$) | Average Import Price (\$/Ton) |
|-------|----------------|---------------------|-------------------------------|
| 2000  | 42,867         | 3,262               | 76                            |
| 2001  | 0              | 0                   | 0                             |
| 2002  | 18,279         | 1,727               | 94                            |
| 2003  | 42,475         | 4,044               | 95                            |
| 2004  | 15,960         | 3,070               | 192                           |
| 2005  | 67,123         | 7,944               | 118                           |
| 2006  | 0              | 0                   | 0                             |
| 2007  | 18,009         | 3,859               | 214                           |
| 2008  | 15,561         | 5,061               | 325                           |
| 2009  | 2,393          | 270                 | 113                           |
| 2010  | 0              | 0                   | 0                             |

Source: TSA 2011

Graphic 39. Production Amount and Import Amount of Rye in Turkey



Source: TSA 2011

According to TSA's statistics on Turkey's rye export, Turkey exported only 8 ton rye in 2004 during 2000-2010 period and the export value was 2 thousand \$ export value with export unit price of 188 \$/ton. As seen in Graphic 39, there was no export of rye in 2010. Our Country rye production is adequate for domestic use.

PPI (Producer Price Index) increase rate was 9.2 % and rye procurement price of TGB was 430 TL/tones in 2010.

Chart 52. Rye Procurement Prices of TGB (TL/Ton)

| Years                                  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005 | 2006 | 2007 | 2008  | 2009  | 2010 |
|--|-------|-------|-------|-------|-------|------|------|------|-------|-------|------|
| Rye                                    | 71    | 123   | 168   | 225   | 250   | 234  | 250  | 300  | 400   | 405   | 430  |
| Producer Price Index Increase Rate (%) | 59.16 | 57.71 | 49.30 | 33.69 | 16.62 | 5.59 | 7.66 | 7.14 | 16.53 | -2.46 | 9.20 |

Source: © TGB and Official Journals

Note: Shows annual change rates (%) based on Producer Price Index (PPI) on May. Prices for 2008 are consignment procurement price and intervention procurement price was not announced. Intervention purchase prices were gradually declared in 2009 and 2010 and the prices given above are average prices.

Chart 53. Rye Price Rates in Commodity Exchanges in 2006- 2010 Period (TL/Ton)

| Years | Eskişehir |     |     |     |     |     | Konya |     |     |     |     |     | Polatlı |     |     |     |     |     |
|-------|-----------|-----|-----|-----|-----|-----|-------|-----|-----|-----|-----|-----|---------|-----|-----|-----|-----|-----|
|       | Jul       | Aug | Sep | Oct | Nov | Dec | Jul   | Aug | Sep | Oct | Nov | Dec | Jul     | Aug | Sep | Oct | Nov | Dec |
| 2006  | 260       | 287 | 318 | 318 | 321 | 316 | 243   | 260 | 270 | 279 | 265 | 302 | 247     | 277 | 306 | 309 | 330 | 305 |
| 2007  | 409       | 413 | 421 | 461 | 476 | 475 | 391   | 375 | 384 | 440 | -   | -   | 404     | 389 | 402 | 449 | 478 | 485 |
| 2008  | 430       | 427 | 414 | 400 | 380 | 350 | 429   | 432 | 391 | 404 | 339 | 412 | 429     | 425 | 406 | 423 | 399 | 421 |
| 2009  | 316       | 296 | 336 | 370 | 350 | 336 | 304   | 295 | 315 | 333 | 338 | -   | 285     | 303 | 326 | 338 | 352 | 363 |
| 2010  | 379       | 404 | 427 | 433 | 483 | -   | 371   | 405 | 424 | 456 | 470 | 482 | 368     | 401 | 503 | 475 | -   | -   |

Source: Eskişehir, Konya and Polatlı Commodity Exchanges

Chart 53 shows average monthly rye prices of last five years traded in mercantile exchanges being periods where the rye traded most in respective mercantile exchanges. Generally, the prices are low during harvest period; however, the prices tend to increase especially towards the end of the year.

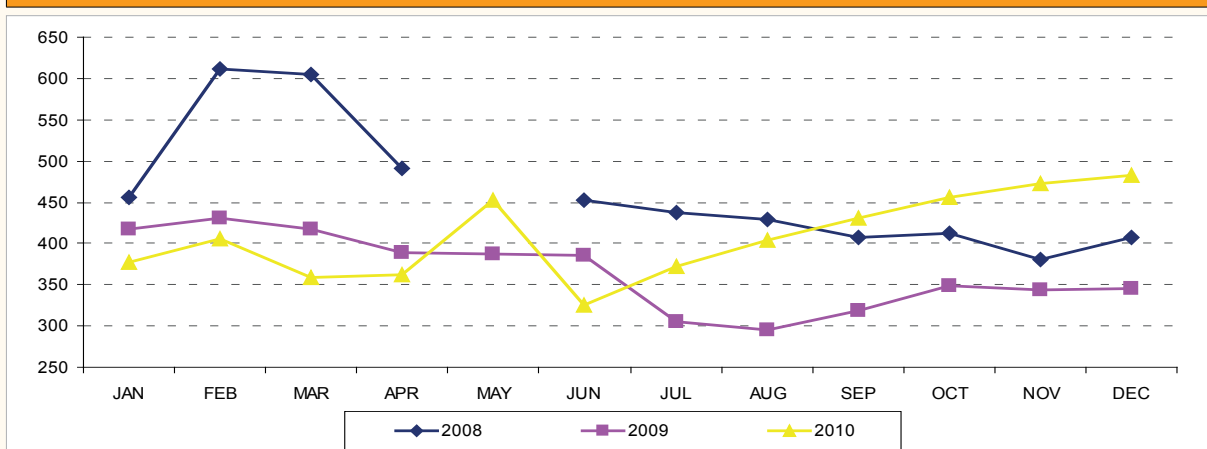
**Chart 54. Average Rye Price Rates in Commodity Exchange on Monthly Basis in 2008- 2010 Period (TL/Ton)**

| Years | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|-------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 2008  | 456 | 612 | 604 | 491 | -   | 452 | 437 | 429 | 407 | 413 | 380 | 407 |
| 2009  | 417 | 430 | 418 | 389 | 388 | 386 | 306 | 296 | 318 | 348 | 344 | 346 |
| 2010  | 378 | 405 | 358 | 362 | 452 | 325 | 372 | 404 | 430 | 456 | 472 | 482 |

Source: Eskişehir, Konya and Polatlı Mercantile Exchanges

Chart 54 above provides prices in commodity exchanges in recent three years extended to the months. The prices 2008 were higher than the prices of 2009 due to drought caused by global warming and global financial crisis. After starting of harvesting period in 2010, the prices were increased due to negative fluctuations in the world market and it was higher than 2009. (Chart 54, Graphic 40).

**Graphic 40. Average Monthly Rye Prices at Mercantile Exchanges in Recent Three Years (TL/Ton)**



Source: Eskişehir, Konya and Polatlı Mercantile Exchanges

Furthermore, the Chart 55 also provides monthly rye market transaction volumes in recent three years. The rye was traded more in mercantile exchanges in 2009 and 2010 compared to 2008.

**Chart 55. Rye Transaction Volumes in Commodity Exchange in 2008-2010 on Monthly Basis (Ton)**

| Years | Jan | Feb | Mar | Apr | May | Jun | Jul   | Aug | Sep | Oct | Nov | Dec |
|-------|-----|-----|-----|-----|-----|-----|-------|-----|-----|-----|-----|-----|
| 2008  | 25  | 8   | 32  | 12  | 0   | 49  | 692   | 163 | 83  | 62  | 221 | 41  |
| 2009  | 16  | 18  | 40  | 51  | 20  | 18  | 2,570 | 704 | 277 | 303 | 186 | 37  |
| 2010  | 16  | 118 | 271 | 30  | 148 | 30  | 1,114 | 230 | 107 | 139 | 12  | 78  |

Source: Eskişehir, Konya and Polatlı Mercantile Exchanges

### 2.3.3. Production, Consumption, Import, Export, Stocks and Prices of Rye in the World

Decreasing over the years, world rye production is estimated to be 13.11 million tons decreasing by 34.6 % in MY 2010/11 compared to MY 2000/01 period. Half of the world rye production is carried out now in EU(27) countries starting from MY 2004/05 period (Chart 56, Graphic 41).

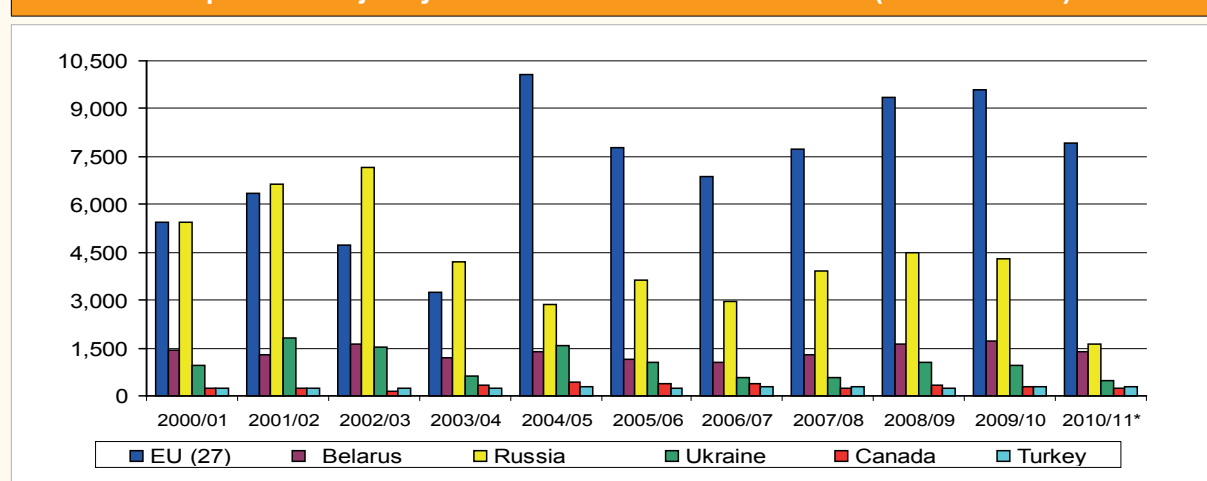
**Chart 56. World Rye Production and Major Producer Countries (Thousand Ton)**

| Countries    | 2000/01       | 2001/02       | 2002/03       | 2003/04       | 2004/05       | 2005/06       | 2006/07       | 2007/08       | 2008/09       | 2009/10*      | 2010/11**     |
|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| EU(27)       | 5,439         | 6,341         | 4,717         | 3,264         | 10,050        | 7,801         | 6,873         | 7,726         | 9,364         | 9,608         | 7,929         |
| Belarus      | 1,450         | 1,294         | 1,600         | 1,200         | 1,397         | 1,155         | 1,072         | 1,300         | 1,600         | 1,700         | 1,400         |
| Russia       | 5,440         | 6,613         | 7,139         | 4,200         | 2,872         | 3,628         | 2,959         | 3,905         | 4,505         | 4,300         | 1,600         |
| Ukraine      | 966           | 1,822         | 1,511         | 625           | 1,593         | 1,054         | 584           | 563           | 1,051         | 954           | 465           |
| Canada       | 260           | 228           | 134           | 327           | 418           | 359           | 383           | 233           | 316           | 281           | 216           |
| Turkey       | 260           | 220           | 255           | 240           | 270           | 250           | 271           | 265           | 250           | 270           | 270           |
| Other        | 6,233         | 7,129         | 6,110         | 4,953         | 1,326         | 1,256         | 1,152         | 1,281         | 1,285         | 1,207         | 1,240         |
| <b>World</b> | <b>20,048</b> | <b>23,647</b> | <b>21,466</b> | <b>14,809</b> | <b>17,926</b> | <b>15,503</b> | <b>13,294</b> | <b>15,273</b> | <b>18,371</b> | <b>18,320</b> | <b>13,120</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Note: EU(27) data; represents EU(15) until 2003/04 period; EU(25) in 2004-/05- 2005/06 period and EU(27) in 2006/07-2010/11 period

**Graphic 41. Major Rye Producer Countries in the World (Thousand Ton)**

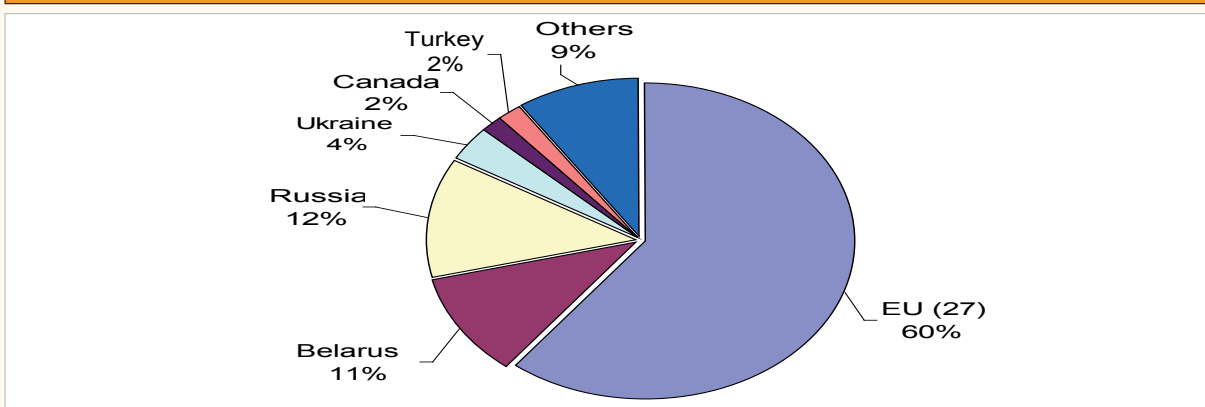


Source: IGC March/2011 Report (\*) Forecast

Note: EU(27) data; represents EU(15) until 2003/04 period; EU(25) in 2004-/05- 2005/06 period and EU(27) in 2006/07-2010/11 period

Graphic 42 shows breakdown of world rye production in 2010/11 period. As it can be seen from the Graphic, EU (27) leads in world rye production by 60 % share followed by Russia (12 %) and Belarus (11 %). The share of Turkey in world rye production is 2 %.

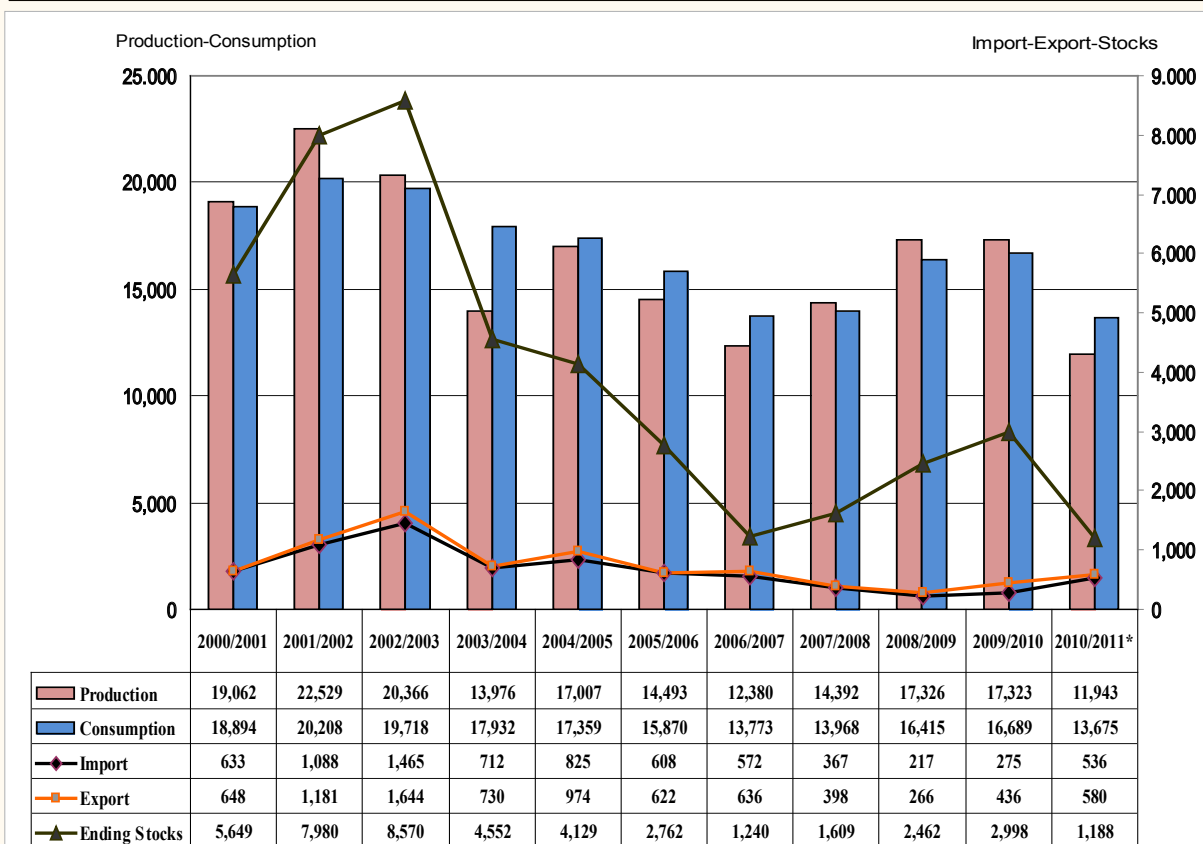
Graphic 42. Distribution of World Rye Production in 2010/11 (%)



Source: IGC March/2011 Report .The percentages are calculated according to forecast figures for 2010/11 period.

Graphic 43 provides rye production, consumption, import, export and year ending stocks in the world extended to the years. Production, consumption and year ending stocks of rye has decreased in the world over the years. Indeed, world rye production was 19.0 million tons in 2000/01 period; however, it dropped to 11.9 million tons in 2010/11 period; likewise, its consumption decreased from 18.9 million tons to 13.7 tons during the same period. As the decrease in production is higher than decrease in consumption in our country, year ending stocks have reduced from 5.6 million tons to 1.2 million tons.

Graphic 43. World Rye Balance Graphic (Thousand Ton)



Source: USDA 2011 (\*) Forecast



Shrinking by approximately 50 % in last 10 years period, world rye cultivation area is determined to be 5.8 million ha in 2010/11 period. EU(27) is ranked on top of the list with 45.9 % share in world rye cultivation areas followed by Russia with 24.3 % share. The share of Turkey in world rye cultivation areas is 2.3 % (Chart 57).

| Chart 57. World Rye Cultivation Areas (Thousand Ha) |              |               |              |              |              |              |              |              |              |              |              |
|---|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Countries   | 2000/01      | 2001/02       | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
| EU(27)  | 1,244        | 1,483         | 1,882        | 878          | 2,789        | 2,511        | 2,436        | 2,646        | 2,755        | 2,775        | 2,638        |
| Belarus   | 725          | 777           | 709          | 700          | 592          | 531          | 488          | 500          | 500          | 600          | 450          |
| Russia  | 3,500        | 3,600         | 3,760        | 2,350        | 1,895        | 2,342        | 1,785        | 2,034        | 1,900        | 2,150        | 1,400        |
| Ukraine   | 637          | 879           | 748          | 395          | 716          | 610          | 360          | 338          | 465          | 461          | 279          |
| Canada  | 115          | 123           | 77           | 147          | 185          | 148          | 166          | 109          | 132          | 115          | 89           |
| Turkey  | 147          | 141           | 147          | 147          | 143          | 170          | 130          | 170          | 130          | 130          | 130          |
| Other   | 2,976        | 3,351         | 2,667        | 2,553        | 829          | 765          | 706          | 783          | 773          | 777          | 765          |
| <b>World</b>  | <b>9,344</b> | <b>10,354</b> | <b>9,990</b> | <b>7,170</b> | <b>7,149</b> | <b>7,077</b> | <b>6,071</b> | <b>6,580</b> | <b>6,655</b> | <b>7,008</b> | <b>5,751</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

The world average rye yield per hectare for 2010/11 period is 2.28 tons and Belarus leads the first in yield with 3.11 ton/ha rate. EU (27) (3.01 ton/ha) and Canada (2.43 ton/ha) follows Belarus respectively. Turkey's rye yield is below world average which is 2.08 ton/ha (Chart 58).

| Chart 58. World Rye Yield (Ton/Ha) |             |             |             |             |             |             |             |             |             |             |             |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Countries                          | 2000/01     | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08     | 2008/09     | 2009/10*    | 2010/11**   |
| EU(27)                             | 4.37        | 4.28        | 2.51        | 3.72        | 3.60        | 3.11        | 2.82        | 2.92        | 3.40        | 3.46        | 3.01        |
| Belarus                            | 2.00        | 1.67        | 2.26        | 1.71        | 2.36        | 2.18        | 2.20        | 2.60        | 3.20        | 2.83        | 3.11        |
| Russia                             | 1.55        | 1.84        | 1.90        | 1.79        | 1.52        | 1.55        | 1.66        | 1.92        | 2.37        | 2.00        | 1.14        |
| Ukraine                            | 1.52        | 2.07        | 2.02        | 1.58        | 2.22        | 1.73        | 1.62        | 1.67        | 2.26        | 2.07        | 1.67        |
| Canada                             | 2.26        | 1.85        | 1.74        | 2.22        | 2.26        | 2.43        | 2.31        | 2.14        | 2.39        | 2.44        | 2.43        |
| Turkey                             | 1.77        | 1.56        | 1.73        | 1.63        | 1.89        | 1.47        | 2.08        | 1.56        | 1.92        | 2.08        | 2.08        |
| <b>World</b>                       | <b>2.15</b> | <b>2.28</b> | <b>2.15</b> | <b>2.07</b> | <b>2.51</b> | <b>2.19</b> | <b>2.19</b> | <b>2.32</b> | <b>2.76</b> | <b>2.61</b> | <b>2.28</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

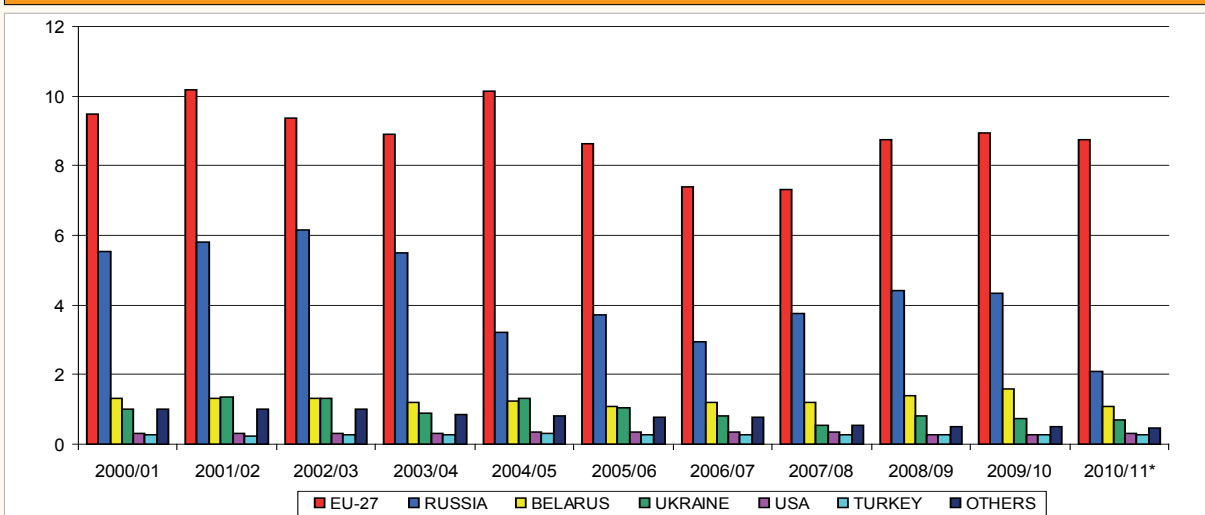
Decreasing by 32.3 % in recent 10 years period, world rye consumption is foreseen to be 13.7 million tons in 2010/11 period. Due to severe decreases in production of Russia and European Union, use of rye as food and feed material is limited (IGC March/2011 Report). EU(27) is ranked on top of the list of world rye consumption with 64 % share followed by Russia with 16 % share and Belarus with 8 % share in consumption. The share of Turkey in world rye consumption is 2 % and remains at considerable low levels (Chart 59, Graphics 44 and 45).

**Chart 59. Rye Consumption in Major Consumer Countries and in Rest of the World (Million Ton)**

| Countries    | 2000/01      | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10      | 2010/11*     |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| EU(27)       | 9.48         | 10.19        | 9.38         | 8.91         | 10.14        | 8.62         | 7.40         | 7.30         | 8.75         | 8.95         | 8.75         |
| Russia       | 5.55         | 5.80         | 6.15         | 5.50         | 3.20         | 3.70         | 2.95         | 3.75         | 4.40         | 4.33         | 2.10         |
| Belarus      | 1.30         | 1.30         | 1.30         | 1.20         | 1.25         | 1.10         | 1.20         | 1.20         | 1.40         | 1.60         | 1.10         |
| Ukraine      | 1.01         | 1.35         | 1.30         | 0.90         | 1.30         | 1.05         | 0.80         | 0.55         | 0.80         | 0.75         | 0.70         |
| USA          | 0.30         | 0.31         | 0.32         | 0.30         | 0.34         | 0.33         | 0.34         | 0.34         | 0.29         | 0.28         | 0.30         |
| Turkey       | 0.26         | 0.24         | 0.27         | 0.28         | 0.30         | 0.28         | 0.29         | 0.28         | 0.28         | 0.27         | 0.28         |
| Other        | 0.99         | 1.02         | 1.00         | 0.84         | 0.83         | 0.79         | 0.79         | 0.55         | 0.50         | 0.51         | 0.45         |
| <b>World</b> | <b>18.89</b> | <b>20.21</b> | <b>19.72</b> | <b>17.93</b> | <b>17.36</b> | <b>15.87</b> | <b>13.77</b> | <b>13.97</b> | <b>16.42</b> | <b>16.69</b> | <b>13.68</b> |

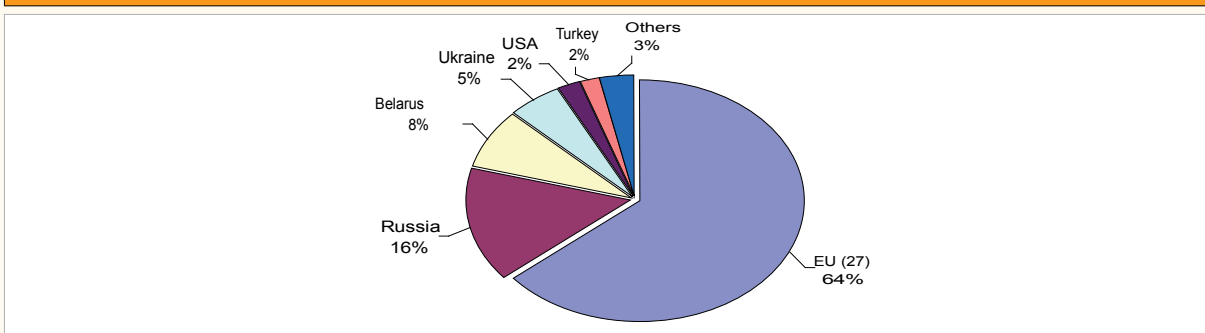
Source: USDA 2011 (\*) Forecast

**Graphic 44. World Rye Consumption and Major Consumer Countries (Million Ton)**



Source: USDA 2011 (\*) Forecast

**Graphic 45. Distribution of World Rye Consumption in 2010/11 Period (%)**



Source: USDA 2011. The percentages are calculated according to forecast figures for 2010/11 period

Chart 60 below shows that world rye export volume was 1.6 million ton in 2000/01 period and it reduced to 0.5 million ton in 2010/11 period. EU(27) countries lead in world rye export with 27.8 % share.

**Chart 60. World Rye Export and Major Exporter Countries (Thousand Ton)**

| Countries    | 2000/01      | 2001/02      | 2002/03      | 2003/04    | 2004/05    | 2005/06    | 2006/07    | 2007/08    | 2008/09    | 2009/10*   | 2010/11**  |
|--------------|--------------|--------------|--------------|------------|------------|------------|------------|------------|------------|------------|------------|
| EU(27)       | 1,272        | 705          | 698          | 522        | 574        | 359        | 419        | 76         | 113        | 85         | 150        |
| Canada       | 91           | 69           | 29           | 141        | 135        | 114        | 188        | 163        | 54         | 115        | 125        |
| USA          | 9            | 7            | 3            | 1          | 4          | -          | 2          | 7          | 8          | 5          | 50         |
| Russia       | 9            | 5            | 290          | 203        | -          | 4          | 26         | 125        | 19         | 15         | 5          |
| Ukraine      | 1            | 294          | 288          | -          | 105        | 69         | 2          | 9          | 6          | 55         | 40         |
| Other        | 217          | 147          | 99           | 84         | 50         | 4          | 11         | 16         | 11         | 10         | 170        |
| <b>World</b> | <b>1,599</b> | <b>1,227</b> | <b>1,407</b> | <b>951</b> | <b>868</b> | <b>550</b> | <b>648</b> | <b>396</b> | <b>211</b> | <b>285</b> | <b>540</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

World rye export in 2010/11 is 540 thousand tons and is led by US and Japan with their 23.1 % share each. These two countries are followed by Israel (8.4 %) (Chart 61).

**Chart 61. World Rye Import and Major Importer Countries (Thousand Ton)**

| Countries    | 2000/01      | 2001/02      | 2002/03      | 2003/04    | 2004/05    | 2005/06    | 2006/07    | 2007/08    | 2008/09    | 2009/10*   | 2010/11**  |
|--------------|--------------|--------------|--------------|------------|------------|------------|------------|------------|------------|------------|------------|
| USA          | 87           | 132          | 121          | 88         | 132        | 128        | 139        | 144        | 91         | 100        | 125        |
| Japan        | 375          | 302          | 418          | 318        | 253        | 267        | 299        | 47         | 60         | 70         | 125        |
| S. Korea     | 109          | 121          | 27           | 86         | 2          | 1          | 3          | -          | -          | -          | 20         |
| EU(27)       | 5            | 277          | 323          | 42         | 1          | 5          | 26         | 99         | 13         | 5          | 20         |
| Israel       | 35           | 32           | 42           | 111        | 110        | 29         | 100        | 35         | 7          | 10         | 45         |
| Other        | 988          | 363          | 476          | 306        | 370        | 120        | 81         | 71         | 40         | 100        | 205        |
| <b>World</b> | <b>1,599</b> | <b>1,227</b> | <b>1,407</b> | <b>951</b> | <b>868</b> | <b>550</b> | <b>648</b> | <b>396</b> | <b>211</b> | <b>285</b> | <b>540</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

**Chart 62. Rye Ending Stocks of Some Countries and of the World (Thousand Ton)**

| Countries    | 2000/01      | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10      | 2010/11*     |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| EU(27)       | 5,107        | 6,532        | 6,177        | 3,834        | 3,156        | 1,874        | 616          | 1,017        | 1,424        | 1,763        | 670          |
| Belarus      | 45           | 9            | 199          | 139          | 240          | 241          | 193          | 218          | 268          | 318          | 168          |
| Russia       | 293          | 1,096        | 1,805        | 355          | 177          | 126          | 182          | 213          | 297          | 260          | 110          |
| Ukraine      | 75           | 256          | 325          | 140          | 336          | 267          | 65           | 65           | 309          | 453          | 80           |
| Canada       | 77           | 49           | 25           | 43           | 145          | 185          | 117          | 35           | 123          | 139          | 95           |
| Other        | 52           | 38           | 39           | 41           | 75           | 69           | 67           | 61           | 41           | 65           | 65           |
| <b>World</b> | <b>5,649</b> | <b>7,980</b> | <b>8,570</b> | <b>4,552</b> | <b>4,129</b> | <b>2,762</b> | <b>1,240</b> | <b>1,609</b> | <b>2,462</b> | <b>2,998</b> | <b>1,188</b> |

Source: USDA 2011 (\*) Forecast

Chart 62 below shows world rye ending stocks. As it can be seen clearly from the Chart, year ending stock in the world has decreased by 85 % in 10 years time. EU(27) constitutes 56.4 % of the world stocks corresponding to 670 thousand tons.

## 2.4. Oat

### 2.4.1. Vegetal characteristics

Like it is the case for rye, the oat (*Avena*) is relatively newer cultivated crop compared with wheat and barley. The oats cultivated in the world and in Turkey belong to Hexaploid species. This group belonging composed of  $2n = 42$  chromosomes is also called Denticulatae. This group is divided into two sub groups. These are;

- *Avena fatua* sub group: White oats (*Avena sativa*) is covered under this sub group. This sub group constitutes 2/3 of the oats cultivated in the world.
- *Avena sterilis* sub group: It is accepted that cultivated form of red oats (*Avena byzantina*) is covered under this sub group (Gecit et al. 2009).

Like rye crop, the oats are sowed generally on March and harvested on June- August. Though oats used to be an ingredient for animal feed only till the recent past years, it has become one of wanted product for human dieting.

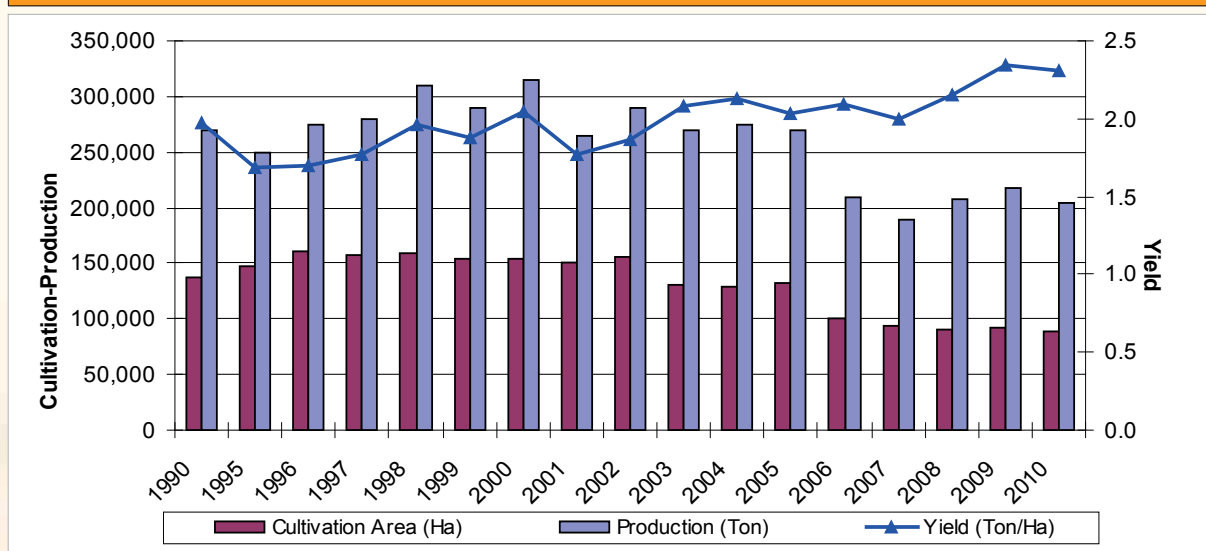
### 2.4.2. Production, Consumption, Import, Export, Stocks and Prices of Oat in Turkey

Oat cultivation in our country was 153,600 hectare in 2000; however it reduced to 88,390 hectare in 2010. Yield rate of has increased (Chart 63, Graphic 46).

| Chart 63. Oat Production, Cultivation Area and Yield in Turkey |                       |                  |                |
|--|-----------------------|------------------|----------------|
| Years  | Cultivation Area (Ha) | Production (Ton) | Yield (Ton/Ha) |
| 2000   | 153,600               | 314,000          | 2.04           |
| 2001   | 150,000               | 265,000          | 1.77           |
| 2002   | 155,000               | 290,000          | 1.87           |
| 2003   | 130,000               | 270,000          | 2.08           |
| 2004   | 129,000               | 275,000          | 2.13           |
| 2005   | 133,000               | 270,000          | 2.03           |
| 2006   | 100,112               | 208,787          | 2.09           |
| 2007   | 94,477                | 189,099          | 2.00           |
| 2008   | 91,036                | 207,000          | 2.15           |
| 2009   | 92,778                | 218,286          | 2.35           |
| 2010   | 88,390                | 203,870          | 2.31           |

Source: TSA 2011

**Graphic 46. Production, Cultivation Area and Yield of Oat in Turkey**



Source: TSA 2011

Although oat is similar to wheat in terms of sowing-harvest period and cultivation in cool climate, it is harvested after the wheat.

**Chart 64. Oat Production in Turkey According to TSA, IGC and USDA Statistics (Ton)**

| Years | TSA     | IGC     | USDA    |
|-------|---------|---------|---------|
| 2000  | 314,000 | 314,000 | 314,000 |
| 2001  | 265,000 | 263,000 | 265,000 |
| 2002  | 290,000 | 290,000 | 290,000 |
| 2003  | 270,000 | 285,000 | 270,000 |
| 2004  | 275,000 | 275,000 | 270,000 |
| 2005  | 270,000 | 300,000 | 270,000 |
| 2006  | 208,787 | 290,000 | 210,000 |
| 2007  | 189,099 | 250,000 | 200,000 |
| 2008  | 207,000 | 220,000 | 200,000 |
| 2009  | 218,286 | 210,000 | 210,000 |
| 2010  | 203,870 | 210,000 | 210,000 |

Source: TSA 2011, USDA 2011 and IGC 2011

Chart 64 above represents data obtained from IGC, USDA and TSA in regard to oat production in Turkey. As it can be derived from the Chart, oat production has been 210 thousand tons in 2010 according to IGC and USDA, 204 thousands tons according to TSA.

**Chart 65. Consumption, Stock Change and Sufficiency Level of Oat in Turkey**

| Market Year* | Domestic Use (Ton) | Consumption As Food (Ton) | Usage As Seed (Ton) | Usage As Feed (Ton) | Losses (Ton) | Stock Change (Ton) | Consumption Per Capita (Kg) | Sufficiency Rate (%) |
|--------------|--------------------|---------------------------|---------------------|---------------------|--------------|--------------------|-----------------------------|----------------------|
| 2000/01      | 318,359            | 290,808                   | 18,000              | ...                 | 5,628        | -5,686             | 1.28                        | 97.84                |
| 2001/02      | 266,057            | 239,475                   | 18,600              | ...                 | ...          | -180               | ...                         | 97.84                |
| 2002/03      | 290,464            | 266,150                   | 15,600              | ...                 | ...          | 2,191              | ...                         | 97.84                |
| 2003/04      | 279,247            | 255,390                   | 15,480              | ...                 | 8,892        | -2,302             | 3.84                        | 97.84                |
| 2004/05      | 296,387            | 271,536                   | 15,960              | ...                 | 8,377        | -                  | 3.66                        | 97.84                |
| 2005/06      | ...                | ...                       | ...                 | ...                 | 8,714        | ...                | 3.87                        | 97.84                |
| 2006/07      | ...                | ...                       | ...                 | ...                 | 7,982        | ...                | 3.53                        | 97.84                |
| 2007/08      | 202,835            | 90,201                    | 11,337              | 95,669              | 5,628        | -                  | 1.28                        | 92.48                |
| 2008/09      | 201,917            | 85,947                    | 10,924              | 99,210              | 5,836        | -                  | 1.20                        | 96.34                |
| 2009/10      | 214,691            | 86,626                    | 11,133              | 110,435             | 6,496        | 3,739              | 1.00                        | 100.86               |

Source: TSA 2011

(\*) Market Year: Covers July- June period for 2000/01 – 2004/05 and 1 June- 31 May Period for 2005/06 – 2007/08- 2008/2009- 2009/2010 (see APPENDIX 1 for explanation)

Chart 65 above gives the data concerning oats production in our country. However, the table does not include information about the industrial use. Domestic use of oat peaked in 2000/01 period increasing to 318 thousand tons for the respective year and domestic use in 2009/10 period remained in 215 thousand tons.

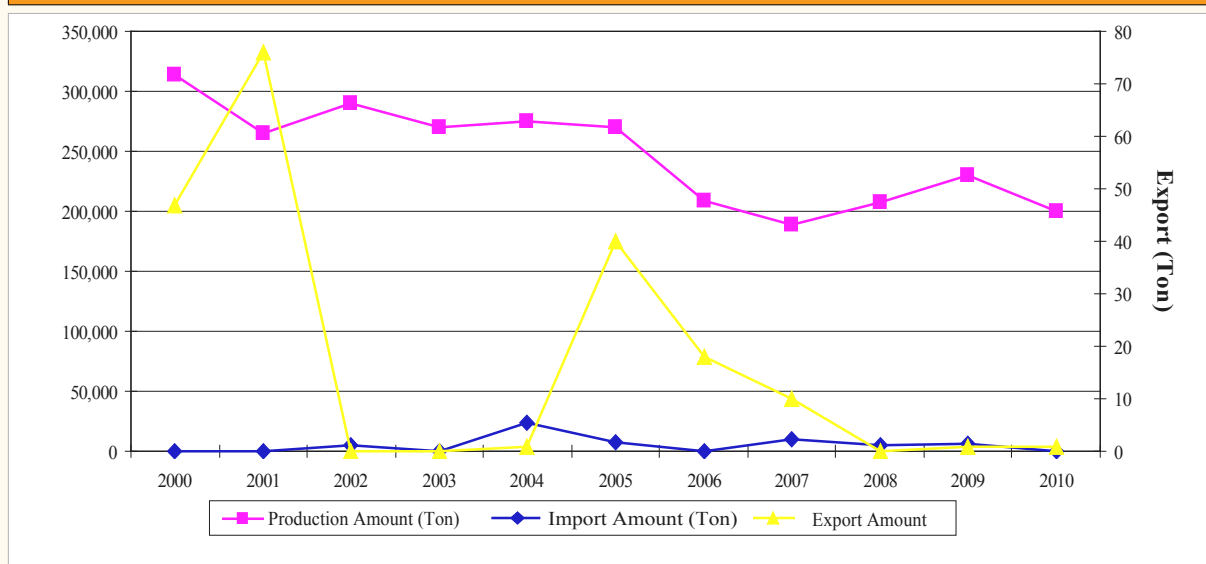
**Chart 66. Turkey's Oats Export and Import Quantities Extended to Years**

| Years | Export         |                     |                               | Import         |                     |                               |
|-------|----------------|---------------------|-------------------------------|----------------|---------------------|-------------------------------|
|       | Quantity (Ton) | Value (Thousand \$) | Average Export Price (\$/Ton) | Quantity (Ton) | Value (Thousand \$) | Average Import Price (\$/Ton) |
| 2000  | 47             | 12                  | 261                           | 298            | 19                  | 64                            |
| 2001  | 76             | 15                  | 194                           | 215            | 13                  | 60                            |
| 2002  | 0              | 0                   | 690                           | 5,223          | 318                 | 61                            |
| 2003  | 0              | 0                   | 473                           | 600            | 43                  | 72                            |
| 2004  | 1              | 1                   | 765                           | 23,634         | 2,770               | 117                           |
| 2005  | 40             | 9                   | 232                           | 7,201          | 789                 | 110                           |
| 2006  | 18             | 4                   | 241                           | 500            | 75                  | 150                           |
| 2007  | 10             | 7                   | 666                           | 9,843          | 3,017               | 307                           |
| 2008  | 0              | 0                   | 0                             | 4,606          | 1,450               | 315                           |
| 2009  | 1              | 0                   | 0                             | 6,166          | 760                 | 0                             |
| 2010  | 1              | 0,51                | 51                            | 0              | 0                   | 0                             |

Source: TSA 2011

Chart 66 above shows quantity and value of oat imports and exports of our country extended to years. Analyzing oat import quantities of our country in 2000-2010 period, it is seen that the import peaked in 2004 with 24 thousand tons import volume in said year. No oat import has been realized in 2010 (Chart 47).

Graphic 47. Turkey's Oats Production, Export and Import Volumes Extended to Years (Ton)



Source: TSA 2011

Chart 67. Oat Procurement Price of TGB (TL/Ton)

| Years                                  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005 | 2006 | 2007 | 2008  | 2009  | 2010 |
|--|-------|-------|-------|-------|-------|------|------|------|-------|-------|------|
| Oat                                    | 77    | 123   | 184   | 250   | 278   | 245  | 260  | 315  | 400   | 405   | 430  |
| Producer Price Index Increase Rate (%) | 59.16 | 57.71 | 49.30 | 33.69 | 16.62 | 5.59 | 7.66 | 7.14 | 16.53 | -2.46 | 9.20 |

Source: TGB and Official Journals

Note: Shows annual change rates (%) based on Producer Price Index (PPI) on May. Prices for 2008 are fiduciary procurement price and intervention procurement price was not announced. Intervention procurement price was announced gradually in 2009 and 2010 and the average was reflected on the Chart.

The table below shows average oat prices on commodity exchanges where the oat was transacted most. Though the prices are low during harvest period, they tend to increase especially towards the end of the year.

Chart 68. Oat Price Rates in Commodity Exchanges in 2006- 2010 Period (TL/Ton)

| Years | Eskişehir |     |     |     |     |     | Konya |     |     |     |     |     | Polatlı |     |     |     |     |     |
|-------|-----------|-----|-----|-----|-----|-----|-------|-----|-----|-----|-----|-----|---------|-----|-----|-----|-----|-----|
|       | Jul       | Aug | Sep | Oct | Nov | Dec | Jul   | Aug | Sep | Oct | Nov | Dec | Jul     | Aug | Sep | Oct | Nov | Dec |
| 2006  | 243       | 253 | 306 | 307 | 342 | 404 | 234   | 246 | 264 | 290 | 345 | 364 | 246     | 251 | 287 | 313 | 363 | 407 |
| 2007  | 792       | 695 | 684 | 781 | 760 | 801 | 806   | 699 | 697 | 577 | 700 | 600 | 832     | 758 | 769 | 670 | 817 | -   |
| 2008  | 502       | 515 | 517 | 514 | 550 | 505 | 530   | 504 | 464 | 456 | 458 | 484 | 520     | 520 | 510 | 526 | 534 | 552 |
| 2009  | 308       | 304 | 333 | 378 | 395 | 450 | 295   | 328 | 331 | 335 | 398 | 0   | 317     | 317 | 355 | 397 | 423 | 423 |
| 2010  | 397       | 488 | 545 | 608 | 905 | 782 | 427   | 504 | 524 | 609 | 741 | 800 | 452     | 518 | 607 | 657 | 825 | 904 |

Source: Eskişehir, Konya and Polatlı Mercantile Exchanges

Chart 68 gives monthly average prices of oat in mercantile exchanges where the oat has been traded mostly. In 2010, oat was transacted in 397–905 TL/ton price range in Eskişehir Commodity Exchange, in 427–800 TL/ton price range in Konya Commodity Exchange and in 452–904 TL/ton price range in Polatlı Commodity Exchange.

Average price and transaction volume of oat in commodity exchanges in recent three years are summarized in Charts 69 and 70 below. The prices in 2008 were higher than the prices of 2009 due to drought caused by global warming and global financial crisis. Prices in 2010 seemed lower until harvest period compared to 2009; however, increased towards the end of the year.

**Chart 69. Average Oat Commodity Exchange Prices on Monthly Basis in 2008- 2010 Period (TL/Ton)**

| Years | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|-------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 2008  | 695 | 801 | 784 | 670 | -   | 700 | 520 | 508 | 494 | 511 | 506 | 510 |
| 2009  | 511 | 539 | 512 | 444 | 411 | 351 | 300 | 320 | 345 | 381 | 414 | 430 |
| 2010  | 423 | 422 | 422 | 385 | 383 | 400 | 429 | 511 | 555 | 612 | 789 | 811 |

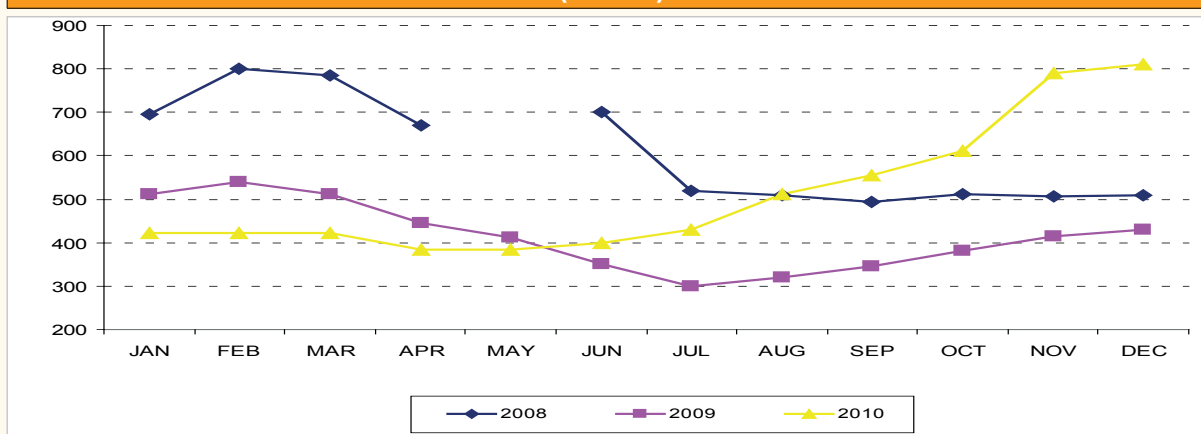
Source: Eskişehir, Konya and Polatlı Mercantile Exchanges

**Chart 70. Oat Transaction Volumes in Commodity Exchange in 2008- 2010 on Monthly Basis (Ton)**

| Years | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|-------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 2008  | 67  | 56  | 105 | 19  | 0   | 2   | 484 | 464 | 259 | 209 | 82  | 89  |
| 2009  | 61  | 163 | 376 | 189 | 59  | 32  | 517 | 512 | 262 | 308 | 132 | 79  |
| 2010  | 169 | 308 | 361 | 120 | 39  | 8   | 224 | 315 | 223 | 116 | 79  | 205 |

Source: Eskişehir, Konya and Polatlı Mercantile Exchanges

**Graphic 48. Average Monthly Oat Prices at Mercantile Exchanges in Recent Past Three Years (TL/Ton)**



Source: Eskişehir, Konya and Polatlı Mercantile Exchanges

As seen in Graphic 48, oat prices has started to increase in 2010 on monthly basis especially starting from August and it has reached to the peak of last three years on December.



### 2.4.3. Production, Consumption, Import, Export, Stocks and Prices in the World

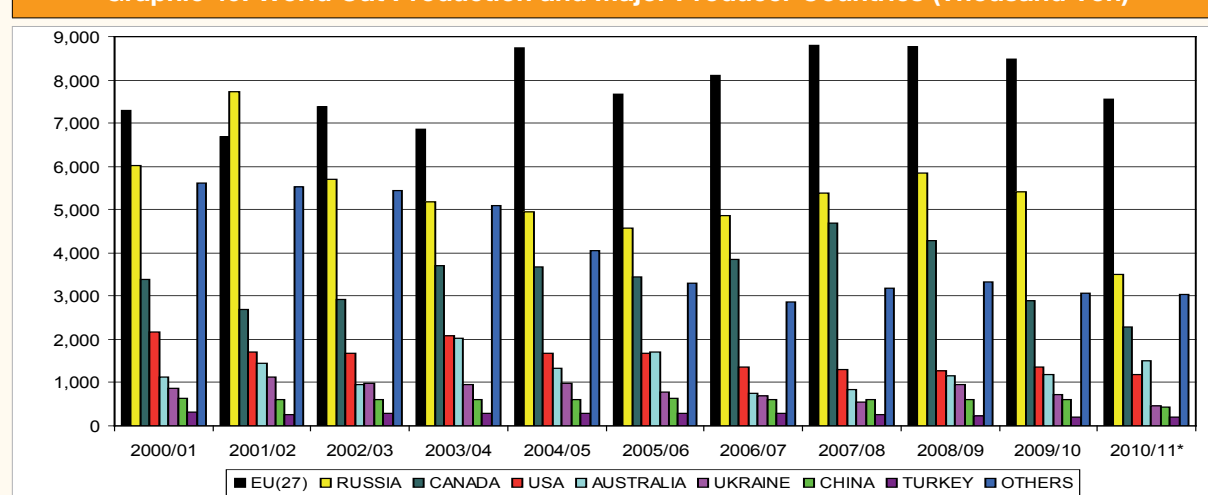
World oat production volume has decreased over past 10 years and the forecast for 2010/11 is approximately 20 million tons. World oat production has suffered a groundbreaking decrease in 2010/11 season due to significant decrease of production especially in EU(27) and Canada (IGC March/2011 Report). EU(27) is the biggest oat producer and represents 37.5 % of world oat production. EU(27) is followed by Russia with 17.4 % share. Turkey's share in world oat production is 1 % (Chart 71, Graphic 49 and 50).

**Chart 71. World Oat Production and Major Producer Countries (Thousand Ton)**

| Countries    | 2000/01       | 2001/02       | 2002/03       | 2003/04       | 2004/05       | 2005/06       | 2006/07       | 2007/08       | 2008/09       | 2009/10*      | 2010/11**     |
|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| EU (27)      | 7,293         | 6,696         | 7,365         | 6,848         | 8,727         | 7,666         | 8,103         | 8,789         | 8,778         | 8,470         | 7,557         |
| Russia       | 6,009         | 7,723         | 5,693         | 5,175         | 4,955         | 4,565         | 4,861         | 5,384         | 5,835         | 5,400         | 3,500         |
| Canada       | 3,389         | 2,691         | 2,911         | 3,691         | 3,683         | 3,432         | 3,852         | 4,696         | 4,273         | 2,906         | 2,298         |
| USA          | 2,165         | 1,707         | 1,684         | 2,096         | 1,683         | 1,667         | 1,357         | 1,313         | 1,287         | 1,351         | 1,178         |
| Australia    | 1,131         | 1,434         | 957           | 2,018         | 1,321         | 1,695         | 748           | 843           | 1,160         | 1,180         | 1,500         |
| Ukraine      | 880           | 1,116         | 975           | 941           | 997           | 790           | 690           | 544           | 944           | 731           | 458           |
| China        | 650           | 600           | 600           | 600           | 600           | 650           | 600           | 600           | 600           | 600           | 420           |
| Turkey       | 314           | 263           | 290           | 285           | 275           | 300           | 290           | 250           | 220           | 210           | 210           |
| Other        | 5,618         | 5,513         | 5,439         | 5,94          | 4,044         | 3,299         | 2,865         | 3,183         | 3,319         | 3,061         | 3,034         |
| <b>World</b> | <b>27,449</b> | <b>27,743</b> | <b>25,914</b> | <b>26,748</b> | <b>26,285</b> | <b>24,064</b> | <b>23,366</b> | <b>25,602</b> | <b>26,416</b> | <b>23,909</b> | <b>20,155</b> |

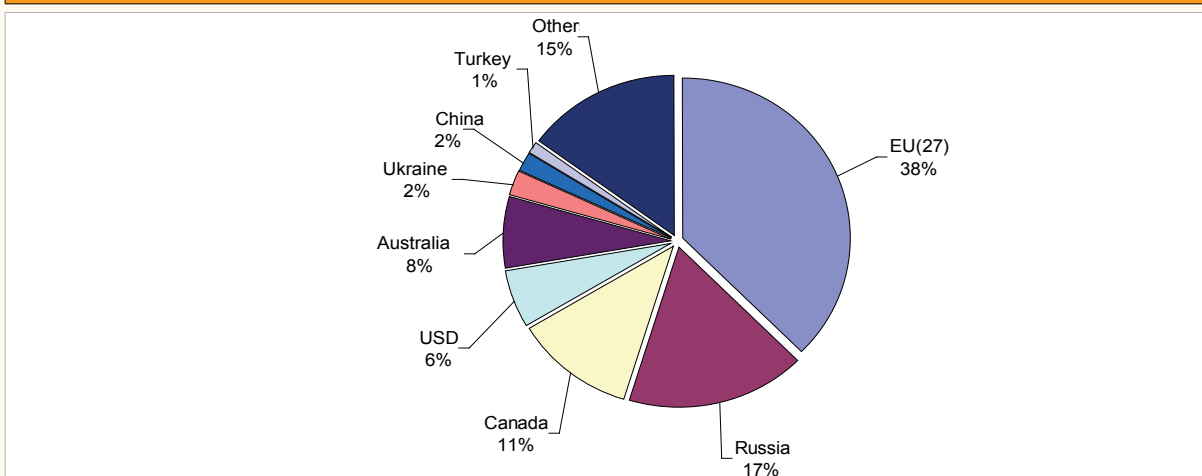
Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

**Graphic 49. World Oat Production and Major Producer Countries (Thousand Ton)**



Source: IGC March/2011 Report (\*) Forecast

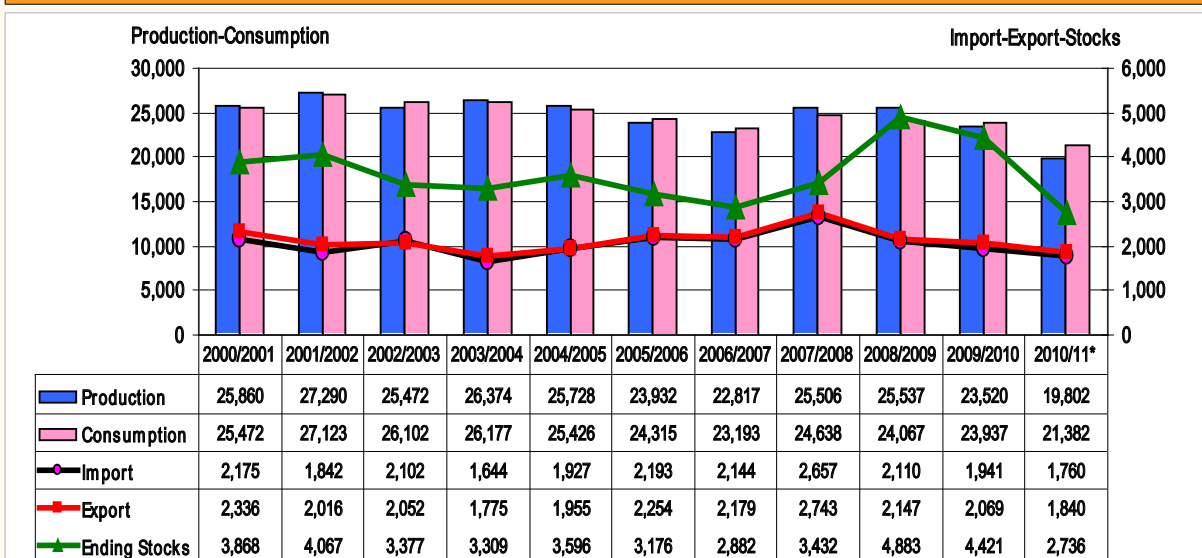
**Graphic 50. Distribution of World Oat Production in 2010/11 Period (%)**



Source: IGC March/2011 Report. The percentages are calculated according to forecast figures for 2010/11 period.

Graphic 51 provides oat production, consumption, import, export and year ending stocks in the world extended to the years. Production, consumption and ending stocks of oat has decreased in the world over the years. Indeed, world oat production was 25.9 million tons in 2000/01 period; however, it dropped to 19.8 million tons in 2010/11 period; likewise, its consumption decreased from 25.5 million tons to 21.4 million tons during the same period. The decrease in production has also resulted with the decrease in world oat ending stocks. World oat ending stock was 3.9 million tons in 2000/01 season; however it reduced to 2.7 million tons in 2010/11 season.

**Graphic 51. World Oat Balance Graphic (Thousand Ton)**



Source: USDA 2011 (\*) Forecast

World oat production area is 10.2 million hectare area in 2010/11 and Russia has biggest share in terms of production area with its 29.3 % share, EU(27) in second position with its share of 26.5 % and Australia in third position with share 9 %. Turkey's share in world oat cultivation areas is 1 % (Chart 72).

Chart 72. World Oat Cultivation Areas (Thousand Ha)

| Countries    | 2000/01       | 2001/02       | 2002/03       | 2003/04       | 2004/05       | 2005/06       | 2006/07       | 2007/08       | 2008/09       | 2009/10*      | 2010/11**     |
|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| EU(27)       | 2,092         | 2,128         | 2,185         | 2,036         | 2,737         | 2,644         | 2,928         | 2,783         | 2,963         | 2,889         | 2,710         |
| Russia       | 4,500         | 4,870         | 4,440         | 3,700         | 4,300         | 3,900         | 3,900         | 3,317         | 3,700         | 3,350         | 3,000         |
| Ukraine      | 481           | 559           | 498           | 544           | 527           | 450           | 442           | 384           | 455           | 416           | 311           |
| Canada       | 1,299         | 1,238         | 1,379         | 1,575         | 1,315         | 1,326         | 1,537         | 1,816         | 1,448         | 948           | 841           |
| USA          | 941           | 773           | 833           | 898           | 725           | 738           | 634           | 610           | 565           | 558           | 511           |
| Turkey       | 153           | 150           | 154           | 154           | 129           | 160           | 155           | 130           | 160           | 100           | 100           |
| China        | 500           | 500           | 500           | 500           | 270           | 400           | 500           | 400           | 400           | 500           | 240           |
| Australia    | 658           | 784           | 911           | 1,089         | 892           | 936           | 1,003         | 897           | 870           | 865           | 917           |
| Other        | 2,770         | 2,782         | 2,757         | 2,566         | 1,935         | 1,740         | 1,499         | 1,718         | 1,642         | 1,604         | 1,599         |
| <b>World</b> | <b>13,394</b> | <b>13,784</b> | <b>13,657</b> | <b>13,062</b> | <b>12,830</b> | <b>12,294</b> | <b>12,598</b> | <b>12,055</b> | <b>12,203</b> | <b>11,230</b> | <b>10,229</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Chart 73 below presents information on world oat yield. EU(27) has led in world oat yield in 2010/11 period with 2.79 ton/ha and followed by Canada with 2.73 ton/ha and USA with 2.31 ton/ha yield. Oat yield in Turkey has been increasing in recent years and it has become 2.1 ton/ha above world average yield in 2010/11 period.

Chart 73. World Oat Yield (Ton/Ha)

| Countries    | 2000/01     | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08     | 2008/09     | 2009/10*    | 2010/11**   |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| EU(27)       | 3.49        | 3.15        | 3.37        | 3.36        | 3.19        | 2.90        | 2.77        | 3.16        | 2.96        | 2.93        | 2.79        |
| Russia       | 1.34        | 1.59        | 1.28        | 1.40        | 1.15        | 1.17        | 1.25        | 1.62        | 1.58        | 1.61        | 1.17        |
| Ukraine      | 1.83        | 2.00        | 1.96        | 1.73        | 1.89        | 1.76        | 1.56        | 1.42        | 2.07        | 1.76        | 1.47        |
| Canada       | 2.61        | 2.17        | 2.11        | 2.34        | 2.80        | 2.59        | 2.51        | 2.59        | 2.95        | 3.07        | 2.73        |
| USA          | 2.30        | 2.21        | 2.02        | 2.33        | 2.32        | 2.26        | 2.14        | 2.15        | 2.28        | 2.42        | 2.31        |
| Turkey       | 2.05        | 1.75        | 1.88        | 1.85        | 2.13        | 1.88        | 1.87        | 1.92        | 1.38        | 2.10        | 2.10        |
| China        | 1.30        | 1.20        | 1.20        | 1.20        | 2.22        | 1.63        | 1.20        | 1.50        | 1.50        | 1.20        | 1.75        |
| Australia    | 1.72        | 1.83        | 1.05        | 1.85        | 1.48        | 1.81        | 0.75        | 0.94        | 1.33        | 1.36        | 1.64        |
| <b>World</b> | <b>2.05</b> | <b>2.01</b> | <b>1.90</b> | <b>2.05</b> | <b>2.05</b> | <b>1.96</b> | <b>1.85</b> | <b>2.12</b> | <b>2.16</b> | <b>2.13</b> | <b>1.97</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

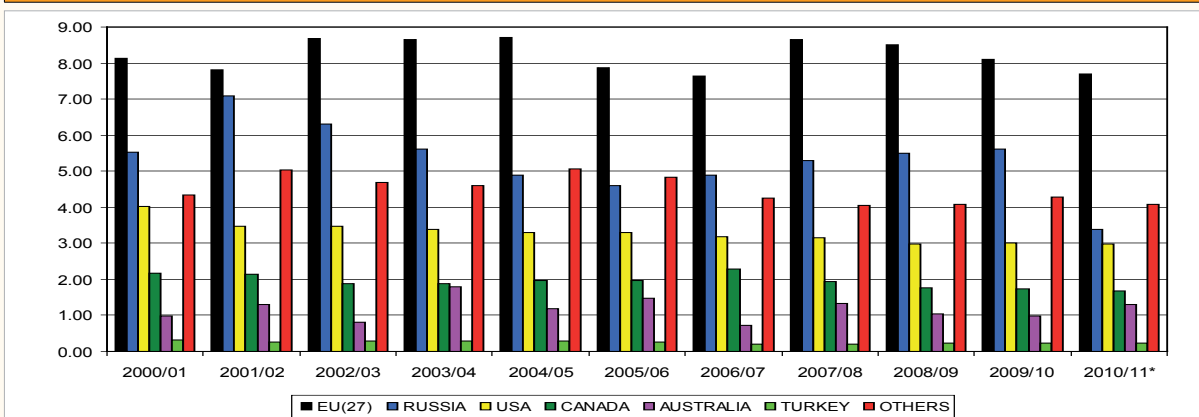
World oat consumption has decreased over the years. Oat consumption of the world was 25.47 million tons in 2000/01 season; however, it has decreased to 21.38 million tons in 2010/11 representing 19 % decrease. EU(27) countries consume 7.7 million tons oat (Chart 74, Graphical 52).

**Chart 74. Oat Consumption in Major Consumer Countries and in Rest of the World (Million Ton)**

| Countries    | 2000/01      | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10      | 2010/11*     |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| EU (27)      | 8.14         | 7.82         | 8.68         | 8.64         | 8.72         | 7.87         | 7.65         | 8.65         | 8.50         | 8.10         | 7.70         |
| Russia       | 5.53         | 7.10         | 6.30         | 5.60         | 4.90         | 4.60         | 4.90         | 5.30         | 5.50         | 5.60         | 3.40         |
| USA          | 4.02         | 3.46         | 3.48         | 3.39         | 3.30         | 3.29         | 3.18         | 3.16         | 2.97         | 3.01         | 2.99         |
| Canada       | 2.16         | 2.13         | 1.87         | 1.87         | 1.98         | 1.97         | 2.28         | 1.94         | 1.77         | 1.75         | 1.68         |
| Australia    | 0.97         | 1.31         | 0.80         | 1.80         | 1.18         | 1.48         | 0.71         | 1.34         | 1.04         | 0.98         | 1.30         |
| Turkey       | 0.31         | 0.27         | 0.29         | 0.28         | 0.29         | 0.27         | 0.21         | 0.21         | 0.22         | 0.22         | 0.22         |
| Other        | 4.34         | 5.03         | 4.68         | 4.60         | 5.06         | 4.84         | 4.26         | 4.04         | 4.07         | 4.28         | 4.09         |
| <b>World</b> | <b>25.47</b> | <b>27.12</b> | <b>26.10</b> | <b>26.18</b> | <b>25.43</b> | <b>24.32</b> | <b>23.19</b> | <b>24.64</b> | <b>24.07</b> | <b>23.94</b> | <b>21.38</b> |

Source: USDA 2011 (\*) Forecast

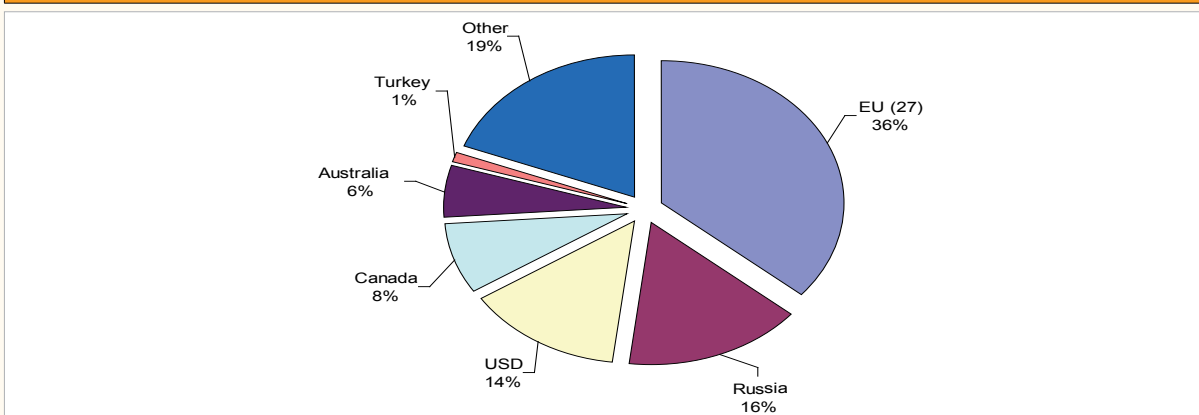
**Graphic 52. World Oat Consumption and Major Consumer Countries (Million Ton)**



Source: USDA 2011 (\*) Forecast

EU (27) countries leads in world oat consumption in 2010/11 and represents 36 % of the whole consumption. EU(27) is followed by Russia in second place with 16 % share and USA in third place with 14 %. Turkey’s share in world oat consumption is 1 % (Graphic 53).

**Graphic 53. Distribution of World Oat Consumption in 2010/11 Period (%)**



Source: USDA 2011. The percentages are calculated according to forecast figures for 2010/11 period.

World oat export values and major oat exporting countries are given in Chart 75 below. As it can be concluded from the Chart, Canada represents 77.3 % of the oat export in the world. Canada is followed by Australia in second place with its 12.0 % share and by EU(27) with 6.2 % share.

| Chart 75. World Oat Export and Major Exporter Countries (Thousand Ton) |              |              |              |              |              |              |              |              |              |              |              |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Countries  | 2000/01      | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
| Canada   | 1,454        | 1,144        | 822          | 1,185        | 1,268        | 1,408        | 1,923        | 2,288        | 1,936        | 1,572        | 1,550        |
| Australia  | 97           | 142          | 166          | 168          | 166          | 191          | 66           | 122          | 192          | 233          | 240          |
| EU(27)   | 609          | 563          | 885          | 521          | 349          | 276          | 98           | 154          | 92           | 228          | 125          |
| USA  | 26           | 39           | 35           | 33           | 38           | 30           | 34           | 41           | 44           | 30           | 30           |
| Ukraine  | 34           | 47           | 6            | 9            | 17           | 1            | 1            | 24           | 6            | 16           | 10           |
| Other  | 136          | 116          | 41           | 77           | 51           | 40           | 54           | 34           | 31           | 56           | 50           |
| <b>World</b>   | <b>2,356</b> | <b>2,051</b> | <b>1,955</b> | <b>1,993</b> | <b>1,889</b> | <b>1,946</b> | <b>2,176</b> | <b>2,663</b> | <b>2,301</b> | <b>2,135</b> | <b>2,005</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

World oat import values and major oat importing countries are given in Chart 76 below. World oat import 2.4 million tons in 2000/01 season; however it reduced to 2.0 million tons in 2010/11 season. In 2010/11 season, USA is ranked in first position in world oat import with 73.6 % share.

| Chart 76. World Oat Import and Major Importer Countries (Thousand Ton) |              |              |              |              |              |              |              |              |              |              |              |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Countries  | 2000/01      | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
| USA  | 1,862        | 1,567        | 1,565        | 1,607        | 1,513        | 1,540        | 1,812        | 2,223        | 1,922        | 1,645        | 1,475        |
| Japan  | 86           | 92           | 72           | 61           | 65           | 58           | 58           | 53           | 57           | 59           | 65           |
| Switzerland  | 51           | 58           | 39           | 47           | 27           | 46           | 40           | 44           | 50           | 56           | 70           |
| Mexico   | 64           | 62           | 50           | 26           | 82           | 19           | 63           | 51           | 23           | 11           | 40           |
| Norway   | 2            | 11           | 1            | 1            | 2            | 45           | 57           | 47           | 5            | 32           | 50           |
| Turkey   | 6            | -            | 4            | 6            | 22           | 1            | 1            | 25           | 6            | 1            | 5            |
| Other  | 285          | 261          | 224          | 245          | 178          | 237          | 145          | 220          | 238          | 331          | 300          |
| <b>World</b>   | <b>2,356</b> | <b>2,051</b> | <b>1,955</b> | <b>1,993</b> | <b>1,889</b> | <b>1,946</b> | <b>2,176</b> | <b>2,663</b> | <b>2,301</b> | <b>2,135</b> | <b>2,005</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

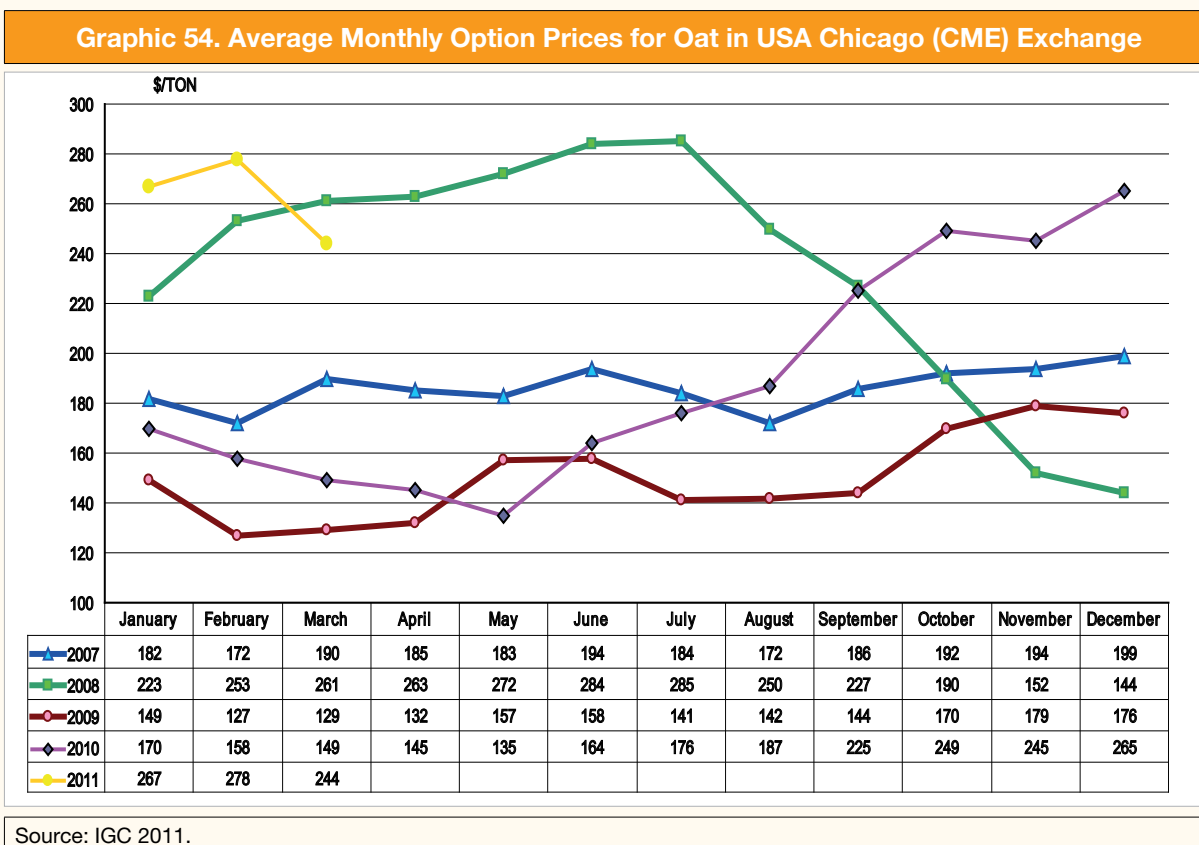
It is foreseen that world ending oat stocks will recess to 2.7 million tons in 2010/11 season representing 38.1 % decrease compared to previous year and 32.7 % decrease compared to last ten years period. EU(27) is listed in first position with 27.5 % share in world oat ending stocks in 2010/11 period (Chart 77).

**Chart 77. Oat Ending Stocks of Some Countries and of the World (Thousand Ton)**

| Countries    | 2000/01      | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10      | 2010/11*     |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Canada       | 854          | 363          | 524          | 788          | 974          | 872          | 556          | 950          | 1,527        | 1,170        | 508          |
| USA          | 1,056        | 917          | 723          | 941          | 841          | 763          | 734          | 969          | 1,221        | 1,166        | 690          |
| EU (27)      | 800          | 905          | 1,010        | 835          | 906          | 769          | 795          | 625          | 972          | 1,150        | 753          |
| Russia       | 579          | 1,176        | 575          | 186          | 242          | 190          | 186          | 283          | 581          | 378          | 173          |
| Australia    | 216          | 150          | 187          | 195          | 167          | 187          | 197          | 183          | 147          | 141          | 191          |
| Other        | 363          | 556          | 358          | 364          | 466          | 395          | 414          | 422          | 435          | 416          | 421          |
| <b>World</b> | <b>3,868</b> | <b>4,067</b> | <b>3,377</b> | <b>3,309</b> | <b>3,596</b> | <b>3,176</b> | <b>2,882</b> | <b>3,432</b> | <b>4,883</b> | <b>4,421</b> | <b>2,736</b> |

Source: USDA 2011 (\*) Forecast

Graphic 54 shows option oat prices traded in Chicago mercantile exchanges. As it can be concluded from the graphic, the prices in 2008 were realized very high. As known, MY 2008 was passed under drought and global financial crisis. Devaluation of Dollar in respective period created a major impact on all commercial goods causing increases on the prices. A considerable decrease has been experienced in oat production in 2010 due to severe drought in the world. Deterioration in demand- supply balance caused the prices moving upwards. Option trade price of oat increased up to 278 \$ on February 2011.



## 2. 5. Corn

The maize is cultivated for thousands of years. It is known that motherland of the maize is American continent and it has spread everywhere from that continent. Maize grains and corncob pieces found on the rock shelters during archaeological excavations carried out in New Mexico State of USA are dated approximately 5 thousand years old. On the other hand, the archaeological excavations carried out in 1954 in Mexico City, capital city of Mexico, report founding maize farina/ pollens under 50- 60 m depth and dated 7 thousand years (Gecit et al. 2009).

As maize can be cultivated in tropical, subtropical and mild climatic belts, it can be cultivated in almost any part of the globe. Today, maize can be cultivated any part of the world excluding Antarctica (Gecit, et al, 2009).

Used to be cultivated as primary product especially in Black Sea, Marmara, Aegean and Mediterranean Regions in Turkey, the maize is also cultivated nowadays as secondary product in Cukurova, Amik Valley, Southeast and Aegean Regions.

### 2.5.1. Vegetal characteristics

The maize is cultivated in mild and tropical regions. Optimum temperature during growing period should be 25- 30 °C. The minimum temperature for germination is 10 °C. The vegetation period of the maize changes between 90- 120 days. April - May period is the optimum time for sowing the maize when it is the primary product and it can be sowed between June- mid July when it is the second product (Gecit et al, 2009).

There are 4 critical periods in irrigation of corn crop. The water requirements of the crop must be met in those terms. These are Seedling period, Tassel development phase and finally grain development (corncob development) phase.

However, most critical period in terms of grain yield is two weeks before tassel development period and two weeks after development of the tassel.

For high yield, 400- 750 mm water should be provided during development period. The soil should be rich in terms of organic substances and vegetal nutrition for high yield and quality. The best soil for maize cultivation is argillaceous soils due to its high humidity holding capacity, nutritive storage capacity, cultivation easiness and aeration characteristics.

Pesticide use is required during vegetation period of the crop in order to protect it from the diseases and pests.

Grain harvest of the maize should be performed when the leaves and corncobs become yellow and the moisture content in the grains drops down to 20 %.

The maize varieties constitute 7 groups each of which includes different types inside (group of varieties). These are as follows (Gecit et al. 2009 ):

| Latin Name                 | English name | Turkish Name       |
|----------------------------|--------------|--------------------|
| -Zea mays indentata Sturt. | Dent corn    | At dişi mısır      |
| -Zea mays indurata Sturt.  | Flint corn   | Sert mısır         |
| -Zea mays amylaceae Sturt. | Floury corn  | Unlu mısır         |
| -Zea mays sacharata Sturt. | Sweet corn   | Şeker mısır        |
| -Zea mays everta Sturt.    | Pop corn     | Patlak (cin) mısır |
| -Zea mays ceratina Kulesch | Waxy corn    | Mumlu mısır        |
| -Zea mays tunicata Sturt.  | Pod corn     | Kavuzlu mısır      |

Majority of the corn produced in Turkey is dent corn. Flint corn production is common in Black Sea region for local and household consumption. Pop corn and sweet corn are preferred for consumption as nut.

The number of species/varieties certified by Agricultural Researches General Directorate of Ministry of Agriculture and Rural Affairs is 30 and the number of varieties actively cultivated is 16. As an example to the varieties developed by the public sector, we can mention Ant-Bey (Hybrid White Corn), Ant-Cin 98 (Hybrid Pop Corn), Karaçay (Hybrid Silage Corn), Ada 523 (Hybrid Corn), Ada 95-10 (Hybrid Corn), Ada 95-16 (Hybrid Corn) Sakarya(Corn), Gözdem (Hybrid Silage Corn). Private sector has developed more than 100 varieties of dent corns (Emeklier, 2002).

### 2.5.2. Production, Consumption, Import, Export, Stocks and Prices of Corn in Turkey

Corn has the third widest cultivation area in Turkey among the grains after wheat and barley. Mediterranean Region has the largest portion in terms of size of corn cultivation areas followed by Black Sea Region. Though corn production is widespread in Turkey, intensively corn producing provinces are Adana, Sakarya, Manisa, Mardin, Mersin, Osmaniye, Şanlıurfa, Aydın, Kahramanmaraş, Samsun, Hatay, Bursa, İzmir, Denizli and Antalya. Southeast Anatolian Region has also gained a major potential for corn production after increase of irrigation opportunities together with Southeast Anatolian Project (GAP). Figuring 1.24 million ton in 1980, Turkey's corn production reached to 4.31 million tons in 2010 increasing 3.5 times during the respective period.

| Chart 78. Grain Corn Cultivation Area (Ha), Production (Million Ton) and Yield (Ton/Ha) in Turkey in 1930- 2000 Period |                       |                       |                |
|--|-----------------------|-----------------------|----------------|
| Years  | Cultivation Area (Ha) | Production (Mil. Ton) | Yield (Ton/Ha) |
| 1930   | 378,501               | 0.47                  | 1.01           |
| 1935   | 409,361               | 0.45                  | 1.11           |
| 1940   | 509,990               | 0.75                  | 1.48           |
| 1945   | 510,071               | 0.29                  | 0.57           |
| 1950   | 593,161               | 0.62                  | 1.05           |
| 1955   | 706,000               | 0.85                  | 1.21           |
| 1960   | 695,000               | 1.09                  | 1.56           |
| 1965   | 650,000               | 0.94                  | 1.45           |
| 1970   | 648,000               | 1.04                  | 1.60           |
| 1975   | 600,000               | 1.20                  | 2.00           |
| 1980   | 583,000               | 1.24                  | 2.12           |
| 1985   | 567,000               | 1.90                  | 3.35           |
| 1990   | 515,000               | 2.10                  | 4.07           |
| 2000   | 555,000               | 2.30                  | 4.14           |

Source: TSA 2011



In 1930, corn production area was approximately 379 thousand hectare and yield 1.01 ton/ha and in 2000, it increased to 555 thousand hectare and the yield quadrupled and became 4.14 ton/ha (Chart 78).

| <b>Chart 79. Grain Corn Cultivation Area (Ha), Production (Million Ton) and Yield (Ton/Ha) in Turkey in 2001- 2010 Period</b> |                              |                              |                       |
|---|------------------------------|------------------------------|-----------------------|
| <b>Years</b>  | <b>Cultivation Area (Ha)</b> | <b>Production (Mil. Ton)</b> | <b>Yield (Ton/Ha)</b> |
| 2001  | 550,000                      | 2.20                         | 4.01                  |
| 2002  | 500,000                      | 2.10                         | 4.22                  |
| 2003  | 560,000                      | 2.80                         | 5.02                  |
| 2004  | 545,000                      | 3.00                         | 5.51                  |
| 2005  | 600,000                      | 4.20                         | 7.00                  |
| 2006  | 536,000                      | 3.81                         | 7.21                  |
| 2007  | 517,500                      | 3.53                         | 6.83                  |
| 2008  | 595,000                      | 4.27                         | 7.20                  |
| 2009  | 592,000                      | 4.25                         | 7.18                  |
| 2010  | 594,000                      | 4.31                         | 7.26                  |

Source: TSA 2011

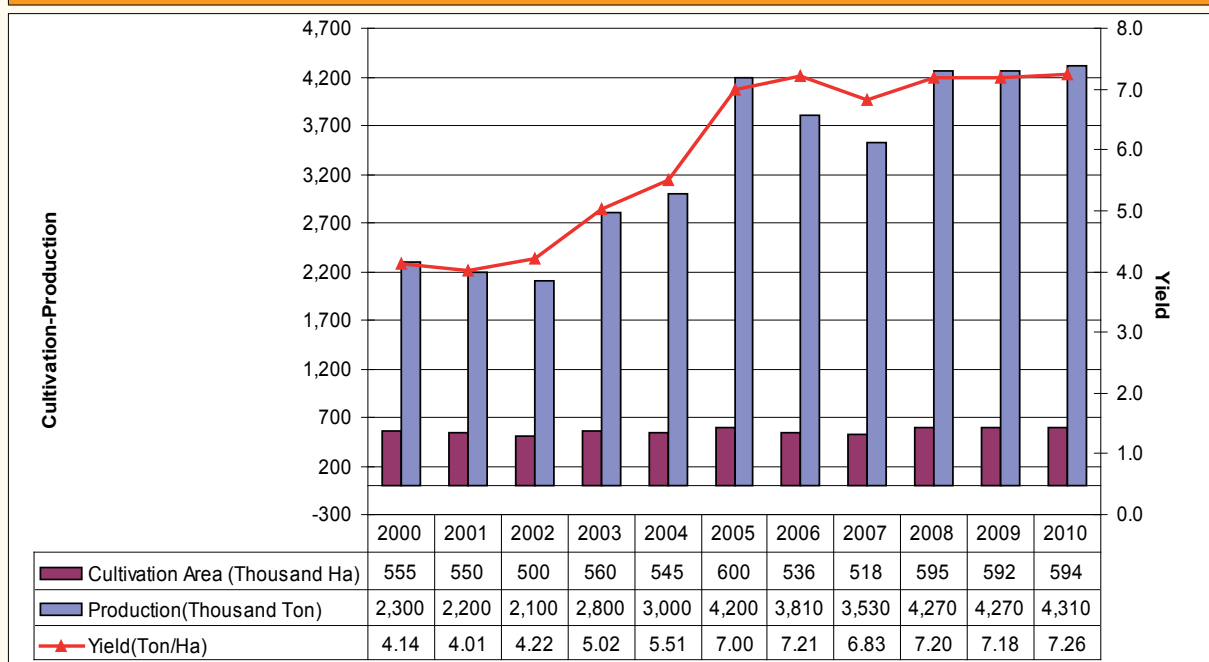
Corn yield rate was 7.26 ton/ha in 2010 and this figure was above world average yield rate which was as 5.08 ton/ha (Chart 79).

| <b>Chart 80. Grain Corn Production in Turkey According to TSA, IGC and USDA Statistics (Million Ton)</b> |            |            |             |
|--|------------|------------|-------------|
| <b>Years</b>   | <b>TSA</b> | <b>IGC</b> | <b>USDA</b> |
| 2000   | 2.30       | 2.10       | 2.10        |
| 2001   | 2.20       | 2.00       | 2.00        |
| 2002   | 2.10       | 2.70       | 2.10        |
| 2003   | 2.80       | 2.50       | 2.50        |
| 2004   | 3.00       | 3.00       | 3.00        |
| 2005   | 4.20       | 3.70       | 3.70        |
| 2006   | 3.81       | 2.80       | 2.80        |
| 2007   | 3.53       | 2.90       | 2.90        |
| 2008   | 4.27       | 4.15       | 4.15        |
| 2009   | 4.25       | 3.80       | 4.00        |
| 2010   | 4.31       | 4.00       | 3.60        |

Source: TSA, IGC and USDA 2011.

According to 2010 data of TSA, corn production of Turkey is 4.31 million tons (Chart 80).

**Graphic 55. Cultivation Area, Production Volume and Yield of Grain Corn in Turkey**



Source: TSA 2011

In 2010, corn production of Turkey has increased to 4.31 million tons representing 87 % increase compared to year 2000. The basic underlying reason for increase in corn production in our country is widespread use of hybrid seed and developments in production techniques in major production regions. The corn yield rate in our country is 7.26 ton/ha which is above the world average and below USA's yield rate. (Graphic 55).

**Chart 81. Fodder and Silage Corn Production in Turkey (Million Ton), Cultivation Area (Ha) and Yield (Ton/Ha)**

|              |                  | 2000    | 2001    | 2002    | 2003    | 2004    | 2005    | 2006    | 2007    | 2008    | 2009    |
|--------------|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Green Fodder | Cultivation Area | -       | -       | -       | -       | 25,000  | 20,000  | 19,230  | 13,739  | 16,579  | 13,118  |
|              | Production       | 0.70    | 0.71    | 0.74    | 0.65    | 0.60    | 0.46    | 0.43    | 0.30    | 0.32    | 0.24    |
|              | Yield            | -       | -       | -       | -       | 24.04   | 23.01   | 22.96   | 22.08   | 19.51   | 18.55   |
| Silage       | Cultivation Area | -       | -       | -       | -       | 130,000 | 180,000 | 240,661 | 255,273 | 272,303 | 260,885 |
|              | Production       | -       | -       | -       | -       | 6.20    | 7.60    | 10.06   | 10.25   | 11.18   | 11.10   |
|              | Yield            | -       | -       | -       | -       | 47.71   | 42.22   | 41.18   | 40.02   | 41.79   | 42.93   |
| Total        | Cultivation Area | 555,000 | 550,000 | 500,000 | 560,000 | 700,000 | 800,000 | 795,891 | 786,513 | 883,882 | 869,003 |
|              | Production       | 3.00    | 2.91    | 2.84    | 3.45    | 9.80    | 12.26   | 14.31   | 14.09   | 15.77   | 15.77   |

Source: TSA 2011

Multipurpose use of corn in recent years has increased cultivated area of the corn for silage purposes. Corn production is preferred due to high yield, suitability for producing silage and high nutritive value (Chart 81).

The corn is used as grain, green fodder and silage. Chopped version of the corn crop together with its all parts in a manner to be consumed by livestock animals is called fodder. For silage preparation, the corn must be harvested in early phases of grain development when the leaves of the crop are still green. The crop is cut closest to the surface together with the corncobs and slicing is performed with silage machine.

**Chart 82. Consumption and Sufficiency Level of Corn in Turkey Extended to Years**

| Market Year* | Domestic Use (Million Ton) | Consumption As Food (Ton) | Consumption as Seeds (Ton) | Consumption As Feed (Million Ton) | Industrial Use (Ton) | Losses (Ton) | Stock Change (Ton) | Consumption Per Capita (Kg) | Sufficiency Rate (%) |
|--------------|----------------------------|---------------------------|----------------------------|-----------------------------------|----------------------|--------------|--------------------|-----------------------------|----------------------|
| 2000/01      | 3.08                       | 1.36                      | 33,000                     | 2.94                              | -                    | 92,512       | 66,304             | 20.43                       | 73.84                |
| 2001/02      | 3.35                       | 1.46                      | 30,000                     | 2.96                              | -                    | 100,763      | 9                  | 21.59                       | 64.85                |
| 2002/03      | 3.16                       | 1.36                      | 33,600                     | 3.06                              | -                    | 94,833       | 278                | 19.84                       | 65.77                |
| 2003/04      | 4.14                       | 2.79                      | 34,200                     | 2.03                              | -                    | 124,338      | 16,787             | 25.78                       | 66.88                |
| 2004/05      | 3.46                       | 1.28                      | 36,000                     | 2.18                              | -                    | 103,840      | 400,413            | 18.23                       | 85.81                |
| 2005/06      | 4.37                       | 0.99                      | 16,000                     | 1.66                              | 169,900              | 122,200      | -560,200           | -                           | 93.15                |
| 2006/07      | 4.21                       | 1.02                      | 14,000                     | 1.76                              | 151,000              | 110,900      | 490,500            | -                           | 86.53                |
| 2007/08      | 4.2                        | 1.02                      | 14,000                     | 1.59                              | 120,726              | 102,869      | 267,466            | 14.53                       | 81.43                |
| 2008/09      | 5.19                       | 1.04                      | 14,875                     | 3.87                              | 140,703              | 124,373      | -705,948           | 14.55                       | 79.92                |
| 2009/10      | 5.15                       | 1.20                      | 14,800                     | 3.69                              | 117,873              | 123,675      | -851,776           | 17.00                       | 79.99                |

Source: TSA 2011

(\*) Market Year: Covers July- June period for 2000/01 – 2004/05 and 1 June- 31 May Period for 2005/06 – 2007/08 - 2008/2009- 2009/2010 (see APPENDIX 1 for explanation)

The corn can be used in human dieting, animal feed and industrial raw material. In addition, its stems and leaves are used as animal feed as well as utilization in paper production and small fretwork/wickerwork articles. Different varieties of the corn can also be used as nuts in addition to these usage areas. In parallel with the increase in corn production, its involvement in feed, oil and sweetener industries and biofuel- bio ethanol production has also increased. Sufficiency rate of the corn in our country is around 80 % in 2008/09 and 2009/10 (Chart 82).

**Chart 83. Sectoral Distribution of Corn Consumption in 2010**

| Area of Use            | Quantity                       | Remarks (Average)                                   |
|------------------------|--------------------------------|---|
| Usage as Feed material | Approximately 3,200,000 (71 %) | 1,500,000 ton Broiler and Turkey Feed               |
|                        |                                | 1,300,000 Ton Feed for Cattle- Sheep and Goats Feed |
|                        |                                | 400,000 Ton Chicken and Brood Feed                  |
| Starch industry        | 780,000 (% 17)                 |   |
| Local consumption      | 300,000 (% 7)                  |   |
| Industrial consumption | 100,000 (% 2)                  |   |
| Production losses      | 120,000 (% 3)                  |   |
| Total                  | 4,500,000                      |   |

Source: TGB 2011

According to sectoral distribution of corn consumption in Turkey, highest share belongs to feed sector with 71 % share (Chart 83).

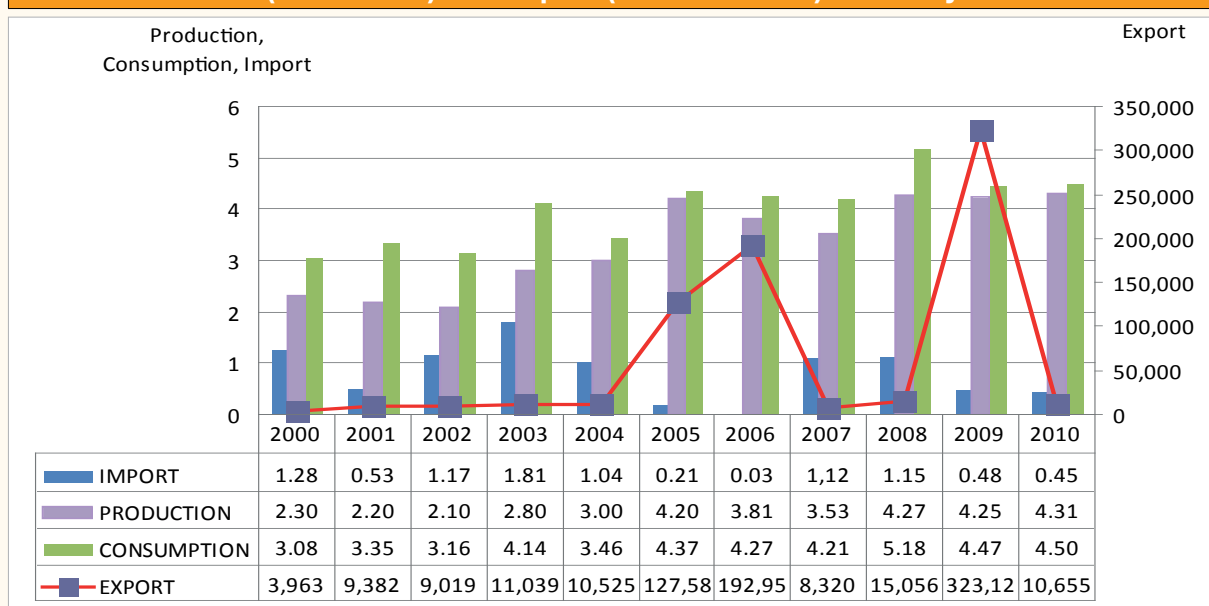
Chart 84. Turkey's Corn Import and Export Quantities Extended to Years

| Years | Import         |                     |                           | Export         |                     |                           |
|-------|----------------|---------------------|---------------------------|----------------|---------------------|---------------------------|
|       | Quantity (Ton) | Value (Thousand \$) | Av. Import Price (\$/Ton) | Quantity (Ton) | Value (Thousand \$) | Av. Export Price (\$/Ton) |
| 2000  | 1,286,190      | 146,887             | 114                       | 3,963          | 4,096               | 1,034                     |
| 2001  | 537,481        | 65,635              | 122                       | 9,382          | 8,333               | 888                       |
| 2002  | 1,179,937      | 133,754             | 113                       | 9,019          | 10,953              | 1,214                     |
| 2003  | 1,818,458      | 276,182             | 152                       | 11,039         | 13,105              | 1,187                     |
| 2004  | 1,049,744      | 190,477             | 182                       | 10,525         | 15,805              | 1,502                     |
| 2005  | 218,059        | 47,335              | 217                       | 127,581        | 22,327              | 175                       |
| 2006  | 30,579         | 12,702              | 415                       | 192,950        | 35,951              | 186                       |
| 2007  | 1,128,456      | 269,337             | 239                       | 8,320          | 12,478              | 1,500                     |
| 2008  | 1,151,407      | 381,938             | 332                       | 15,056         | 24,948              | 1,657                     |
| 2009  | 484,374        | 134,715             | 278                       | 323,128        | 75,772              | 234                       |
| 2010  | 450,760        | 123,722             | 274                       | 10,655         | 26,014              | 2,442                     |

Source: TSA 2011

Import and export figures for 2000- 2010 period have been in Chart 84. Highest corn import volume in 2000- 2010 period was 1,818,458 tons in 2003 and highest corn export volume was in 323,128 in 2009. In 2010 season, corn export has been 10,655 tons while corn import has been 450,760 tons.

Graphic 56. Corn Production (million ton), Consumption (Million Ton), Import (Million Ton) and Export (Thousand Ton) in Turkey



Source: TSA 2011

Note: 2009- 2010 data represents the data on Division of Procurement and Protection of Turkish Grain Board.

The corn production failed to meet the domestic need for long years. The outstanding corn requirement was met via importing. In 2004, the cultivation areas and yield increase upon starting supporting policy for the corn production. Thus, the production deficit in 2005 was generally closed. Together with increased production in the country, the prices decreased. Corn cultivation and production areas diminished in 2006 due to the low corn prices in 2005.

Unfavourable climatic conditions prevailed in the world in 2007 also affected Turkey. The corn prices increased due to low amount of corn production resulted from the drought. Following the drought experienced in 2007 Turkish Grain Board (TGB) imported corn to regulate and balance the market again.

In 2008, the farmers expecting high prices of 2007 increased their corn cultivation areas. Therefore, the corn production in 2008 increased compared to the previous year. The total consumption remained the same with 2007 and consumption decrease was observed generally in feed, industrial usage and stock changes. The self sufficiency rate of the country was 86 % in 2007; however, it decreased to 81 % in 2008 and this situation was influential for the imports carried out in 2008.

The corn output for 2009 was 4.25 million tons representing 0.6 % decrease compared to previous year.

The corn production in 2010 has been 4.31 million tons representing 1.4 % increase compared to previous year. The consumption trend is foreseen to be same with the previous year.

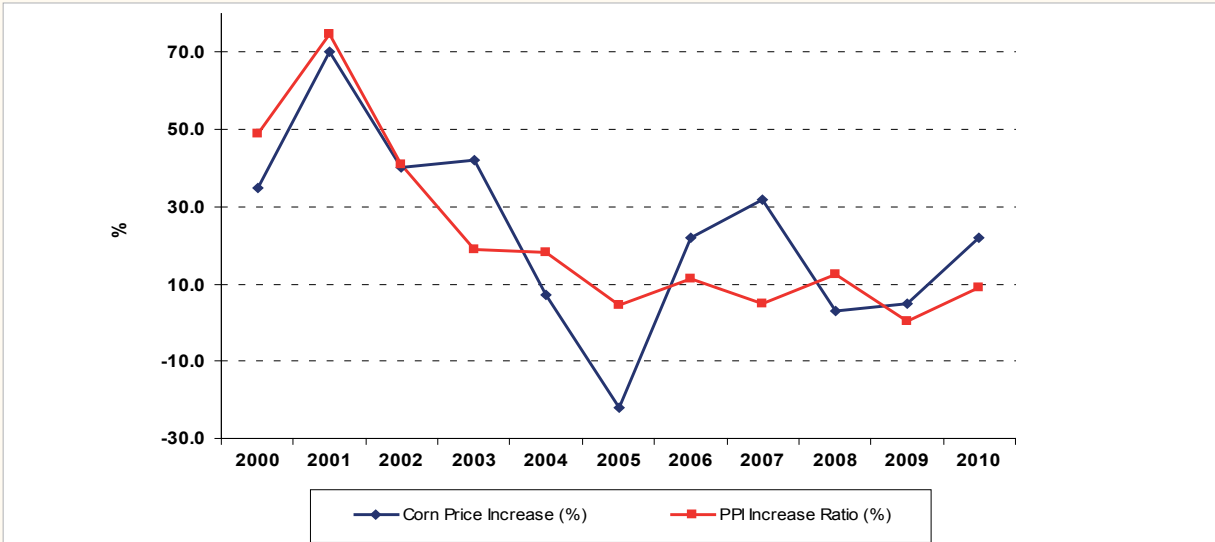
Considering years 2000- 2010, it is seen TGB corn procurement prices have been over world average prices (Chart 85).

| Chart 85. TGB Corn Procurement Price, PPI Increase Rate and World Price |                                |  |                                |                              |
|---|--------------------------------|--|--------------------------------|------------------------------|
| Year  | TGB Procurement Price (TL/Ton) | Producer Price Index Increase Rate (%)** | TGB Procurement Price (\$/Ton) | World Price (FOB \$/Ton) *** |
| 2000  | 91.8                           | 48.90                                    | 150                            | 76                           |
| 2001  | 155.8                          | 74.70                                    | 143                            | 91                           |
| 2002  | 218.5                          | 40.90                                    | 145                            | 100                          |
| 2003  | 310.0                          | 19.10                                    | 210                            | 108                          |
| 2004  | 332.0                          | 17.99                                    | 215                            | 112                          |
| 2005  | 260.0                          | 4.38                                     | 196                            | 99                           |
| 2006  | 316.0*                         | 11.19                                    | 215                            | 122                          |
| 2007  | 416.0*                         | 5.02                                     | 350                            | 156                          |
| 2008  | 430.0                          | 12.49                                    | 361                            | 261                          |
| 2009  | 450.0                          | 0.47                                     | 302                            | 156                          |
| 2010  | 490.0                          | 8.91                                     | 327                            | 201                          |

Source: TGB, TSA.  
 The procurement prices were calculated over TL/ton parity for all years. The foreign exchange buying rate of Central Bank effective on date of price announce of TGB was taken into consideration for \$/ton calculations.  
 (\*) Price at Commodity Exchange, TGB did not announce procurement price.  
 (\*\*) shows annual change rates based on Producer Price Index (PPI) on August  
 (\*\*\*) represents USD 3YC corn price on date of declaring the price.

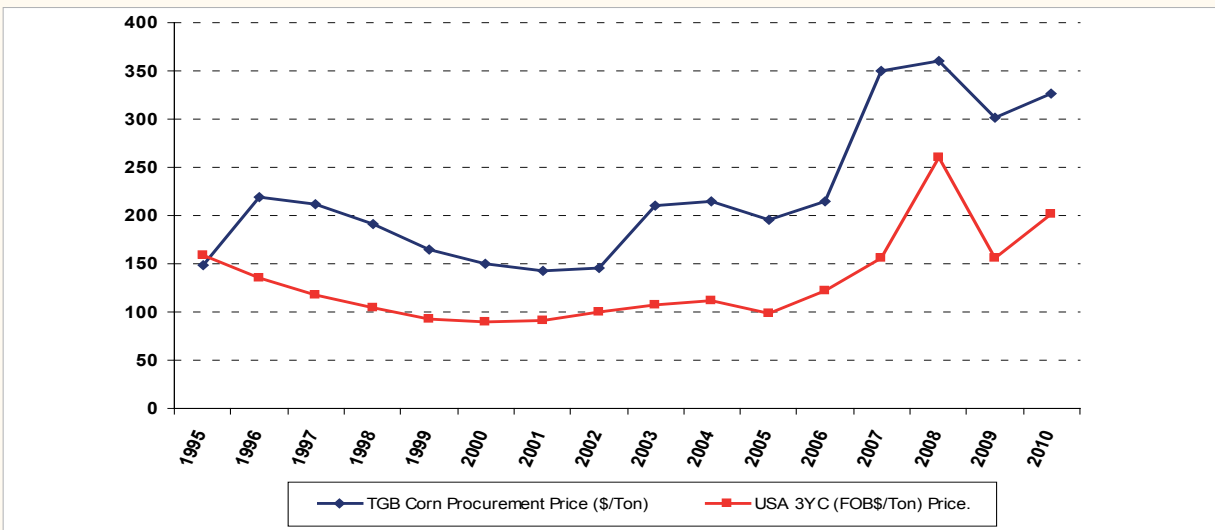
Corn price increase and PPI increase rates are shown in Chart 57 below.

**Graphic 57. Increase in TGB Procurement Price for Corn and Increase Rate in Producer Price Index (PPI)**



Source: TGB, TSA 2011

**Graphic 58. Procurement Price Applied by TGB (\$/Ton) and USA 3YC Corn (FOB \$/Ton) Price**



Source: TGB, Reuters 2011.

Chart 86 below shows monthly breakdown of the prices in mercantile exchanges in recent three years. Corn price has increased by 7 % in Adana Trade Exchange in 2010 compared to 2009 and traded in 430-491 TL/ton.

**Chart 86. Average Corn Commodity Exchange Prices on Monthly Basis in 2008- 2010 Period (TL/Ton)**

| Years | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|-------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 2008  | 420 | 427 | 437 | 481 | 485 | 485 | -   | 392 | 388 | 387 | 366 | 366 |
| 2009  | 394 | 435 | 442 | 456 | 453 | 461 | 501 | 456 | 409 | 413 | 414 | 413 |
| 2010  | 430 | 462 | 462 | 454 | 456 | 456 | 474 | 467 | 476 | 491 | 481 | 484 |

Source: Calculated based on daily prices received from Adana Commodity Exchanges

Chart 87 below presents information on trade volumes of corn in mercantile exchanges in 2008-2010 period. Trade volume in 2010 has surpassed by trade volume of 2008 and 2009.

**Chart 87. Commodity Exchange Transaction Quantities of Corn on Monthly Basis in 2008- 2010 Period (Ton)**

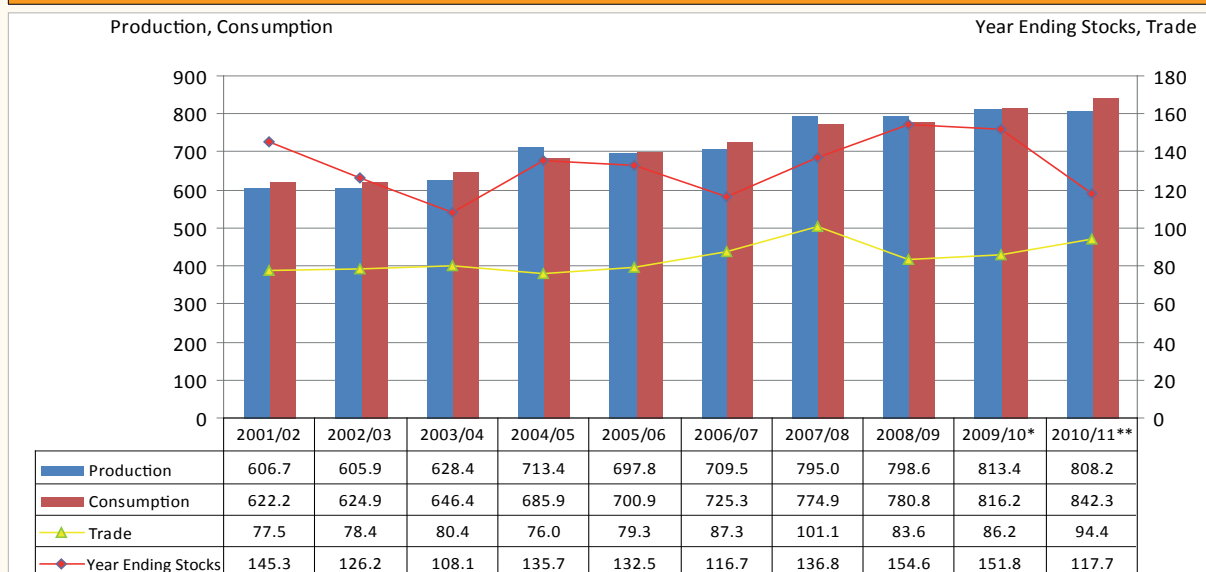
| Years | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep     | Oct     | Nov    | Dec    |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|--------|--------|
| 2008  | 10,854 | 8,770  | 2,891  | 11,192 | 3,180  | 7      | -      | 2,698  | 147,067 | 35,766  | 11,697 | 88,354 |
| 2009  | 2,920  | 3,737  | 27,366 | 22,901 | 6,811  | 8,470  | 7,512  | 11,799 | 69,802  | 133,740 | 47,716 | 60,572 |
| 2010  | 12,252 | 34,718 | 33,175 | 21,983 | 39,177 | 38,111 | 39,953 | 54,265 | 100,822 | 100,977 | 41,978 | 58,936 |

Source: Calculated based on transaction volumes received from Adana Commodity Exchange

### 2.5.3. Production, Consumption, Import, Export, Stocks and Prices in the World

The corn comes in first place among the grain in terms of yield while it is in the second place in terms of cultivation area. Excluding small fluctuations depending on the climatic conditions and small exceptions for the alternative products, corn production is generally on increase in the globe.

The corn has a significant place in animal feed as grain and green fodder. Production of oil, sweetener, and biofuel from corn and also its recent use as packaging material have increased the significance of this product.

**Graphic 59. World Corn Balance Graphic (Million Ton)**


Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast



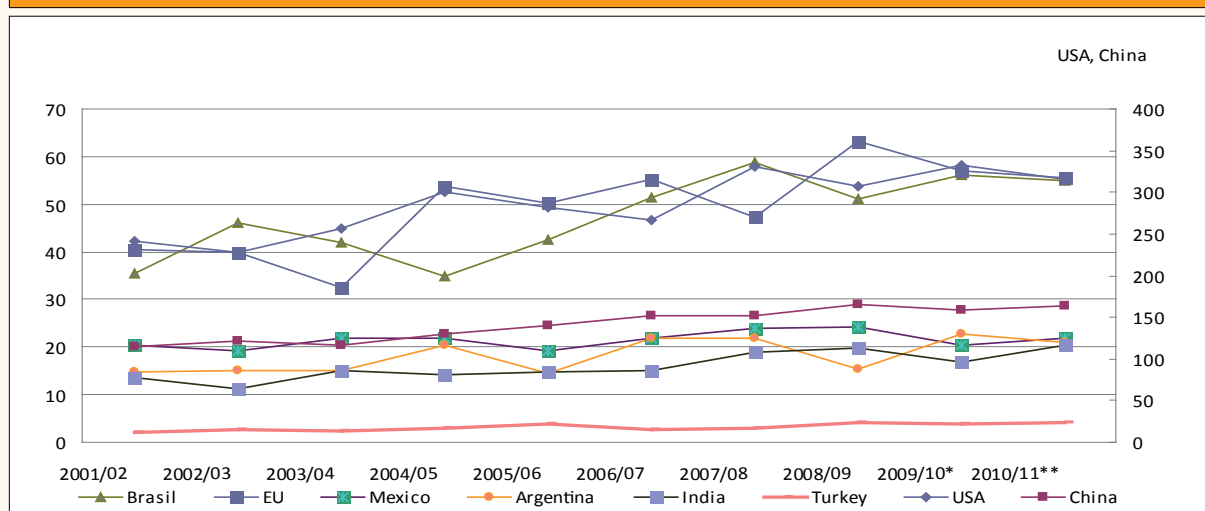


**Chart 88. Corn Production in Major Producer Countries in the World (Million Ton)**

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| USA          | 241.4        | 227.8        | 256.3        | 299.9        | 282.3        | 267.5        | 331.2        | 307.1        | 332.6        | 316.2        |
| China        | 114.1        | 121.3        | 115.8        | 130.3        | 139.4        | 151.6        | 152.3        | 165.9        | 158.0        | 164.0        |
| Brazil       | 35.5         | 46.0         | 42.0         | 35.0         | 42.5         | 51.4         | 58.7         | 51.0         | 56.0         | 55.0         |
| EU           | 40.5         | 39.9         | 32.4         | 53.7         | 50.3         | 55.2         | 47.3         | 63.1         | 57.1         | 55.5         |
| Mexico       | 20.4         | 19.3         | 21.8         | 22           | 19.3         | 21.9         | 24.0         | 24.2         | 20.4         | 22.0         |
| Argentina    | 14.7         | 15.0         | 15.0         | 20.5         | 14.4         | 21.8         | 22.0         | 15.5         | 22.7         | 21.0         |
| India        | 13.5         | 11.1         | 15.0         | 14.2         | 14.7         | 15.1         | 19.0         | 19.7         | 16.7         | 20.5         |
| Turkey       | 2.0          | 2.7          | 2.5          | 3.0          | 3.7          | 2.8          | 2.9          | 4.1          | 3.8          | 4.0          |
| Other        | 124.6        | 122.8        | 127.6        | 134.7        | 131.1        | 122.2        | 137.6        | 148          | 146.1        | 150.0        |
| <b>World</b> | <b>606.7</b> | <b>605.9</b> | <b>628.4</b> | <b>713.3</b> | <b>697.7</b> | <b>709.5</b> | <b>795.0</b> | <b>798.6</b> | <b>813.4</b> | <b>808.2</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

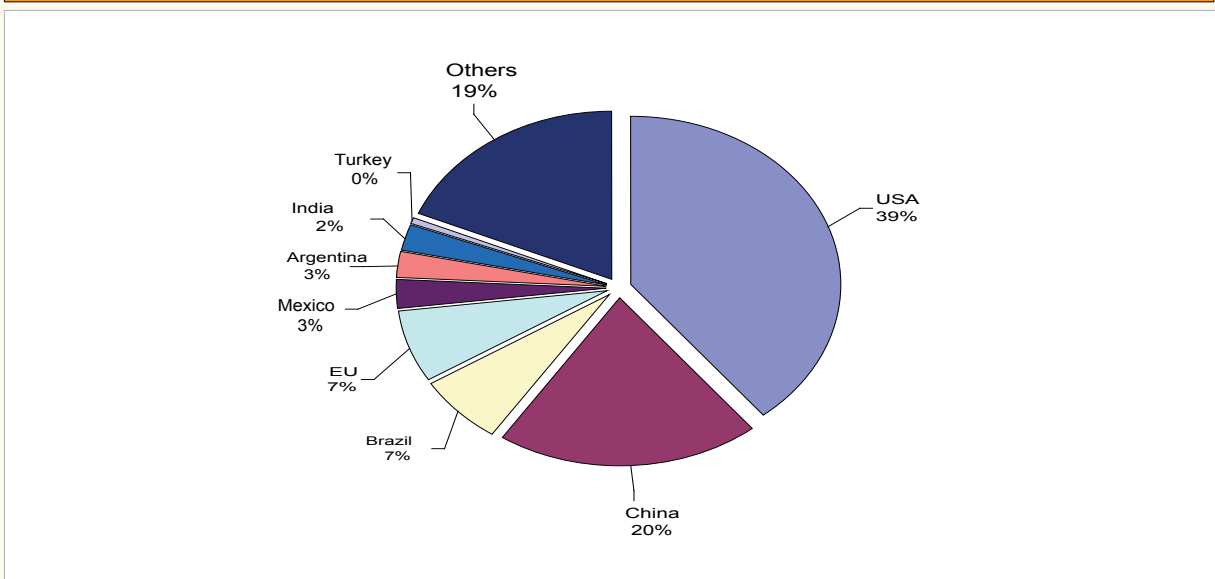
Note: EU(27) data includes EU(15) until 2003/04 period, EU(25) from 2004/05 to 2005/06 period and EU(27) for 2006/07-2009/10 period.

**Graphic 61. Corn Production in Major Producer Countries in the World (Million Ton)**


Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast EU(27) data includes EU(15) until 2003/04 period, EU(25) from 2004/05 to 2005/06 period and EU(27) for 2006/07-2009/10 period.

World corn production estimates for 2010/11 period has decreased 5 million tons compared to record breaking amount of previous year and become 808 million tons. Still, this value is considered to be second groundbreaking volume in corn production. Respective decrease in corn production mainly results from severe decrease in production estimates of USA, Argentina and EU (Chart 88 and Graphic 61).

**Graphic 62. Shares of Major Countries in 2010/11 World Corn Production (%)**



Source: IGC March/2011 Report. The percentages are calculated according to forecast figures for 2010/11 period.

According to 2010/11 forecasts, USA produces 39 % of world corn production while China produces 20 % (Graphic 62).

**Chart 89. Corn Yield in Major Producer Countries and in Rest of the World (Ton/Ha)**

| Countries    | 2001/02    | 2002/03    | 2003/04    | 2004/05    | 2005/06    | 2006/07    | 2007/08    | 2008/09    | 2009/10*   | 2010/11**  |
|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| USA          | 8.7        | 8.1        | 8.8        | 10.0       | 9.3        | 9.3        | 9.5        | 9.6        | 10.3       | 9.6        |
| EU           | 8.9        | 8.9        | 7.4        | 8.2        | 8.3        | 5.9        | 5.9        | 7.0        | 6.8        | 6.9        |
| China        | 4.7        | 4.9        | 4.8        | 5.1        | 5.3        | 5.6        | 5.4        | 5.7        | 5.0        | 5.2        |
| Kazakhstan   | 3.2        | 3.2        | 4.2        | 3.0        | 3.2        | 3.4        | 4.2        | 3.0        | 3.0        | 3.3        |
| Canada       | 6.6        | 7.0        | 7.8        | 8.2        | 8.5        | 8.4        | 8.5        | 9.0        | 8.4        | 9.7        |
| Egypt        | 8.2        | 8.5        | 7.8        | 7.8        | 3.4        | 10.8       | 7.9        | 7.9        | 8.0        | 8.0        |
| Argentina    | 6.0        | 6.4        | 6.5        | 6.0        | 4.5        | 7.6        | 5.2        | 6.2        | 7.8        | 6.6        |
| Turkey       | 3.8        | 4.5        | 4.0        | 4.6        | 4.6        | 6.6        | 6.4        | 8.0        | 7.6        | 7.4        |
| Mexico       | 2.6        | 2.7        | 2.8        | 2.8        | 2.9        | 3.0        | 2.9        | 3.3        | 3.2        | 3.0        |
| <b>World</b> | <b>4.4</b> | <b>4.4</b> | <b>4.4</b> | <b>4.9</b> | <b>4.8</b> | <b>4.8</b> | <b>5.0</b> | <b>5.1</b> | <b>5.2</b> | <b>5.1</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

According to 2010/11 forecasts, highest corn yield in the world belongs to Canada that is followed by USA and Egypt (Chart 89).

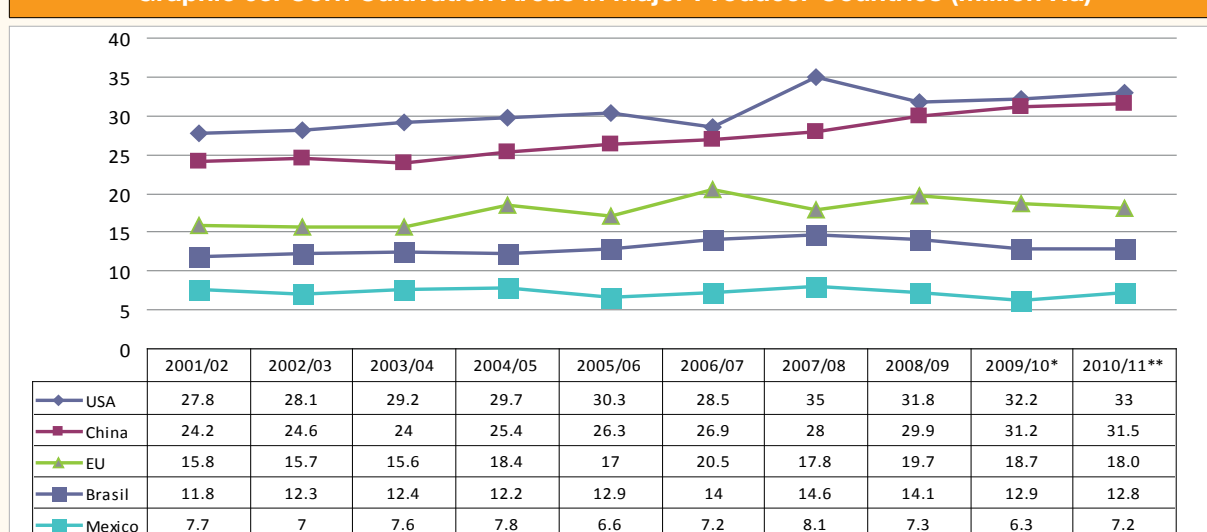
**Chart 90. Corn Cultivation Areas in Major Producer Countries and in Rest of the World (Million Ha)**

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| USA          | 27.8         | 28.1         | 29.2         | 29.7         | 30.3         | 28.5         | 35.0         | 31.8         | 32.2         | 33.0         |
| China        | 24.2         | 24.6         | 24.0         | 25.4         | 26.3         | 26.9         | 28.0         | 29.9         | 31.2         | 31.5         |
| EU           | 15.8         | 15.7         | 15.6         | 18.4         | 17.0         | 20.5         | 17.8         | 19.7         | 18.8         | 18.0         |
| Brazil       | 11.8         | 12.3         | 12.4         | 12.2         | 12.9         | 14.0         | 14.6         | 14.1         | 12.9         | 12.8         |
| Mexico       | 7.7          | 7.0          | 7.6          | 7.8          | 6.6          | 7.2          | 8.1          | 7.3          | 6.3          | 7.2          |
| Indonesia    | 3.0          | 3.0          | 3.2          | 3.3          | 3.3          | 3.3          | 3.5          | 3.2          | 3.3          | 3.3          |
| Philippines  | 2.4          | 2.3          | 2.4          | 2.4          | 2.4          | 2.6          | 2.6          | 2.7          | 2.7          | 2.7          |
| Argentina    | 2.4          | 2.3          | 2.3          | 3.4          | 3.1          | 2.8          | 4.2          | 2.5          | 2.9          | 3.2          |
| Ukraine      | 1.1          | 1.1          | 1.9          | 2.5          | 1.6          | 1.7          | 1.9          | 2.3          | 2.1          | 2.6          |
| Canada       | 1.2          | 1.2          | 1.2          | 1.0          | 1.0          | 1.0          | 1.3          | 1.1          | 1.1          | 1.2          |
| Turkey       | 0.5          | 0.6          | 0.6          | 0.6          | 0.8          | 0.4          | 0.4          | 0.5          | 0.5          | 0.5          |
| <b>World</b> | <b>137.9</b> | <b>137.0</b> | <b>142.4</b> | <b>144.9</b> | <b>142.9</b> | <b>147.1</b> | <b>158.2</b> | <b>157.8</b> | <b>157.5</b> | <b>159.6</b> |

Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Note: EU(27) data includes EU(15) until 2003/04 period, EU(25) from 2004/05 to 2005/06 period and EU(27) for 2006/07-2009/10 period.

The corn cultivation areas in the world increased starting from 2000 due to increase in demand for in various branches of the industry (food, feed, starch, cosmetics, seed, nuts, frozen food). Even though cultivation area shrank in 2008- 2010 period due to unfavourable climate conditions, decrease in support (direct income) prices, shifting to alternative soy bean, it is estimated that cultivation area will increase 2.1 million ha in 2010/11 period compared to 2009/10 season (Chart 90).

**Graphic 63. Corn Cultivation Areas in Major Producer Countries (Million Ha)**

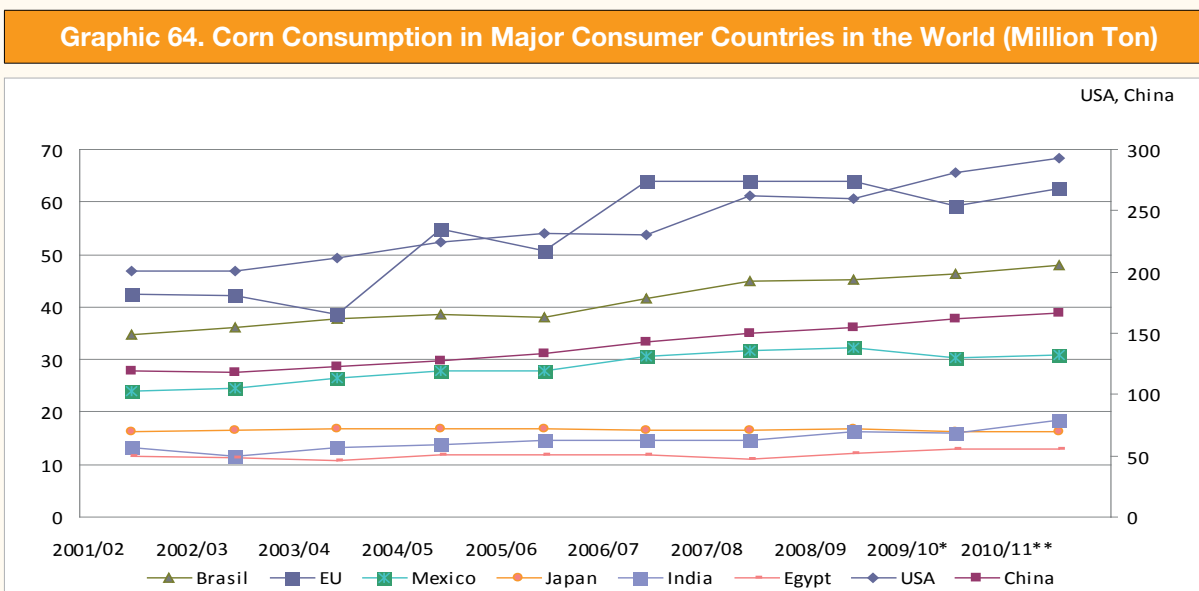
Source: IGC March/2011 Report (\*) Estimate, (\*\*) Forecast

Note: EU(27) data includes EU(15) until 2003/04 period, EU(25) from 2004/05 to 2005/06 period and EU(27) for 2006/07-2009/10 period.

USA, China and EU have the largest corn cultivation areas in the world and it is foreseen that USA will lead again in 2010/11 with its 33 million tons corn production representing 0.8 million tons increase compared to 2009/10 period which was 32.2 million tons (Graphic 63).

| Chart 91. Corn Consumption in Major Consumer Countries in the World (Million Ton) |              |              |              |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Countries   | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
| USA   | 200.9        | 200.8        | 211.6        | 224.7        | 232.0        | 230.7        | 261.6        | 259.3        | 281.5        | 293.3        |
| China   | 119.0        | 118.1        | 122.5        | 127.8        | 133.8        | 143.3        | 150.1        | 154.2        | 162.1        | 166.1        |
| Brazil  | 34.7         | 36.1         | 37.7         | 38.5         | 38.0         | 41.5         | 44.8         | 45.2         | 46.3         | 47.9         |
| EU  | 42.4         | 42.2         | 38.7         | 54.8         | 50.7         | 64.0         | 64.1         | 63.9         | 59.2         | 62.6         |
| Mexico  | 23.9         | 24.6         | 26.6         | 27.9         | 27.9         | 30.6         | 31.8         | 32.3         | 30.4         | 31.0         |
| Japan   | 16.2         | 16.5         | 16.8         | 16.8         | 16.8         | 16.6         | 16.5         | 16.7         | 16.3         | 16.2         |
| India   | 13.1         | 11.7         | 13.3         | 13.7         | 14.7         | 14.7         | 14.5         | 16.2         | 16.1         | 18.5         |
| Egypt   | 11.7         | 11.3         | 10.7         | 11.9         | 11.8         | 11.7         | 11.2         | 12.1         | 13.0         | 13.0         |
| South Korea   | 8.7          | 8.8          | 8.7          | 8.7          | 8.6          | 8.8          | 8.6          | 7.9          | 8.5          | 8.0          |
| Argentina   | 4.4          | 4.1          | 4.5          | 5.2          | 6.1          | 6.6          | 6.9          | 6.2          | 6.7          | 7.1          |
| Turkey  | 3.2          | 3.9          | 3.6          | 3.5          | 3.5          | 3.7          | 4.1          | 4.2          | 4.1          | 4.0          |
| Other   | 143.9        | 147.0        | 151.8        | 152.6        | 157.1        | 153.2        | 160.9        | 162.7        | 172.3        | 174.8        |
| <b>World</b>  | <b>622.2</b> | <b>624.9</b> | <b>646.4</b> | <b>685.9</b> | <b>700.9</b> | <b>725.3</b> | <b>774.9</b> | <b>780.8</b> | <b>816.2</b> | <b>842.3</b> |

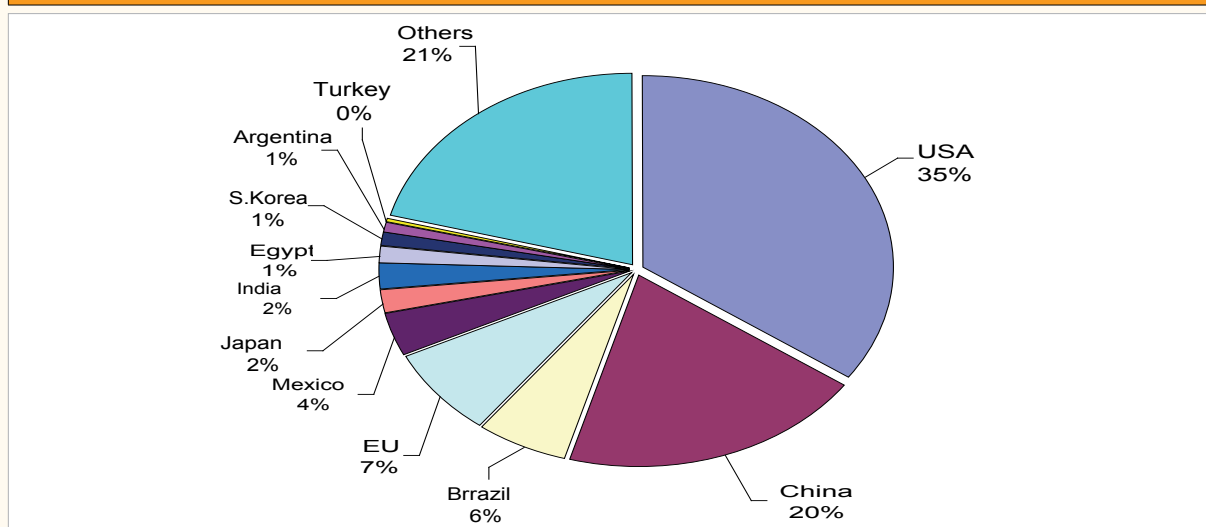
Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast  
 Note: EU(27) data includes EU(15) until 2003/04 period, EU(25) from 2004/05 to 2005/06 period and EU(27) for 2006/07-2009/10 period.



Global corn consumption foreseen for 2010/11 period has increased to groundbreaking volume of 842.3 million tons representing approximately 3 % increase (an increase of 26.1 million tons) compared to 2009/10 period (Chart 91, Graphic 64).

The forecast for Japan has remained unchanged as the damage of the earthquake and tsunami on corn processing factories in the region has not been measured yet.

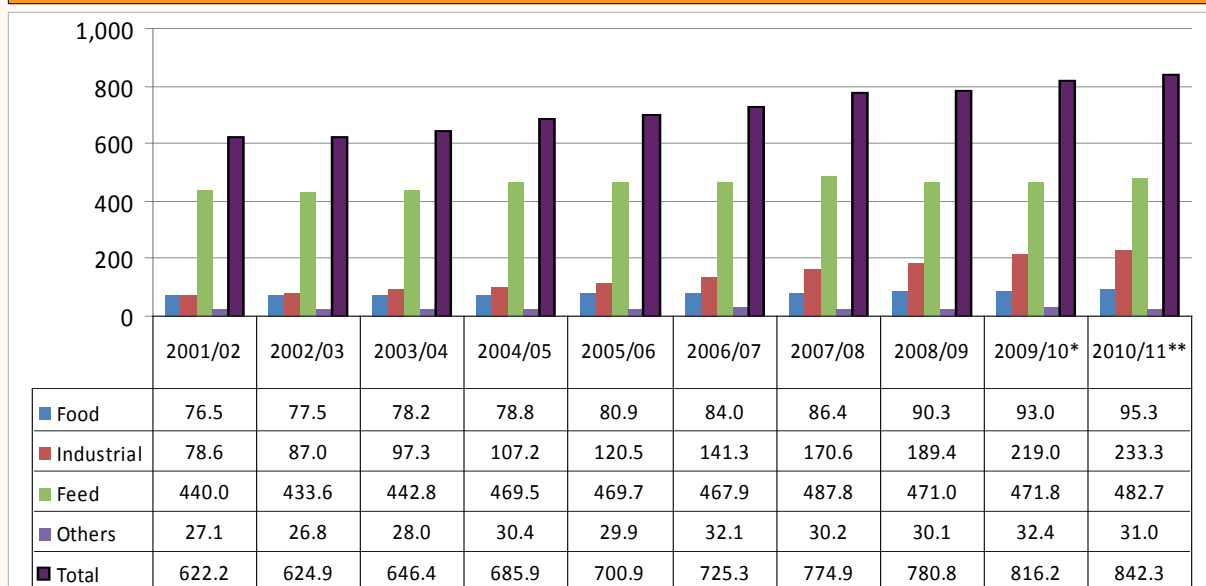
**Graphic 65. Shares of Major Countries in 2010/11 World Corn Consumption (%)**



Source: IGC March/2011 Report. The percentages are calculated according to forecast figures for 2010/11 period.

According to 2010/11 forecasts, USA leads in world corn consumption with 35 % share followed by China, EU, Brazil and Mexico. Total consumption in USA and China represents 55 % of the total consumption (Graphic 65).

**Graphic 66. World Corn Consumption According to Utilization Areas (Million Ton)**



Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast

Total corn consumption is expected to increase by 3 % in 2010/11 period compared to the figures in 2009/10 period and corn consumption as animal feed is foreseen to increase by 2.3 % compared to previous year (Graphic 66).

Following strong growth period lasting years, industrial use of the corn is expected to improve and a slight improvement is also expected in usage of corn starch production. A minor increase in global corn use may cause major decline in world corn stocks.

It is foreseen that corn demand animal feed will increase 11 million tons and reach to 483 million tons which is the highest volume in last three years. Even though highest growth rates are expected in developing countries in Asia and Latin America, shrinking regional demand for high quality wheat and barley for animal feed will also trigger the consumption of corn in EU member countries. Industrial corn usage is foreseen to be 233 million tons.

Use of biofuels in the energy industry is a new development. In addition, the usage areas of biofuels are expanding. Some countries supports biofuel generation through some incentives including but not limited to tax exemptions and increase the blending rates. Thus, corn cultivation for biofuel requirement is developing in every passing year. Many countries in the world, especially developed countries, try to increase the share of renewable energy resources as a requirement of their energy policies. Thus, incentive and support programs were shaped under pertinent laws. For example, bio-diesel is exempted from taxation in Austria, France, Germany, Italy, Ireland, Norway, Sweden, Poland, Slovakia and Czech Republic.

Being biggest corn producer, USA used 44.2 million tons corn for ethanol purposes in 2005/06 season and its is foreseen that this figure will increase to 128 million tons in 2010/11 and use of corn for ethanol production was 9.4 million tons in 2005/06 period and it is foreseen that China will increase this figure to 11.5 million tons. Grain usage for bio ethanol purposes is steadily increasing in European Union. Even though EU entered into this business in 2004/05 period, it is forecasted that EU will use approximately 3.4 million ton corn for this purpose in 2010/11.

It is foreseen that 148.4 million tons of global corn production estimated to 842.3 million tons in 2010/11 will be used to produce ethanol and 137.1 million tons of corn will be used for generating bio-fuel (IGC Industrial Grain Utilization Report).

**Chart 92. Corn Import in Major Import Countries and in Rest of the World (Million Ton)**

| Countries    | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08      | 2008/09     | 2009/10*    | 2010/11**   |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|
| Japan        | 16.2        | 16.5        | 16.2        | 16.0        | 16.5        | 16.2        | 15.2         | 16.0        | 16.5        | 16.1        |
| Mexico       | 5.3         | 4.9         | 5.2         | 5.8         | 6.1         | 8.9         | 9.3          | 7.8         | 8.4         | 8.5         |
| South Korea  | 8.0         | 8.7         | 9.9         | 7.9         | 9.3         | 8.6         | 9.2          | 6.9         | 7.8         | 7.8         |
| Egypt        | 5.5         | 4.8         | 4.1         | 4.9         | 4.3         | 4.8         | 4.3          | 5.2         | 5.3         | 6.0         |
| EU           | 2.8         | 3.1         | 5.4         | 2.8         | 2.7         | 5.2         | 15.0         | 3.5         | 2.2         | 6.5         |
| Turkey       | 1.2         | 1.3         | 1.2         | 0.3         | 0.1         | 0.9         | 1.1          | 0.5         | 0.5         | 0.2         |
| Other        | 38.5        | 39.1        | 39.1        | 38.3        | 40.2        | 42.7        | 47.0         | 43.7        | 45.5        | 49.3        |
| <b>World</b> | <b>77.5</b> | <b>78.4</b> | <b>81.1</b> | <b>76.0</b> | <b>79.2</b> | <b>87.3</b> | <b>101.1</b> | <b>83.6</b> | <b>86.2</b> | <b>94.4</b> |

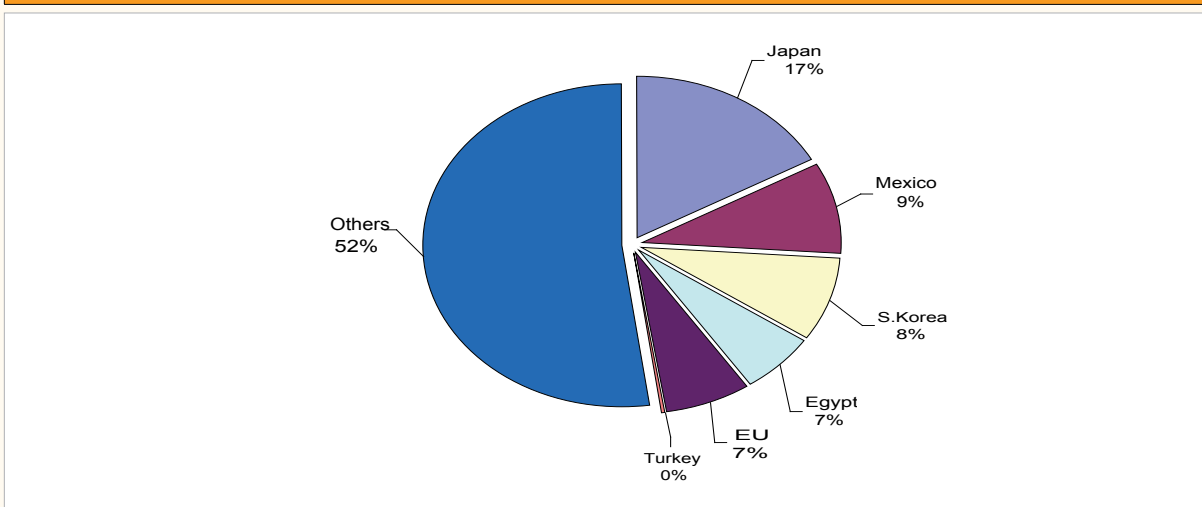
Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast  
 Note: EU(27) data includes EU(15) until 2003/04 period, EU(25) from 2004/05 to 2005/06 period and EU(27) for 2006/07-2009/10 period.

In 2010/11 period, high demand for corn is expected to increase global trade and it is foreseen that global corn trade will reach to 94.4 million ton increasing 8.2 million tons compared to 2009/10 and this figure will be highest in recent 3 years (Charts 92, 94)

To reflect speed of transport that has been stronger than expected, import volume of EU will reach to 6.5 million tons representing 4.3 million tons increase compared to previous year.

Decreasing animal feed grain harvest and shrinkage supply of wheat and barley in Black Sea has increased procurements in EU countries and the suppliers has been mostly Brazil, Ukraine and Serbia. Even though severe drought experienced in Russia in 2010 was expected to introduce remarkable increase in demand for the corn, the procurements have been in nominal levels so far. Recent natural disasters in Japan have caused short term delays or redirections in shipments; however, trade forecasts in commercial year ending on June 2011 has not changed compared to previous month and remained at 16.1 million tons.

**Graphic 67. Shares of Corn Major Importing Countries (%)**



Source: IGC March/2011 Report. The percentages are calculated according to forecast figures for 2010/11 period.

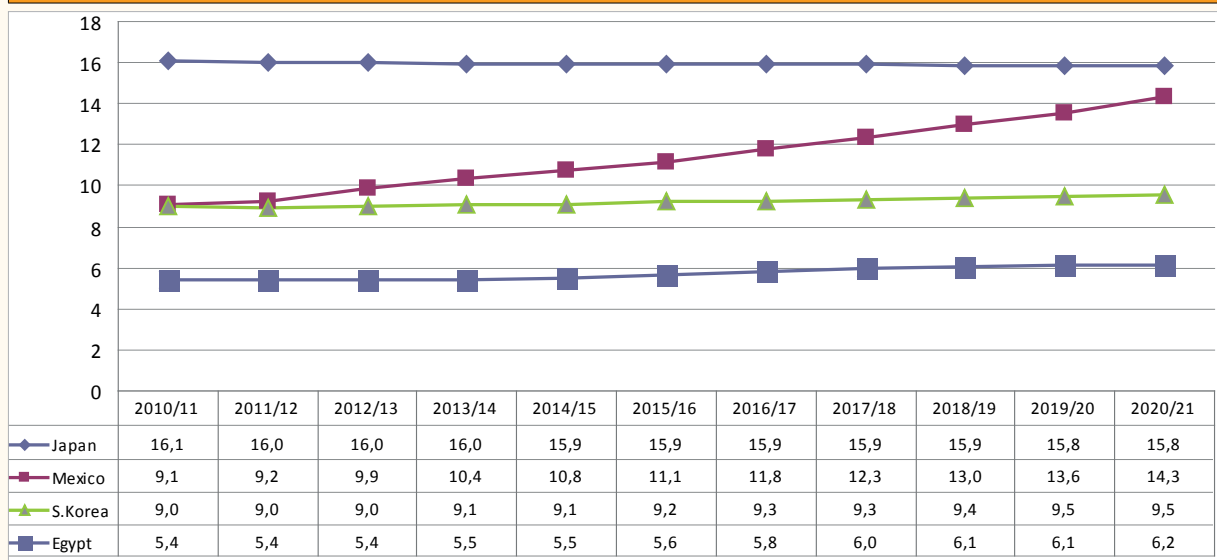
According to corn import forecasts, Japan leads in corn import with 17 % share followed by Mexico, South Korea, Egypt and EU respectively (Graphic 67).

**Chart 93. Corn Import Projections for Future (Million Ton)**

| Countries    | 2010/11     | 2011/12     | 2012/13     | 2013/14     | 2014/15     | 2015/16      | 2016/17      | 2017/18      | 2018/19      | 2019/20      | 2020/21      |
|--------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Japan        | 16.1        | 16.0        | 16.0        | 16.0        | 15.9        | 15.9         | 15.9         | 15.9         | 15.9         | 15.8         | 15.8         |
| Mexico       | 9.1         | 9.2         | 9.9         | 10.4        | 10.8        | 11.1         | 11.8         | 12.3         | 13.0         | 13.6         | 14.3         |
| South Korea  | 9.0         | 9.0         | 9.0         | 9.1         | 9.1         | 9.2          | 9.3          | 9.3          | 9.4          | 9.5          | 9.5          |
| Egypt        | 5.4         | 5.4         | 5.4         | 5.5         | 5.5         | 5.6          | 5.8          | 6.0          | 6.1          | 6.1          | 6.2          |
| Taiwan       | 4.7         | 4.9         | 4.9         | 4.9         | 4.9         | 5.0          | 5.0          | 5.0          | 5.0          | 5.0          | 5.0          |
| EU           | 4.5         | 3.4         | 3.0         | 2.8         | 2.7         | 3.0          | 3.0          | 3.0          | 2.8          | 2.8          | 2.6          |
| Canada       | 1.8         | 1.8         | 1.9         | 1.9         | 1.9         | 1.8          | 1.8          | 1.8          | 1.9          | 1.9          | 1.8          |
| China        | 1.0         | 1.2         | 1.8         | 2.5         | 3.2         | 4.1          | 4.9          | 5.8          | 6.6          | 7.5          | 8.0          |
| Turkey       | 0.7         | 0.8         | 0.8         | 0.9         | 0.9         | 1.0          | 1.0          | 1.0          | 1.1          | 1.1          | 1.2          |
| USA          | 0.3         | 0.3         | 0.3         | 0.3         | 0.3         | 0.3          | 0.3          | 0.3          | 0.3          | 0.3          | 0.3          |
| <b>World</b> | <b>93.2</b> | <b>93.0</b> | <b>95.2</b> | <b>97.4</b> | <b>99.3</b> | <b>102.3</b> | <b>104.8</b> | <b>107.5</b> | <b>109.4</b> | <b>111.6</b> | <b>113.2</b> |

Source: USDA 2020 Projection (February 2011)

**Graphic 68. Future Corn Import Projections of Major Importer Countries (Million Ton)**



Source: USDA 2020 Projection (February 2011)

Corn import of Japan is foreseen to decrease to 15.8 million tons by 2020 and Mexico is foreseen to increase its import to 14.3 million ton by 2020 (Chart 93, Graphic 68).

**Chart 94. World Corn Export and Major Exporter Countries (Million Ton)**

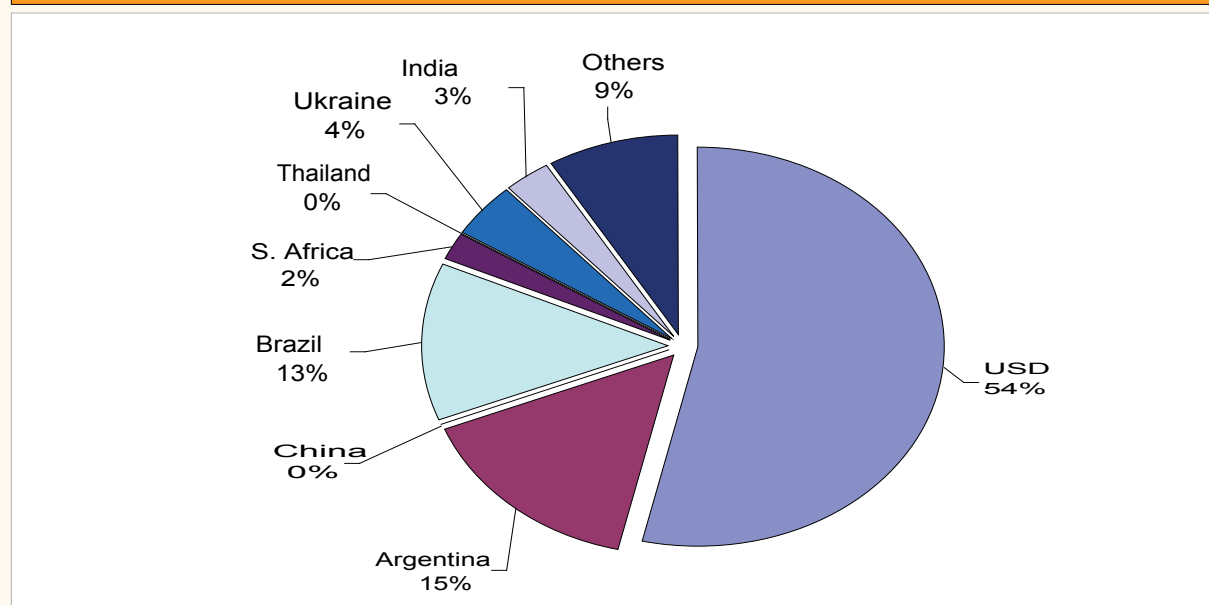
| Countries    | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08      | 2008/09     | 2009/10*    | 2010/11**   |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|
| USA          | 50.0        | 42.5        | 45.8        | 46.8        | 51          | 55.6        | 62.2         | 45.8        | 50.7        | 50.5        |
| Argentina    | 9.2         | 11.5        | 9.9         | 12.4        | 11.4        | 13.2        | 15.0         | 12.1        | 12.9        | 14.5        |
| China        | 6.3         | 14.8        | 11.3        | 5.6         | 5.9         | 4.4         | 1.3          | 0.2         | 0.2         | 0.1         |
| Brazil       | 4.9         | 2.4         | 5.7         | 2.6         | 1.2         | 5.9         | 10.6         | 6.8         | 6.4         | 12.0        |
| South Africa | 1.3         | 1.0         | 1.0         | 1.0         | 2.2         | 0.5         | 0.6          | 2.4         | 1.4         | 2.0         |
| Thailand     | 0.3         | 0.2         | 0.8         | 0.9         | 0.1         | 0.5         | 0.3          | 0.5         | 1           | 0.2         |
| Ukraine      | 0.3         | 0.9         | 1.1         | 2.2         | 2.6         | 1.1         | 1.6          | 5.5         | 5.3         | 4.0         |
| India        | 0           | 0           | 0.8         | 0.5         | 0.4         | 0.5         | 4.4          | 2.5         | 1.9         | 3.0         |
| Other        | 5.2         | 5.1         | 4.7         | 4.0         | 4.5         | 5.6         | 5.1          | 7.8         | 6.4         | 8.1         |
| <b>World</b> | <b>77.5</b> | <b>78.4</b> | <b>81.1</b> | <b>76.0</b> | <b>79.3</b> | <b>87.3</b> | <b>101.1</b> | <b>83.6</b> | <b>86.2</b> | <b>94.4</b> |

Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast



USA, leading corn exporter of the world, is expected to increase its export to 50.5 million tons in 2010/11. Even though sales pending are above the average, export activities are expected to accelerate in next coming months (Chart 94).

**Graphic 69. Shares of Major Exporter Countries in 2010/11 World Corn Export (%)**



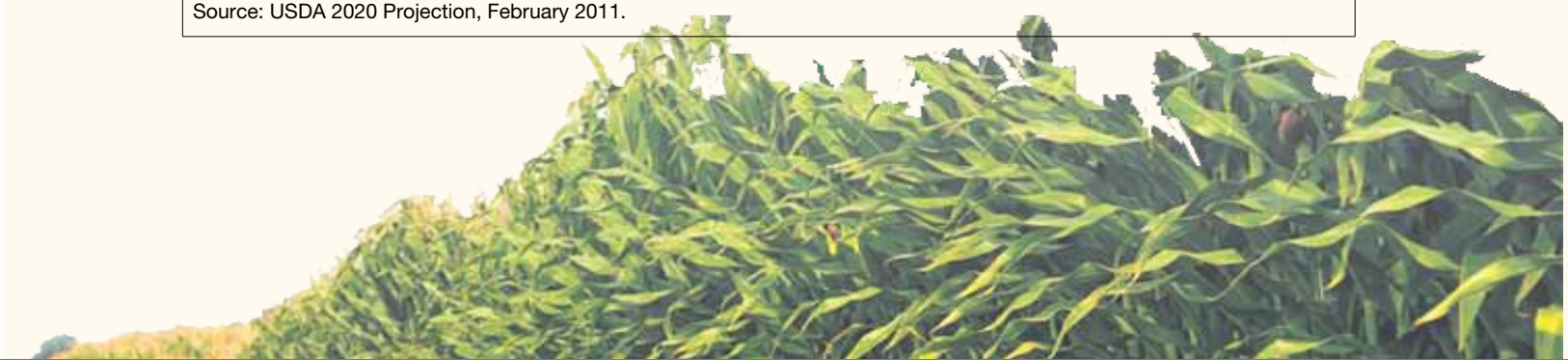
Source: IGC March/2011 Report. Calculated using the figures foreseen for MY 2010/11.

Similar to the corn production tendency in 2010/11, USA leads in corn export with 54 % share and is followed by Argentina with 15 % share (Graphic 69).

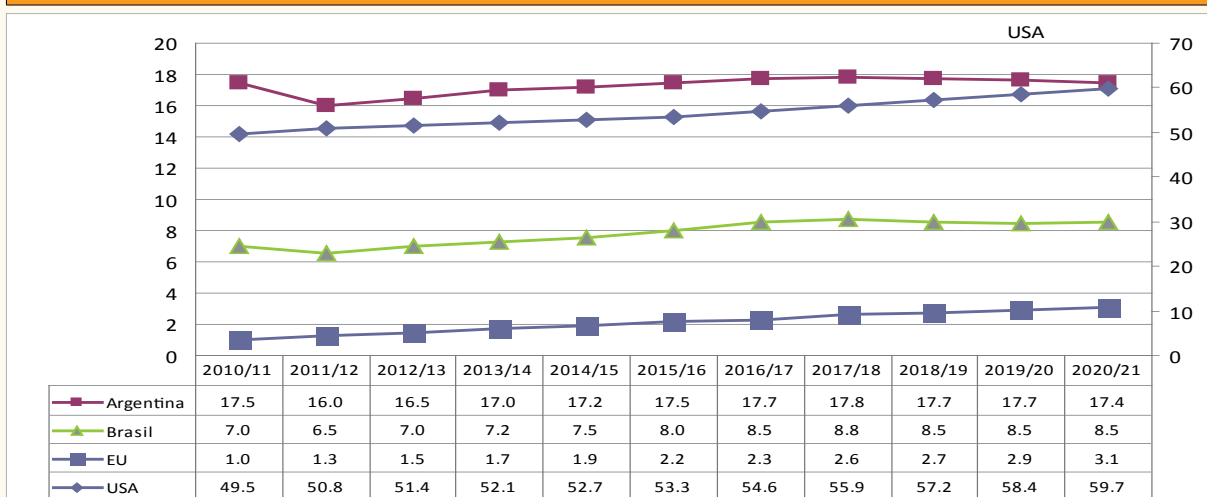
**Chart 95. Corn Export Projections for Future (Million Ton)**

| Countries    | 2010/11     | 2011/12     | 2012/13     | 2013/14     | 2014/15     | 2015/16      | 2016/17      | 2017/18      | 2018/19      | 2019/20      | 2020/21      |
|--------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|
| USA          | 49.5        | 50.8        | 51.4        | 52.1        | 52.7        | 53.3         | 54.6         | 55.9         | 57.2         | 58.4         | 59.7         |
| Argentina    | 17.5        | 16.0        | 16.5        | 17.0        | 17.2        | 17.5         | 17.7         | 17.8         | 17.7         | 17.7         | 17.4         |
| Brazil       | 7.0         | 6.5         | 7.0         | 7.2         | 7.5         | 8.0          | 8.5          | 8.8          | 8.5          | 8.5          | 8.5          |
| EU           | 1.0         | 1.3         | 1.5         | 1.7         | 1.9         | 2.2          | 2.3          | 2.6          | 2.7          | 2.9          | 3.1          |
| China        | 0.2         | 0.2         | 0.2         | 0.2         | 0.2         | 0.2          | 0.2          | 0.1          | 0.1          | 0.1          | 0.1          |
| <b>World</b> | <b>93.2</b> | <b>93.0</b> | <b>95.2</b> | <b>97.4</b> | <b>99.3</b> | <b>102.3</b> | <b>104.8</b> | <b>107.5</b> | <b>109.4</b> | <b>111.6</b> | <b>113.2</b> |

Source: USDA 2020 Projection, February 2011.



**Graphic 70. Future Corn Export Projections of Major Exporter Countries (Million Ton)**



Source: USDA 2020 Projection (February 2011)

Corn has a dominant position in feed grains traded in international markets. Corn is expected to increase its rate in the grains slowly and reach to 78 % in expectation period. The driving factors for the increase of corn’s share are higher development in yield compared to other grains, new varieties creating competitiveness in wider climatic regions, preference for feed, bio fuel and other industrial usages.

USA corn export is expected to continue increasing in next ten year period and reach to a ground breaking volume by 2020. Nevertheless, high quality wheat is foreseen to compete with USA corn export at the beginning of the forecast period due to wide supply of the wheat. It is foreseen that current 60 % share of USA in world corn trade will reduce to 53 % by 2020 in line with increase in exports in Community of United Nations, Brazil, EU and Argentina (Chart 95, Graphic 70).

**Chart 96. Corn Ending Stocks of Some Countries and of the World (Million Ton)**

| Countries    | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10*     | 2010/11**    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| China        | 72.5         | 60.5         | 46.3         | 41.3         | 43.2         | 46.4         | 48.1         | 59.7         | 56.8         | 55.5         |
| USA          | 40.6         | 27.6         | 24.3         | 53.7         | 50.0         | 33.1         | 41.3         | 42.5         | 43.4         | 17.1         |
| EU           | 3.4          | 4.1          | 2.4          | 6.2          | 8.9          | 9.3          | 6.0          | 6.2          | 5.7          | 4.4          |
| Mexico       | 3.4          | 3.2          | 4.1          | 4.2          | 2.4          | 2.5          | 4.1          | 3.7          | 1.5          | 1.5          |
| South Africa | 2.7          | 3.0          | 3.4          | 3.7          | 2.3          | 1.7          | 2.7          | 3.4          | 4.0          | 2.3          |
| Brazil       | 1.2          | 6.6          | 6.9          | 3.3          | 4.2          | 4.5          | 11.2         | 11.1         | 10.2         | 9.1          |
| Other        | 21.5         | 21.2         | 20.7         | 23.4         | 21.5         | 19.3         | 23.4         | 28.1         | 30.3         | 27.8         |
| <b>World</b> | <b>145.3</b> | <b>126.2</b> | <b>108.1</b> | <b>135.7</b> | <b>132.5</b> | <b>116.7</b> | <b>136.8</b> | <b>154.6</b> | <b>151.8</b> | <b>117.7</b> |

Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast  
 Note: EU(27) data includes EU(15) until 2003/04 period, EU(25) from 2004/05 to 2005/06 period and EU(27) for 2007/07-2009/10 period.

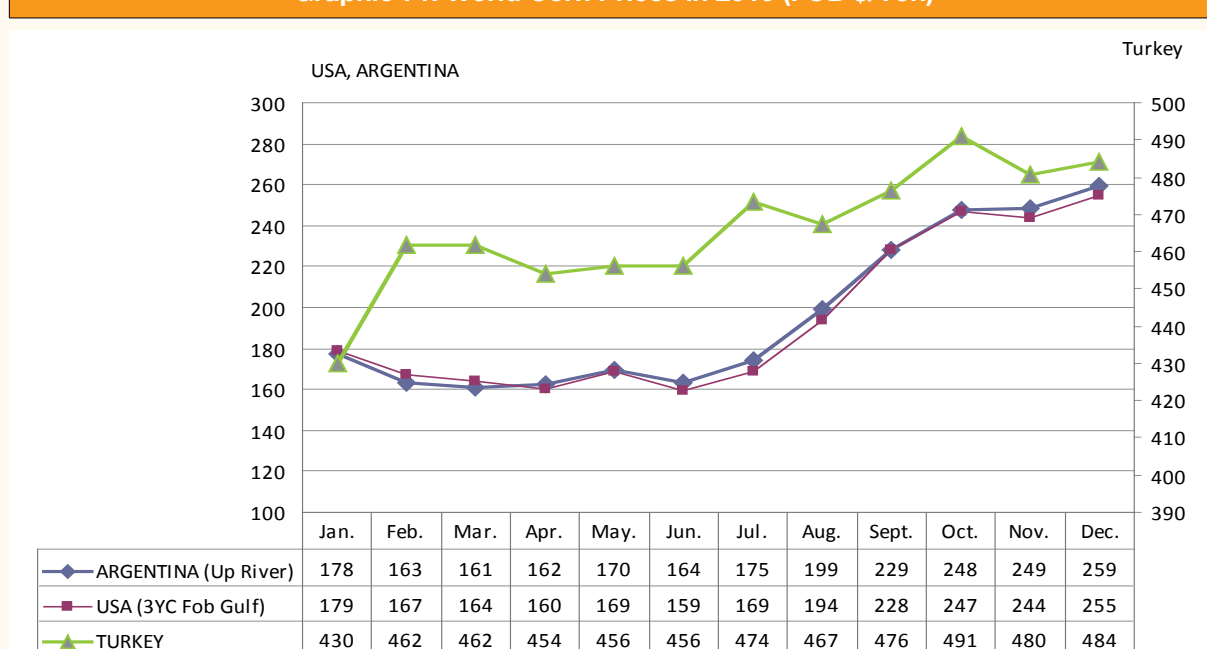
Whereas the corn supply is narrower in 2010/11 compared to previous year in spite of peak demands in corn, it is foreseen that ending stocks will decrease by 34 million tons in 2010/11 and decrease to 118 million tons which is lowest stock since 2006/07 period and USA ending stock is also foreseen to decrease to 17.1 million tons which is lowest volume of last ten years (Chart 96).

Chart 97. World Corn Price (FOB \$/Ton)

| Years | USA 3YC Gulf | Argentina Up River | China | Japan | Mexico | Brazil Paranagua |
|-------|--------------|--------------------|-------|-------|--------|------------------|
| 2000  | 91           | 89                 | 117   | 148   | 139    | -                |
| 2001  | 90           | 84                 | 115   | 141   | 137    | -                |
| 2002  | 115          | 90                 | 119   | 137   | 135    | -                |
| 2003  | 117          | 105                | 118   | 135   | 133    | -                |
| 2004  | 109          | 131                | 119   | 137   | 135    | -                |
| 2005  | 99           | 90                 | -     | -     | -      | -                |
| 2006  | 122          | 115                | -     | -     | -      | -                |
| 2007  | 200          | -                  | -     | -     | -      | -                |
| 2008  | 228          | 211                | -     | -     | -      | 166              |
| 2009  | 172          | 170                | -     | -     | -      | 175              |
| 2010  | 195          | 197                | -     | -     | -      | 204              |

Source: Reuters. The price information given represents the prices realized in Adana Commodity Exchanges.

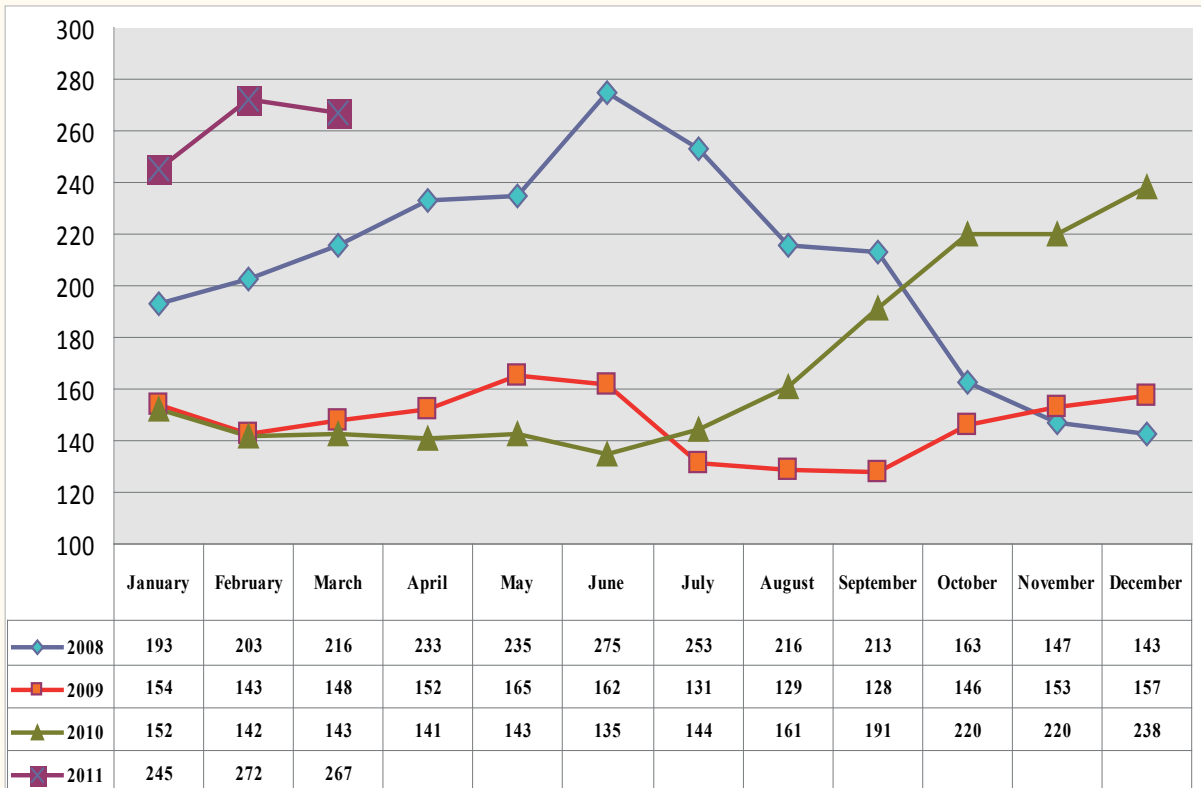
Graphic 71. World Corn Prices in 2010 (FOB \$/Ton)



Source: IGC, Reuters 2011

Global corn prices has increased depending on the increase in oil prices, demand for bio fuel and animal feed requirement and prices in Turkey have also been affected from these factors (Chart 97, Graphic 71).

Graphic 72. Monthly Option Prices (US 3YC) for Corn in USA Chicago Mercantile Exchange (\$/Ton)



Source: IGC April 2011

Note: Option transactions in USA Commodity Exchanges are realized for March, May, July, September and December and the Chart provides the data of the nearest month.

Option trade price of corn in US Chicago Mercantile Exchange (US 3YC) was 152 \$/ton in January 2010; however, it has increased to 238 \$/ton in December of the same year due to unfavourable weather conditions in Argentina, increase of China’s demand for the corn and impacts of developments in other markets (Graphic 72).



## 2.6. Paddy

### 2.6.1. Vegetal characteristics

Paddy (*Oryza L.*) is the most important cultivated crop after wheat. The rice obtained through processing the paddy has close usage quantity and rate with wheat in human dieting due to its richness for amino acids content which is an absolute requirement for dieting even though the rice is poor in terms of its protein content.

Paddy crop expanded from South India to China in 3000 AD and towards Java in 1000 AD. It was brought to Europe 300 AD during the Asian raids of Alexander the Great. It is accepted that the paddy crop reached Anatolia in 15th century from the south over Egypt and first paddy cultivation was performed in Tosya (Kastamonu) (Gecit et al. 2009).

Paddy is the only grain crop that can use oxygen dissolved in water without its roots rotting in the water. It is not a selective crop in terms of soil requirement. It can be cultivated in almost any type of soil that can preserve the water. However, the crop develops better in soils with pH 3-8. Paddy requires excessive water as its roots can be cultivated only in water. The temperature of the irrigation water should not decrease below 12 °C or increase above 30 °C. The ideal temperature for irrigation water must be 25–30 °C. The paddy crop is harvested when its trunk and clusters become yellowish and hang downwards. The paddy crop harvested is dried and threshed. The harvest and threshing of paddy crop is being done with harvester thresher machines.

There are 45 registered varieties in our country and only 15 of them are being cultivated and all paddy varieties produced are developed in research institutions of Ministry of Agriculture and Rural Affairs.

Mostly used variety with highest yield is Osmancik variety. 95 % of the paddy cultivation areas is used for cultivation of this variety.

As the rice production is done only in irrigable areas in our country, the size of cultivation areas cannot be changed easily as it is the case for other vegetal crops. Furthermore, the paddy cultivation is subjected to special permit under Law No 3039 dated 11.06.1936 to protect the public health (Gecit et al, 2009).

Below is given Basic Definitions concerning Paddy Processing Technology:

**Paddy:** Grain in husk

**Brown Rice:** Grained removed from the husk but not subjected to processing and polishing operation

**Rice:** Final product husked and brightened

**Beer Rice:** Smallest parts of the crushed rice grains generally in ¼ length of a normal grain It is used in beer production and other fermented products.

**Crushed grains:** Rice grains smaller than ¾ of the complete grain size. A particular amount is used for fermentation in beer production.

**Rice bran:** It is obtained during husking operation that is one of processing steps of rice. It is composed of the husks and shells peeled off. It is used in livestock breeding and cake industry.

**Rice Bran Oil:** High quality oil extracted from rice bran

**Rice Flour:** It is obtained during husking process. The husk peeled off is composed of seed shell (testa) and fruit shell (pericarp). It is used for human dieting and animal feeding.

**Husk:** It is used as fuel and insulation material.

Through processing 100 kg paddy, it is obtained

55-60 kg grain rice,

7-8 kg crushed rice,

8-10 kg bran,

2- 3 kg photocell return (chalky rice grains with red line and damages)

2 kg raw/green grain

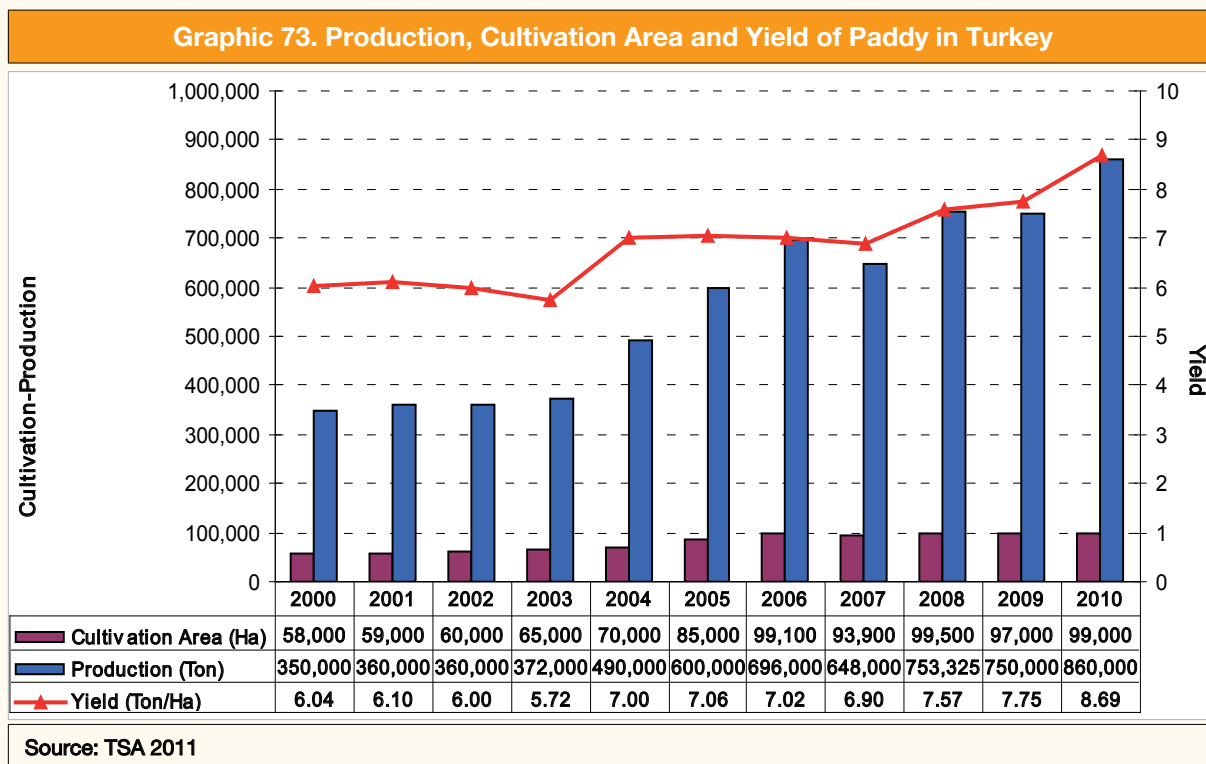
15-20 kg husk is obtained.

## 2.6.2. Production, Consumption, Import, Export, Stocks and Prices of Paddy in Turkey

In 2000, 350 thousand tons of paddy was produced on 58 thousand ha area corresponding to yield of 6.04 ton/ha and the production volume has been 860,000 tons from 99 thousand ha area corresponding to 8.69 ton/ha yield in 2010. There is significant increase in cultivation area, production volume and yield of paddy in our country (Chart 98, Graphic 73).

| Chart 98. Paddy Production, Cultivation Area and Yield in Turkey |                       |                  |                |
|--|-----------------------|------------------|----------------|
| Year   | Cultivation Area (Ha) | Production (Ton) | Yield (Ton/Ha) |
| 2000   | 58.000                | 350.000          | 6,04           |
| 2001   | 59.000                | 360.000          | 6,10           |
| 2002   | 60.000                | 360.000          | 6,00           |
| 2003   | 65.000                | 372.000          | 5,72           |
| 2004   | 70.000                | 490.000          | 7,00           |
| 2005   | 85.000                | 600.000          | 7,06           |
| 2006   | 99.100                | 696.000          | 7,02           |
| 2007   | 93.900                | 648.000          | 6,90           |
| 2008   | 99.500                | 753.000          | 7,57           |
| 2009   | 97.000                | 750.000          | 7,75           |
| 2010   | 99.000                | 860.000          | 8,69           |

Source: TSA 2011



Being 350 thousand tons in 2000, the paddy production has increased to 860 thousand tons in 2010 representing 146 % increase in ten years time (Graphic 73).

**Chart 99. Paddy Production in Turkey According to TSA and USDA Statistics**

| Years | Paddy Production in Turkey |         |
|-------|----------------------------|---------|
|       | TSA                        | USDA    |
| 2000  | 350,000                    | 354,000 |
| 2001  | 360,000                    | 360,000 |
| 2002  | 360,000                    | 360,000 |
| 2003  | 372,000                    | 415,000 |
| 2004  | 490,000                    | 500,000 |
| 2005  | 600,000                    | 600,000 |
| 2006  | 696,000                    | 675,000 |
| 2007  | 648,000                    | 600,000 |
| 2008  | 753,000                    | 700,000 |
| 2009  | 750,000                    | 667,000 |
| 2010  | 860,000                    | 750,000 |

Source: TSA 2011. USDA 2011.

According to 2010 data of TSA, paddy production of Turkey is 860 thousand tons (Chart 99).

**Chart 100. Consumption, Stock Change and Sufficiency Level of Rice in Turkey Extended to Years**

| Market Year* | Domestic Use (Ton) | Consumption as Seeds (Ton) | Consumption As Food (Ton) | Losses (Ton) | Stock Change (ton) | Consumption Per Capita (Kg) | Sufficiency Rate (%) |
|--------------|--------------------|----------------------------|---------------------------|--------------|--------------------|-----------------------------|----------------------|
| 2000/01      | 497,797            | 7,080                      | 479,517                   | 11,200       | 4,256              | 7.17                        | 41.34                |
| 2001/02      | 520,915            | 7,200                      | 501,995                   | 11,721       | 2,283              | 7.39                        | 40.64                |
| 2002/03      | 593,532            | 7,800                      | 572,377                   | 13,354       | 6,829              | 8.31                        | 35.66                |
| 2003/04      | 315,451            | 8,400                      | 299,953                   | 7,098        | 14,683             | 4.30                        | 69.34                |
| 2004/05      | 588,078            | 10,200                     | 564,646                   | 13,232       | -31,562            | 7.99                        | 48.99                |
| 2005/06      | 558,460            | 11,890                     | 534,990                   | 11,580       | 2,610              | -                           | 63.82                |
| 2006/07      | 580,030            | 11,270                     | 555,320                   | 13,440       | -15,420            | -                           | 71.28                |
| 2007/08      | 636,651            | 11,268                     | 612,874                   | 12,510       | -36,324            | 8.68                        | 60.46                |
| 2008/09      | 591,436            | 19,900                     | 556,993                   | 14,543       | 3,165              | 7.79                        | 75.66                |
| 2009/10      | 589,000            | 15,000                     | 560,000                   | 14,000       | 166,078            | 7.72                        | 75.64                |
| 2010/11      | 634,000            | 20,000                     | 600,000                   | 14,000       | -81,192            | 8.27                        | 80.57                |

Source: TSA 2011

(\*) Market Year: Covers September- August period (see APPENDIX 1 for explanation)

Rice consumption per capita is 8 kg and total annual demand is between 580- 600 thousand tons. In addition to direct consumption, the rice is also consumed in feed industry in form of rice flour and rice barn and in livestock breeding through adding to different rations. As seen in Chart 100, rice sufficiency level has been increasing in our country in every year.

**Table 3. Paddy Production Regions in Turkey**

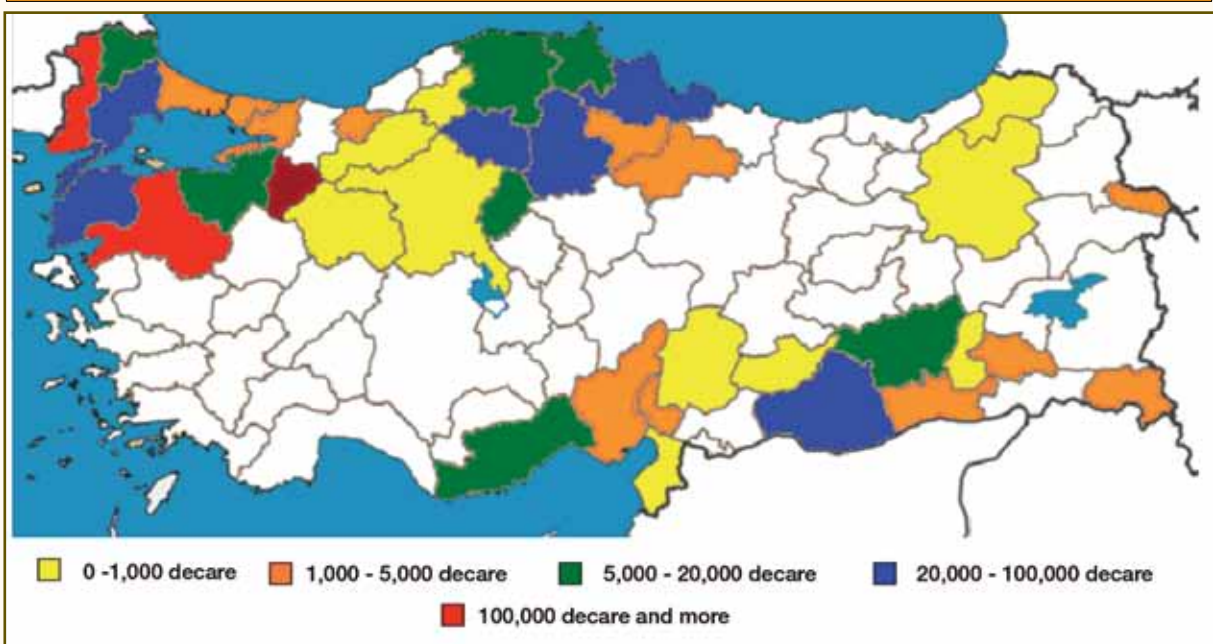




Chart 101. Provinces Producing Paddy in Turkey (2010)

| Provinces  | Cultivated Area (Da) | Production (Ton) | Provinces    | Cultivated Area (Da) | Production (Ton) |
|------------|----------------------|------------------|--------------|----------------------|------------------|
| Edirne     | 350,875              | 341,318          | Tokat        | 1,859                | 1,368            |
| Samsun     | 144,638              | 125,182          | Amasya       | 1,360                | 1,025            |
| Balıkesir  | 120,109              | 101,737          | Adana        | 1,189                | 845              |
| Çanakkale  | 97,651               | 79,321           | Mardin       | 1,165                | 377              |
| Çorum      | 77,755               | 60,615           | İzmir        | 816                  | 879              |
| Şanlıurfa  | 33,445               | 17,885           | Hakkari      | 695                  | 260              |
| Tekirdağ   | 27,153               | 26,330           | Artvin       | 563                  | 364              |
| Diyarbakır | 24,376               | 12,346           | Bolu         | 467                  | 84               |
| Çankırı    | 22,297               | 18,291           | Antakya      | 466                  | 151              |
| Bursa      | 22,175               | 16,820           | Osmaniye     | 380                  | 228              |
| Sinop      | 20,161               | 18,901           | Karabük      | 333                  | 305              |
| Kırklareli | 14,443               | 15,488           | Erzurum      | 225                  | 134              |
| Kastamonu  | 6,005                | 3,883            | Ankara       | 221                  | 214              |
| Kırıkkale  | 5,718                | 6,021            | Adıyaman     | 158                  | 64               |
| Mersin     | 4,851                | 2,590            | Bingöl       | 144                  | 77               |
| İğdır      | 4,041                | 3,048            | K.Maraş      | 62                   | 23               |
| İstanbul   | 2,140                | 2,076            | Siirt        | 5                    | 3                |
| Düzce      | 2,059                | 1,747            | <b>Total</b> | <b>990,000</b>       | <b>860,000</b>   |

Source: TSA 2011

Paddy crop has only 0.6 % share in cultivated lands of Turkey and its share in agricultural production is 1.5 %. 990 thousand decare agriculture area in 35 provinces is used for cultivation of paddy crop. Marmara Region leads in terms of cultivated area size and production obtained. Approximately 635 thousand decare area is used for cultivation of paddy in Marmara Region. This figure represents approximately 68 % of the total paddy cultivation areas in our country. Marmara Region is followed by Black Sea, Central Anatolia, outeastern Anatolia and Mediterranean Regions respectively in terms of size of cultivation areas (Chart 101).

**Chart 102. Turkey's Paddy Export and Import Quantities Extended to Years**

| Years | Export         |                     |                           | Import         |                     |                           |
|-------|----------------|---------------------|---------------------------|----------------|---------------------|---------------------------|
|       | Quantity (Ton) | Value (Thousand \$) | Av. Export Price (\$/Ton) | Quantity (Ton) | Value (Thousand \$) | Av. Import Price (\$/Ton) |
| 2000  | 335            | 206                 | 615                       | 304,183        | 59,591              | 196                       |
| 2001  | 234            | 179                 | 762                       | 135,069        | 24,437              | 181                       |
| 2002  | 187            | 173                 | 924                       | 292,024        | 48,803              | 167                       |
| 2003  | 398            | 375                 | 944                       | 247,724        | 55,538              | 224                       |
| 2004  | 298            | 334                 | 1.119                     | 35,432         | 15,254              | 431                       |
| 2005  | 298            | 351                 | 1.178                     | 102,197        | 26,231              | 257                       |
| 2006  | 238            | 292                 | 1.230                     | 105,005        | 28,786              | 274                       |
| 2007  | 157            | 258                 | 1.640                     | 6,016          | 2,101               | 349                       |
| 2008  | 235            | 269                 | 1.147                     | 45,307         | 19,823              | 438                       |
| 2009  | 198            | 314                 | 1.585                     | 62,617         | 25,906              | 414                       |
| 2010  | 310            | 377                 | 1.213                     | 409,199        | 172,977             | 423                       |

Source: TSA 2011

Chart 102 shows yearly breakdown of paddy import and export values of Turkey. In 2010 season, paddy export has been 310 tons while paddy import has been 409,199 tons. One of the reasons for increase of import quantities in 2010 is the rise of rice exports within the scope of interior cultivation system.

As the paddy production in our country cannot meet the domestic requirement, our country imports paddy or processed rice in almost every harvest period.

**Chart 103. Turkey's Rice Export and Import Quantities Extended to Years**

| Years | Export         |                     |                           | Import         |                     |                           |
|-------|----------------|---------------------|---------------------------|----------------|---------------------|---------------------------|
|       | Quantity (Ton) | Value (Thousand \$) | Av. Export Price (\$/Ton) | Quantity (Ton) | Value (Thousand \$) | Av. Import Price (\$/Ton) |
| 2000  | 1,435          | 706                 | 492                       | 146,909        | 48,576              | 331                       |
| 2001  | 774            | 343                 | 444                       | 137,967        | 33,246              | 241                       |
| 2002  | 307            | 222                 | 723                       | 131,431        | 37,031              | 282                       |
| 2003  | 337            | 287                 | 852                       | 213,528        | 65,453              | 307                       |
| 2004  | 475            | 760                 | 1,603                     | 103,887        | 39,496              | 380                       |
| 2005  | 421            | 539                 | 1,279                     | 158,423        | 60,149              | 380                       |
| 2006  | 465            | 590                 | 1,268                     | 113,175        | 43,267              | 382                       |
| 2007  | 729            | 1,010               | 1,385                     | 184,911        | 108,576             | 587                       |
| 2008  | 4,058          | 4,986               | 1,229                     | 179,603        | 144,310             | 803                       |
| 2009  | 14,083         | 14,702              | 1,044                     | 154,387        | 103,535             | 671                       |
| 2010  | 51,050         | 46,757              | 916                       | 125,643        | 91,340              | 727                       |

Source: TSA 2011

Chart 103 shows yearly breakdown of rice import and export values of Turkey. Rice import of Turkey has been 125,643 tons in 2010 while the rice export has been 51,050 tons. The reason for increase in 2010 exports is the exports made within the scope of interior cultivation system.

Chart 104. Turkey's Cargo (Brown Rice) Export and Import Quantities Extended to Years

| Years | Export         |                     |                           | Import         |                     |                           |
|-------|----------------|---------------------|---------------------------|----------------|---------------------|---------------------------|
|       | Quantity (Ton) | Value (Thousand \$) | Av. Export Price (\$/Ton) | Quantity (Ton) | Value (Thousand \$) | Av. Import Price (\$/Ton) |
| 2000  | 34             | 31                  | 889                       | 234            | 49                  | 208                       |
| 2001  | 49             | 42                  | 863                       | 0              | 0                   | 0                         |
| 2002  | 58             | 38                  | 660                       | 2,734          | 362                 | 132                       |
| 2003  | 48             | 50                  | 1,036                     | 10,935         | 1,694               | 155                       |
| 2004  | 79             | 94                  | 1,196                     | 26,177         | 7,174               | 274                       |
| 2005  | 77             | 112                 | 1,455                     | 42,193         | 10,806              | 256                       |
| 2006  | 58             | 86                  | 1,475                     | 54,430         | 17,051              | 313                       |
| 2007  | 79             | 119                 | 1,519                     | 4,840          | 2,074               | 428                       |
| 2008  | 86             | 165                 | 1,912                     | 15,087         | 8,654               | 574                       |
| 2009  | 125            | 235                 | 1,887                     | 5,172          | 3,314               | 0                         |
| 2010  | 242            | 452                 | 1,870                     | 264            | 224                 | 848                       |

Source: TSA 2011

Chart 104 shows yearly breakdown of Cargo (brown rice) import and export values of Turkey. In 2010 season, brown rice (cargo) export has been 242 tons while brown rice import has been 264 tons.

Chart 105. Prices of Paddy and Rice in the Market (TL/Ton)

|      |       |          | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | Av.   |
|------|-------|----------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2008 | PADDY | Baldo    | 810   | 820   | 880   | 1,170 | 1,450 | 1,400 | 1,400 | 1,400 | 980   | 1,140 | 1,260 | 1,110 | 1,150 |
|      |       | Osmancik | 730   | 730   | 780   | 1,150 | 1,029 | 1,230 | 1,270 | 1,270 | 920   | 940   | 970   | 940   | 1,020 |
|      | RICE  | Baldo    | 1,820 | 1,880 | 1,960 | 3,180 | 3,650 | 3,490 | 3,460 | 3,520 | 2,950 | 2,570 | 2,600 | 2,580 | 2,800 |
|      |       | Osmancik | 1,300 | 1,380 | 1,490 | 2,300 | 2,610 | 2,470 | 2,500 | 2,450 | 2,090 | 1,670 | 1,700 | 1,720 | 1,970 |
| 2009 | PADDY | Baldo    | 1,081 | 1,178 | 1,325 | 1,344 | 1,369 | 1,60  | 1,472 | 1,457 | 1,260 | 1,369 | 1,413 | 1,380 | 1,420 |
|      |       | Osmancik | 944   | 1,040 | 1,247 | 1,212 | 1,239 | 1,289 | 1,339 | 1,316 | 1,158 | 1,118 | 1,117 | 1,072 | 1,170 |
|      | RICE  | Baldo    | 2,535 | 2,653 | 2,972 | 2,955 | 2,993 | 3,080 | 3,210 | 3,228 | 3,070 | 2,945 | 2,988 | 2,980 | 2,967 |
|      |       | Osmancik | 1,733 | 1,828 | 2,146 | 2,128 | 2,170 | 2,252 | 2,373 | 2,420 | 2,223 | 2,040 | 2,038 | 2,044 | 2,116 |
| 2010 | PADDY | Baldo    | 1,425 | 1,425 | 1,438 | 1,319 | 1,275 | 1,300 | 1,300 | 1,270 | 1,231 | 1,316 | 1,294 | 1,63  | 1,321 |
|      |       | Osmancik | 1,127 | 1,206 | 1,165 | 1,051 | 997   | 1,038 | 1,048 | 980   | 938   | 993   | 1,007 | 1,041 | 1,047 |
|      | RICE  | Baldo    | 3,070 | 3,140 | 3,118 | 3,023 | 2,480 | 2,936 | 2,883 | 2,904 | 2,868 | 2,835 | 2,760 | 2,778 | 2,938 |
|      |       | Osmancik | 2,093 | 2,118 | 2,134 | 2,065 | 1,990 | 1,970 | 1,945 | 1,930 | 1,913 | 1,955 | 1,860 | 1,860 | 1,986 |

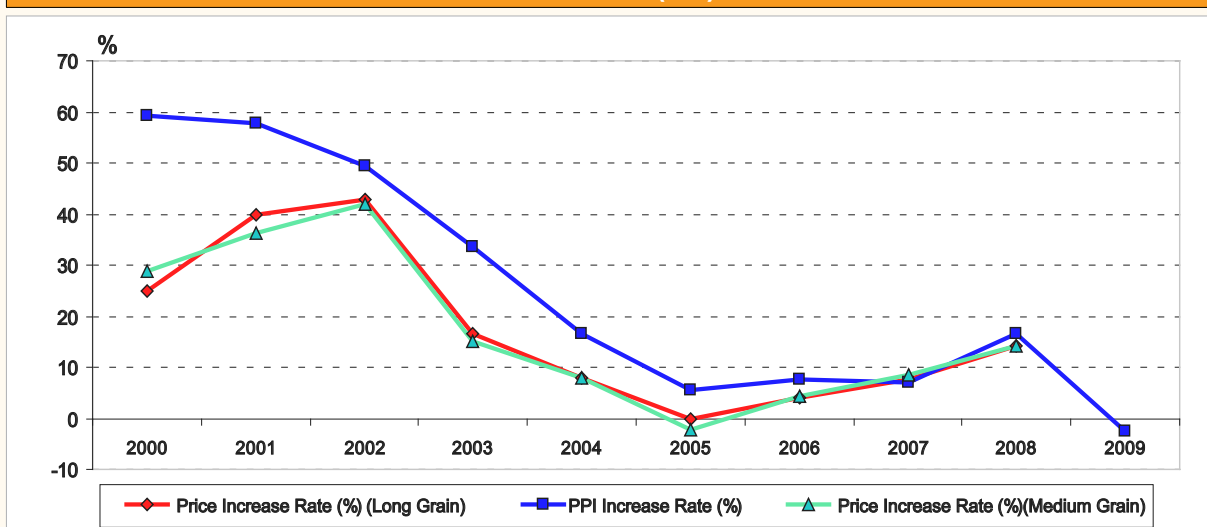
Source: Market values obtained from Branch Directorates of Edirne, Kırklareli, Tekirdağ, Bandırma, Polatlı and Samsun (wholesale rice prices)

Chart 105 shows paddy and rice prices in 2008- 2010 period. Paddy and rice prices increased in 2009 and the prices decreased in 2010 based on the increase in production.

| Chart 106. TGB Procurement Price for Long and Medium Grain Paddy (TL/Ton) |  |   |  |   |  |   |
|---|--|---|--|---|--|---|
| Years   | Paddy (Long Grain) Purchase Price (TL/Ton) | Procurement Price (Long Grain) (\$/Ton) | Paddy (Medium Grain) Purchase Price (TL/Ton) | Procurement Price (Medium Grain) (\$/Ton) | Producer Price Index Increase Rate (%)** | World (USA Long Grain) Paddy Price (FOB \$/Ton) |
| 2000  | 300  | 487                                     | 290  | 471                                       | 59.16                                    | -   |
| 2001  | 420  | 361                                     | 395  | 340                                       | 57.71                                    | 216   |
| 2002  | 600  | 419                                     | 560  | 391                                       | 49.30                                    | 132   |
| 2003  | 700  | 491                                     | 645  | 452                                       | 33.69                                    | 181   |
| 2004  | 756  | 549                                     | 696  | 506                                       | 16.52                                    | 242   |
| 2005  | 720  | 530                                     | 650  | 478                                       | 5.59                                     | 201   |
| 2006*   | 720  | 494                                     | 650  | 446                                       | 7.66                                     | 239   |
| 2007*   | 750  | 568                                     | 680  | 515                                       | 7.14                                     | 275   |
| 2008*   | 870  | 717                                     | 790  | 651                                       | 16.53                                    | 458   |
| 2009***   | -  | -                                       | -  | -   | -2.46                                    | 326   |
| 2010***   | -  | -                                       | -  | -   | 9.21                                     | 308   |

Source: TGB, Official Journal . (\*) The prices for 2006, 2007 and 2008 were given in TL/ton. (\*\*) shows annual change rates based on Producer Price Index (PPI) on May. (\*\*\*) TGB did not announce any Intervention Procurement Price.

Graphic 74. Procurement Price Increase Rate Applied by TGB and Increase Rate in Producer Price Index (PPI)



Source: TGB, TSA 2010

For determination of intervention purchase and sales prices by Turkish Grain Board (TGB), production costs, inflation rate, production quantity, developments in the world markets, prices of previous year and sustainability of the production are taken into consideration.

The Table 4 below shows sowing and harvesting periods of paddy according to the regions where it is cultivated in our country.

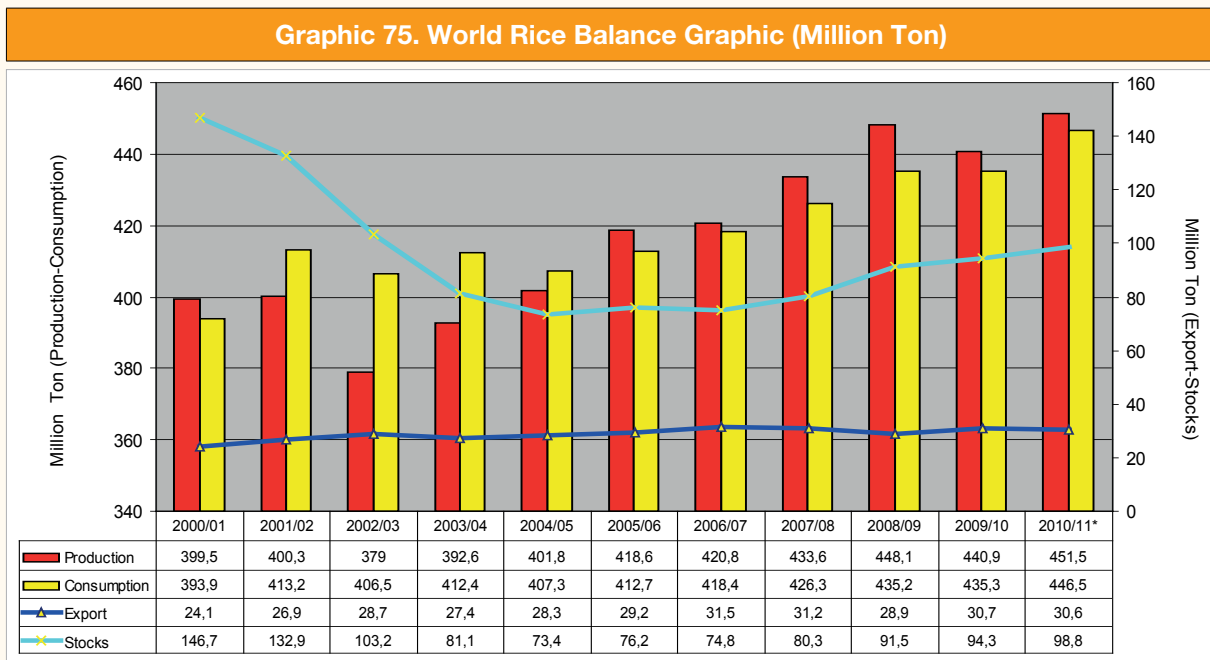
| Table 4. Paddy Sowing and Harvesting Period for the Cultivation Areas in Turkey |                    |     |     |                        |     |     |                        |     |     |     |     |     |
|---|--------------------|-----|-----|------------------------|-----|-----|------------------------|-----|-----|-----|-----|-----|
| Regions   | Jan                | Feb | Mar | Apr                    | May | Jun | July                   | Aug | Sep | Oct | Nov | Dec |
| Marmara   |                    |     |     |                        |     |     |                        |     |     |     |     |     |
| Black Sea   |                    |     |     |                        |     |     |                        |     |     |     |     |     |
| Central Anatolia  |                    |     |     |                        |     |     |                        |     |     |     |     |     |
| Mediterranean   |                    |     |     |                        |     |     |                        |     |     |     |     |     |
| SE Anatolia   |                    |     |     |                        |     |     |                        |     |     |     |     |     |
|   | Cultivation Period |     |     | Main Harvesting Period |     |     | Interim Harvest Period |     |     |     |     |     |

### 2.6.3. Production, Consumption, Import, Export, Stocks and Prices in the World

Approximately 158 thousand hectare area is used for cultivation of paddy in the world. This figure corresponds to 10 % of total cultivated areas. The distribution of paddy cultivation areas differs compared with the other hot climate grains. 60 % of the world population lives in Asia continent and majority of the paddy cultivation areas are in this continent. This continent produces 80 - 90 % of the paddy cultivation. Majority of the paddy produced is consumed again in Asia continent. Asia continent realizes more than 75 % of paddy export and more than 40 of the import. The countries in Africa continent is the second largest import community in paddy industry and the demand in these countries increase by 2 % every passing year. Leading rice suppliers in Africa are Thailand, Vietnam, China and India.

| Table 5. Seeding and Harvesting Periods in Paddy Producer Countries |        |     |     |     |            |     |      |     |     |     |     |     |
|---|--------|-----|-----|-----|------------|-----|------|-----|-----|-----|-----|-----|
| Countries   | Jan    | Feb | Mar | Apr | May        | Jun | July | Aug | Sep | Oct | Nov | Dec |
| EU  |        |     |     |     |            |     |      |     |     |     |     |     |
| Turkey  |        |     |     |     |            |     |      |     |     |     |     |     |
| Egypt   |        |     |     |     |            |     |      |     |     |     |     |     |
| Pakistan  |        |     |     |     |            |     |      |     |     |     |     |     |
| India   |        |     |     |     |            |     |      |     |     |     |     |     |
| Burma   |        |     |     |     |            |     |      |     |     |     |     |     |
| Indonesia   |        |     |     |     |            |     |      |     |     |     |     |     |
| Thailand  |        |     |     |     |            |     |      |     |     |     |     |     |
| Bangladesh  |        |     |     |     |            |     |      |     |     |     |     |     |
| China   |        |     |     |     |            |     |      |     |     |     |     |     |
| Japan   |        |     |     |     |            |     |      |     |     |     |     |     |
| Australia   |        |     |     |     |            |     |      |     |     |     |     |     |
| USA   |        |     |     |     |            |     |      |     |     |     |     |     |
| Mexico  |        |     |     |     |            |     |      |     |     |     |     |     |
| Argentina   |        |     |     |     |            |     |      |     |     |     |     |     |
|   | Sowing |     |     |     | Harvesting |     |      |     |     |     |     |     |

As seen in Table 5, India and Indonesia can sow and harvest paddy in 12 months of the year.



Source: USDA 2011 (\*) Forecast.

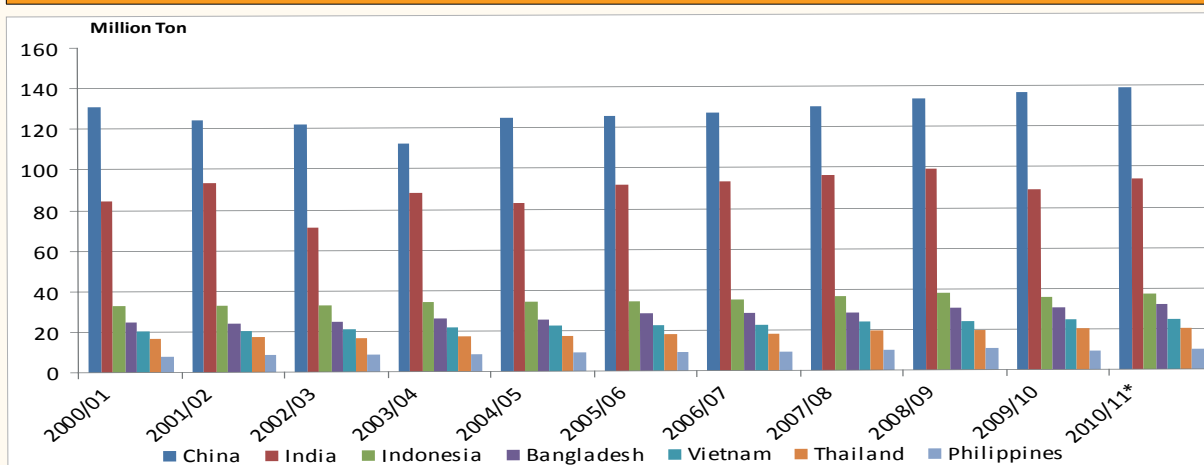
An increase is expected in world rice production, consumption and year ending stocks in 2010/11 and slight decrease is expected in trade of the rice (Graphic 75).

**Chart 107. World Rice Production and Major Producer Countries (Million Ton)**

| Countries    | 2000/01      | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10      | 2010/11*     |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| China        | 131.5        | 124.3        | 122.2        | 112.5        | 125.4        | 126.4        | 127.2        | 130.2        | 134.3        | 137.0        | 139.0        |
| India        | 85.0         | 93.3         | 71.8         | 88.5         | 83.1         | 91.8         | 93.4         | 96.7         | 99.2         | 89.1         | 94.5         |
| Indonesia    | 33.0         | 33.0         | 33.4         | 35.0         | 34.8         | 35.0         | 35.3         | 37.0         | 38.3         | 36.4         | 37.5         |
| Bangladesh   | 25.1         | 24.3         | 25.2         | 26.2         | 25.6         | 28.8         | 29.0         | 28.8         | 31.0         | 31.0         | 32.3         |
| Vietnam      | 20.5         | 21.0         | 21.5         | 22.1         | 22.7         | 22.8         | 22.9         | 24.4         | 24.4         | 25.0         | 25.0         |
| Thailand     | 17.1         | 17.5         | 17.2         | 18.0         | 17.4         | 18.2         | 18.3         | 19.8         | 19.9         | 20.3         | 20.4         |
| Philippines  | 8.1          | 8.5          | 8.5          | 9.2          | 9.4          | 9.8          | 9.8          | 10.5         | 10.8         | 9.8          | 10.4         |
| Turkey       | 0.2          | 0.2          | 0.2          | 0.3          | 0.3          | 0.4          | 0.4          | 0.4          | 0.4          | 0.4          | 0.5          |
| Other        | 79.0         | 78.2         | 79.0         | 80.9         | 83.1         | 85.5         | 84.6         | 86.7         | 88.8         | 91.9         | 91.9         |
| <b>World</b> | <b>399.5</b> | <b>400.3</b> | <b>379.0</b> | <b>392.6</b> | <b>401.8</b> | <b>418.6</b> | <b>420.8</b> | <b>433.6</b> | <b>448.1</b> | <b>440.9</b> | <b>451.5</b> |

Source: USDA 2011 (\*) Forecast.

**Graphic 76. World Rice Production and Major Producer Countries**

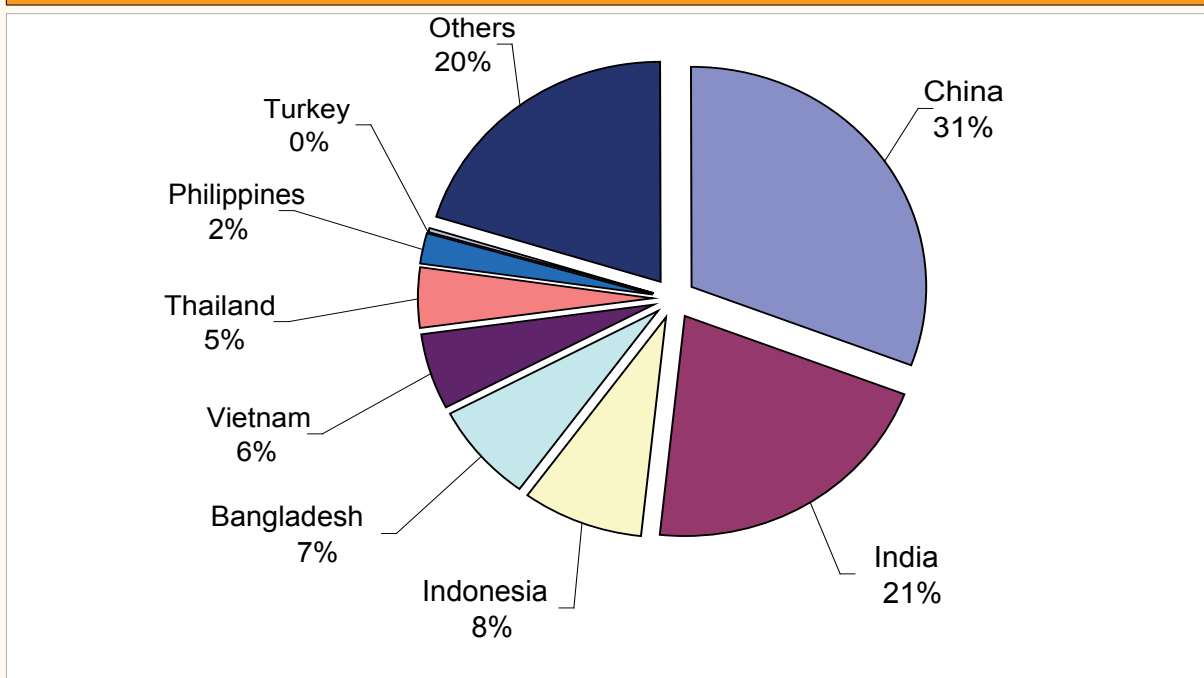


Source: USDA 2011 (\*) Forecast.

Approximately 85 % of the rice is directly used for human dieting. This rate differs in countries depending on the development level and local consumption preferences in the countries. It is foreseen that world rice production will be 451.5 million tons in 2010/11 period representing 10.6 million ton increase compared to previous year (Chart 107, Graphic 76).

Major factors of such increase are elimination of drought in India in 2009/10 period resulting decrease in yield and production volume as well as production increase expected in China and Thailand. Higher production volumes in leading rice producer countries in Asia continent support forecasts and estimations made for the season. Yield has increased in some Asian countries depending on increased harvest amount and more moderate increases have also been observed in Sub-Saharan Africa and South America.

**Graphic 77. Shares of Major Producer Countries in 2010/11 Rice Production (%)**



Source: USDA 2011 (\*) Forecast.

It is estimated that China will produce 31 % of world rice production in 2010/11 and India will produce 21 % in the same period (Graphic 77).

| Chart 108. Paddy Yield in Major Producer Countries and in Rest of the World (Ton/Ha) |             |             |             |             |             |             |             |             |             |             |             |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Countries  | 2000/01     | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08     | 2008/09     | 2009/10     | 2010/11*    |
| China  | 6.27        | 6.16        | 6.19        | 6.06        | 6.31        | 6.26        | 6.28        | 6.43        | 6.56        | 6.59        | 6.67        |
| Egypt  | 9.31        | 9.77        | 9.69        | 9.76        | 9.85        | 9.51        | 10.08       | 10.07       | 10.08       | 9.87        | 10.15       |
| Indonesia  | 4.44        | 4.41        | 4.50        | 4.56        | 4.64        | 4.59        | 4.60        | 4.82        | 4.88        | 4.73        | 4.84        |
| Turkey   | 4.43        | 5.14        | 5.14        | 5.93        | 6.25        | 6.67        | 7.01        | 6.32        | 7.00        | 6.67        | 7.14        |
| USA  | 7.04        | 7.28        | 7.37        | 7.48        | 7.83        | 7.43        | 7.73        | 8.09        | 7.68        | 7.9         | 7.5         |
| <b>World</b>   | <b>3.91</b> | <b>3.95</b> | <b>3.86</b> | <b>3.93</b> | <b>3.95</b> | <b>4.07</b> | <b>4.07</b> | <b>4.17</b> | <b>4.25</b> | <b>4.23</b> | <b>4.27</b> |

Source: USDA 2011 (\*) Forecast.

It is estimated that world paddy yield will be 4.27 ton/ha in 2010/11 period and Egypt will have highest yield with 10.15 ton/ha as it was the same in recent years. The underlying reason for Egypt's high yield above the world average is that it cultivates paddy on most fertile lands feed with the Nil River. USA, Indonesia, China, Japan are above the world average yield in paddy production while India, Pakistan, Bangladesh etc has yield lower than world average. According to 2010/11 estimations, paddy yield in our country will be 7.14 ton/ha which is higher than the world's average (Chart 108).

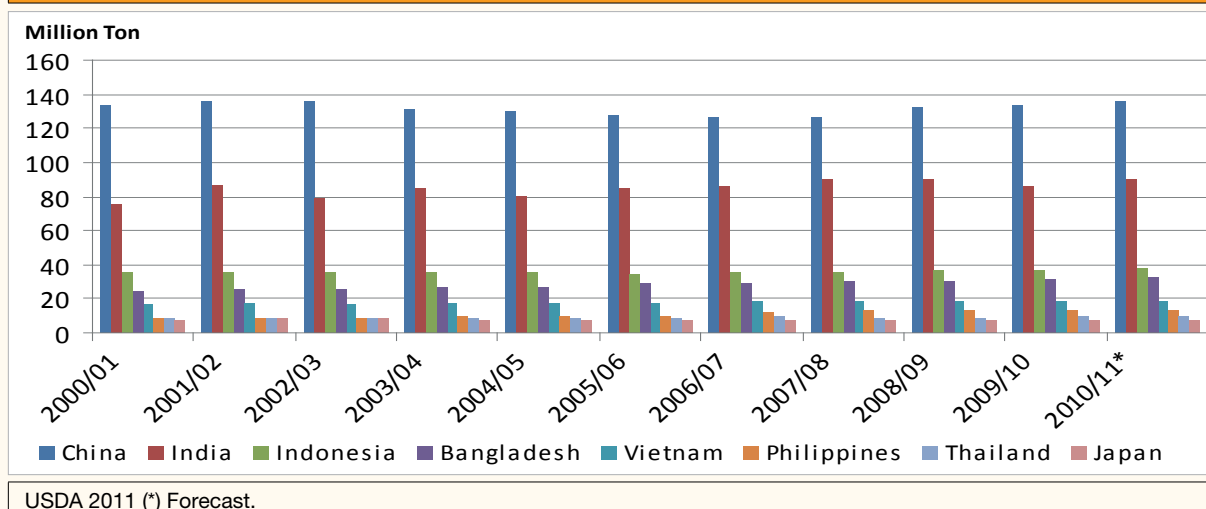
| Chart 109. World Rice Consumption and Major Consumer Countries (Million Ton) |              |              |              |              |              |              |              |              |              |              |              |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Countries  | 2000/01      | 2001/02      | 2002/03      | 2003/04      | 2004/05      | 2005/06      | 2006/07      | 2007/08      | 2008/09      | 2009/10      | 2010/11*     |
| China  | 134.3        | 136.5        | 135.7        | 132.1        | 130.3        | 128.0        | 127.2        | 127.5        | 133.0        | 134.3        | 136.0        |
| India  | 76.0         | 87.6         | 79.9         | 85.6         | 80.9         | 85.1         | 86.7         | 90.5         | 91.1         | 85.7         | 91.0         |
| Indonesia  | 35.9         | 36.4         | 36.5         | 36.0         | 35.9         | 35.7         | 35.9         | 36.4         | 37.1         | 38.0         | 38.9         |
| Bangladesh   | 25.0         | 25.6         | 26.1         | 26.7         | 26.9         | 29.0         | 29.8         | 30.7         | 31.0         | 31.6         | 33.1         |
| Vietnam  | 16.9         | 18.0         | 17.4         | 18.2         | 17.6         | 18.4         | 18.8         | 19.4         | 19.0         | 19.2         | 19.3         |
| Philippines  | 8.8          | 9.0          | 9.6          | 10.3         | 10.4         | 10.7         | 12.0         | 13.5         | 13.1         | 13.3         | 13.3         |
| Thailand   | 9.3          | 9.4          | 9.5          | 9.5          | 9.5          | 9.5          | 9.8          | 9.6          | 9.5          | 10.0         | 10.2         |
| Japan  | 8.3          | 8.8          | 8.7          | 8.4          | 8.3          | 8.3          | 8.3          | 8.2          | 8.4          | 8.2          | 8.1          |
| Turkey   | 0.5          | 0.5          | 0.5          | 0.6          | 0.6          | 0.6          | 0.6          | 0.6          | 0.6          | 0.8          | 0.7          |
| Other  | 79.1         | 81.4         | 82.6         | 85.1         | 87.0         | 87.4         | 89.4         | 89.9         | 92.4         | 94.2         | 104.0        |
| <b>World</b>   | <b>393.9</b> | <b>413.2</b> | <b>406.5</b> | <b>412.4</b> | <b>407.3</b> | <b>412.7</b> | <b>418.4</b> | <b>426.3</b> | <b>435.2</b> | <b>435.3</b> | <b>446.5</b> |

Source: USDA 2011 (\*) Forecast.

It is foreseen that world rice consumption will be 446.5 million tons in 2010/11 period representing 11.2 million ton increase compared to previous year (Chart 109).



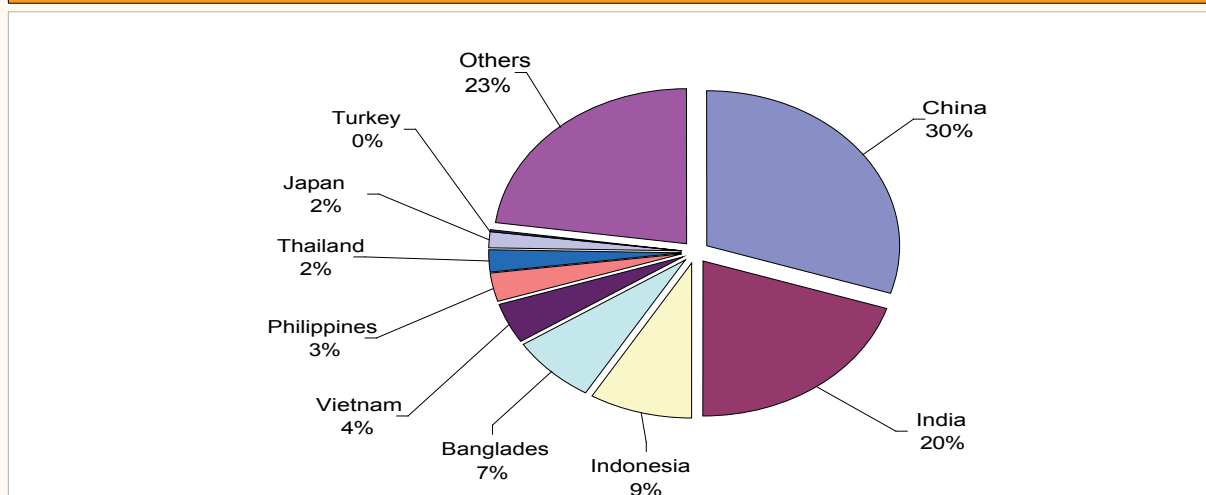
**Graphic 78. World Rice Consumption and Major Consumer Countries (Million Ton)**



Underlying reason for such increase is increase of rice consumption in Near East and Middle Asia countries such as Iran, Iraq and Egypt. Increasing production and abundant supplies in India has supported a concrete increase in domestic consumption. It is expected that Chinese domestic demand will increase to record breaking points. Even though the government tries to decrease imports in considerable level, the consumption has increased in Philippines in parallel with population growth. There are also increases in Bangladesh and Indonesia.

China and India are two leading countries in rice consumption as it is the same in production of the rice in the world (Graphic 78).

**Graphic 79. Shares of Major Consumer Countries in 2010/11 Rice Consumption (%)**



Source: USDA 2011 (\*) Forecast.

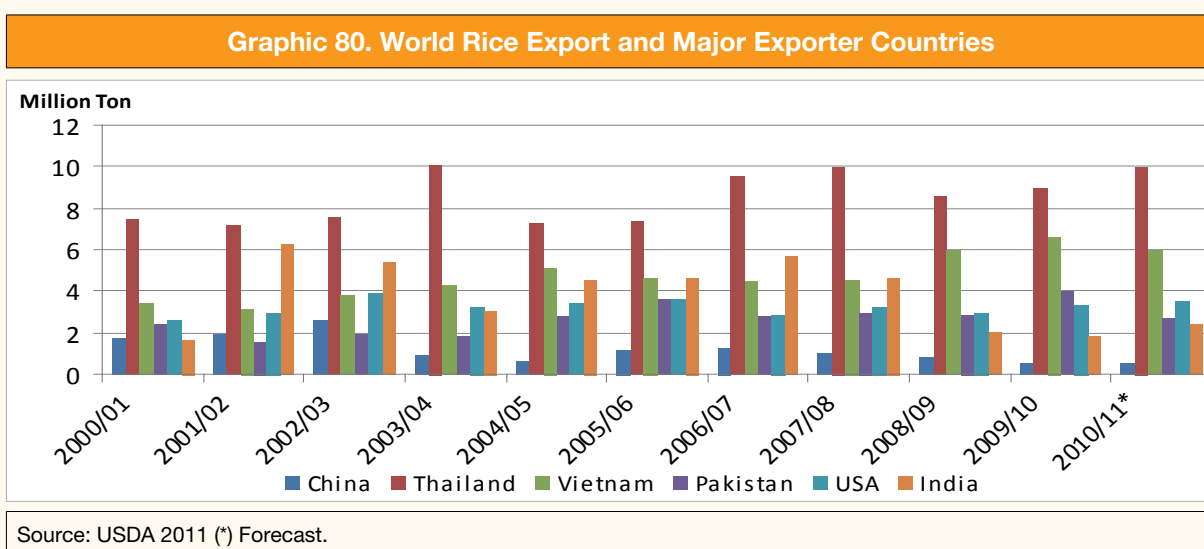
It is estimated that China will represent 30 % of world rice consumption in 2010/11 and India will represent 20 % in the same period (Graphic 79).

| Chart 110. World Rice Export and Major Exporter Countries (Million Ton) |             |             |             |             |             |             |             |             |             |             |             |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Countries   | 2000/01     | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08     | 2008/09     | 2009/10     | 2010/11*    |
| China   | 1.8         | 2.0         | 2.6         | 0.9         | 0.7         | 1.2         | 1.3         | 1.0         | 0.8         | 0.6         | 0.6         |
| Thailand  | 7.5         | 7.2         | 7.6         | 10.1        | 7.3         | 7.4         | 9.6         | 10.0        | 8.6         | 9.0         | 10.0        |
| Vietnam   | 3.5         | 3.2         | 3.8         | 4.3         | 5.2         | 4.7         | 4.5         | 4.6         | 6.0         | 6.7         | 6.0         |
| Pakistan  | 2.4         | 1.6         | 2.0         | 1.9         | 2.8         | 3.7         | 2.8         | 3.0         | 2.9         | 4.0         | 2.7         |
| USA   | 2.6         | 3.0         | 3.9         | 3.3         | 3.5         | 3.7         | 2.9         | 3.3         | 3.0         | 3.4         | 3.6         |
| India   | 1.7         | 6.3         | 5.4         | 3.1         | 4.6         | 4.7         | 5.7         | 4.7         | 2.1         | 1.9         | 2.4         |
| Other   | 4.5         | 3.5         | 3.7         | 4.7         | 5.0         | 4.4         | 4.6         | 4.6         | 5.5         | 5.1         | 5.3         |
| <b>World</b>  | <b>24.1</b> | <b>26.9</b> | <b>28.7</b> | <b>27.4</b> | <b>28.3</b> | <b>29.2</b> | <b>31.5</b> | <b>31.2</b> | <b>28.9</b> | <b>30.7</b> | <b>30.6</b> |

Source: USDA 2011 (\*) Forecast.

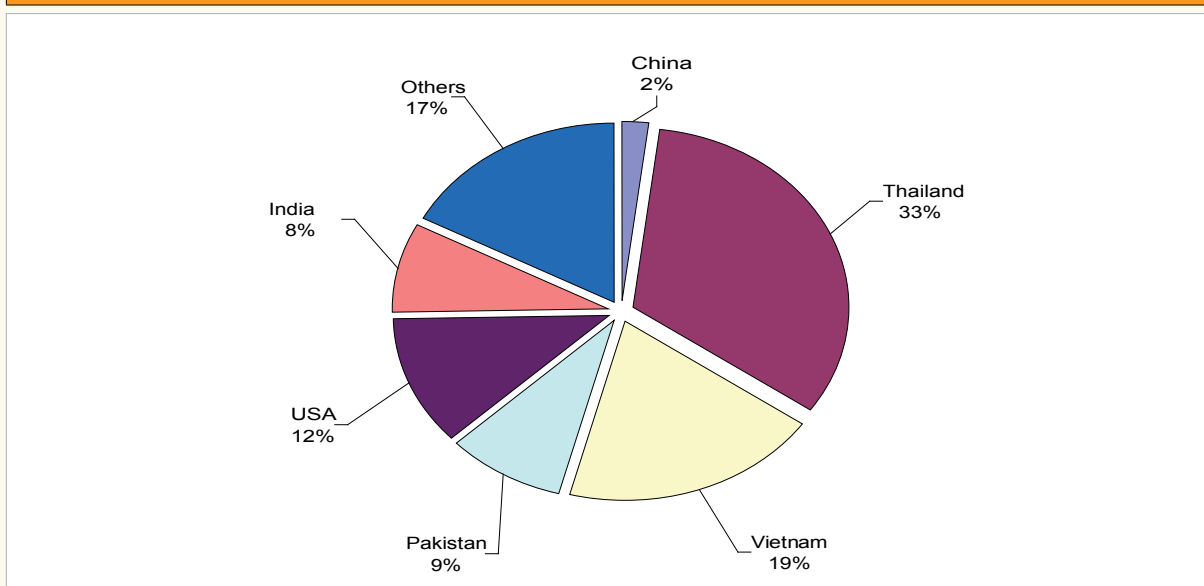
It is forecasted that world rice export will be 30.6 million tons in 2010/11 period (Chart 110).

In spite of decrease in global import demand, Thailand’s export is expected to increase to 10 million tons representing approximately 12 % increase depending on shrinking supplies especially in Pakistan and Vietnam. Recent official data confirm powerful speed of Thailand in international sales. Contrary to this case, it is expected that Vietnamese sales will decrease to 6 million tons regressing by 12 % compared with record breaking volume of last year and it is seen that Pakistan recessed to 2.7 million tons due to severe floods causing considerable yield losses. Indian exports that will be shaped mostly with demand for purchasing basmati species is expected to be in 2.4 million tons.



Performing 1/3 of world rice export, Thailand has improved its share in the trade with good quality and plentiful supply (Graphic 80).

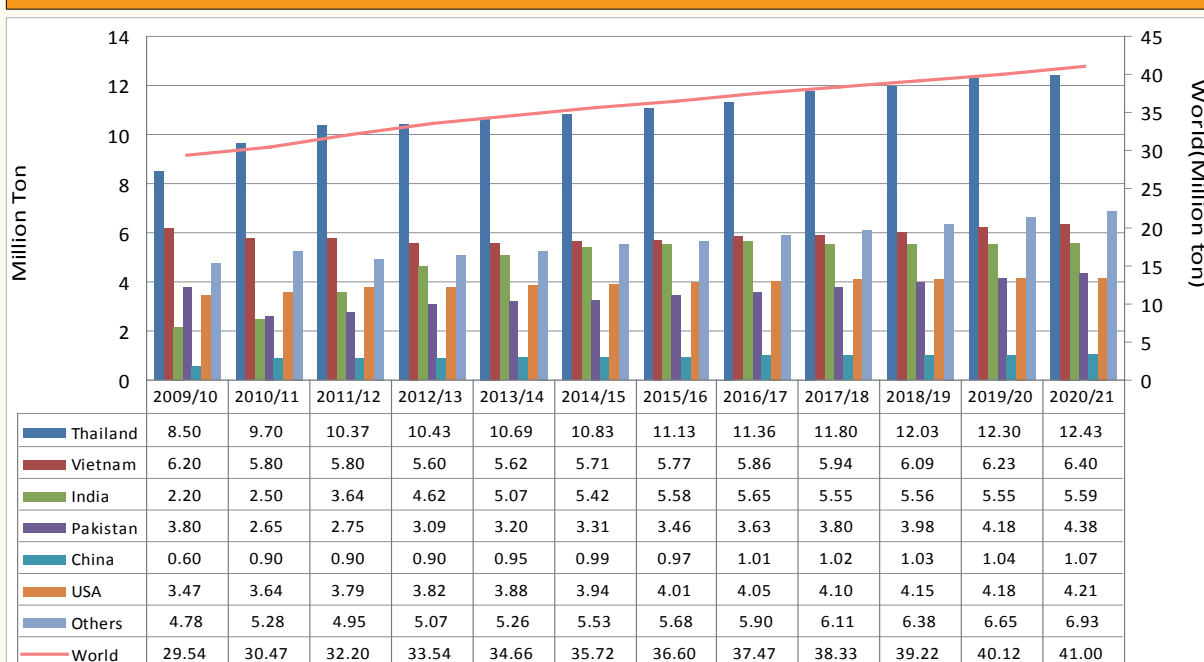
**Graphic 81. 2011 World Rice Export and Major Exporter Countries (%)**



Source: USDA 2011 (\*) Forecast.

According to 2010/11 estimations, Thailand will perform 33 % of world rice export followed by Vietnam with 19 % share and US with 12 % share (Graphic 81).

**Graphic 82. World Rice Export Projection (Million Ton)**



Source: USDA Projection, February 2011.

It is foreseen that world rice trade will increase by 3.8 % in 2009- 2020 period. World rice trade volume is foreseen to be 41 million ton in 2020 which will be 30 % higher than the volume in 2006. Main reasons for this increase in global trade are stable increase in demand due to the population growth mostly in developing countries and failure of key importers to increase the production in remarkable manner. World trade volume of the rice is 7 % and below other grains and oil seeds.

Long grain type of rice constitute  $\frac{3}{4}$  of global rice trade and it is foreseen that it will general majority of the trade growth in next ten years period. Medium and short grain types constitute 10- 12 % global trade and its biggest market is Northeast Asia. Aromatic rice composed mostly of basmati and jasmine varieties constitute rest of global rice trade. Asia also maintains being the source of majority of world export in expectation period.

It is forecasted that Thailand will realize more than 12 million ton rice export at the end of 2020/21 period increasing its export volume by 4 million tons. The cultivation area and yield of Thailand is also forecasted to increase during the same period. It is forecasted that export of Vietnam will increase comparatively lesser than Thailand increasing their export volume from 6.2 million ton to 6.4 million ton.

India is used to be an exporter country in 1990s; however, India has lost its exporter identity in early 2000s due to governmental policies, stocking tendency and increase in internal consumption. However, it is forecasted that India will increase its export volume to 5.6 million ton by the end of 2020/21 period through increasing export of especially basmati (aromatic) type of rice.

**Chart 111. World Rice Import and Major Importer Countries (Million Ton)**

| Countries    | 2000/01     | 2001/02     | 2002/03     | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08     | 2008/09     | 2009/10     | 2010/11*    |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Philippines  | 1.4         | 1.2         | 1.5         | 1.3         | 1.5         | 1.6         | 1.8         | 2.6         | 2.6         | 2.2         | 1.9         |
| Iran         | 0.8         | 1.0         | 0.9         | 1.0         | 1.2         | 1.5         | 1.5         | 1.6         | 1.5         | 1.2         | 1.2         |
| Nigeria      | 1.3         | 1.9         | 1.9         | 1.4         | 1.4         | 1.6         | 1.5         | 1.8         | 1.8         | 1.8         | 1.9         |
| Saudi Arabia | 1.0         | 1.1         | 0.9         | 1.2         | 1.5         | 1.4         | 1.0         | 1.0         | 1.2         | 1.1         | 1.1         |
| EU(27)       | 1.3         | 1.3         | 1.3         | 1.1         | 1.1         | 1.1         | 1.3         | 1.6         | 1.4         | 1.2         | 1.4         |
| Iraq         | 1.0         | 1.2         | 0.7         | 0.9         | 0.8         | 1.3         | 0.6         | 1.0         | 1.1         | 1.1         | 1.2         |
| Bangladesh   | 0.7         | 0.2         | 1.0         | 0.9         | 0.7         | 0.5         | 0.8         | 2.0         | 0.6         | 0.1         | 1.4         |
| Indonesia    | 1.5         | 3.5         | 2.8         | 0.7         | 0.5         | 0.5         | 2.0         | 0.4         | 0.3         | 1.2         | 1.8         |
| Other        | 13.3        | 14.7        | 15.5        | 16.7        | 17.4        | 17.0        | 17.7        | 17.4        | 16.7        | 18.0        | 18.1        |
| <b>World</b> | <b>22.2</b> | <b>26.0</b> | <b>26.4</b> | <b>25.0</b> | <b>26.1</b> | <b>26.5</b> | <b>28.2</b> | <b>29.4</b> | <b>27.2</b> | <b>27.9</b> | <b>30.0</b> |

Source: USDA 2011 (\*) Forecast.

Note: European Countries were considered EU(15) until 2003/04, EU(25) until 2005/06 and EU(27) after 2006/07 period.

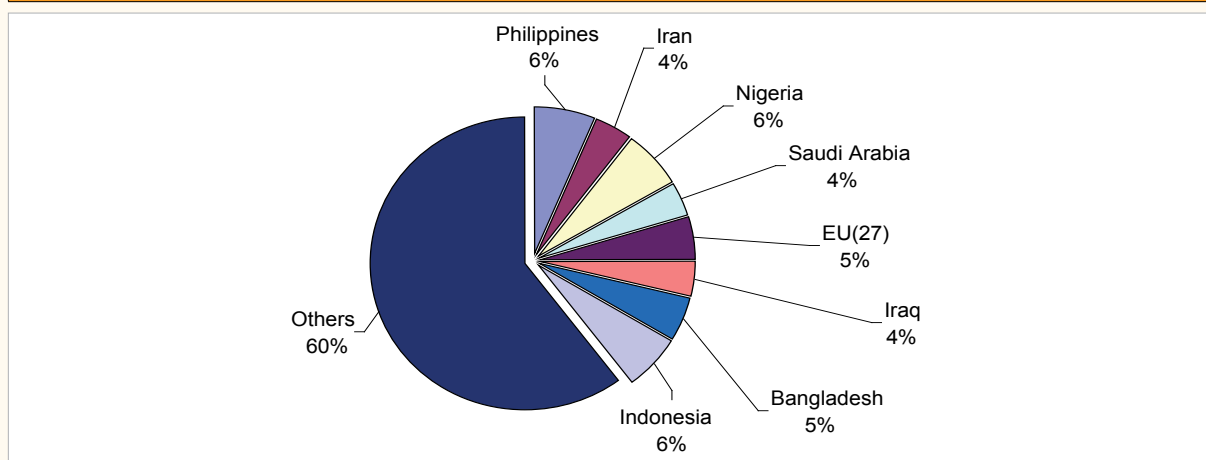
According to 2010/11 estimates Philippines and Nigeria are leader among importer countries. It is expected that import demand of Philippines, Nigeria and Indonesia will increase competition among rice exporter countries leading to a boom in the markets (Chart 111).

Bangladesh is expected to increase its import this year to 1.4 million to with the efforts of the government to increase reserves of the country. Bulog, state procurement agency of Indonesia, has performed significant procurements that will be delivered this year. In 2011, it is estimated that the import of the country will be increased by 0.6 million tons and reached to 1.8 million ton which is the highest level since 2007. Contrary to this Philippines government declared that they

will be buying less from the world markets. Thus, it is foreseen that the import level will decrease 1.9 million ton representing 0.3 million ton compared to previous year.

Philippines, Nigeria and Indonesia are expected to 6 % share in world rice import in 2010/11 (Graphic 83).

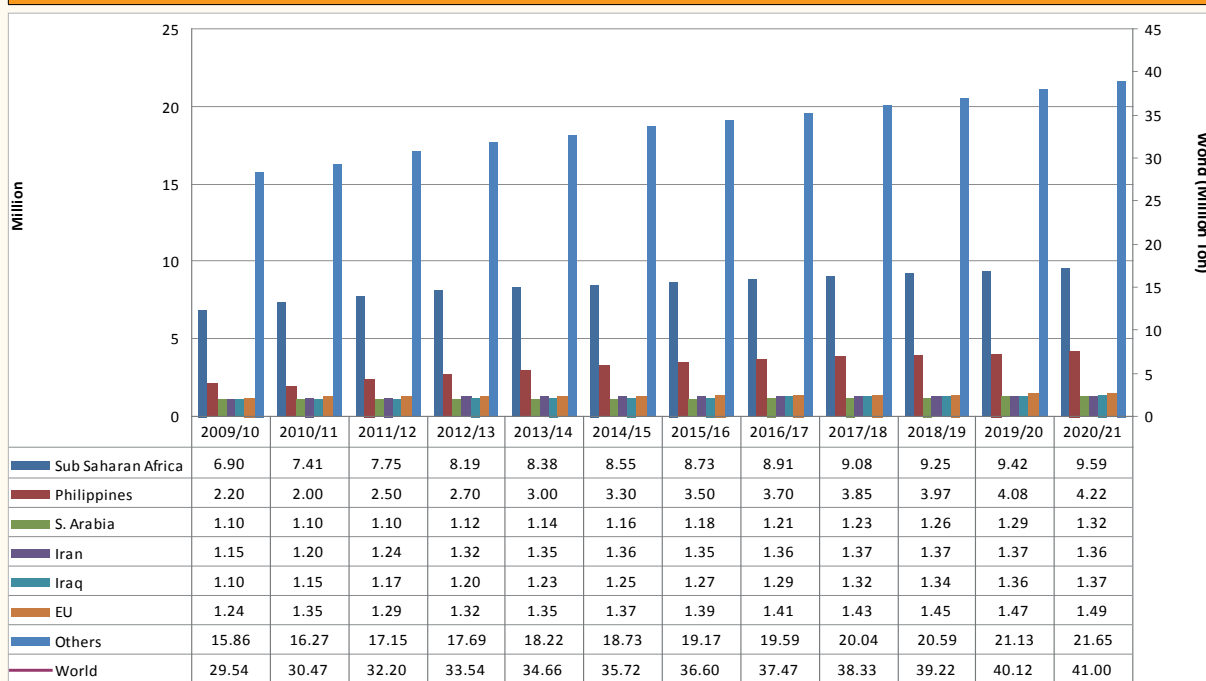
**Graphic 83. Shares of Major Importer Countries in 2010/11 Rice Import (%)**



Source: USDA 2011 (\*) Forecast

It is foreseen that Sub-Saharan African countries will increase their rice import to 9.6 million tons in 2010/11 period compared to their 6.9 million tons import in 2009/10 season (Graphic 84).

**Graphic 84. World Rice Import Projection (Million Ton)**



Source: USDA Projection, February 2011.

| Chart 112. Rice Ending Stocks of Some Countries and of the World (Million Ton) |              |              |              |             |             |             |             |             |             |             |             |
|--|--------------|--------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Countries  | 2000/01      | 2001/02      | 2002/03      | 2003/04     | 2004/05     | 2005/06     | 2006/07     | 2007/08     | 2008/09     | 2009/10     | 2010/11*    |
| China  | 93.0         | 79.2         | 63.3         | 43.9        | 38.9        | 36.8        | 35.9        | 38.0        | 38.9        | 40.9        | 44.0        |
| India  | 25.1         | 24.5         | 11.0         | 10.8        | 8.5         | 10.5        | 11.4        | 13.0        | 19.0        | 20.5        | 21.6        |
| Indonesia  | 4.6          | 4.7          | 4.3          | 4.0         | 3.5         | 3.2         | 4.6         | 5.6         | 7.1         | 6.6         | 7.0         |
| Thailand   | 2.2          | 3.1          | 3.3          | 1.7         | 2.3         | 3.6         | 2.5         | 2.7         | 4.8         | 6.4         | 6.8         |
| Philippines  | 2.8          | 3.4          | 3.8          | 4.1         | 4.6         | 5.3         | 4.9         | 4.4         | 4.7         | 3.3         | 2.2         |
| USA  | 0.9          | 1.2          | 0.8          | 0.8         | 1.2         | 1.3         | 1.2         | 0.9         | 1.0         | 1.2         | 1.6         |
| Other  | 19.0         | 16.9         | 17.4         | 16.6        | 16.6        | 15.5        | 14.3        | 15.7        | 16.0        | 15.4        | 15.6        |
| <b>World</b>   | <b>146.7</b> | <b>132.9</b> | <b>103.2</b> | <b>81.1</b> | <b>73.4</b> | <b>76.2</b> | <b>74.8</b> | <b>80.3</b> | <b>91.5</b> | <b>94.3</b> | <b>98.8</b> |

Source: USDA 2011 (\*) forecast.

Foreseen to 98.8 million tons in 2010/11, world year ending stock level is 4.5 million tons higher compared to previous year and it is highest stock rate since 2003/04 period. Increased production increases year ending stock of India to 21.6 million ton with a conservative estimate and the increases in Thailand, USA and Indonesia can easily balance the regression in stocks of Philippines.

Developing production of China may increase year ending stocks of the country to 44 million tons which corresponds to approximately 45 % of world total and it is expected that year ending stock of Indonesia may increase to 7 million tons level with a slight increase. Year ending stock of Philippines is foreseen to decrease 2.2 million tons which is lowest level of last ten years assuming significant regression in the imports (Chart 112).

It is foreseen that world rice stock will be comprised by China with 44 % share, India with 22 share (Graphic 85).

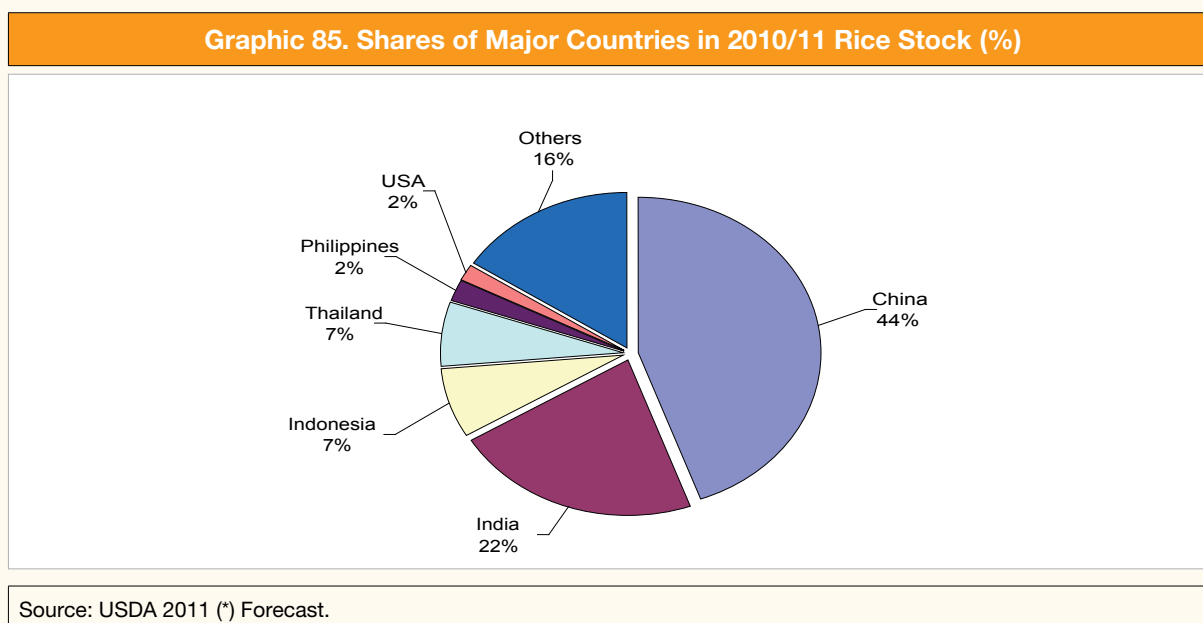


Chart 113. Rice Prices in the World Extended to Years (FOB \$/Ton)

| Product              | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
|----------------------|------|------|------|------|------|------|------|------|------|------|
| Thailand 100 % B     | 188  | 193  | 199  | 326  | 327  | 300  | -    | 679  | 565  | 506  |
| USA Long Grain       | 291  | 208  | 270  | 402  | 334  | 399  | 459  | 763  | 577  | -    |
| Vietnam % 5 Broken   | 170  | 186  | 182  | 223  | 255  | 265  | 299  | 619  | 434  | 419  |
| USD % 4 Broken -Gulf | -    | -    | -    | -    | 316  | 398  | 429  | 765  | 545  | 514  |
| India % 25 Broken    | -    | 135  | 166  | -    | 236  | 233  | 276  | 341  | -    | -    |
| Pakistan 25 % broken | -    | 159  | 174  | 228  | 237  | 230  | 285  | 359  | 363  | 376  |

Source: IGC 2011

Abundance of supply in major producer countries such as Thailand and USA and expectation of their customer for lower prices caused surplus supply caused the prices in 2010 decreasing compared to the previous period. Whereas the import volume of Philippines that is leading purchaser of Vietnamese rice has decreased; thus, the share of Vietnam in world export has shrunk and the prices decreased. In second half of 2010, the flood disaster happened in Pakistan, one of the major exporter countries, has caused Pakistani rice increase its prices in the market (Chart 113).



3

**PURCHASE AND SUPPORT POLICIES  
IN MAJOR CEREAL PRODUCING  
COUNTRIES IN THE WORLD**



## 3. PURCHASE AND SUPPORT POLICIES IN MAJOR CEREAL PRODUCING COUNTRIES IN THE WORLD

### 3.1. Common Agricultural Policy (CAP) Implemented in European Union (EU) Countries

The principal organizations and Institutions that take part in the agricultural policies of the EU are the EU Council, the EU Commission, and Agricultural Committee.

EU Council; being most influential organ in legislation and decision making mechanism of the Community, the Council is composed of the Ministers of Foreign Affairs of member countries and other ministers may also be involved in line with the type of the topic to be handled and it is named according to the expertise of the ministers represented (such as Council of Ministers of Agriculture, Transportation, Economy and Financial Affairs, Industry, Ministry of Environment, etc). The Council analyses and decides on the drafts prepared and submitted by the Commission. The Council takes its decisions with simple majority, qualified majority or by consensus. Qualified majority is the most frequently used decision making method used especially in agriculture, transportation and environmental issues. The members' number of votes is determined according to physical (population, area) and economic size of the State for the Council decisions requiring majority of qualified votes. Weighted vote total in EU(27) is 345. At least 255 affirmative votes are required for positive decision.

Commission is an executive organ composed of 27 members (commissioners) from member countries assigned for 5 years period under the approval of EU Council. This body is the designer and coordinator of the community policies. The Commission prepares the proposals and submits to the Council. Being executive organ of the Union, the Commission is responsible for implementing EU Acquis Communautaire (directives, regulations and decisions).

Agriculture Committees are formed by management committees composed of one representative from each member country serving as consultancy and advice body for the Commission (for example, Seed Management Committee). Commission negotiates the draft with the relevant Committee to get opinion before enactment of a legislation.

#### 3.1.1. Reform Process

Common agriculture policies applied in EU countries has evolved in particular processes in order to get its current version.

Agricultural policy primarily founded on high intervention prices created surplus stock in high quantities within the Community that were exported to the world markets through subvention of the excessive stocks and this situation challenged EU's agriculture reform. Single intervention price was determined in 1992 Mac Sharry Reform (180 €/ton) and respective price has been gradually decreased to 101.31 €/ton level in 10 years.

To compensate producers due to unjust treatment resulted from the price decrease with 1992 Reform, direct income support of 63 €/ton started in the Union.

In addition to 63 €/ton direct income support, additional supporting payments that were paid as 291 €/ha for durum wheat producers until 2005 was reduced to 285 €/ha after 2006. However, 40

€/ha quality premium was started to pay for the durum wheat producers who used certified seed. Reduction was made on paddy intervention procurement prices in 2003 within the framework of OTP Reform reducing it from 350 €/ton to 150 €/ton and compensatory direct income support of 177 €/ton was started in the same year.

Compensatory direct income supports determined for grains and paddy in EU are implemented within the framework of Regional Yield Plans determined by the member countries.

Each member country has organized regional plans reflecting the yield difference based on concrete criteria (soil and land structure, climatic conditions, irrigation - dry farming, cultivation methods, etc) subjected to the control and approval of the Commission. Reference yield in regional plans are calculated by taking average yield for five years in 1986 -1990 period. Generally, the number of reference regions created is less in northern countries where the climatic changes and yield difference are considerable lesser compared to the other member countries. For example, there is 1 reference region in Denmark, Austria and Luxembourg, 2 in Netherlands, 3 in Finland, 5 in Sweden, 7 in United Kingdom. In southern countries, on the other hand, the number of reference regions is high as the climate, soil structure and production methods differ in respective countries. For example, there are 256 reference regions in Italy and 107 reference regions in France. Total regional reference cultivation area is determined through calculating average cultivation areas of the farmers farming in respective areas in five years reference period (1986- 1990) in order to determine the cultivation areas to be paid compensatory direct income support. Thus, regional reference yield and maximum cultivation area to be covered under the payment is determined for the purposes of compensatory direct income support for each member country and price cap practice was introduced for the support areas and these areas were taken under the scope of blue box by World Trade Organization (WTO). According to current WTO Agriculture Agreement, there is no limitation in the direct payments to be provided within production limitation plans which are called as “blue box supports” by the member countries.

In the event maximum cultivation area is exceeded in a cultivation region according to regional plans of EU member countries, the direct income support amount to be paid for the farmers in respective region is deducted in proportion to excessive production in the region. Furthermore, farmers producing more than 92 tons should obey the “set- aside” obligation referred to not to make farming on particular size of arable areas calculated over the rates determined by the Commission in order to benefit from direct income support mechanism. Called “set- aside” and applied as 10 % of the arable lands of a farmer, this rate was nullified in 2008 due to the global drought experienced in 2007.

Regional yield plan of United Kingdom is described below to constitute an example in regard to compensatory direct income support payments applied.

7 reference yield regions were determined in United Kingdom Regional Plan as shown in chart below.

| Chart 114. Reference Yield Regions in United Kingdom |                                   |                                  |  |
|--|-----------------------------------|----------------------------------|--|
| Yield Regions  | Reference yield (Ton/Hectare) (a) | Compensatory Payment (€/Ton) (b) | Compensatory Payment (€/Hektare) (a x b) |
| England  | 5.9                               | 63                               | 371.7                                    |
| Scotland Non- Disadvantageous Region                 | 5.6                               | 63                               | 352.8                                    |
| Scotland Disadvantageous Region                      | 5.2                               | 63                               | 327.6                                    |
| Welsh Non- Disadvantageous Region                    | 5.2                               | 63                               | 327.6                                    |
| Welsh Disadvantageous Region                         | 5.1                               | 63                               | 315.0                                    |
| Northern Ireland Non- Disadvantageous Region         | 5.0                               | 63                               | 327.6                                    |
| Northern Ireland Disadvantageous Region              | 4.4                               | 63                               | 277.2                                    |

Source: CAP Monitor (1999).

The areas defined as disadvantageous regions in the chart are highly sloppy areas having generally mountainous land structure.

Thus, for a farmer having 50 ha arable lands in England, the compensatory direct income support to be paid shall be  $50 \times 5.9 \times 63.0 = \text{€ } 18,585$ . Even if the respective farmer collects yield above (for example 6.3 tons) or below (for example 4.5 tons) the reference yield, the reference yield of the region is applicable for calculation of compensatory direct income support.

Compensatory direct income support in paddy production is applied only for traditional paddy producer countries in the region (Italy, Spain, France, Portugal, Greece, Bulgaria, Hungary and Romania). Payable yield and compensatory payment amounts are given in Chart 115:

| Chart 115. Payable Yield and Compensatory Payment Amounts in Countries |                               |                              |
|--|-------------------------------|------------------------------|
| Country  | Reference yield (Ton/Hectare) | Compensatory Payment (€/Ton) |
| Italy  | 6.04                          | 177                          |
| Spain  | 6.35                          | 177                          |
| France   | 5.49                          | 177                          |
| French Guiana  | 7.51                          | 177                          |
| Portugal   | 6.05                          | 177                          |
| Greece   | 7.48                          | 177                          |
| Bulgaria   | 4.60                          | 177                          |
| Hungary  | 3.10                          | 177                          |
| Romania  | 1.68                          | 177                          |

Source: CAP Monitor (2009).

Thus, compensatory direct income payment to be made to an Italian paddy producer cultivating in 20 ha area will be  $20 \times 6.04 \times 177 = \text{€ } 21,381$ .

In year 2003, EU realized a new reform in Common Agriculture Policy terminating support payment mechanism in blue box practice proposed to bring a limitation under WTO advanced agricultural negotiations and granted a transition period for the member countries to shift into green box (production free- decouple) which is considered safe in terms of disruption to the trade and which does not include any limitation for the payments.

According to this new system called Single Farm Payment, reference direct income support per hectare was calculated through dividing average support amount paid to the farmers for the crops produced during three years reference period of 2000- 2002 (for example, 63 €/ton for the grains, 177 €/ton for the paddy, 63 €/ton for the oil seeds) to average cultivation area of respective 3 years. Thus, support amount to be paid to the farmer was calculated via multiplication of declared size of the lands with reference amount freeing the calculation from the production. The objective of this system is to ensure that the producer behaves according to the signals obtained from the market while making cultivation decisions. It is proposed to secure and maintain the stability in the market.

We can exemplify calculation of the support payment amount under Single Farm Payment: Assume that a British farmer in England Region of United Kingdom farmed on 42 ha area in 2000, 36 ha area in 2001 and 39 ha area in 2002. The direct income supports paid for respective years were  $42 \times 371.7 = \text{€ } 15,611$ ;  $36 \times 371.7 = \text{€ } 13,381$ ;  $39 \times 371.7 = \text{€ } 14,496$ . Average of three years is

$(\text{€ } 15,611 + \text{€ } 13,381 + \text{€ } 14,496)/3 = \text{€ } 14,496$ . Average size of the lands cultivated by the farmer is  $(42 \text{ ha} + 36 \text{ ha} + 39 \text{ ha})/3 = 39 \text{ ha}$  area. Considering that respective farmer did not cultivate anything else other than grain, director income support to be paid per hectare under Single Farm Payment will be  $14,496/39 = 371.6 \text{ €/ha}$ . If the respective farmer would have farmed oil seeds in addition to the grains within the same period, then, the 3 years average of direct income support amount paid for the grains and 3 years average of direct income support amount paid for the oil seeds would have been summed and divided to the average sum of lands allocated for both crops in order to calculate direct income support amount to be paid per hectare under the new system. Thus, the supports given separately for different crops in the past was converted into decoupled payment based on the land under Single Farm Payment.

EU member countries will have shifted from support system applied under regional plan to Single Farm Payment starting from 2012.

### 3.1.2. Current Situation (Intervention Purchasing)

#### 3.1.2.1. Cereals

Within the scope of Council Directive 72/2009 of January 19, 2009 relating to amendments in

Common Agricultural Policy, intervention procurement can be applied for milling wheat up to 3 million tons based on 101.31 Euro/ton intervention price during the intervention period. The intervention purchasing exceeding 3 million tons shall be carried out via tendering. The intervention purchasing amounts are nullified in durum wheat, barley, corn, sorghum and the Commission shall determine the intervention procurement amount and price through tendering method if the circumstances require. The price determined via tendering shall never exceed the intervention price.

For the intervention purchasings by paying agencies, there is minimum purchasing limit applied as 80 tons for milling wheat, barley, corn and sorghum, 10 tons for durum wheat and 20 tons for the paddy.

The intervention agencies shall carry out intervention purchasing for grains in following dates: Starting from 2009/10 purchasing period for durum wheat; starting from 2010/11 purchasing period for milling wheat, barley, corn and sorghum from November 1 to May 31.

Intervention purchasing price for grains is 101.31 €/ton. Monthly price increase rate of 0.46 €/ton applied for the grain intervention purchasing price applied on November 1 – May 31 period was terminated for durum wheat starting from 2009/10 purchasing period. Such practice will be terminated in 2010/11 purchasing period for milling wheat, barley, corn and sorghum.

The payments are made within following 30- 35 days.

#### 3.1.2.2. Paddy

Intervention purchasing for the paddy are performed on April 1- July 31 period in all producer member countries. Intervention procurement price for paddy is 150 €/ton. There is no monthly price increase practice for the paddy. The payments are made within following 32- 37 days. The intervention purchasing amounts are nullified for paddy and the Commission shall determinethe intervention purchasing amount and price through tendering method if the circumstances require. The price determined via tendering shall never exceed the intervention price.

### 3.1.3. Paying Agencies

The key role for implementing the EU's agricultural policies is played by the paying agencies. These agencies are responsible of performing the entire activities like intervention purchases, storing, domestic and foreign sales within the framework of the EU Common Market Organization. Since there is a very widespread and developed private sector warehousing within the Community, the paying agencies that fulfill the responsibility of intervention purchases do not own their warehouses and they store the goods by means of the contracted private warehouses. Such warehouses are continuously inspected by the paying agencies.

The financing of the Member States' intervention purchases is made by European Agricultural Guarantee Fund (EAGF). Minimum quantity and quality factors, price scales, intervention purchase periods, etc. to be applied by the paying agencies that fulfill the responsibility of intervention purchases for product procurement have been determined by the Community regulations.

The paying agencies are responsible for implementing the payments (direct payments, export refunds, intervention purchases) funded by EAGF.

There are 82 accredited paying agencies in the EU. Paying agencies that include the intervention units in the EU and prices and direct payments under EU-CAP for selected products are given below (Table 6, Chart 116).

| Table 6. Paying Agencies Having Intervention Units in EU(27) Countries |   |
|--|---|
| Country  | Paying Agency   |
| Germany  | Federal Agency for Agriculture and Food (BLE)   |
| France   | French National Agriculture and Sea Paying Agency (FranceAgriMer)                         |
| Italy  | Ente Nazionale Risi (ENR)   |
| Netherlands  | National Service for the Implement on of Regulations (NSIR)                               |
| Belgium  | Belgian Office of Intervention and Refunds (BIRB)   |
| United Kingdom   | Rural Payment Agency (RPA)  |
| Ireland  | Department of Agriculture, Food and Rural Development                                     |
| Denmark  | The Danish Food Industry Agency   |
| Portugal   | National Institute for Intervention and Cropland Guarantee (INGA)                         |
| Spain  | Spanish Fund of Agrarian Guarantee (FEGA)   |
| Greece   | Payment and Control Agency for Guidance and Guarantee Community Aid (OPEKEPE)             |
| Sweden   | The Swedish Board of Agriculture (JORDBRUKSVERKET)  |
| Finland  | Ministry of Agriculture and Forestry (MMMFI)  |
| Austria  | Agrarmarkt Austria (Market Organization and Intervention Agency)                          |
| Poland   | Agencja Rynku Rolnego- Agricultural Market Agency (ARR)                                   |
| Hungary  | Agricultural and Rural Development Agency (ARDA)  |
| Luxembourg   | Ministre De L'agriculture, De La Viticulture  |
| Czech Republic   | State Agricultural Intervention Fund (SZIF)   |
| Estonia  | The Estonian Agricultural Registers and Information Board (ARIB)                          |
| Lithuanian   | Lithuanian Agricultural and Food Market Regulation Agency (NMA)                           |
| Latvia   | The Rural Support Service (RSS)   |
| Malta  | Rural Affairs and Paying Agency   |
| Slovenia   | Agency of The Republic of Slovenia for Agricultural Markets and Rural Development (AAMRD) |
| Slovakia   | Agricultural Paying Agency (APA)  |
| Southern Greek Cyprus  | Cyprus Agricultural Payments Organization (CAPO)  |
| Romania  | Agentia De Plati Si Interventie Pentru Agricultura (APIA)                                 |
| Bulgaria   | Ministry of Agriculture and Food Supply (Mzgar)   |

Source: TGB

| <b>Chart 116. Prices and Direct Income Payments in EU Common Agriculture Policy for Selected Crops</b> |             |             |                  |                  |                  |             |
|--|-------------|-------------|------------------|------------------|------------------|-------------|
| <b>Grains:<br/>Wheat, barley, corn,<br/>sorghum</b>  | <b>1999</b> | <b>2000</b> | <b>2001–2002</b> | <b>2003–2004</b> | <b>2005–2009</b> | <b>2010</b> |
| Intervention Price (€/Ton)   | 119.90      | 110.25      | 101.31           | 101.31           | 101.31           | 101.31      |
| Monthly Increase (€/Ton)   | 1.00        | 0.92        | 0.46             | 0.46             | 0.46             | - (*)       |
| Direct Support (€/Ton)   | 54.34       | 58.67       | 63.00            | 63.00            | 63.00            | 63.00       |
| <b>Paddy</b>   |             |             |                  |                  |                  |             |
| Intervention Price (€/Ton)   | 298.35      | 298.35      | 150.00           | 150.00           | 150.00           | 150.00      |
| Direct Support (€/Ton)   | 52.65       | 52.65       | 177.00           | 177.00           | 177.00           | 177.00      |
| <b>Oil Seeds</b>   |             |             |                  |                  |                  |             |
| Direct Support (€/Ton)   | 94.24       | 81.74       | 72.37            | 63.00            | 63.00            | 63.00       |
| <b>Protein Crops</b>   |             |             |                  |                  |                  |             |
| Direct Support (€/Ha)  | 78.49       | 72.50       | 72.50            | 55.57            | 55.57            | 55.57       |
| <b>Potato Starch</b>   |             |             |                  |                  |                  |             |
| Base Price (€/Ton)   | 209.78      | 194.05      | 178.31           | 178.31           | 178.31           | 178.31      |
| Direct Support (€/Ton)   | 86.94       | 98.74       | 110.54           | 110.54           | 66.32            | 66.32       |
| <b>Hazelnut</b>  |             |             |                  |                  |                  |             |
| Direct Support (€/Ha)  | -           | -           | -                | 120.75           | 120.75           | 120.75      |
| <b>Fodder Crops</b>  |             |             |                  |                  |                  |             |
| Direct Support (€/Ton)   | 54.34       | 58.67       | 63.00            | 63.00            | 63.00            | 63.00       |
| <b>Set- Aside</b>  |             |             |                  |                  |                  |             |
| Direct Support (€/Ton)   | 54.34       | 58.67       | 63.00            | 63.00            | 63.00            | 63.00       |

Source: EU Documents  
 (\*) Monthly price increase practice was eliminated starting from 2010/11 period



### 3.1.4. Comparison of Producer Revenues in EU and in Turkey

| Chart 117. Supports Applied in EU and Turkey for Wheat Producers (2010)  |  |   |              |   |
|--|--|---|--------------|---|
|  | TURKEY   |   |              | EU  |
| Intervention Price   | 0.550 TL/Kg  | = | 550.0 TL/Ton | 101.31 €/Ton  |
| Direct Payment   | -  | = | -            | 63.00 €/Ton   |
| Grain Support Premium  | 0.050 TL/Kg  | = | 50 TL/Ton    |   |
| Certified Seed Support*  | 5 TL/Da  | = | 18 TL/Ton    |   |
| Diesel oil Support*  | 3.25 TL/Da   | = | 11 TL/Ton    |   |
| Fertiliser*  | 4.25 TL/Da   | = | 15 TL/Ton    |   |
| Soil Analysis  | 2.5 TL/Da  |   | 9 TL/Ton     |   |
| Value of 1 Ton Wheat   |  |   | 653 TL/Ton   |   |
|  |  | = | 340 €/Ton**  | 164.31 €/Ton  |
| Income from 1 Ha   | avarege wheat yield 2,9 tons per ha***<br>2.9 x 340 = 986 €/Ha   |   |              | Avarege wheat yield 5,4 tons per ha***<br>5.4 x 164.31 = 887 €/Ha                                   |
| Gross Revenue of an Average Wheat Holding  | Average holding size 6,1 ha<br>6.1 x 986 €/Ha = 6,015 € = 11,549 TL                                      |   |              | Average holding size 12.6 ha<br>12.6 x 887 = 11,176 € = 21,458 TL                                   |
| Product Cost   | Unit Cost: 437 TL/Ton<br>Average Holding Size Production : 6.1 x 2.9<br>= 17.7 ton 17.7 x 437 = 7,735 TL |   |              | Unit Cost: 113 € = 217 TL/Ton<br>Average holding size : 12.6 x 5.4 = 68 ton<br>68 x 217 = 14,756 TL |
| Net Income   | 11,549 – 7,735 = 3,814 TL  |   |              | 21,458 – 14,756 = 6,702 TL  |
| Source: TGB, EU Documents, IGC, TSA, TKIB, TEAE<br>(*) Yield has been considered 285 Kg/Da (~ 2,9 t/ha) while converting the unit from TL/ha to TL/tons.<br>(**) 1 € = 1,92 TL (1.06.2010 TR Turkish Central Bank (Foreign Exchange Buying Rate)<br>(***) Data from wheat production costs table prepared by TEAE for 2010.<br>(****) IGC March 2011 |  |   |              |   |

The table above gives comparison of prices and net revenue of Turkish and EU producers. Accordingly, even though support for each ton of wheat in our country is two times higher than EU, net income of EU producer [TL 6,702] is approximately 2 times higher than revenue of Turkish producer [TL 3,814]. This situation results from the yield rate and small size of average enterprise/producer in our country.

### 3.2. Grain Support Policies in United States of America (USA)

The agricultural policies in USA are implemented through the Farm Bills that are enacted in every five years. In this regard 2008- 2012 Farm Bill is in force at the moment and by means of this farm bill the support prices, for which producers benefit, are indicated. These prices are; Loan price, target price, and fixed and compensatory direct payments prices.

In USA, there is no intervention purchasing system based on procurement price like it is in EU.

Loan price is the unit price for the loan with lower interest, from which farmers benefit, that is opened by Commodity Credit Corporation and received by farmers who deliver their products to the contracted warehouses of USDA against the warehouse receipts. 80 % of average previous 5 years market prices (excluding extreme years – lowest and highest years) is taken into consideration for determining respective unit price.

Commodity Credit Corporation (CCC) is a subsidiary of USDA founded in 1933 to stabilize, support and protect the producer incomes and prices. Meanwhile, the agency also assists development of new domestic and foreign markets and marketing the agricultural products of the country.

The target price is the price that is desired to be obtained by the producers by taking into account for sustaining the production and ensuring the required welfare.

### 3.2.1. Fixed Direct Income Payment (FDIP)

Fixed direct payment is a price support that is annually paid per ton for a product amount calculated via multiplying 83.3 % of total cultivated area with the yield that changes according to the crops (yield determined for the farm in 1995 program).

“Basic cultivation area” mentioned above refers to average cultivation area of four year during reference period 1998- 2001 for each crop in the enterprise.

### 3.2.2. Compensatory Direct Income Payment

Compensatory direct income payment is an additional amount payable where the difference between the target price and the total amount of the market price and direct payment (“Effective Price”) is negative as disadvantageous for the producers.

The prices defined under 2008- 2012 Farming Bill are given in Chart 118 and 119 below.

| Chart 118. Loan Unit Price and Target Price Applied in USA |                              |           |                           |           |
|--|------------------------------|-----------|---------------------------|-----------|
| Products   | Loan Unit Price (USA \$/Ton) |           | Target Price (USA \$/Ton) |           |
|  | 2008–2009                    | 2010–2012 | 2008–2009                 | 2010–2012 |
| Wheat  | 101                          | 108       | 144                       | 153       |
| Corn   | 77                           | 77        | 104                       | 104       |
| Sorghum  | 77                           | 77        | 101                       | 104       |
| Barley   | 85                           | 85        | 103                       | 121       |
| Oat  | 92                           | 92        | 99                        | 123       |
| Soybean  | 184                          | 184       | 213                       | 220       |
| Other Oilseeds   | 205                          | 205       | 223                       | 280       |
| Cotton   | 1.146                        | 1.146     | 1.571                     | 1.571     |
| Paddy  | 143                          | 143       | 231                       | 231       |
| Peanut   | 355                          | 355       | 495                       | 495       |

Source: USDA





| Chart 119. Fixed Direct Income Payment in USA on Crop Basis |                          |
|---|--------------------------|
| Products  | 2008 – 2012 (USA \$/Ton) |
| Wheat   | 19                       |
| Corn  | 11                       |
| Sorghum   | 14                       |
| Barley  | 11                       |
| Oat   | 1,6                      |
| Soybean   | 16                       |
| Other Oilseeds  | 18                       |
| Cotton  | 147                      |
| Paddy   | 52                       |
| Peanut  | 36                       |
| Source: USDA  |                          |

Thus, to give an example for income of an American wheat producer;

#### Example 1:

Fixed Direct Income Support; an American farmer producing wheat on 100 ha area will get 100 ha x % 83.3= 83.3 USD/ha as Fixed Direct Income Support. Assuming the wheat yield as 2.5 ton/ha, the production for payment of fixed direct income support will be 83.3 ha x 2.5 ton = 208 ton. As it can clearly be seen from the table, the Fixed Direct Income Support for wheat is 19 \$/ton; thus; total Fixed Direct Income Support to be paid to the producer will be 19 x 208 = 3,952 \$.

Market Income; assume that yield for respective crop was 2.8 ton/ha in 2009. Yield amount obtained from 100 ha area is 100 x 2.8 = 280 tons. According to data of US Department of Agriculture, average wheat market price was 209 \$/ton in 2009/10. Then, income to be earned by farmer through trading its production in the market will be 280 x 209 = USD 58,520.

As the market price was above 144 \$/ton which was the target price in the market, there is no need for compensatory additional payment under these circumstances.

To sum up, overall income to be earned by the producer from Direct Income Payment and market price will be:

$$3,952 + 58,520 = \text{USD } 62,472.$$

**Example 2:**

If the market price in Example 1 would have been under the Target Price, ie 120 \$/ton; then

Market Income would have been: USD \$120 x 280 ton = USD\$ 33,600.

In such a case, following Compensatory Direct Income Payment will apply:

1. Payable product amount: 0,85 (\*) x100 ha x 2.5t = 212.5 t
2. Unit Payment amount: = [144 \$/t – (120 \$/t +19 \$/t)] = 144 \$/t – 139 \$/t = 5 \$/t
3. Compensatory payment amount = 5 \$/t x 212.5 ton = 1062.5 \$.

(\*) represents 85 % of the production

Overall income that the farmer will earn: Fixed Direct Income Support + Market Price + Compensatory Income Support = \$ 3,952+ \$ 33,600 + \$ 1,062.5 = \$ 38,614.5

### 3.2.3. ACRE Program Alternative to Target Price Based Payment Program

Under US 2008 Agriculture Code, the producers may prefer “Average Crop Revenue Election” (ACRE) program based on income based compensatory payment as an alternative to compensatory direct income payment based on “Target Price”.

#### 3.2.3.1. Beneficiary Producers

Only the farmers having basis area for the following crops may participate to ACRE program. Producers registered to DCP program may convert their registration to income based ACRE program before expiry of due registration date. As stipulated under 2008 Agriculture Code, producers having lands less than 10 acres (~4 ha)- excluding those having limited sources or those socially deprived- may not participate both in DCP and ACRE programs.

#### 3.2.3.2. Program Crops

Following crops are included under ACRE program:

- Wheat, barley and oat
- Corn
- Millet
- Cotton
- Paddy (medium and long grain)
- Soybean
- Other oilseeds: Canola, linen, mustard, colza, safflower, sesame and sunflower
- Peanut
- Glumes: Green pea, lentil, chickpea

#### 3.2.3.3. Registration to ACRE Program

Registrations to ACRE Program starts on 1 October and expires on 1 June.

### 3.2.3.4. Reporting Condition

Producers participated to ACRE program have to report their annual cultivation and production to Farming Services Agency of US Department of Agriculture (FSA). Otherwise, they shall be disqualified for the program.

### 3.2.3.5. Maximum Payment Amount

ACRE payment is limited with USD 65.000 per real person or legal entity.

### 3.2.3.6. Yields

Yield to be taken as basis for ACRE payments will be an “Olympic Average” based on a combination of producer’s yield and regional average yield in recent 5 years.

For calculation of Olympic average yield highest and lowest yield are excluded and average of remaining 3 years is taken into consideration. For example, for calculation of 2011 ACRE payments, best year (for example 2010) and worst year (for example 2008) are removed and average of remaining 3 years is calculated.

### 3.2.3.7. Limit Taking Basis Payment

ACRE payment is limited in a manner that the payment shall cover 83.3 % of the cultivation area of each crop cultivated and that it shall not exceed basic areas in the agriculture enterprise.

### 3.2.3.8. Payments

Producers participated in ACRE program may get Fixed Direct Income Support Payments and ACRE payments together.

#### **a) Fixed Direct Income Payment (FDIP)**

The payment is done based on “basic area” for the crop cultivated (average of areas cultivated in the farm in four years between 1998 -2001) and “program efficiency” (yield of the farm determined in 1995). However, only 80 % of FDIP and DIP is paid to the farmers registered to ACRE program.

#### **b) ACRE Payments**

ACRE payments are income based payments and ACRE payments for a crop may be done only if following two triggers have been met:

- i) State Trigger: Actual State Revenue should be lower than State ACRE Guarantee
- ii) Farm Trigger: Actual Farm Revenue of the registered producers in year of program should be lesser than Farm ACRE Guarantee.

For a crop to be payable under ACRE program, defined State and Farm triggers for the respective crop should be met.



|                    |  |  |
|--------------------|--|--|
| ACRE State Trigger | <p><b>State ACRE Guarantee</b><br/>(may vary at most 10 % from guarantee of previous year.)</p> <p>Calculation:</p> $0,90 \times 5 \text{ year State Average Yield (Olympic Average.)} \times \text{ACRE Guarantee Price (Average of Market Price in last 2 years)}$ | <p><b>Actual State Revenue</b></p> <p>Calculation:</p> $\text{Actual State Yield} \times \text{ACRE (Average Market Price of the Year or 70 \% of Loan Amount whichever is higher)}$     |
| ACRE Farm Trigger  | <p><b>Farm ACRE Guarantee</b></p> <p>Calculation:</p> $5 \text{ years Farm Average Yield (Olympic Average.)} \times \text{ACRE Guarantee Price} + \text{Annual Production Insurance Paid by Producer}$   | <p><b>Actual Farm Revenue</b></p> <p>Calculation:</p> $\text{Actual Farm Yield} \times \text{ACRE Price (Average Market Price of the Year or 70 \% of Loan Amount whichever is higher)}$ |

**Calculation of ACRE Payment:** If both triggers are met, payable ACRE amount can be calculated as follows.

**ACRE Payment = Actual Cultivation Area X % 83,3 X (Farm "Olympic" Yield/State "Olympic" Yield \*)**

|   |  |   |   |
|---|--|---|---|
| X | (multiplied with which ever is lesser) | } | (State ACRE guarantee – Actual State Revenue) |
|   |  |   | (State ACRE guarantee X 25 %)                 |

\* Farm Yield Index Coefficient

Chart 120. 2009 ACRE Program Price List (USA \$/Ton)

| Product        | Market Year   | Date of declaring 2009/10 MYA price and 2009 ACRE price | Due Date for Payment | 2007/08 MYA Price | 2008/09 MYA Price | 2009 ACRE Guarantee Price (1) | 2009/10 MYA Price | 70 % of Loan Unit Price (2) | 2009 ACRE Price (3) |
|----------------|---------------|---|----------------------|-------------------|-------------------|-------------------------------|-------------------|-----------------------------|---------------------|
| Wheat          | 1 Jun- 31 May | 29 Jun 2010   | 1 Oct 2010           | 238               | 249               | 244                           | 209               | 71                          | 209                 |
| Barley         | 1 Jun- 31 May | 29 Jun 2010   | 1 Oct 2010           | 160               | 140               | 150                           | 110               | 60                          | 110                 |
| Oat            | 1 Jun- 31 May | 29 Jun 2010   | 1 Oct 2010           | 97                | 116               | 106                           | 90                | 64                          | 90                  |
| Peanut         | 1 Aug 31 May  | 31 Aug 2010   | 1 Oct 2010           | 452               | 507               | 481                           | 507               | 249                         | 507                 |
| Corn           | 1 Sep- 31 Aug | 29 Sep 2010   | 1 Oct 2010           | 154               | 149               | 152                           | 198               | 54                          | 198                 |
| Millet         | 1 Sep- 31 Aug | 29 Sep 2010   | 1 Oct 2010           | 150               | 118               | 134                           | 198               | 54                          | 198                 |
| Soybean        | 1 Sep- 31 Aug | 29 Sep 2010   | 1 Oct 2010           | 371               | 366               | 369                           | 426               | 129                         | 426                 |
| Dry pea        | 1 Jul- 30 Jun | 29 Sep 2010   | 1 Oct 2010           | 289               | 295               | 292                           | 209               | 83                          | 209                 |
| Lentil         | 1 Jul- 30 Jun | 29 Sep 2010   | 1 Oct 2010           | 573               | 745               | 659                           | 586               | 181                         | 586                 |
| Cotton         | 1 Aug- 31 Jul | 8 Oct 2010  | 1 Oct 2010           | 1,307             | 1,054             | 1,182                         | 1,797             | 802                         | 1,797               |
| Small chickpea | 1 Sep- 31 Aug | 30 Nov 2010   | 1 Oct 2010           | 461               | 642               | 551                           | 507               | 115                         | 507                 |
| Large chickpea | 1 Sep- 31 Aug | 30 Nov 2010   | 1 Oct 2010           | 661               | 736               | 699                           | 681               | 174                         | 681                 |
| Sunflower      | 1 Sep- 31 Aug | 30 Nov 2010   | 1 Oct 2010           | 478               | 481               | 479                           | 487               | 144                         | 487                 |
| Canola         | 1 Jul- 30 Jun | 30 Nov 2010   | 1 Dec, 2009          | 403               | 412               | 408                           | 435               | 144                         | 435                 |
| Hashish Seed   | 1 Jul- 30 Jun | 30 Nov 2010   | 1 Dec, 2009          | 478               | 467               | 472                           | 446               | 144                         | 446                 |
| Hashish Seed   | 1 Sep- 31 Aug | 30 Nov 2010   | 1 Dec, 2009          | 617               | 966               | 791                           | 496               | 144                         | 496                 |
| Rapeseed       | 1 Jul- 30 Jun | 30 Nov 2010   | 1 Dec, 2009          | 390               | 558               | 474                           | 551               | 144                         | 551                 |
| Safflower      | 1 Sep- 31 Aug | 30 Nov 2010   | 1 Dec, 2009          | 410               | 547               | 478                           | 441               | 144                         | 441                 |
| Sesame         | 1 Sep- 31 Aug | 30 Nov 2010   | 1 Dec, 2009          | 595               | 705               | 650                           | 772               | 144                         | 772                 |
| Paddy          | 1 Aug- 31 Jul | 31 Jan 2011   | 1 Feb 2011           | 273               | 328               | 301                           | 675               | 100                         | 675                 |

(1) Average MYA prices in 2007/08 and 2008/09

(2) 70 % of loan unit price for 2009 in Chart 118

(3) a) 2009/10 MYA Price or b) 70 % of 2009 Loan Price whichever is higher

| Chart 121. 2009 ACRE Payment Sample for Wheat                            |   |  |           |
|--|---|--|-----------|
| State Trigger  | 2009 ACRE Program Guarantee   | 1. Average State Yield in Last Five Year<br>(2004–2008 Olympic Yield)              | 2.4 t/ha  |
|  |   | 2. 2009 ACRE Guarantee Price<br>[(2007/8 PYO + 2008/09 PYO)/2 ]                    | 244 \$/t  |
|  |   | 3. State ACRE Guarantee (EAG)<br>(0.9 X kısım 1 X kısım 2)                         | 527 \$/ha |
|  | Actual State Revenue  | 4. 2009 Actual State Yield   | 2.3 t/ha  |
|  |   | 5. 2009/10 MYA Price   | 209 \$/t  |
|  |   | 6. 70 % of 2009 Credit Price   | 71 \$/t   |
|  |   | 7. ACRE Price<br>whichever is higher in “Section 5” or “Section 6”                 | 209 \$/t  |
|  |   | 8. Actual State Revenue<br>(‘section 4’ x ‘section 7’)                             | 481 \$/ha |
| 9. Is there ANY TRIGGER? ‘is Section 3 bigger than Section 8?            |   |  | Yes       |
| Farm Trigger   | Farm ACRE Guarantee   | 10. Average Farm Yield in Recent Five Years for 2009<br>(2004- 2008 Olympic Yield) | 2.6       |
|  |   | 11. Product Insurance Premium<br>(paid by the producer per acre (~0.4ha))          | 25        |
|  |   | 12. Farm ACRE Guarantee for 2009:<br>(‘Section 10’ x ‘Section 2’)+ (‘Section 11’)  | 659\$/ha  |
|  | Actual Farm Revenue   | 13. 2009 Actual Farm Yield   | 2.4       |
|  |   | 14. 2009 Actual Farm Revenue<br>(Section 13 x Section 7)                           | 502 \$/ha |
| 15. Is there ANY TRIGGER? (Is Section 12 bigger than Section 14?)        |   |  | Yes       |
| ACRE PAYMENT   | If answers to Section 9 and Section 15 are both YES, you may proceed to ACRE payment calculation. If not, no ACRE payment shall be affected |  |           |
| Unit Payment Amount  | 16. Enterprise Wheat Cultivation Area (Wheat basic area)  |  | 50 ha     |
|  | 17. Area payable (section 16 * % 83.3)  |  | 41.7 ha   |
|  | 18. Farm Yield Index Factor (‘Section 10’/‘Section 1’)  |  | 1.0833    |
|  | 19. EAG – FEG ( ‘Section 3’ ) –(‘Section 8’)  |  | 46 \$/ha  |
|  | 20. EAG X %25 (‘Section 3’ x 0.25 )   |  | 132 \$/ha |
|  | 21. Area payable<br>(section 19 or Section 20 whichever is lesser)  |  | 46 \$/ha  |
| 22. Total Payable Amount<br>(‘Section 17’ X ‘section 18’ X ‘section 21’) |   | 2,078 \$   |           |

**Chart 122. Comparison of Incomes from Price Based Program (DCP) and Income Based Program (ACRE) for Marketing Term 2009/2010**

| Wheat Sample  |  |  |  |
|---|--|--|--|
| <b>Basic Information</b>                              | 1. Basic area allocated for the product (average of 1998- 2001)                    |  | <b>50 ha</b>                               |
|   | 2. 1995 Program Efficiency of the Farm   |  | <b>2.6 t/ha</b>                            |
|   | 3. Fixed Direct Income Payment   |  | <b>19 \$/t</b>                             |
|   | 4. Priced Based Compensatory Payment:<br>Target Price - (2009/10 MYA Price + FDIP) |  | 144- (209+19) = - 84 \$/t<br><b>(zero)</b> |
| <b>Payments in Price Based Direct Payment Program</b> | <b>Fixed Direct Income Payment</b>   | 5. Calculation:<br>'Section 1' x 0.833' x 'Section 2' x 'Section 3'  | <b>2,057 \$</b>                            |
|   | <b>Compensatory Payment</b>  | 6. If "Section 4" is bigger than zero, the calculation will be as follows:<br>'Section 1' x 'Section 2' x 'Section 4' x 0.85 | -  |
|   | <b>7. Total Payment</b>  |  | <b>2,057 \$</b>                            |
| <b>Payments in ACRE Program</b>                       | <b>Fixed Direct Income Payment</b>   | 8. Calculation: 'Section 5' x 0.8  | <b>1,646 \$</b>                            |
|   | <b>ACRE Compensatory Payment</b>   | 9. Chart 121, Section 22   | <b>2,078 \$</b>                            |
|   | <b>10. Total Payment</b>   |  | <b>3,724 \$</b>                            |

As seen from the Chart, support to be provided under ACRE is more advantageous than DCP program in the light of the data concerning 2009/10 market year.



4

**TURKISH GRAIN BOARD**



## 4. TURKISH GRAIN BOARD

### 4.1. Objectives, Tasks and Activities

As a result of the world-economic crisis between 1929 and 1930, the countries have included the agricultural products in the support schemes for preventing the risks. In this context, the USA enforced "Agricultural Marketing Law" in 1929 and Canada enforced "Canada Grain Law" in 1930. This task was entrusted with Ziraat Bank in our country in 1932 through the Law 2056. The task is to purchase wheat where necessary with a certain base price. Turkish Grain Board was entrusted with the task of supporting the producer through both the law dated 13.7.1938 and numbered 3491 for its first establishment and decree law 233 enacted on 8.6.1984.

Turkish Grain Board, founded in 1938, is a limited liability and autonomous state economic enterprise running on state capital in accordance with the provisions under Decree Law 233 of 08/06/1984 on State Economic Enterprises.

TGB Articles of Association enacted through publishing at Official Journal Issue 18602 dated 11/12/1984 constitutes the legal basis for Turkish Grain Board (TGB).

In Article 4 to TGB's Main Status, the purposes and fields of activity of the organization are defined as follows:

"Preventing the decrease of domestic grain prices below the normal level for producers and the abnormal increase thereof against consumers; taking measure to regulate the market of such products and, where necessary, performing any duties to be entrusted through a Cabinet Decree regarding the products other than grains; running the state monopoly for opium and narcotic substances; trading these products; building-up and maintaining the required stocks". In addition, subparagraph 19 was annexed to Article 4 as per long-term warehouse renting. By this subparagraph, the following provision is enacted: "For the purpose of regulating the market of products falling within the scope of its sphere of duties, long term renting of the warehouses built and/or to be built by other persons and organizations for ensuring the safeguard of these products in closed warehouses and furnishing the guarantee of renting for the warehouses to be built for this purpose".

Turkish Grain Board is subjected to Decree Law No 233 together with its amendments and appendixes, Decree Law No 3346 on State Economic Enterprises and Regulation on Inspecting the Funds by Turkish Grand National Assembly, Decree Law No 72 on Prime Ministry Higher Inspection Board reserving the provisions and articles in its Articles of Association and the Board is not subjected to General Accounting Law, provisions of State Procurement Authority and Court of Auditors. Turkish Grain Board is subjected to inspection of Higher Inspection Council of Prime Ministry. Headquartered in Ankara, Turkish Grain Board (TGB) is a subsidiary organization of Ministry of Agriculture and Rural Affairs.

## 4.2. Procurement Policies Applied by TGB

During the period between 1938 and 1988, a basic purchase price was annually announced for each product and the payments were made in cash on the basis of these prices.

In the purchase season of 1988/89, support purchase price was announced in lieu of basic purchase price and TGB was authorized in the same decree to determine the minimum purchase price. The provision for 50% of the commodity prices to be paid in cash and remaining 50% to be paid within two months was laid down.

In the purchase season of 1990/91, TGB was empowered to announce the support purchase price and to add 4 TL/Kg to these prices per week, and to establish a minimum purchase price.

In the purchase season of 1991/92, the prices were announced in the form of Basic Support Price and Support Premium for Producers. The quantity of products received from producers was limited (50 tons). TGB was empowered to add 4 TL/Kg to the prices per week, and to establish a minimum purchase price. Half of the Basic Support Price and Support Premium for Producers were decided to be paid in cash.

In the purchase season of 1993/94, Support Purchase Prices were announced as being valid until July 18th. Besides, it was decided to authorize TGB to carry out Public Warehousing activities and it was established by a decree that TGB's grain sales price would be at least 15% more than purchase price.

In the purchase season of 1994/95, Support Purchase Price was announced as being composed of Basic Support Price and Support Premium for Producers. It was decided to make an additional payment of 100 TL/Kg for the announced price in September, October, and November. Public Warehousing activities were continued during this period too and it was established by a decree that TGB's grain sales price would be at least 20% more than purchase price.

TGB started carrying out intervention procurements instead of supporting procurements since 2002.

In the purchase seasons of 2002/2003, 2003/2004, and 2004/2005, Public Warehousing activities were continued, TGB announced the purchase price and purchase prices were gradually determined by TGB. It was decided that the payment of products would be made in cash by 50% and the remaining 50% in 30 days at the latest.

Purchase prices were gradually determined by TGB during the purchase season of 2005/2006. The part of product price up to 10 tons was paid in cash and the balance was settled in 30 days. For the first time in 2005, Ministry of Agriculture and Rural Affairs initiated premium payment application in grain purchases. The premium payment practice continued regularly after respective year.

In the purchase seasons of 2006/2007 and 2007/2008, Public Warehousing activities and premium payments were maintained.

In the purchase season of 2006/2007, half of the product prices were paid within 15 days following the delivery date and the balance was paid within the following 15 days.

In the purchase season of 2007/2008, all of the product prices were paid within 7 days following the date of delivery.

Intervention purchase price was not announced in the purchase season of 2008/2009; thus, the prices of wheat under warehouse receipts were paid in cash and paddy and corn

prices within 25 days from the delivery date.

Moreover, in the Cabinet Decrees it was established that sales prices would be determined monthly by TGB for the year 2002 with an increase of minimum 40% by June 2002 period purchase prices, minimum 30% more for the year 2003, and minimum 20% more for the year 2004. In 2005, sales prices were independently determined by TGB.

In 2009/2010 procurement period, procurement model harmonized with EU standards was initiated for the grains and paddy procurements through amendments in regulations of respective crops. TSE wheat standard was also update within the framework of these regulations.

- Quality issues were promoted through carrying out chemical analyses on some procurement points in addition to physical analysis.
- The tradesmen and companies started procurement on November in addition to the producers as it is practised in EU member countries.
- Sales, stocks, distribution- collection and analysis values of the Board were transferred to automation system.
- The producers had the opportunity for inquiring information on the product prices on the website and the product prices were deposited directly to the bank accounts of the producers within 30 days via the correspondent banks.
- The obligation for obtaining Farmer's Certificate from Chamber of Agriculture or Provincial/ Sup-provincial Agriculture Directorates starting to use on-line Farmer Registration System (FRS) information.

In 2010/11 Purchase period;

Purchase policies, intervention purchase and sale prices were announced in 02 June 2010.

- Gradual purchase price was announced starting from September
- Purchase has been done up to the amount referred in FRC (Farmer Registration Certificate).

The payments have been transferred in 1 month to the producer's bank accounts (those having a bank card have received payment 10 days earlier).

- Practicing fiduciary purchase to TGB warehouse and fiduciary purchase in place has continued.
- 30 % advance payments has been made upon request to the producers whom deposited their product.
- No warehouse rent fee has been collected in deposit purchases (1 June- 15 September)
- In the event that those receiving loans from the banks within framework of the loaning system based on voucher receipt do not sell their products to TGB, then 25 % of the loan interest was paid by TGB.
- TGB has carried out purchases in 347 points.
- No procurement has been done from the merchants and companies as no demand has been received (15 September- 31 December 2010)
- Import before export was closed under DIR.

Grain production in our country, intervention procurement of TGB and rate of procurement to the overall production is summarized in Chart 123 and the procurement amounts of TGB from 1938 on product basis are given in Chart 124.

**Chart 123. Wheat, Barley and Corn Production in Turkey, Procurement Amount of TGB and Rate of Procurement to Total Production**

| Years | Wheat                |                                |   | Barley               |                                |   | Corn                 |                                |   |
|-------|----------------------|--------------------------------|---|----------------------|--------------------------------|---|----------------------|--------------------------------|---|
|       | Yield (Thousand Ton) | TGB Procurement (Thousand Ton) | Rate of Procurement to the Production (%) | Yield (Thousand Ton) | TGB Procurement (Thousand Ton) | Rate of Procurement to the Production (%) | Yield (Thousand Ton) | TGB Procurement (Thousand Ton) | Rate of Procurement to the Production (%) |
| 1938  | 4,279                | 122                            | 3   | 2,387                | 0                              | 0   | 599                  | 0                              | 0   |
| 1939  | 4,192                | 194                            | 5   | 2,275                | 0                              | 0   | 636                  | 0                              | 0   |
| 1940  | 4,068                | 157                            | 4   | 2,249                | 19                             | 1   | 757                  | 0                              | 0   |
| 1941  | 3,483                | 491                            | 14  | 1,758                | 137                            | 8   | 647                  | 0                              | 0   |
| 1942  | 4,263                | 471                            | 11  | 2,165                | 142                            | 7   | 853                  | 56                             | 7   |
| 1943  | 3,510                | 368                            | 10  | 1,665                | 224                            | 13  | 874                  | 38                             | 4   |
| 1944  | 3,148                | 912                            | 29  | 1,403                | 221                            | 16  | 508                  | 41                             | 8   |
| 1945  | 2,189                | 390                            | 18  | 934                  | 77                             | 8   | 295                  | 31                             | 11  |
| 1946  | 3,618                | 588                            | 16  | 1,654                | 225                            | 14  | 595                  | 11                             | 2   |
| 1947  | 3,216                | 392                            | 12  | 1,512                | 78                             | 5   | 531                  | 21                             | 4   |
| 1948  | 4,867                | 569                            | 12  | 2,167                | 76                             | 4   | 696                  | 5                              | 1   |
| 1949  | 2,517                | 45                             | 2   | 1,247                | 6                              | 0   | 724                  | 14                             | 2   |
| 1950  | 3,872                | 321                            | 8   | 2,047                | 140                            | 7   | 628                  | 19                             | 3   |
| 1951  | 5,600                | 726                            | 13  | 2,700                | 213                            | 8   | 850                  | 29                             | 3   |
| 1952  | 6,447                | 1,230                          | 19  | 3,189                | 171                            | 5   | 837                  | 66                             | 8   |
| 1953  | 8,000                | 1,724                          | 22  | 3,640                | 81                             | 2   | 760                  | 46                             | 6   |
| 1954  | 4,900                | 514                            | 10  | 2,400                | 63                             | 3   | 914                  | 33                             | 4   |
| 1955  | 6,900                | 942                            | 14  | 2,985                | 136                            | 5   | 855                  | 29                             | 3   |
| 1956  | 6,400                | 430                            | 7   | 2,900                | 43                             | 1   | 858                  | 1                              | 0   |
| 1957  | 8,300                | 738                            | 9   | 3,630                | 133                            | 4   | 750                  | 0                              | 0   |
| 1958  | 8,550                | 865                            | 10  | 3,600                | 185                            | 5   | 900                  | 1                              | 0   |
| 1959  | 7,852                | 462                            | 6   | 3,300                | 96                             | 3   | 1,000                | 0                              | 0   |
| 1960  | 8,450                | 390                            | 5   | 3,700                | 104                            | 3   | 1,090                | 0                              | 0   |
| 1961  | 7,000                | 18                             | 0   | 2,948                | 23                             | 1   | 1,017                | 0                              | 0   |
| 1962  | 8,450                | 487                            | 6   | 3,500                | 93                             | 3   | 800                  | 0                              | 0   |
| 1963  | 10,000               | 790                            | 8   | 4,288                | 63                             | 1   | 990                  | 0                              | 0   |
| 1964  | 8,300                | 373                            | 4   | 3,200                | 6                              | 0   | 1,000                | 0                              | 0   |
| 1965  | 8,500                | 523                            | 6   | 3,300                | 2                              | 0   | 945                  | 0                              | 0   |
| 1966  | 9,600                | 793                            | 8   | 3,800                | 27                             | 1   | 1,000                | 0                              | 0   |
| 1967  | 10,000               | 868                            | 9   | 3,800                | 29                             | 1   | 1,050                | 0                              | 0   |
| 1968  | 9,520                | 505                            | 5   | 3,560                | 11                             | 0   | 1,000                | 0                              | 0   |
| 1969  | 10,500               | 500                            | 5   | 3,740                | 5                              | 0   | 1,000                | 0                              | 0   |
| 1970  | 10,000               | 805                            | 8   | 3,250                | 8                              | 0   | 1,040                | 1                              | 0   |

( Cont'd )

Chart 123 (cont'd)

| Years | Wheat                |                                |   | Barley               |                                |   | Corn                 |                                |   |
|-------|----------------------|--------------------------------|---|----------------------|--------------------------------|---|----------------------|--------------------------------|---|
|       | Yield (Thousand Ton) | TGB Procurement (Thousand Ton) | Rate of Procurement to the Production (%) | Yield (Thousand Ton) | TGB Procurement (Thousand Ton) | Rate of Procurement to the Production (%) | Yield (Thousand Ton) | TGB Procurement (Thousand Ton) | Rate of Procurement to the Production (%) |
| 1971  | 13,500               | 1,936                          | 14  | 4,170                | 176                            | 4   | 1,135                | 2                              | 0   |
| 1972  | 12,200               | 1,400                          | 11  | 3,725                | 32                             | 1   | 1,030                | 0                              | 0   |
| 1973  | 10,000               | 536                            | 5   | 2,900                | 0                              | 0   | 1,100                | 0                              | 0   |
| 1974  | 11,000               | 794                            | 7   | 3,330                | 22                             | 1   | 1,200                | 0                              | 0   |
| 1975  | 14,750               | 2,472                          | 17  | 4,500                | 662                            | 15  | 1,200                | 4                              | 0   |
| 1976  | 16,500               | 3,128                          | 19  | 4,900                | 398                            | 8   | 1,310                | 0                              | 0   |
| 1977  | 16,650               | 3,621                          | 22  | 4,750                | 204                            | 4   | 1,265                | 0                              | 0   |
| 1978  | 16,700               | 3,200                          | 19  | 4,750                | 23                             | 0   | 1,300                | 0                              | 0   |
| 1979  | 17,500               | 1,644                          | 9   | 5,240                | 104                            | 2   | 1,350                | 7                              | 1   |
| 1980  | 16,500               | 1,653                          | 10  | 5,300                | 711                            | 13  | 1,240                | 0                              | 0   |
| 1981  | 17,000               | 1,050                          | 6   | 5,900                | 762                            | 13  | 1,200                | 0                              | 0   |
| 1982  | 17,500               | 2,523                          | 14  | 6,400                | 933                            | 15  | 1,360                | 18                             | 1   |
| 1983  | 16,400               | 2,218                          | 14  | 5,425                | 38                             | 1   | 1,480                | 9                              | 1   |
| 1984  | 17,200               | 1,923                          | 11  | 6,500                | 170                            | 3   | 1,500                | 2                              | 0   |
| 1985  | 17,000               | 1,708                          | 10  | 6,500                | 548                            | 8   | 1,900                | 36                             | 2   |
| 1986  | 19,000               | 2,967                          | 16  | 7,000                | 791                            | 11  | 2,300                | 98                             | 4   |
| 1987  | 18,900               | 3,644                          | 19  | 6,900                | 617                            | 9   | 2,400                | 40                             | 2   |
| 1988  | 20,500               | 2,804                          | 14  | 7,500                | 714                            | 10  | 2,000                | 43                             | 2   |
| 1989  | 16,200               | 572                            | 4   | 4,500                | 16                             | 0   | 2,000                | 157                            | 8   |
| 1990  | 20,000               | 5,159                          | 26  | 7,300                | 814                            | 11  | 2,100                | 131                            | 6   |
| 1991  | 20,400               | 4,435                          | 22  | 7,800                | 1,115                          | 14  | 2,180                | 187                            | 9   |
| 1992  | 19,300               | 2,453                          | 13  | 6,900                | 569                            | 8   | 2,225                | 395                            | 18  |
| 1993  | 21,000               | 2,671                          | 13  | 7,500                | 1,058                          | 14  | 2,500                | 484                            | 19  |
| 1994  | 17,500               | 1,355                          | 8   | 7,000                | 1,100                          | 16  | 1,850                | 0                              | 0   |
| 1995  | 18,000               | 41                             | 0   | 7,500                | 74                             | 1   | 1,900                | 49                             | 3   |
| 1996  | 18,500               | 632                            | 3   | 8,000                | 623                            | 8   | 2,000                | 240                            | 12  |
| 1997  | 18,650               | 3,435                          | 18  | 8,200                | 1,841                          | 22  | 2,080                | 454                            | 22  |
| 1998  | 21,000               | 5,212                          | 25  | 9,000                | 1,914                          | 21  | 2,300                | 696                            | 30  |
| 1999  | 18,000               | 4,208                          | 23  | 7,700                | 819                            | 11  | 2,297                | 382                            | 17  |
| 2000  | 21,000               | 2,959                          | 14  | 8,000                | 509                            | 6   | 2,300                | 29                             | 1   |
| 2001  | 19,000               | 1,459                          | 8   | 7,500                | 952                            | 13  | 2,200                | 0                              | 0   |
| 2002  | 19,500               | 333                            | 2   | 8,300                | 380                            | 5   | 2,100                | 79                             | 4   |
| 2003  | 19,000               | 545                            | 3   | 8,100                | 27                             | 0   | 2,800                | 381                            | 14  |
| 2004  | 21,000               | 2,023                          | 10  | 9,000                | 3                              | 0   | 3,000                | 474                            | 16  |
| 2005  | 21,500               | 4,171                          | 19  | 9,500                | 796                            | 8   | 4,200                | 661                            | 16  |
| 2006  | 20,010               | 1,457                          | 7   | 9,551                | 725                            | 8   | 3,811                | 0                              | 0   |
| 2007  | 17,340               | 122                            | 1   | 7,415                | 3                              | 0   | 3,535                | 0                              | 0   |
| 2008  | 17,782               | 40                             | 0   | 5,900                | 0                              | 0   | 4,274                | 832                            | 19  |
| 2009  | 20,600               | 3,770                          | 18  | 7,300                | 1,273                          | 17  | 4,250                | 183                            | 4   |
| 2010  | 19,660               | 980                            | 5   | 7,200                | 917                            | 13  | 4,310                | 83,5                           | 2   |

Source: TSA, TGB 2011

It is seen that purchase of TGB changes in 2- 25 % of the production in line with changes in wheat production. Highest purchase in recent years was in 2005 and TGB purchases annually average 2 -3 million tons wheat (Chart 123 and 124).

Corn production has increased in recent years and TGB's purchase changes in 1- 30 % of the production (Chart 124).

| Chart 124. Quantities Procured by TGB (Thousand Ton) |       |        |     |     |      |       |       |      |       |        |     |     |      |       |       |
|--|-------|--------|-----|-----|------|-------|-------|------|-------|--------|-----|-----|------|-------|-------|
| Year   | Wheat | Barley | Rye | Oat | Corn | Paddy | Total | Year | Wheat | Barley | Rye | Oat | Corn | Paddy | Total |
| 1938   | 122   | 0      | 0   | 0   | 0    | 0     | 122   | 1974 | 794   | 22     | 1   | 0   | 0    | 1     | 818   |
| 1939   | 194   | 0      | 0   | 0   | 0    | 0     | 194   | 1975 | 2,472 | 662    | 93  | 9   | 4    | 6     | 3,247 |
| 1940   | 157   | 19     | 4   | 23  | 0    | 0     | 203   | 1976 | 3,128 | 398    | 61  | 6   | 0    | 1     | 3,595 |
| 1941   | 491   | 137    | 24  | 48  | 0    | 0     | 701   | 1977 | 3,621 | 204    | 32  | 1   | 0    | 0     | 3,857 |
| 1942   | 471   | 142    | 18  | 40  | 56   | 4     | 731   | 1978 | 3,200 | 23     | 9   | 0   | 0    | 1     | 3,233 |
| 1943   | 368   | 224    | 42  | 59  | 38   | 11    | 742   | 1979 | 1,644 | 104    | 12  | 0   | 7    | 79    | 1,847 |
| 1944   | 912   | 221    | 67  | 64  | 41   | 7     | 1,313 | 1980 | 1,653 | 711    | 11  | 1   | 0    | 3     | 2,380 |
| 1945   | 390   | 77     | 36  | 19  | 31   | 4     | 557   | 1981 | 1,050 | 762    | 21  | 0   | 0    | 7     | 1,841 |
| 1946   | 588   | 225    | 87  | 31  | 11   | 3     | 945   | 1982 | 2,523 | 933    | 26  | 0   | 18   | 18    | 3,518 |
| 1947   | 392   | 78     | 56  | 3   | 21   | 0     | 550   | 1983 | 2,218 | 38     | 3   | 0   | 9    | 4     | 2,272 |
| 1948   | 569   | 76     | 57  | 8   | 5    | 0     | 715   | 1984 | 1,923 | 170    | 15  | 0   | 2    | 0     | 2,110 |
| 1949   | 45    | 6      | 0   | 0   | 14   | 0     | 66    | 1985 | 1,708 | 548    | 10  | 3   | 36   | 21    | 2,326 |
| 1950   | 321   | 140    | 60  | 16  | 19   | 0     | 555   | 1986 | 2,967 | 791    | 60  | 4   | 98   | 12    | 3,932 |
| 1951   | 726   | 213    | 125 | 18  | 29   | 0     | 1,112 | 1987 | 3,644 | 617    | 23  | 2   | 40   | 3     | 4,329 |
| 1952   | 1,230 | 171    | 95  | 6   | 66   | 0     | 1,569 | 1988 | 2,804 | 714    | 30  | 2   | 43   | 0     | 3,593 |
| 1953   | 1,724 | 81     | 54  | 9   | 46   | 0     | 1,913 | 1989 | 572   | 16     | 11  | 0   | 157  | 23    | 780   |
| 1954   | 514   | 63     | 22  | 23  | 33   | 0     | 655   | 1990 | 5,159 | 814    | 56  | 10  | 131  | 51    | 6,222 |
| 1955   | 942   | 136    | 54  | 10  | 29   | 0     | 1,172 | 1991 | 4,435 | 1,115  | 117 | 11  | 187  | 7     | 5,873 |
| 1956   | 430   | 43     | 19  | 29  | 1    | 0     | 522   | 1992 | 2,453 | 569    | 50  | 2   | 395  | 18    | 3,486 |
| 1957   | 738   | 133    | 71  | 15  | 0    | 0     | 958   | 1993 | 2,671 | 1,058  | 57  | 1   | 484  | 16    | 4,286 |
| 1958   | 865   | 185    | 116 | 26  | 1    | 0     | 1,194 | 1994 | 1,355 | 1,100  | 28  | 1   | 0    | 0     | 2,484 |
| 1959   | 462   | 96     | 49  | 11  | 0    | 0     | 618   | 1995 | 41    | 74     | 2   | 0   | 49   | 55    | 221   |
| 1960   | 390   | 104    | 68  | 20  | 0    | 0     | 582   | 1996 | 632   | 623    | 26  | 0   | 240  | 31    | 1,552 |
| 1961   | 18    | 23     | 2   | 10  | 0    | 0     | 53    | 1997 | 3,435 | 1,841  | 66  | 6   | 454  | 56    | 5,857 |
| 1962   | 487   | 93     | 56  | 3   | 0    | 0     | 640   | 1998 | 5,212 | 1,914  | 119 | 19  | 696  | 71    | 8,031 |
| 1963   | 790   | 63     | 206 | 4   | 0    | 0     | 1,063 | 1999 | 4,208 | 819    | 73  | 14  | 382  | 47    | 5,542 |
| 1964   | 373   | 6      | 96  | 6   | 0    | 0     | 481   | 2000 | 2,959 | 509    | 20  | 2   | 29   | 41    | 3,559 |
| 1965   | 523   | 2      | 47  | 0   | 0    | 0     | 572   | 2001 | 1,459 | 952    | 14  | 0   | 0    | 19    | 2,444 |
| 1966   | 793   | 27     | 77  | 0   | 0    | 0     | 897   | 2002 | 333   | 380    | 20  | 2   | 79   | 59    | 872   |
| 1967   | 868   | 29     | 60  | 0   | 0    | 1     | 958   | 2003 | 545   | 27     | 4   | 2   | 381  | 130   | 1,090 |
| 1968   | 505   | 11     | 23  | 2   | 0    | 2     | 543   | 2004 | 2,023 | 3      | 2   | 0.4 | 474  | 15    | 2,517 |
| 1969   | 500   | 5      | 16  | 0   | 0    | 3     | 525   | 2005 | 4,171 | 796    | 11  | 5   | 661  | 12    | 5,656 |
| 1970   | 805   | 8      | 24  | 1   | 1    | 35    | 874   | 2006 | 1,457 | 725    | 6   | 2   | 0    | 87    | 2,277 |
| 1971   | 1,936 | 176    | 60  | 2   | 2    | 22    | 2,198 | 2007 | 122   | 3      | 0   | 0   | 0    | 33    | 158   |
| 1972   | 1,400 | 32     | 0   |     | 0    | 0     | 0     | 2008 | 40    | 0      | 0   | 0   | 832  | 1     | 873   |
| 1973   | 536   | 0      | 2   | 0   | 0    | 0     | 538   | 2009 | 3,770 | 1,273  | 48  | 4   | 183  | 11    | 5,290 |
|  |       |        |     |     |      |       |       | 2010 | 980   | 917    | 15  | 0.4 | 83   | -     | 1,996 |

Source: TSA, TGB

### 4.3. Quantity and Sales of TGB for Domestic Market

Prices and quantities of sales of TGB to the domestic market are given in the charts below year by year since foundation of Turkish Grain Board (TGB) (Chart 125, 126).

Differing from year to year, TGB sells annually more than 1 million tons wheat, 200 hundred thousand tons barley, 20 thousand tons corn, 18 thousand tons rice. In 2010, TGB has sold 1,537,904 tons wheat comprising 273,406 tons durum wheat and 1,239,475 tons milling wheat, 211,016 tons barley, 98,700 ton corn, 13,052 tons rice.

**Chart 125. Domestic Sales Prices of TGB Extended to Years (TL/Ton)**

| Year | Wheat       | Corn   | Rice     | Year | Wheat            | Corn               | Rice                 |
|------|-------------|--------|----------|------|------------------|--------------------|----------------------|
| 1938 | 4.75- 7     | -      | -        | 1974 | 125- 128         | -                  | -                    |
| 1939 | 5- 10.50    | -      | -        | 1975 | 125- 240         | -                  | -                    |
| 1940 | 5- 10.50    | -      | -        | 1976 | 240              | -                  | -                    |
| 1941 | 8.25- 15.25 | -      | -        | 1977 | 240- 260         | -                  | -                    |
| 1942 | 26- 45      | -      | -        | 1978 | 260              | -                  | -                    |
| 1943 | 26- 27      | -      | -        | 1979 | 295              | -                  | -                    |
| 1944 | 26- 28      | 22     | 80- 95   | 1980 | 430- 450         | -                  | -                    |
| 1945 | 27- 70      | 22     | 95       | 1981 | 1,075- 1,125     | -                  | -                    |
| 1946 | 28- 78      | 22     | 95       | 1982 | 2,000            | -                  | -                    |
| 1947 | 24- 78      | 22     | 95- 100  | 1983 | 23- 29           | 24- 25             | 100- 120             |
| 1948 | 24          | 22     | -        | 1984 | 29- 51           | 38- 48             | 120- 200             |
| 1949 | 27.8        | 23     | 99.24    | 1985 | 53- 70           | 58- 69             | 200                  |
| 1950 | 30.8        | 24     | -        | 1986 | 71- 87           | 67- 78             | 200- 330             |
| 1951 | 30.8        | 20     | 125      | 1987 | 86- 128          | 78- 122            | 390- 400             |
| 1952 | 30.8        | 20     | 125      | 1988 | 127- 194         | 122- 186           | 400- 800             |
| 1953 | 36          | 20     | -        | 1989 | 270- 382,50      | 191- 315,5         | 900- 1,750           |
| 1954 | 36          | 20     | -        | 1990 | 387- 648         | 319- 546           | 1,400- 1,750         |
| 1955 | 35          | 20     | -        | 1991 | 648- 960         | 546- 906           | 1,535- 2,700         |
| 1956 | 35          | 20     | -        | 1992 | 1,410- 1,583     | 1,311- 1,484       | 2,700- 4,000         |
| 1957 | 35          | 32     | -        | 1993 | 1,583- 2,773     | 1,484- 2,015       | 4,000- 8,100         |
| 1958 | 41- 51      | 32- 46 | 175- 240 | 1994 | 3,840- 5,740     | 3,075- 3,816       | 9,500- 20,000        |
| 1959 | 46          | 42- 46 | 175- 240 | 1995 | 6,300- 13,200    | 5,600- 10,500      | 20,000,              |
| 1960 | 60          | 38     | 176      | 1996 | 13,200- 22,500   | 13,000- 21,400     | 54,000- 74,000       |
| 1961 | 58          | 48     | 220      | 1997 | 22,500- 46,350   | 19,500- 37,600     | 74,000- 165,000      |
| 1962 | 73          | -      | -        | 1998 | 49,350- 64,000   | 42,600- 56,000     | 165,000- 215,000     |
| 1963 | 73- 75      | -      | -        | 1999 | 67,000- 97,000   | 57,500- 85,000     | 240,000- 360,000     |
| 1964 | 75- 80      | -      | -        | 2000 | 98,000- 132,700  | 86,000,00- 110,300 | 360,000- 395,000     |
| 1965 | 80- 81      | -      | -        | 2001 | 133,700- 230,000 | 111,300- 212,000   | 560,000- 870,000     |
| 1966 | 81- 87      | -      | -        | 2002 | 240,000- 322,000 | 212,000- 306,000   | 870,000- 1,070,000   |
| 1967 | 87          | -      | 255- 330 | 2003 | 330,000- 432,000 | 306,000- 403,000   | 1,150,000- 1,220,000 |
| 1968 | 87          | -      | 255- 330 | 2004 | 432,000- 458,000 | 278,100- 314,300   | 1,300,000- 1,450,000 |
| 1969 | 87          | -      | -        | 2005 | 458,000- 390,000 | 290,000- 295,000   | 1,460,000- 1,470,000 |
| 1970 | 87          | -      | -        | 2006 | 390,000- 415,000 | 295,000- 310,000   | 1,470,000            |
| 1971 | 87- 92      | -      | -        | 2007 | 415- 480         | -                  | 1,470                |
| 1972 | 110- 113    | -      | -        | 2008 | 480- 505         | 435- 480           | 1,500- 1,800         |
| 1973 | 110- 113    | -      | -        | 2009 | 575- 585         | 500- 580           | 1,800- 2,000         |
|      |             |        |          | 2010 | 585-685          | 580                | 2,000                |

Source: TGB 2011

Note: The prices are expressed as KRS/Kg in 1938- 1982 period, TL/Kg for 1983- 2006 period and TL/Ton in 2007- 2010 period. Wheat prices refer to Anatolian Hard Red Milling Wheat Price.

**Chart 126. Domestic Sales Quantities of TGB Extended to Years (Ton)**

| Years | Wheat     | Barley  | Corn   | Rice   | Years | Wheat     | Barley    | Corn    | Rice   |
|-------|-----------|---------|--------|--------|-------|-----------|-----------|---------|--------|
| 1938  | 16,579    | -       | -      | -      | 1974  | 1,629,229 | 53,288    | -       | 34,375 |
| 1939  | 102,806   | -       | -      | -      | 1975  | 1,159,474 | 9,560     | 3,444   | 40,385 |
| 1940  | 266,696   | 14,240  | -      | -      | 1976  | 1,361,487 | 172,665   | 305     | 33,034 |
| 1941  | 284,904   | 119,937 | 11,597 | 21     | 1977  | 1,922,251 | 263,323   | -       | 59,354 |
| 1942  | 192,893   | 105,390 | 41,626 | 6,608  | 1978  | 2,738,140 | 237,832   | -       | 39,130 |
| 1943  | 338,404   | 151,831 | 37,165 | 4,854  | 1979  | 2,334,616 | 50,192    | -       | 25,694 |
| 1944  | 466,213   | 167,389 | 27,998 | 6,036  | 1980  | 1,726,236 | 129,726   | 2,168   | 34,652 |
| 1945  | 560,306   | 154,292 | 49,921 | 6,643  | 1981  | 1,146,141 | 206,713   | 3       | 41,186 |
| 1946  | 596,211   | 122,005 | 15,195 | 1,069  | 1982  | 1,600,576 | 291,552   | 24,875  | 18,164 |
| 1947  | 464,348   | 89,975  | 13,909 | 245    | 1983  | 2,100,353 | 641,167   | 48,657  | 22,785 |
| 1948  | 352,151   | 80,277  | 6,004  | 527    | 1984  | 2,282,903 | 377,081   | 102,343 | 47,904 |
| 1949  | 562,235   | 37,417  | 10,392 | 905    | 1985  | 2,420,082 | 435,754   | 140,331 | 21,348 |
| 1950  | 353,823   | 34,387  | 22,026 | 4,100  | 1986  | 1,967,705 | 401,966   | 156,938 | 26,719 |
| 1951  | 370,796   | 31,079  | 26,114 | 515    | 1987  | 2,735,128 | 1,050,231 | 200,307 | 24,161 |
| 1952  | 398,647   | 31,899  | 46,442 | 1      | 1988  | 3,016,322 | 624,227   | 183,890 | 40,420 |
| 1953  | 538,208   | 19,183  | 37,569 | 405    | 1989  | 2,917,512 | 562,389   | 473,528 | 42,900 |
| 1954  | 872,847   | 54,993  | 1,277  | 1,615  | 1990  | 1,292,759 | 130,597   | 549,702 | 43,444 |
| 1955  | 826,410   | 40,217  | 31,278 | 3,112  | 1991  | 2,574,691 | 175,138   | 290,087 | 53,754 |
| 1956  | 987,145   | 52,130  | 6,785  | 8,218  | 1992  | 3,099,526 | 528,486   | 251,130 | 13,930 |
| 1957  | 1,032,031 | 64,807  | 47,001 | 5,137  | 1993  | 1,091,304 | 160,950   | 290,114 | 19,590 |
| 1958  | 658,456   | 35,654  | 41,603 | 1,664  | 1994  | 1,349,068 | 275,240   | 376,105 | 15,006 |
| 1959  | 918,622   | 41,139  | 192    | 10,368 | 1995  | 1,194,259 | 499,806   | 6,132   | 211    |
| 1960  | 854,966   | 36,333  | 25,564 | 9,982  | 1996  | 102,032   | 69,508    | 73,995  | 15,391 |
| 1961  | 966,148   | 27,182  | 8,596  | 9,329  | 1997  | 929,520   | 440,899   | 162,752 | 34,653 |
| 1962  | 1,207,936 | 28,579  | 1,021  | 1,080  | 1998  | 2,073,331 | 749,927   | 481,751 | 29,543 |
| 1963  | 922,005   | 29,434  | 24,424 | -      | 1999  | 2,280,331 | 733,399   | 629,400 | 41,001 |
| 1964  | 784,641   | 25,476  | 7,749  | -      | 2000  | 2,311,296 | 695,290   | 502,139 | 19,902 |
| 1965  | 905,692   | 20,663  | 2,413  | -      | 2001  | 2,039,061 | 224,138   | 26,603  | 24,908 |
| 1966  | 926,494   | 7,769   | 5,398  | 5,195  | 2002  | 1,278,984 | 164,367   | 10      | 27,994 |
| 1967  | 977,095   | 9,607   | -      | 5,430  | 2003  | 604,459   | 280,185   | 80,763  | 17,789 |
| 1968  | 989,225   | 20,622  | -      | 10,135 | 2004  | 1,021,609 | 281,003   | 362,133 | 14,122 |
| 1969  | 1,290,844 | 31,064  | -      | 14,465 | 2005  | 2,999,464 | 1,998     | 207,359 | 8,000  |
| 1970  | 1,154,156 | 7,493   | -      | 13,978 | 2006  | 3,014,347 | 221,920   | 541,623 | 3,415  |
| 1971  | 1,171,276 | 11,623  | 2,801  | 25,686 | 2007  | 1,003,077 | 383,429   | 290,109 | 5,868  |
| 1972  | 1,169,856 | 79,207  | -      | 16,945 | 2008  | 535,417   | 2,739     | 350,854 | 30,311 |
| 1973  | 1,933,899 | 59,105  | -      | 44,245 | 2009  | 731,527   | 12,061    | 528,883 | 23,399 |
|       |           |         |        |        | 2010  | 1,537,904 | 211,016   | 98,700  | 13,012 |

Source: TGB 2011



## 4.4. Legislation and Institutional Harmonization Activities Proposed for TGB on EU Harmonization Process

Turkish National Programme for the Adoption of the Acquis Communautaire' was published in the Official Gazette dated 24.07.2008 with issue number 25178.

In this National Programme, it has been envisaged that TGB shall

- prepare the regulations for cereals and paddy on the basis of the relevant EU legislation; and
- be transformed into an Intervention Agency for cereals and paddy or for all agricultural products.

Publication of the provision regarding the preparation of Regulations on the Cereals and Paddy Purchases and Sales by March 2008 as the measure No. 10.1 was included in the section of policy priorities and measures for "Improving the Competitive Strength" section under the title of Chapter 4, Development Axis to "2008 Program", which has been published in the Official Gazette dated 28.10.2007 and numbered 26684.

In this context, 'Implementation Regulation on the Purchase and Sales Principles for Cereals' and 'Implementation Regulation on the Paddy Purchase and Sales Principles for Paddy and Rice' were adopted by the Resolution of TGB Board of Directors on 21.02.2009 under the number 4/29-1 after having revised considering the recent adjustment in the EU legislation and for the purpose facilitating the application in transition periods. Respective regulations have been revised for the requirements in accordance with recent regulations in EU legislation and for facilitating the practice in transition periods and approved by the Decision 4/29-1 of Board of Directors dated 21.2.2009. Regulations harmonized with EU legislation have been actually put into practice since purchase campaign of 2009/10.

In 2008 and 2009 progress report of EU Commission for Turkey, it has been reported that the regulations prepared by TGB for harmonization to the EU constitute a progress in terms of common market organization. Besides, under the title of "Market liberalization and price reforms in agricultural sector" to III. Economic Criteria section of Turkish National Programme for the Adoption of Acquis Communautaire as published through the Official Gazette dated 31.12.2008 with issue number 27097, "... Cereals and Paddy Implementing Regulations were accepted in 2008 for ensuring more effective operation of market and for harmonization to the EU in cereals sector." comment was made regarding the harmonization regulations prepared by TGB. In development report dated 14.10.2009, it was stated that development concerning common market regulations remained limited with the regulations concerning procurement/sales of grains and paddy and TGB will approximate Turkish legislation with EU legislation via this measure.

During the historical process, the Intervention Agencies of the European Union have become Paying Agencies. Ministry of Agriculture and Rural Affairs has notified its consent to transforming TGB into a paying agency to act similar with the paying agencies of the EU after having been restructured for the purpose of regulating the market of the entire agricultural products as being responsible of intervention purchases and export refunds in the form of Agricultural Products Market Paying Agency as regards the institutional structuring for Common Market Organization (CMO) through its letter served to the General Secretariat for the EU Affairs on 19.06.2006 under the number 2276 within the framework of its 2006 National Plan preparatory Works.

On the other hand, by the decision on Higher Planning Council dated 17.08.2006 and numbered 2006/T-27, the Main Status of TGB has been amended to include the following phrase: “performing any duties to be entrusted through the Cabinet Decision regarding the agricultural products other than grains, where necessary. This modification has provided a legal ground for the restructuring of TGB as an organization that regulates agricultural products market.

Furthermore, legislating “The Law on Agricultural Products Market Paying Agency (TPA)” is included in the 2008-12 Action Plan of our Ministry in connection with our Organization that will last for 24 months and that covers 2009-10 period. To carry out the studies on said matter, a Commission was formed from the units of TGB and respective Commission prepared on 26.05.2009 “Draft Law on Establishing TGB Paying Agency through Restructuring Turkish Grain Board” together with the justifications and reasoning of the articles, general objectives and Regulatory Impact Analysis (RIA) and the Commission continues its technical studies nowadays. Furthermore, Working Group for TGB Payment Agency Draft Law composed of representatives of Law Consultancy, Department of Foreign Affairs and European Union Coordination, Directorate General of Organization and Supporting (TEDGEM), Directorate General of Agricultural Production and Development (TUGEM), Agriculture and Rural Development Supporting Authority (TKDK), Directorate General of Fish and Meat (EBK) and Turkish Grain Board continues its studies under the coordination of Strategy Development of the Ministry.





5

**GENERAL EVALUATION OF  
2010/ 2011 GRAIN SEASON**

## 5. GENERAL EVALUATION OF 2010/2011 GRAIN SEASON

### 5.1. Assessment of Turkish Market

Production volumes of grains published by TSA in 2010 has decreased by 2.5 % and become 32.6 million tons.

Chart 127 below gives cultivation area, production and yield forecasts for the grains covered under activity field of the Board.

| Chart 127. Table of Grain Cultivation Areas, Production Amounts and Yield in Turkey |         |                                |                           |                |
|---|---------|--------------------------------|---------------------------|----------------|
| Years   | Product | Cultivation Area (Thousand Ha) | Production (Thousand Ton) | Yield (Ton/Ha) |
| 2007  | Wheat   | 8,098                          | 17,234                    | 2.13           |
|   | Barley  | 3,428                          | 7,307                     | 2.13           |
|   | Rye     | 133                            | 241                       | 1.81           |
|   | Oat     | 94                             | 189                       | 2.00           |
|   | Corn    | 518                            | 3,535                     | 6.83           |
|   | Paddy   | 94                             | 648                       | 6.32           |
|   | Total   | 12,364                         | 29,153                    |                |
| 2008  | Wheat   | 8,090                          | 17,782                    | 2.22           |
|   | Barley  | 3,276                          | 5,900                     | 1.80           |
|   | Rye     | 126                            | 254                       | 1.92           |
|   | Oat     | 91                             | 207                       | 2.18           |
|   | Corn    | 595                            | 4,274                     | 7.20           |
|   | Paddy   | 100                            | 753                       | 7              |
|   | Total   | 12,278                         | 29,170                    |                |
| 2009  | Wheat   | 8,100                          | 20,600                    | 2.57           |
|   | Barley  | 3,010                          | 7,300                     | 2.43           |
|   | Rye     | 138                            | 343                       | 2.48           |
|   | Oat     | 93                             | 218                       | 2.35           |
|   | Corn    | 592                            | 4,250                     | 7.18           |
|   | Paddy   | 97                             | 750                       | 7.75           |
|   | Total   |                                | 33,461                    |                |
| 2010  | Wheat   | 8,094                          | 19,660                    | 2.43           |
|   | Barley  | 3,033                          | 7,240                     | 2.39           |
|   | Rye     | 141                            | 366                       | 2.59           |
|   | Oat     | 88                             | 204                       | 2.31           |
|   | Corn    | 594                            | 4,310                     | 7.26           |
|   | Paddy   | 112                            | 860                       | 8.69           |
|   | Total   | 12,052                         | 32,640                    |                |

Source: TSA 2011  
 (\*) TSA data has not been published yet.

Production in 2010 has decreased by 4.5 % for the wheat, by 0.8 % for the barley but increased by 1.41 % for the corn and 14.67 % for the paddy compared to the figures of previous year (Chart 127).

| Chart 128. Grain Product Consumption and Sufficiency Levels |                            |                 |                            |                 |                            |                 |                            |                 |                            |                 |
|---|----------------------------|-----------------|----------------------------|-----------------|----------------------------|-----------------|----------------------------|-----------------|----------------------------|-----------------|
| Species   | 2005/06                    |                 | 2006/07                    |                 | 2007/08                    |                 | 2008/09                    |                 | 2009/2010                  |                 |
|   | Consumption (Thousand Ton) | Sufficiency (%) | Consumption (Thousand Ton) | Sufficiency (%) | Consumption (Thousand Ton) | Sufficiency (%) | Consumption (Thousand Ton) | Sufficiency (%) | Consumption (Thousand Ton) | Sufficiency (%) |
| Wheat   | 16,846                     | 120.6           | 18,943                     | 99.8            | 16,882                     | 96.5            | 17,781                     | 94.5            | 16,961                     | 114.8           |
| Barley  | 8,199                      | 108.9           | 8,915                      | 100.7           | 7,058                      | 97.3            | 5,676                      | 98.1            | 5,622                      | 122.1           |
| Oat   | -                          | -               | -                          | -               | 203                        | 92.5            | 202                        | 96.3            | 291                        | 116.6           |
| Rye   | -                          | -               | -                          | -               | 252                        | 94.1            | 246                        | 99.1            | 215                        | 100.9           |
| Corn  | 4,374                      | 93.2            | 4,272                      | 86.5            | 4,211                      | 81.4            | 5,190                      | 79.9            | 5,154                      | 80.0            |
| Rice  | 559                        | 63.8            | 580                        | 71.3            | 637                        | 60.5            | 591                        | 75.7            | 589                        | 75.6            |
| Total   | 29,977                     |                 | 32,710                     |                 | 29,242                     |                 | 29,686                     |                 | 28,832                     |                 |

Source: TSA 2011

Sufficiency level of paddy has increased as there is continuous and regular increase in Turkey's paddy production (Chart 128). Severe losses were recorded in 2007 due to the drought experienced and the deficit amounts were compensated through imports. The production amount and yield increased in 2008 and 2009 thanks to the improvement on climatic conditions; however, wheat import volume remained high as successful performance in finished product exports increased the imports carried out under Inward Processing Regime (IPR). Furthermore, some amount of barley was imported due to decrease in production volume.

As seen in Chart 129, rice import in 2010 has decreased compared to the figures of 2008- 2009. Wheat import volume has decreased in 2010 compared to 2009 and the export has increased during the same period.

| Chart 129. Grain Product Import and Export Figures of Turkey |              |           |           |              |         |           |
|--|--------------|-----------|-----------|--------------|---------|-----------|
| Product  | Import (Ton) |           |           | Export (Ton) |         |           |
|  | 2008         | 2009      | 2010      | 2008         | 2009    | 2010      |
| Wheat  | 3,708,003    | 3,379,928 | 2,554,189 | 8,003        | 301,485 | 1,156,696 |
| Barley   | 253,014      | 91,609    | 57,076    | 0            | 192,373 | 475,791   |
| Rye  | 15,561       | 2,393     | 0         | 0            | 0       | 1         |
| Oat  | 4,606        | 6,166     | 0         | 0            | 1       | 0         |
| Corn   | 1,151,407    | 484,374   | 450,760   | 15,056       | 323,128 | 10,655    |
| Rice   | 179,603      | 154,387   | 125,643   | 4,058        | 14,083  | 51,050    |

Source: TSA 2011

As it can be seen from the table below, customs taxes that are reduced by Undersecretariat for Foreign Trade in periods where the domestic production cannot meet the local demand have been lifted for wheat and oat until 1 May 2011 considering their sufficiency level in 2010 and customs taxes have been increased to the highest level (130 %) committed to WTO for barley, corn and rye. Customs taxes rates applied for the rice also kept the highest level undertaken to UFT.

**Chart 130. Customs Rates Applied for Grain Products**

| Customs Tax (%) | Wheat   |             | Barley |             |       | Corn | Rye | Oat | Rice | Cargo | Paddy |
|-----------------|---------|-------------|--------|-------------|-------|------|-----|-----|------|-------|-------|
|                 | Milling | Durum Wheat | White  | For Malting | Other |      |     |     |      |       |       |
|                 | 0*      | 0*          | 130    | 130         | 130   |      |     |     |      |       |       |

Source: Official Journal

Note: With an adjustment in customs tariffs on 28.11.2007, Customs Tax for oat (60 %), milling wheat and rye (130 %) was decreased to 8 % and the tax rate was nullified on 23.02.2008. The customs tax was started to apply as 50 % as of 15.05.2008.

Customs tax which was nullified for barley on 28.11.2007 started to apply as 50 % as of 15.05.2008.

Customs tax which was as 35 % on 08.04.2008 was reduced to 20 % but increased to 50 % on 31.07.2008 and finally respective customs tax increased to 130 % on 12.11.2008.

Starting from 01.01.2009, customs tax for Wheat, Barley, Rye and Oat was applied as 80 %.

The customs tax which was 80 % before was increased to 130 % on 15.05.2009.

Customs tax applied for Wheat and Oat has been 0 % as of 25.02.2011.

(\* Applicable customs tax will be 130 % starting from 01.05.2011 (inclusive)

Considering average commodity exchange prices in 2009, it is seen that the prices remained below the prices realized in previous year due to the increase in production and quality problems on the grains. Such situation caused record breaking procurements on TGB side that performed 5,285,274 tons.

Average commodity exchange prices for 2008- 2010 period are given in Chart 131 below on monthly basis.



| Chart 131. Average Prices on Commodity Exchanges in 2008- 2010 on Monthly Basis |                 |      |       |       |       |       |       |       |       |       |       |       |       |       |
|---|-----------------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Years   | Product         | Code | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |
| 2008 (TL/TON)   | AHR Wheat       | 1221 | 536   | 574   | 631   | 615   | 595   | 565   | 548   | 552   | 552   | 559   | 550   | 546   |
|   | Durum Wheat     | 1121 | 678   | 694   | 783   | 751   | 731   | 703   | 733   | 698   | 696   | 650   | 570   | 562   |
|   | Barley          | 2111 | 502   | 492   | 478   | 488   | 509   | 486   | 486   | 475   | 463   | 479   | 469   | 475   |
|   | Rye             | 2211 | 456   | 612   | 604   | 491   | -     | 452   | 437   | 429   | 407   | 413   | 380   | 407   |
|   | Oat             | 2311 | 695   | 801   | 784   | 670   | -     | 700   | 520   | 508   | 494   | 511   | 506   | 510   |
|   | Corn            | 2410 | 420   | 427   | 437   | 481   | 485   | 485   | -     | 392   | 388   | 387   | 366   | 366   |
|   | Rice (Baldo)    | 3671 | 1,820 | 1,880 | 1,960 | 3,180 | 3,650 | 3,490 | 3,460 | 3,520 | 2,950 | 2,570 | 2,600 | 2,580 |
|   | Rice (Osmancık) | 3651 | 1,300 | 1,380 | 1,490 | 2,300 | 2,610 | 2,470 | 2,00  | 2,450 | 2,090 | 1,670 | 1,700 | 1,720 |
| 2009 (TL/TON)   | AHR Wheat       | 1221 | 559   | 560   | 549   | 518   | 521   | 527   | 471   | 481   | 519   | 543   | 555   | 564   |
|   | Durum Wheat     | 1121 | 611   | 605   | 589   | 527   | 531   | 498   | 416   | 435   | 448   | 425   | 410   | 430   |
|   | Barley          | 2111 | 470   | 454   | 444   | 414   | 382   | 336   | 335   | 336   | 345   | 364   | 359   | 357   |
|   | Rye             | 2211 | 417   | 430   | 418   | 389   | 388   | 386   | 306   | 296   | 318   | 348   | 344   | 346   |
|   | Oat             | 2311 | 511   | 539   | 512   | 444   | 411   | 351   | 300   | 320   | 345   | 381   | 414   | 430   |
|   | Corn            | 2410 | 394   | 435   | 442   | 456   | 453   | 461   | 501   | 456   | 409   | 413   | 414   | 413   |
|   | Rice (Baldo)    | 3671 | 2,535 | 2,653 | 2,972 | 2,955 | 2,993 | 3,080 | 3,210 | 3,228 | 3,070 | 2,945 | 2,988 | 2,80  |
|   | Rice (Osmancık) | 3651 | 1,733 | 1,828 | 2,146 | 2,128 | 2,170 | 2,252 | 2,373 | 2,420 | 2,223 | 2,040 | 2,038 | 2,044 |
| 2010 (TL/TON)   | AHR Wheat       | 1221 | 568   | 565   | 562   | 555   | 552   | 590   | 567   | 611   | 648   | 664   | 679   | 699   |
|   | Durum Wheat     | 1121 | 494   | 515   | 477   | 468   | 474   | 538   | 523   | 576   | 604   | 601   | 611   | 611   |
|   | Barley          | 2111 | 367   | 368   | 354   | 358   | 374   | 381   | 387   | 428   | 464   | 475   | 474   | 486   |
|   | Rye             | 2211 | 378   | 405   | 358   | 362   | 452   | 325   | 372   | 404   | 430   | 456   | 472   | 482   |
|   | Oat             | 2311 | 423   | 422   | 422   | 385   | 383   | 400   | 429   | 511   | 555   | 612   | 789   | 811   |
|   | Corn            | 2410 | 430   | 462   | 462   | 454   | 456   | 456   | 474   | 467   | 476   | 491   | 481   | 484   |
|   | Rice (Baldo)    | 3671 | 3,070 | 3,140 | 3,118 | 3,023 | 2,948 | 2,936 | 2,883 | 2,904 | 2,868 | 2,835 | 2,760 | 2,778 |
|   | Rice (Osmancık) | 3651 | 2,093 | 2,118 | 2,134 | 2,065 | 1,990 | 1,970 | 1,945 | 1,930 | 1,913 | 1,955 | 1,860 | 1,860 |

Source: Eskişehir, Konya and Polatlı Commodity Exchanges for AHR Wheat prices,  
 Çorum and Konya Commodity Exchanges for Durum Wheat prices,  
 Eskişehir, Konya, Polatlı, Çorum Commodity Exchanges for Barley prices,  
 Eskişehir, Konya, Polatlı, Commodity Exchanges for Rye prices,  
 Adana Commodity Exchanges for the Corn prices,  
 Average price of TGB Branches for rice prices

As seen in Chart 131, the fluctuations experienced in world grain markets in 2010 have also affected domestic markets and caused the prices going up compared to previous years.



| Chart 132. Volume of Anatolian Red Hard and White Hard Wheat Traded in Commodity Exchanges on Monthly Basis in 2002- 2010 Period (Ton) |                                  |                |                |                |                |                |  |                |                |                |                |               |               |               |               |               |               |               |
|--|----------------------------------|----------------|----------------|----------------|----------------|----------------|--|----------------|----------------|----------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| MONTHS   | Anatolian Hard Red Milling Wheat |                |                |                |                |                | Anatolian Semi - Hard Red Milling Wheat  |                |                |                |                |               |               |               |               |               |               |               |
|  | (Eskişehir - Konya - Polatlı )   |                |                |                |                |                | (Eskişehir - Konya - Polatlı - Bandırma) |                |                |                |                |               |               |               |               |               |               |               |
|  | 2002                             | 2003           | 2004           | 2005           | 2006           | 2007           | 2008                                     | 2009           | 2010           | 2002           | 2003           | 2004          | 2005          | 2006          | 2007          | 2008          | 2009          | 2010          |
| January  | 1,683                            | 6,958          | 28,170         | 9,324          | 1,806          | 4,406          | 4,349                                    | 5,556          | 6,712          | 367            | 4,165          | 11,125        | 2,391         | 617           | 1,009         | 1,664         | 2,171         | 2,226         |
| February   | 2,022                            | 2,682          | 18,359         | 12,207         | 7,859          | 6,728          | 4,494                                    | 5,466          | 7,979          | 616            | 1,931          | 6,809         | 2,924         | 1,410         | 1,831         | 1,952         | 2,039         | 3,913         |
| March  | 4,161                            | 4,562          | 24,046         | 13,766         | 11,469         | 6,755          | 6,011                                    | 7,111          | 7,111          | 1,050          | 3,680          | 11,456        | 4,587         | 3,480         | 8,567         | 3,809         | 2,958         | 4,026         |
| April  | 2,741                            | 4,938          | 17,773         | 10,783         | 5,745          | 3,824          | 3,019                                    | 8,810          | 5,121          | 969            | 3,545          | 6,672         | 3,644         | 1,528         | 9,222         | 2,050         | 4,949         | 2,324         |
| May  | 2,892                            | 2,865          | 13,988         | 11,263         | 4,204          | 963            | 496                                      | 2,154          | 1,121          | 1,381          | 2,878          | 6,127         | 2,606         | 1,075         | 314           | 789           | 1,662         | 890           |
| June   | 1,089                            | 1,942          | 10,392         | 5,341          | 2,374          | 2,915          | 1,437                                    | 1,995          | 3,674          | 397            | 1,785          | 3,702         | 3,088         | 3,200         | 3,043         | 1,269         | 1,651         | 4,731         |
| July   | 21,920                           | 36,369         | 102,008        | 77,373         | 77,847         | 34,057         | 29,153                                   | 38,683         | 40,228         | 14,112         | 20,316         | 36,615        | 15,484        | 22,034        | 15,031        | 13,528        | 33,473        | 13,320        |
| August   | 23,621                           | 40,553         | 80,320         | 54,309         | 33,526         | 21,609         | 17,267                                   | 28,277         | 27,456         | 11,521         | 15,582         | 17,869        | 12,631        | 14,045        | 9,112         | 8,221         | 18,661        | 5,901         |
| September  | 11,045                           | 49,197         | 59,071         | 28,022         | 23,157         | 14,627         | 12,102                                   | 15,992         | 19,893         | 5,344          | 21,035         | 13,328        | 5,514         | 7,497         | 5,439         | 3,809         | 5,563         | 3,553         |
| October  | 8,136                            | 45,201         | 36,382         | 15,626         | 15,240         | 11,587         | 9,072                                    | 13,785         | 14,384         | 3,452          | 13,595         | 7,133         | 3,159         | 4,657         | 5,063         | 3,721         | 5,566         | 2,518         |
| November   | 8,097                            | 27,135         | 20,267         | 14,132         | 9,584          | 8,640          | 6,472                                    | 11,029         | 7,655          | 2,788          | 9,549          | 5,021         | 2,659         | 4,632         | 2,945         | 1,973         | 4,079         | 1,610         |
| December   | 5,094                            | 48,166         | 31,924         | 13,700         | 9,078          | 4,378          | 3,945                                    | 9,953          | 8,750          | 1,943          | 9,818          | 6,450         | 2,862         | 2,396         | 1,490         | 1,556         | 4,363         | 2,120         |
| <b>Total</b>   | <b>92,501</b>                    | <b>270,568</b> | <b>442,700</b> | <b>265,844</b> | <b>201,888</b> | <b>120,489</b> | <b>97,817</b>                            | <b>148,811</b> | <b>150,084</b> | <b>107,879</b> | <b>132,307</b> | <b>61,548</b> | <b>66,571</b> | <b>63,066</b> | <b>44,341</b> | <b>87,135</b> | <b>33,181</b> | <b>47,132</b> |

Chart 132 shows trade volumes of Anatolian hard red and semi- hard red milling wheat traded in Eskişehir, Konya, Polatlı and Bandırma Mercantile Exchanges. In 2010, Anatolian hard red milling wheat has created 150.084 tons trade volume in 2010 while semi hard white milling wheat has created 47.132 tons trade volume in the same period.

**Chart 133. Volume of Anatolian Red Semi Hard and Durum Wheat Traded in Commodity Exchanges on Monthly Basis in 2002- 2010 Period (Ton)**

| Months       | Anatolian Semi - Hard Red Milling Wheat<br>(Polatlı- Edirne- Konya- Çorum) |               |               |               |               |               |               |               |               |               | Durum Wheat<br>(Konya- Çorum) |               |               |               |               |               |               |               |  |  |
|--------------|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--|--|
|              | 2002   | 2003          | 2004          | 2005          | 2006          | 2007          | 2008          | 2009          | 2010          | 2002          | 2003                          | 2004          | 2005          | 2006          | 2007          | 2008          | 2009          | 2010          |  |  |
| January      | 49   | 1,499         | 326           | 456           | 96            | 595           | 712           | 1,570         | 2,760         | 5,318         | 940                           | 22,010        | 632           | 52            | 87            | 419           | 1,409         | 3,271         |  |  |
| February     | 238  | 260           | 575           | 1,182         | 144           | 467           | 877           | 1,368         | 4,433         | 4,015         | 191                           | 3,249         | 559           | 194           | 2,227         | 407           | 1,017         | 5,085         |  |  |
| March        | 731  | 962           | 483           | 10,770        | 295           | 366           | 666           | 2,029         | 4,503         | 1,885         | 1,011                         | 14,645        | 667           | 354           | 530           | 1,366         | 1,864         | 3,253         |  |  |
| April        | 637  | 708           | 529           | 804           | 234           | 119           | 533           | 3,257         | 2,305         | 3,925         | 708                           | 16,472        | 446           | 312           | 416           | 513           | 2,101         | 1,424         |  |  |
| May          | 883  | 418           | 592           | 520           | 230           | 36            | 159           | 294           | 694           | 5,007         | 4,774                         | 15,777        | 263           | 205           | 17            | 100           | 601           | 75            |  |  |
| June         | 1,169  | 911           | 973           | 1,992         | 1,597         | 2,485         | 2,014         | 5,355         | 3,801         | 68            | 7,926                         | 24,788        | 476           | 170           | 168           | 92            | 620           | 504           |  |  |
| July         | 11,577   | 4,193         | 15,317        | 34,698        | 7,635         | 6,029         | 5,374         | 19,867        | 30,063        | 5,818         | 22,120                        | 50,178        | 6,842         | 5,187         | 5,803         | 16,183        | 23,608        | 3,396         |  |  |
| August       | 6,109  | 2,840         | 14,415        | 15,929        | 3,168         | 3,337         | 3,469         | 7,579         | 15,123        | 5,839         | 14,932                        | 13,495        | 3,623         | 2,555         | 2,547         | 5,017         | 14,975        | 3,378         |  |  |
| September    | 4,214  | 1,892         | 2,371         | 2,757         | 2,015         | 3,213         | 4,019         | 4,060         | 7,281         | 1,750         | 20,258                        | 9,517         | 2,229         | 1,113         | 1,950         | 2,772         | 5,211         | 2,837         |  |  |
| October      | 3,007  | 1,150         | 1,723         | 1,319         | 1,304         | 2,513         | 2,942         | 6,878         | 5,374         | 1,070         | 8,038                         | 3,601         | 698           | 343           | 1,300         | 2,283         | 3,091         | 1,675         |  |  |
| November     | 3,100  | 1,360         | 1,793         | 1,247         | 1,637         | 1,913         | 2,689         | 5,608         | 4,736         | 998           | 7,625                         | 3,431         | 454           | 472           | 764           | 1,281         | 2,452         | 663           |  |  |
| December     | 1,467  | 1,444         | 1,232         | 691           | 1,051         | 874           | 1,584         | 4,881         | 7,179         | 822           | 6,191                         | 9,250         | 383           | 381           | 646           | 538           | 2,474         | 1,705         |  |  |
| <b>Total</b> | <b>17,637</b>  | <b>40,329</b> | <b>72,365</b> | <b>19,406</b> | <b>21,947</b> | <b>25,038</b> | <b>62,746</b> | <b>36,515</b> | <b>88,252</b> | <b>94,714</b> | <b>193,783</b>                | <b>17,272</b> | <b>11,338</b> | <b>16,455</b> | <b>30,971</b> | <b>59,423</b> | <b>59,423</b> | <b>27,266</b> |  |  |

Source: Created with daily prices received from Eskişehir, Konya, Polatlı, Edirne and Çorum Commodity Exchanges

Chart 133 shows trade volumes of Semi Hard Red and Durum Wheat traded in Edirne, Konya, Polatlı and Çorum Mercantile Exchanges. In 2010, Semi hard red milling wheat has created 88.252 tons trade volume in while durum wheat has created 27.266 tons trade volume in the same period.

**Chart 134. Volume of Barley and Rye Traded in Commodity Exchanges on Monthly Basis in 2002- 2010 Period (Ton)**

| Months       | Barley<br>(Eskişehir- Konya- Polatlı- Çorum) |               |               |               |               |               |               |                |               |  | Rye<br>(Eskişehir- Konya- Polatlı) |              |              |              |              |            |              |              |              |  |
|--------------|--|---------------|---------------|---------------|---------------|---------------|---------------|----------------|---------------|--|------------------------------------|--------------|--------------|--------------|--------------|------------|--------------|--------------|--------------|--|
|              | 2002   | 2003          | 2004          | 2005          | 2006          | 2007          | 2008          | 2009           | 2010          |  | 2002                               | 2003         | 2004         | 2005         | 2006         | 2007       | 2008         | 2009         | 2010         |  |
| January      | 480  | 4,823         | 4,525         | 2,611         | 833           | 4,161         | 850           | 2,041          | 2,985         |  | 37                                 | 109          | 61           | 35           | 5            | 60         | 25           | 16           | 16           |  |
| February     | 697  | 1,379         | 2,702         | 2,425         | 1,822         | 21,733        | 720           | 1,830          | 4,272         |  | 42                                 | 20           | 127          | 47           | 73           | 31         | 8            | 18           | 118          |  |
| March        | 1,61   | 3,597         | 4,138         | 3,917         | 4,432         | 20,304        | 1,521         | 2,602          | 4,770         |  | 24                                 | 74           | 172          | 93           | 25           | 17         | 32           | 40           | 271          |  |
| April        | 499  | 2,325         | 2,073         | 2,955         | 1,977         | 14,599        | 1,018         | 3,176          | 2,500         |  | 49                                 | 76           | 32           | 126          | 15           | 37         | 12           | 51           | 30           |  |
| May          | 261  | 1,243         | 1,435         | 2,694         | 1,595         | 321           | 200           | 1,477          | 458           |  | 17                                 | 23           | 25           | 15           | 15           | 7          | 0            | 20           | 148          |  |
| June         | 1,093  | 5,679         | 4,293         | 4,390         | 13,416        | 4,831         | 5,478         | 9,147          | 15,429        |  | 5                                  | 4            | 1            | 153          | 37           | 40         | 49           | 18           | 30           |  |
| July         | 20,838                                       | 18,799        | 33,742        | 36,853        | 20,850        | 11,384        | 20,338        | 43,496         | 20,318        |  | 605                                | 660          | 696          | 995          | 629          | 370        | 692          | 2,570        | 1,114        |  |
| August       | 9,162  | 7,484         | 10,038        | 15,155        | 6,537         | 4,702         | 5,879         | 18,518         | 6,645         |  | 365                                | 194          | 406          | 660          | 270          | 117        | 163          | 704          | 230          |  |
| September    | 5,717  | 8,588         | 5,473         | 6,147         | 3,286         | 2,385         | 3,037         | 6,162          | 4,961         |  | 223                                | 176          | 160          | 131          | 67           | 44         | 83           | 277          | 107          |  |
| October      | 3,772  | 8,483         | 4,476         | 3,857         | 2,198         | 2,514         | 3,766         | 5,956          | 3,067         |  | 188                                | 169          | 99           | 79           | 50           | 49         | 62           | 303          | 139          |  |
| November     | 3,753  | 5,400         | 3,641         | 4,175         | 3,009         | 2,230         | 2,382         | 5,154          | 2,256         |  | 105                                | 139          | 67           | 51           | 108          | 20         | 221          | 186          | 12           |  |
| December     | 2,343  | 9,282         | 5,824         | 3,676         | 2,330         | 1,300         | 1,891         | 3,951          | 2,091         |  | 90                                 | 177          | 86           | 64           | 178          | 54         | 41           | 37           | 78           |  |
| <b>Total</b> | <b>49,776</b>                                | <b>77,082</b> | <b>82,360</b> | <b>88,854</b> | <b>62,283</b> | <b>90,464</b> | <b>47,080</b> | <b>103,510</b> | <b>69,752</b> |  | <b>1,750</b>                       | <b>1,821</b> | <b>1,932</b> | <b>2,449</b> | <b>1,472</b> | <b>846</b> | <b>1,388</b> | <b>4,240</b> | <b>2,293</b> |  |

Chart 134 shows trade volumes of barley and rye traded in Eskişehir, Konya, Polatlı and Çorum Mercantile Exchanges. In 2010, barley has created 69,752 tons trade volume in while rye has created 2,293 tons trade volume in the same period.

**Chart 135. Volume of Oat and Corn Traded in Commodity Exchanges on Monthly Basis in 2002- 2010 Period (Ton)**

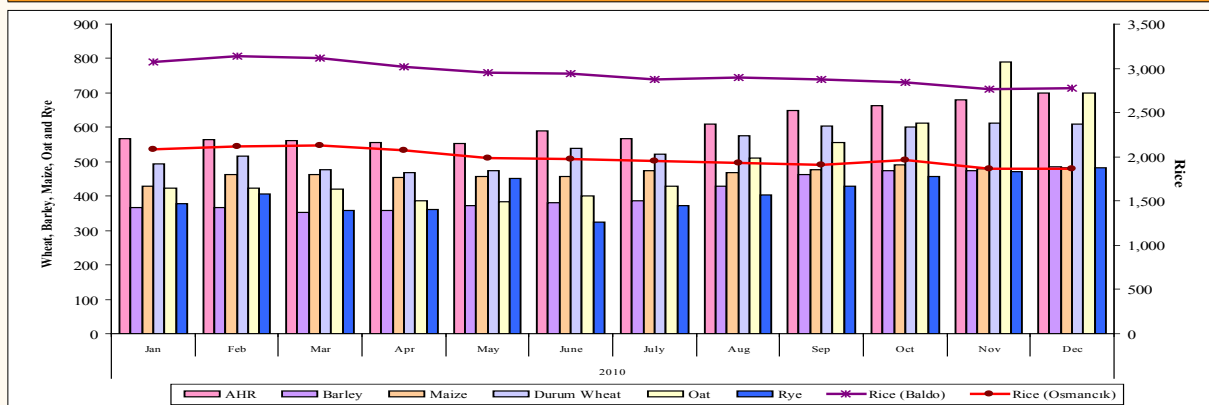
| Months       | Oat (Eskişehir- Konya- Polatlı) |              |              |              |              |              |              |              |              |                | Corn ( Adana)  |                |                |                |                |                |                |                |  |  |
|--------------|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--|--|
|              | 2002                            | 2003         | 2004         | 2005         | 2006         | 2007         | 2008         | 2009         | 2010         | 2002           | 2003           | 2004           | 2005           | 2006           | 2007           | 2008           | 2009           | 2010           |  |  |
| January      | 26                              | 158          | 58           | 156          | 57           | 156          | 67           | 61           | 169          | 43,967         | 66,558         | 80,548         | 19,918         | 27,119         | 25,318         | 10,854         | 2,920          | 12,252         |  |  |
| February     | 18                              | 40           | 108          | 361          | 144          | 224          | 56           | 163          | 308          | 27,201         | 42,326         | 37,475         | 19,857         | 19,386         | 45,200         | 8,770          | 3,737          | 34,718         |  |  |
| March        | 70                              | 456          | 335          | 330          | 913          | 239          | 105          | 376          | 361          | 14,033         | 49,074         | 30,560         | 60,774         | 57,994         | 49,695         | 2,891          | 7,303          | 33,175         |  |  |
| April        | 12                              | 351          | 1,163        | 129          | 197          | 38           | 19           | 189          | 120          | 17,047         | 31,228         | 19,924         | 11,794         | 16,187         | 41,610         | 11,092         | 4,741          | 21,983         |  |  |
| May          | 1                               | 105          | 48           | 33           | 152          | 8            | 0            | 59           | 39           | 16,981         | 8,568          | 23,400         | 26,146         | 13,948         | 7,864          | 3,180          | 0              | 39,177         |  |  |
| June         | 0                               | 44           | 1            | 20           | 57           | 0            | 2            | 32           | 8            | 12,218         | 7,328          | 8,887          | 7,418          | 5,278          | 4,126          | 7              | 0              | 38,111         |  |  |
| July         | 193                             | 348          | 382          | 382          | 530          | 370          | 484          | 517          | 224          | 9,920          | 8,330          | 6,788          | 4,891          | 3,535          | 1,721          | 0              | 0              | 39,953         |  |  |
| August       | 395                             | 320          | 933          | 1,211        | 580          | 627          | 464          | 512          | 315          | 18,692         | 6,668          | 2,565          | 36,085         | 30,417         | 20,867         | 2,698          | 421            | 54,265         |  |  |
| September    | 243                             | 202          | 381          | 435          | 197          | 119          | 259          | 262          | 223          | 239,648        | 211,862        | 247,403        | 303,989        | 95,097         | 257,811        | 147,067        | 23,302         | 100,822        |  |  |
| October      | 132                             | 227          | 162          | 291          | 168          | 82           | 209          | 308          | 116          | 199,097        | 186,706        | 93,889         | 188,524        | 109,314        | 74,053         | 35,766         | 57,650         | 100,977        |  |  |
| November     | 217                             | 73           | 225          | 397          | 126          | 30           | 82           | 132          | 79           | 99,646         | 149,075        | 114,120        | 75,313         | 78,560         | 68,662         | 11,697         | 10,412         | 41,978         |  |  |
| December     | 63                              | 180          | 144          | 298          | 55           | 10           | 89           | 79           | 205          | 65,219         | 99,087         | 18,372         | 29,938         | 88,635         | 28,439         | 88,354         | 16,058         | 58,936         |  |  |
| <b>Total</b> | <b>1,370</b>                    | <b>2,504</b> | <b>3,940</b> | <b>4,041</b> | <b>3,176</b> | <b>1,903</b> | <b>1,836</b> | <b>2,690</b> | <b>2,167</b> | <b>763,669</b> | <b>866,810</b> | <b>683,951</b> | <b>784,647</b> | <b>545,470</b> | <b>625,366</b> | <b>322,376</b> | <b>126,544</b> | <b>576,347</b> |  |  |

Source: Created with daily prices received from Adana, Eskişehir, Konya, Polatlı and Çorum Commodity Exchanges

Chart 135 shows trade volumes of oat and corn traded in Eskişehir, Konya, Polatlı and Adana Mercantile Exchanges. In 2010, oat has created 2,167 tons trade volume in while corn has created 576,347 tons trade volume in the same period.

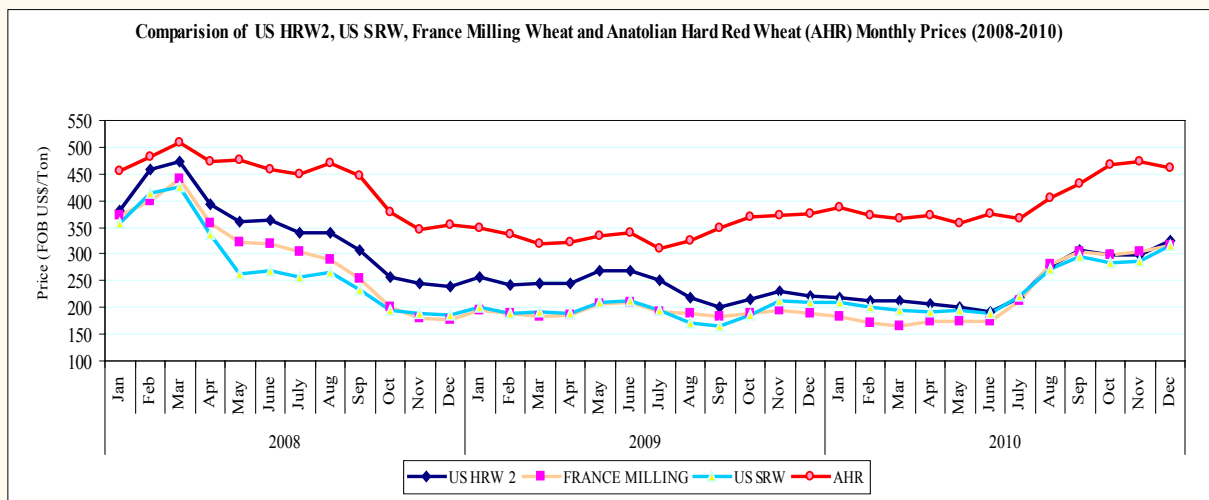
According to the data given above, trade volumes in Eskişehir, Konya, Polatlı and Adana Mercantile Exchanges have increased compared to previous year excluding durum wheat, barley and rye.

**Graphic 86. Average Monthly Prices in Mercantile Exchange in 2010 Period**



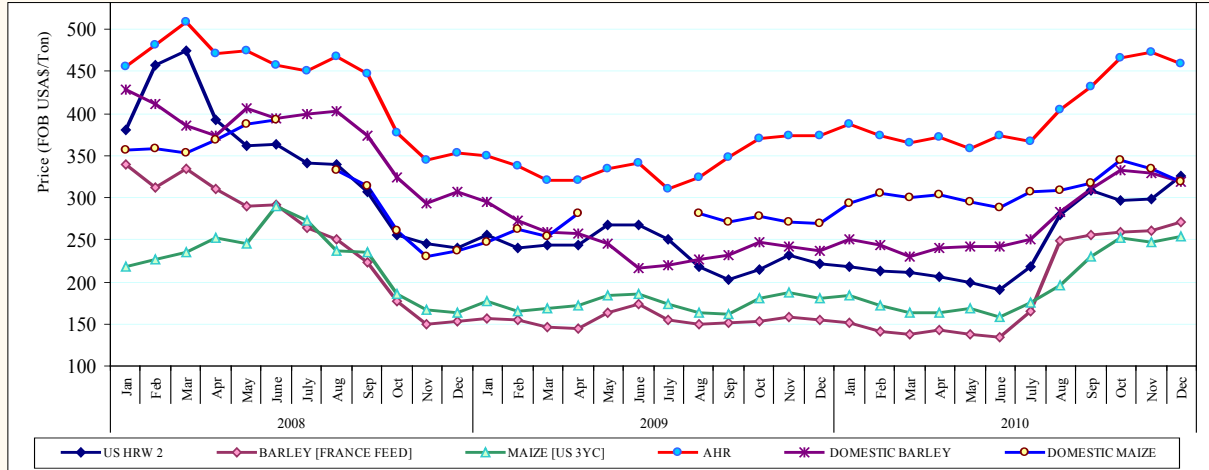
Source: Domestic mercantile exchange

**Graphic 87. Comparison of Domestic and International Wheat Prices on Monthly Basis**



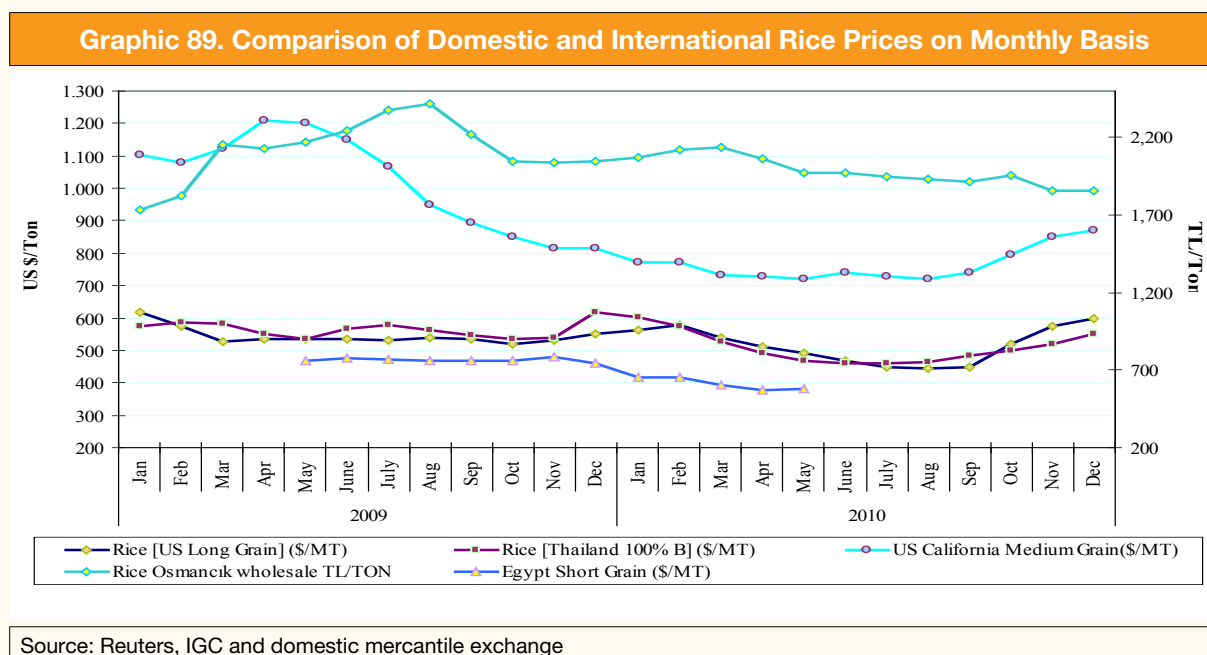
Source: Reuters and domestic mercantile exchange

**Graphic 88. Comparison of Domestic and International Wheat, Barley and Corn Prices on Monthly Basis**



Source: Reuters and domestic mercantile exchange

Graphics giving monthly breakdown of the prices show that the prices decreased in 2009 compared to the level of previous years but started to increase again as of July 2010 (Graphics 86 87 and 88).



Rice prices in 2010 has been more stable than the situation in 2009 (Graphic 89).

### 5.1.1. 2010/2011 Season for TGB Activities

#### 5.1.1.1. Intervention Procurement Activities

Grain purchases were made on the basis of 2009/15095 numbered Decree Law on the Purchase and Sale of Grains published in the Official Journal dated 20.06.2009 and numbered 27264. Purchases in 2010 has been performed according to the provisions of the Decree enacted in 2009.

Wheat, barley, rye and oat procurements started under the letter of commitment issued on 17th May 2010 and the intervention procurement prices were announced on 2nd June 2010.

Corn procurement prices were announced on 25 August 2010 and cash and consignee procurements started.

In 2010/11 season, TGB has conducted all preparations for pre-harvest purchase policies; however, no prevention purchase price has been announced for the paddy as the market prices have met the expectations of the producers.

However, TGB started to make purchases with letter of commitment on 6 th September 2010 in order to meet warehousing needs of the producers and industrialists and 3,363 tons paddy has been purchased. Consignee purchase instruction has been given on 12 November 2010 based on intervention purchase prices of 2008/2009 (870 TL/ton for Osmançik, 960 TL/ton for Long Grain, 790 TL/ton for medium grain and 720 TL/ton for short grain) to enable the producers getting loans against the receipt.

Chart 136. Intervention Procurement Prices for 2010 (TL/Ton)

| Species   |                            | Intervention Purchase Price |           |         |          |
|---|----------------------------|-----------------------------|-----------|---------|----------|
|   |                            | June<br>July<br>August      | September | October | November |
| Durum Wheat                                       | Durum Wheat                | 575                         | 585       | 595     | 605      |
|   | Low Quality Durum Wheat    | 470                         | 480       | 490     | 500      |
| Milling Wheat Varieties                           | Anatolian White Hard Wheat | 550                         | 560       | 570     | 580      |
|   | Anatolian Hard Red         | 550                         | 560       | 570     | 580      |
|   | Anatolian Semi- Hard White | 520                         | 530       | 540     | 550      |
|   | Semi Hard Red              | 520                         | 530       | 540     | 550      |
|   | Other Red And White        | 490                         | 500       | 510     | 520      |
|   | Wheat For Feed             | 440                         | 450       | 460     | 470      |
| Barley, Rye, Triticale, Oat                       |                            | 415                         | 425       | 435     | 445      |
| Minimum Purchase (Barley- Rye- Triticale And Oat) |                            | 350                         | 360       | 370     | 380      |
| Corn*   |                            | 490                         | -         | -       | -        |
| Paddy**   |                            | -                           | -         | -       | -        |

Source: TGB  
 (\*) Gradual pricing was not applied  
 (\*\*) Intervention procurement price was not announced.

The Ministry started premium payment for grain production since year 2005. Chart 137 presents premium amounts in recent four years and highest Premium 100TL/ton has been paid for paddy in 2010.

Chart 137. Premium Amounts Paid by the Ministry for Grains

| Species          | Premium amount (TL/Ton) |      |      |      |
|------------------|-------------------------|------|------|------|
|                  | 2007                    | 2008 | 2009 | 2010 |
| Wheat            | 45                      | 45   | 50   | 50   |
| Barley, Rye, Oat | 35                      | 36   | 40   | 40   |
| Corn             | 20                      | 36   | 45   | 40   |
| Paddy            | 90                      | 90   | 100  | 100  |

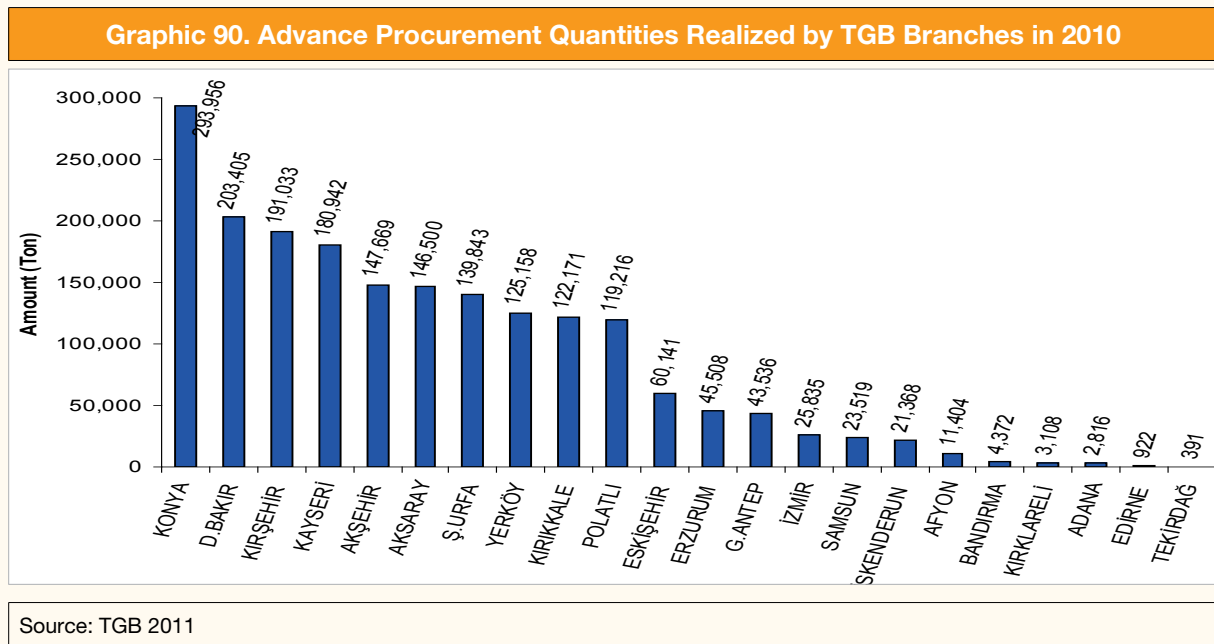
Source: Minister of Agriculture and Rural Affairs, 2011

To balance the product quantity supplied to the market by the producers lacking sufficient financial power and storage capacity, Turkish Grain Board carried out record breaking intervention procurement in total 352 stations included 28 branches, 118 agencies, 73 teams with facilities and 133 temporary workplaces considering the organization structure and regional supply conditions.

Chart 138 shows advance purchase amounts performed in 2010/11 season by 7 April 2011.

| Chart 138. Advance Procurement Volumes in 2010/2011 Period |                |
|--|----------------|
| Product  | Quantity (Ton) |
| Durum Wheat  | 339,061        |
| Milling Wheat  | 641,172        |
| Total Wheat  | 980,232        |
| Barley   | 916,526        |
| Rye  | 15,438         |
| Triticale  | 222            |
| Oat  | 394            |
| Corn   | 83,491         |
| Total Grain  | 1,996,304      |

Source: TGB 2011



As seen in Graphic 90, Branch Directorates of Central Anatolia and South East Anatolia regions have performed intensive purchases in 2010 and minimum purchase has been done from the enterprises in Thrace Region.

TGB started procurements on commodity exchanges having proper infrastructure starting from 2002. Even though the procurements were made based on the physical analysis results only, chemical analyses were included to the procurement and pricing system in 2009. Some commodity exchanges could not meet the laboratory conditions; therefore, the procurements that started in 23 commodity exchanges continued in 20 commodity exchanges. In 2010, 123,535 ton has been purchased in 21 mercantile exchanges.



The commodity exchanges and procurement amounts are given in Table 139 below.

| Chart 139. Supplier Commodity Exchanges and Quantities Procured in Different Years |            |              |               |                |                |                |               |                |                |
|--|------------|--------------|---------------|----------------|----------------|----------------|---------------|----------------|----------------|
| Mercantile Exchanges   |            | 2002         | 2003          | 2004           | 2005           | 2006           | 2007          | 2009           | 2010           |
| 1  | Polatlı    | 1,800        | 2,805         | 7,344          | 43,900         | 4,192          | 0             | 22,394         | 2,275          |
| 2  | Karaman    | 2,442        | 26,319        | 43,605         | 25,913         | 10,786         |               | 21,800         | 9,830          |
| 3  | Konya      | 392          | 7,880         | 28,148         | 49,646         | 8,281          | 4             | 670            | 24,404         |
| 4  | Edirne     | 0            | 93            | 34,539         | 51,643         | 1,230          | 3,941         | 13,183         | 76             |
| 5  | Çorlu      |              | 0             | 22,378         | 16,291         | 494            | 5             | 794            | -              |
| 6  | Bandırma   |              | 91            | 583            | 12,363         | 0              | 0             | 165            | 0              |
| 7  | Ankara     |              | 2,687         | 22,137         | 56,783         | 19,248         | 0             | 0              | 10,845         |
| 8  | Erzurum    |              | 0             | 2,299          | 3,866          | 143            | 373           | 4,055          | 0              |
| 9  | Kırklareli |              |               | 16,241         | 22,650         | 847            | 321           | 28,603         | 563            |
| 10   | Tekirdağ   |              |               | 17,623         | 29,942         | 340            | 77            | 17,666         | 59             |
| 11   | Malkara    |              |               | 29,527         | 34,576         | 678            | 79            | 212            | 51             |
| 12   | Balıkesir  |              |               | 0              | 1,271          |                |               |                | -              |
| 13   | Biga       |              |               | 4,104          | 12,756         | 10             | 0             |                | -              |
| 14   | Eskişehir  |              |               | 6,221          | 27,960         | 2,075          | 59            | 29,822         | 2,892          |
| 15   | Haymana    |              |               | 1,410          | 24,000         | 3,295          | 0             | 31,987         | 3,766          |
| 16   | Yozgat     |              |               | 11,201         | 9,933          |                |               |                | -              |
| 17   | Yerköy     |              |               | 32,047         | 150,741        | 15,540         | 3,970         | 57,566         | 14,150         |
| 18   | Sivas      |              |               | 11,718         | 0              | 0              | 746           |                | -              |
| 19   | Uzunköprü  |              |               | 17,905         | 38,084         | 5,545          | 4,487         |                | -              |
| 20   | Karacabey  |              |               | 3,082          | 7,315          | 9              | 31            | 849            | 7              |
| 21   | Gaziantep  |              |               | 20             | 14,438         |                |               |                | -              |
| 22   | Ş.Urfa     |              |               | 5,209          | 19,474         |                |               |                | -              |
| 23   | Diyarbakır |              |               | 25,594         | 52,418         | 42,817         | 512           |                | -              |
| 24   | Çanakkale  |              |               | 4,897          | 3,345          |                |               |                | -              |
| 25   | Keşan      |              |               | 10,554         | 14,724         | 358            | 1,039         |                | 28             |
| 26   | Çorum      |              |               |                | 0              | 217            | 0             |                | -              |
| 27   | Hayrabolu  |              |               |                | 42,845         | 610            | 90            | 149            | 27             |
| 28   | İpsala     |              |               |                | 9,266          | 225            | 361           |                | -              |
| 29   | Sungurlu   |              |               |                | 22,154         |                |               | 0              | -              |
| 30   | Ereğli     |              |               |                | 14,108         | 6,555          | 0             | 10,043         | 4,265          |
| 31   | Boğazlıyan |              |               |                |                | 25,145         | 1,281         | 37,188         | 18,469         |
| 32   | Babaeski   |              |               |                |                |                |               | 9,854          | 8              |
| 33   | Gelibolu   |              |               |                |                |                |               | 21,140         | 1,139          |
| 34   | Karapınar  |              |               |                |                |                |               | 60,000         | 30,681         |
| <b>Total</b>   |            | <b>4,634</b> | <b>39,875</b> | <b>358,386</b> | <b>812,405</b> | <b>148,640</b> | <b>17,376</b> | <b>368,140</b> | <b>123,535</b> |

Note: No purchase was done in mercantile exchanges as there was no advance purchase in 2008.

### 5.1.1.2. Consignee Procurements

Consignee procurements have been conducted from all segments in wheat and barley in 17 May-15 September 2010 period.

Consignee procurements have been conducted from all segments in paddy in 12 November – 31 December 2010 period.

#### 5.1.1.2.1. General Principles for Consignee Procurement

- Products under trusteeship shall be stored by 28 April 2011 at latest.
- Paddy which purchased as consignee shall be removed from the warehouses as of 31 May 2011.
- The deficiencies in return of consignee products are met from the stocks. However, in the event that the enterprise does not have stock of same group to meet the missing in return of the product, TGB board pays the monetary value of the missing part to the producers based on current purchase prices of TGB.
- Total consignee procurement amount for 2010 is 438,657 tons.
- TL 67.609 loan has been lent against 204 thousand tons in consignee purchases.
- TL 4.073 loan has been lent for 12 thousand ton in place consignee purchase.

#### 5.1.1.2.2. Principles for Consignee Procurements from Producers (Having FRSC)

- Wheat, barley and corn were purchased as consignee .
- In the event that the quantity defined in FRS certificate is removed from the warehouse, no warehouse fee is charged; however, 0.05 TL/ton/Day warehouse fee is collected from the producers having FRS certificate for the grain and corns.
- No product return was done within two months period after receiving consignee products.
- 30 % advance payment was made upon request with the condition that the producer would not remove the product from the warehouses in 2 months.
- In the event that those receiving loans from the banks within framework of the loaning system based on voucher receipt do not sell their products to TGB, then 25 % of the loan interest was paid by TGB.

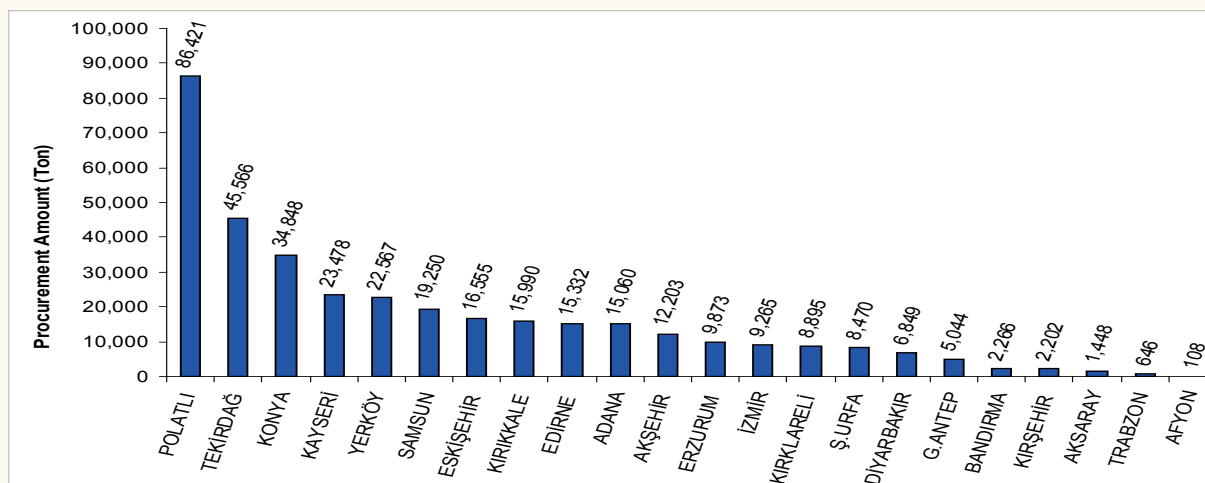
**Chart 140. Quantities of Products Taken in Fiduciary Transaction, Procured and Returned in 2010/2011 Period**

| Product              | Consignee Quantity | Purchased Quantity (Ton) | Returned Quantity (Ton) | Ending Stocks (Ton) |
|----------------------|--------------------|--------------------------|-------------------------|---------------------|
| Durum Wheat          | 35,844             | 17,870                   | 906                     | 23,877              |
| Milling Wheat        | 271,997            | 128,720                  | 1,273                   | 219,935             |
| Total Wheat          | 307,841            | 146,590                  | 2,179                   | 243,812             |
| Barley               | 54,495             | 21,508                   | 628                     | 48,195              |
| Corn                 | 72,991             | 35,587                   | 525                     | 50,197              |
| Paddy                | 3,330              | 0                        | 303                     | 3,026               |
| <b>Overall Total</b> | <b>438,657</b>     | <b>203,685</b>           | <b>3,635</b>            | <b>345,230</b>      |

Source: TGB/April 2011

As seen in Chart 140, 203.685 tons of total 438.657 tons consignee purchase has been converted into real sales and 3.635 tons has been returned in 2010/11 purchase period.

Graphic 91. Fiduciary Procurement Quantities Realized by the Branches of TGB in 2010



Source: TGB 2011

In 2010/11 period, Polatlı Branch Directorate has become leading office in consignee purchases with 86,421 tons consignee purchase (Graphic 91).

#### 5.1.1.2.3. Principles for Consignee Procurements from Tradesmen and Industrialists (without FRS Certificates)

- Minimum 10 ton wheat and barley were taken with consignee procurement process in enterprises determined by Branch Directorates.
- 0.05 TL/ton/day warehouse rent was collected in case of withdrawing the product. Wheat and barley under deposit has not been converted into advance purchase before 28 April 2011 and this date was 31 May 2011 for the corn. 0.3 TL/ton/day/vat warehousing fee has been collected subjecting the product to advance purchase transaction for the cases when the product is not withdrawn until a particular due date.
- No product return was done within two months period after receiving consignee products.
- In the event that those receiving loans from the banks within framework of the loaning system based on voucher receipt do not sell their products to TGB, then 25 % of the loan interest was paid by TGB.

## 5.2. Warehousing Activity:

Approximately 30- 35 million tons grain is produced in our country every year and 20- 23 million tons of this production is supplied to the market while remaining part is used for the local consumption. Considering that there is 12.5 million storage capacity in our country (8.4 million ton in private sector, 4.1 million ton in TGB), it can be concluded that the country has warehousing deficit for 10 million tons. Intensive supply to the market by the producers in 2-3 months harvesting period due to financing and warehousing deficits create the market balance against the producers.

In order to meet this requirement, Turkish Grain Board started Long Term Renting Guaranteed Warehousing Construction Project for 1,800 thousand tons capacity and the constructions started for initial 130 thousand tons upon concluding agreements. The places where the warehouses were determined according to basin based production, changes expected in GAP project production amounts and regional warehousing deficits.

The warehouse types used by TGB are as follows

The warehouse types used by TGB are as follows: Silo (concrete, steel), Mechanized Horizontal Warehouse, Machined Concrete Granary and Semi Mechanical Warehouse, Reinforced

Concrete Granary and Flat Warehouse, Stone, Wooden, and Steel Granaries (French, British, Quanset, Butler), and Horizontal Warehouse, Wooden Hangar, Haystack, Bag Pool, and Modern Open Bulk Storing Units (MOBSU's) manufactured by MKE-Mechanical and Chemical Industry Corporation.

Wheat, barley, rye, oats, and corn (on the condition that the moisture is below 14%) are primarily kept in reinforced concrete and steel silos in bulk. In horizontal warehouses, wheat, barley, rye, oats, corn, and in Modern Open Bulk Storing Units, wheat, barley, rye, and oats are stored in bulk. In steel, horizontal warehouses, rice is kept in bag or in bulk and pulses are kept in bags. In the cases where the storage facilities of TGB are insufficient, grains can be stored in Modern Open Bulk Storing Units as polyethylene and soil covered bulks.

In the cases where the storage facilities of TGB are insufficient, grains can be stored in Modern Open Bulk Storing Units as polyethylene and soil covered bulks.

TGB has a total useable storage capacity of 4,038,100 tons which is broken down as follows: 528,000 tons Port Silo and Horizontal Warehouse, 1,293,500 tons Inland Silo, 1,571,600 tons Horizontal Warehouse, and 645,000 tons MOBSU.

**Chart 141. Warehouse Groups, Branches and their Capacities (Ton)**

| Branches     | Port Silo and Horizontal Warehouse | Inland Silos     | Horizontal Depots | MOBSUs         | Total Usable Warehousing Area |
|--------------|------------------------------------|------------------|-------------------|----------------|-------------------------------|
| Adana        | 0                                  | 64,000           | 194,000           | 45,000         | 303,000                       |
| Afyon        | 40,000                             | 15,000           | 48,500            | 0              | 103,500                       |
| Akçakoca     | 0                                  | 30,400           | 10,000            | 0              | 40,400                        |
| Aksaray      | 0                                  | 24,000           | 70,500            | 7,500          | 102,000                       |
| Akşehir      | 0                                  | 30,500           | 64,000            | 10,000         | 104,500                       |
| Bandırma     | 20,000                             | 24,500           | 53,500            | 30,000         | 128,000                       |
| Derince      | 95,000                             | 0                | 0                 | 0              | 95,000                        |
| Diyarbakır   | 0                                  | 112,000          | 117,000           | 10,000         | 239,000                       |
| Edirne       | 0                                  | 2,000            | 105,000           | 90,000         | 197,000                       |
| Erzurum      | 0                                  | 66,000           | 53,400            | 0              | 119,400                       |
| Eskişehir    | 0                                  | 40,000           | 44,200            | 0              | 84,200                        |
| Gaziantep    | 0                                  | 51,400           | 40,000            | 5,000          | 96,400                        |
| İskenderun   | 60,000                             | 26,800           | 4,000             | 25,000         | 115,800                       |
| İzmir        | 72,000                             | 50,000           | 70,900            | 0              | 192,900                       |
| Kayseri      | 0                                  | 124,200          | 45,000            | 12,500         | 181,700                       |
| Kırıkkale    | 0                                  | 50,000           | 42,000            | 25,000         | 117,000                       |
| Kırklareli   | 0                                  | 32,300           | 39,600            | 60,000         | 131,900                       |
| Kırşehir     | 0                                  | 41,300           | 35,000            | 60,000         | 136,300                       |
| Konya        | 0                                  | 147,900          | 139,000           | 50,000         | 336,900                       |
| Mersin       | 100,000                            | 0                | 43,000            | 0              | 143,000                       |
| Polatlı      | 0                                  | 168,400          | 20,500            | 45,000         | 233,900                       |
| Samsun       | 39,000                             | 30,600           | 27,000            | 0              | 96,600                        |
| Şanlıurfa    | 0                                  | 74,400           | 132,500           | 0              | 206,900                       |
| Tekirdağ     | 72,000                             | 4,000            | 130,500           | 115,000        | 321,500                       |
| Trabzon      | 30,000                             | 0                | 0                 | 0              | 30,000                        |
| Yerköy       | 0                                  | 83,800           | 42,500            | 55,000         | 181,300                       |
| <b>Total</b> | <b>528,000</b>                     | <b>1,293,500</b> | <b>1,571,600</b>  | <b>645,000</b> | <b>4,038,100</b>              |

Source: TGB 2011

### 5.3. Licensed Warehousing

As is known, our Organization makes its warehouses available to the producers that want to keep their products in them, helps to benefit from the good use of their products, and enables them to sell their products by means of warehouse receipts issued for the goods placed in the warehouses under the provisions of the Law 2699 on Public Warehouses since 1993.

However, as required by the provision of “where the organizations that have obtained license and authorization for Public Warehousing under the “Law 2699 on Public Warehouses” which was announced through the Official Journal dated 17.02.2005 and numbered 25730 and included temporary article 2 on the Law 5300 on Agricultural Products Licensed Warehousing, and that are engaged in the services of storing the agricultural products falling within the scope of this Law fail to adapt the provisions of this Law within five years at the latest from the entry into force date of this Law, the license granted to them shall be deemed to have been cancelled without the need for a new decision”. However, TGB maintains its public store activities upon consent of Ministry of Industry and Trade.

Furthermore, Articles of Association of TGB - TUCCE Agricultural Products Licensed Warehousing Industry and Trade Incorporated Company founded by Turkish Grain Board, Turkish Union of Chambers and Exchanges, Special Administration of Ordu Governorship, Umumi Mağazalar Türk Incorporated Company and Customs and Tourism Enterprises Incorporated Company was published in Trade Registration Journal Issue No 7510 dated 26.02.2010.

Supported with non-monetary capital by Turkish Grain Board and cash capital contribution of other shareholders, the total paid capital of the company is 51 million TL. Shares and share values of the shareholders are as follows:

|  |                          |
|--|--------------------------|
| TGB  | : 24,480,000.- TL (% 48) |
| TUCCE  | : 24,990,000.- TL (% 49) |
| Ordu Govern. Prov. Spec. Admin.                      | : 1,020,000.- TL (% 2)   |
| UMAT Incorporated Company                            | : 255,000.- TL (% 0.5)   |
| Customs and Tourism Enterprises Incorporated Company | : 255,000.- TL (% 0.5)   |

The procedures for obtaining operating certificate from Ministry of Industry and Trade are in progress to start licensed warehousing operations.

Within the framework of the provisions of Law 5300 on Agricultural Products Licensed Warehousing, Articles of Association for TGB - TUCCE Agricultural Products Licensed Warehousing Industry and Trade Incorporated Company was signed among the shareholders and submitted to Ministry of Industry and Trade for registration. Turkish Grain Board registered following warehouses as capital in kind for the respective company:

| Chart 142. Warehouses Registered as Capital in Kind by Turkish Grain Board |                   |                |                      |
|--|-------------------|----------------|----------------------|
| Place  | Type of Warehouse | Capacity (Ton) | Value (TL)           |
| Şanlıurfa  | Steel Silo        | 9,600          | 9,366,728,00         |
| Sivas  | Steel Silo        | 7,200          | 3,982,541,00         |
| Aydın  | Steel Silo        | 10,000         | 6,292,605,23         |
| Çorum  | Steel Silo        | 9,600          | 4,838,125,77         |
| <b>Total</b>   |                   | <b>36,400</b>  | <b>24,480,000,00</b> |

Source: TGB 2010

## 5.4. Stocks for State of Emergency and War Case

Pursuant to Decree Law No 2006/10506 published in Official Journal on 10.06.2006, TGB is responsible for storing a particular amount of its stocks as state of emergency and war case stocks.

## 5.5. Sales

TGB offers the purchased products for domestic sale at the prices determined in such a manner that does not disturb the market balances. In parallel with the sales in production, the products not receiving demand from domestic market are exported considering its stock cost, storage conditions and developments in the market.

The sales prices determined together with procurement prices for 2009/10 period are given together with procurement prices. TGB's domestic sales prices are given in Chart 143 on monthly basis in 2008-2010 period.

| Chart 143. Domestic Sales Prices of TGB on Monthly Basis in 2008- 2010 Period |                 |       |       |       |       |       |       |       |       |       |       |       |       |       |
|---|-----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Year  | Product Type    | Code  | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |
| 2008 (TL/Ton)   | AHR Wheat       | 1221  | 480   | 490   | 505   | 505   | 505   | -     | -     | -     | -     | -     | -     | -     |
|   |                 |       | 490   |       |       |       |       |       |       |       |       |       |       |       |
|   | Durum Wheat     | 1121  | -     | -     | 510   | 690   | -     | -     | -     | -     | -     | -     | -     | -     |
|   |                 |       |       |       | 690   |       |       |       |       |       |       |       |       |       |
|   | Barley          | 2111  | 360   | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     |
|   | Rye             | 2211  | 340   | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     |
|   | Oat             | 2311  | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| Corn  | 2441            | 435   | 435   | 445   | 455   | 465   | 480   | 480   | -     | -     | -     | -     | -     |       |
|   |                 |       | 445   |       |       | 480   |       |       |       |       |       |       |       |       |
| Rice (Osmancik)   | 3651            | 1.470 | 1.470 | 1.500 | 1.500 | 1.500 | 1.500 | 1.500 | 1.500 | 1.500 | 1.500 | 1.500 | 1.500 |       |
| 2009 (TL/Ton)   | AHR Wheat       | 1221  | -     | 560   | 560   | 560   | 560   | 560   | 560   | -     | -     | -     | 575   | 585   |
|   | Durum Wheat     | 1121  | -     | 640   | 640   | 640   | 640   | 640   | 640   | -     | -     | -     | 600   | 610   |
|   | Barley          | 2111  | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | 440   | 450   |
|   | Rye             | 2211  | -     | -     | -     | -     | -     | -     | -     | -     | -     | 440   | 450   | 450   |
|   | Oat             | 2311  | -     | -     | -     | -     | -     | -     | -     | -     | -     | 440   | 450   | 450   |
|   | Corn            | 2441  | -     | 500   | 530   | 530   | 530   | 530   | 530   | 530   | -     | -     | -     | 580   |
|   | Rice (Osmancik) | 3651  | 1.800 | 1.800 | 1.800 | 1.800 | 1.800 | 1.800 | 1.800 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 |
| 2010 (TL/Ton)   | AHR Wheat       | 1221  | 585   | 585   | 585   | 595   | 595   | -     | -     | -     | 635   | 635   | 645   | 655   |
|   | Durum Wheat     | 1121  | 610   | 610   | 610   | 620   | 620   | -     | -     | -     | 665   | 665   | 675   | 685   |
|   | Barley          | 2111  | 450   | 450   | 450   | 450   | 450   | -     | -     | -     | -     | -     | 485   | 495   |
|   | Rye             | 2211  | 450   | 450   | 450   | 450   | 450   | -     | -     | -     | -     | -     | 485   | 495   |
|   | Oat             | 2311  | 450   | 450   | 450   | 450   | 450   | -     | -     | -     | -     | -     | 550   | 550   |
|   | Corn            | 2441  | 580   | 580   | 580   | 580   | 580   | -     | -     | -     | -     | -     | -     | -     |
|   | Rice (Osmancik) | 3651  | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 | 2.000 |

Source: TGB 2011

## 5.6. Import and Export

To establish market stability desired by the producer, industrialist and consumer, TGB carries out import activities in case of insufficient production and speculative price increases or carries out export when the supply increases in a manner to have negative impact on the prices and when there is a need to open to external markets for financing.

| Chart 144. Import and Export Quantities Realized by TGB |           |                                 |                |             |
|---|-----------|---------------------------------|----------------|-------------|
| Year  | Subject   | Product Species                 | Quantity (Ton) | Amount (\$) |
| 2008  | Import    | Milling Wheat                   | 628,578        | 292,538,243 |
|   |           | Corn                            | 540,443        | 175,073,009 |
|   |           | Rice                            | 31,000         | 32,511,000  |
|   |           | Durum Wheat                     | 45,000         | 27,136,250  |
|   |           | Barley for Feed                 | 64,249         | 20,228,602  |
|   |           | Shelled Red Lentil              | 40,153         | 58,298,168  |
|   |           | Peeled Red Lentil               | 10,678         | 20,496,566  |
|   |           | Soft Wheat                      | 50,000         | 15,417,500  |
|   |           | TOTAL                           | 1,410,101      | 641,699,39  |
|   | Export    | Corn                            | 2,300          | 872,643     |
|   |           | Barley for Feed*                | 29,433         | 10,676,232  |
|   |           | Total                           | 31,733         | 11,548,875  |
|   | 2009      | Import                          | Milling Wheat  | 126,498     |
| Durum Wheat   |           |                                 | 49,999         | 25,915,887  |
| Rice  |           |                                 | 19,750         | 18,620,500  |
| Total   |           |                                 | 196,247        | 89,037,852  |
| Export  |           | Corn                            | 311,393        | 54,002,978  |
|   |           | White Barley for Feed           | 286,177        | 38,675,934  |
|   |           | Red Milling Wheat               | 97,882         | 14,611,759  |
|   |           | White Milling Wheat             | 67,950         | 10,777,648  |
| Durum Wheat   | 51,680    | 12,381,954                      |                |             |
| Total   | 815,082   | 130,450,273                     |                |             |
| 2010  | Import    | Rice                            | 20,000         | 14,850,000  |
|   |           | Total                           | 20,000         | 14,850,000  |
|   | Export    | Durum Wheat                     | 337,161        | 59,852,717  |
|   |           | Red Milling Wheat               | 445,791        | 72,004,566  |
|   |           | White Milling Wheat             | 330,913        | 55,909,097  |
|   |           | White Barley for Feed           | 499,770        | 74,706,852  |
|   |           | White Wheat for Feed Production | 75,507         | 11,676,001  |
| Total   | 1,689,142 | 274,149,233                     |                |             |

Source: TGB 2011.  
 (\*) 30.000 tons of 65.000 tons feed barley purchased with import tender organized on 02.07.2008 was sent to Northern Cyprus Turkish Republic.

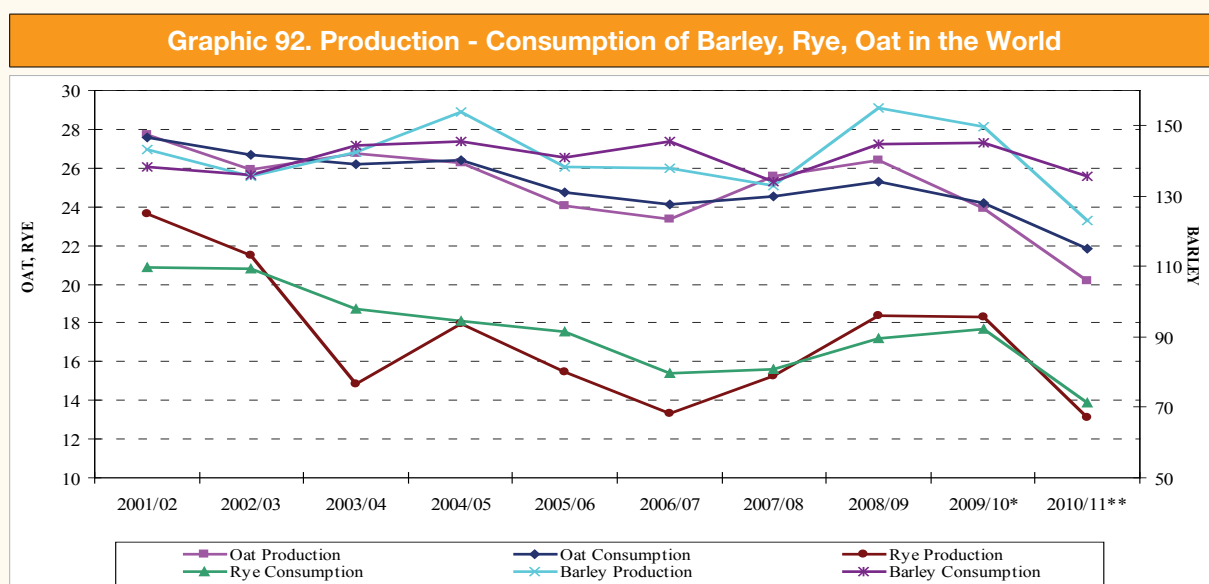
As shown in Chart 144 above, supply deficit created in 2007/08 – 2008/09 period due to the drought was compensated via import operations. As 2009/10 season failed to meet the market requirements in term of quality in grains, surplus stocks which did not receive demand were exported considering storage and financing costs.

### 5.7. World Evaluation

| Chart 145. World Grain Equilibrium Table (Million Ton) |         |         |         |         |         |         |         |         |          |          |
|--|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|
| Total Grain  |         |         |         |         |         |         |         |         | Estimate | Forecast |
|  | 2001/02 | 2002/03 | 2003/04 | 2004/05 | 2005/06 | 2006/07 | 2007/08 | 2008/09 | 2009/10  | 2010/11  |
| Opening Stocks   | 408     | 401     | 345     | 284     | 334     | 322     | 283     | 296     | 371      | 402      |
| Production   | 1,493   | 1,452   | 1,481   | 1,647   | 1,606   | 1,588   | 1,697   | 1,802   | 1,792    | 1,726    |
| Import   | 213     | 212     | 208     | 212     | 215     | 222     | 239     | 249     | 240      | 243      |
| Total Availability                                     | 1,901   | 1,853   | 1,827   | 1,931   | 1,940   | 1,911   | 1,980   | 2,098   | 2,163    | 2,129    |
| Food   | 556     | 558     | 567     | 574     | 585     | 590     | 600     | 608     | 610      | 619      |
| Industry   | 118     | 128     | 140     | 152     | 168     | 191     | 221     | 244     | 275      | 291      |
| Feed   | 712     | 709     | 716     | 753     | 746     | 733     | 745     | 753     | 752      | 756      |
| Other  | 114     | 113     | 120     | 117     | 119     | 113     | 118     | 122     | 124      | 122      |
| Total Consumption                                      | 1,500   | 1,507   | 1,543   | 1,597   | 1,618   | 1,628   | 1,684   | 1,727   | 1,760    | 1,788    |
| Export   | 213     | 212     | 208     | 212     | 215     | 222     | 239     | 249     | 240      | 243      |
| Year Ending Stocks                                     | 401     | 345     | 284     | 334     | 322     | 283     | 296     | 371     | 402      | 341      |

Source: IGC March/2011 Report.

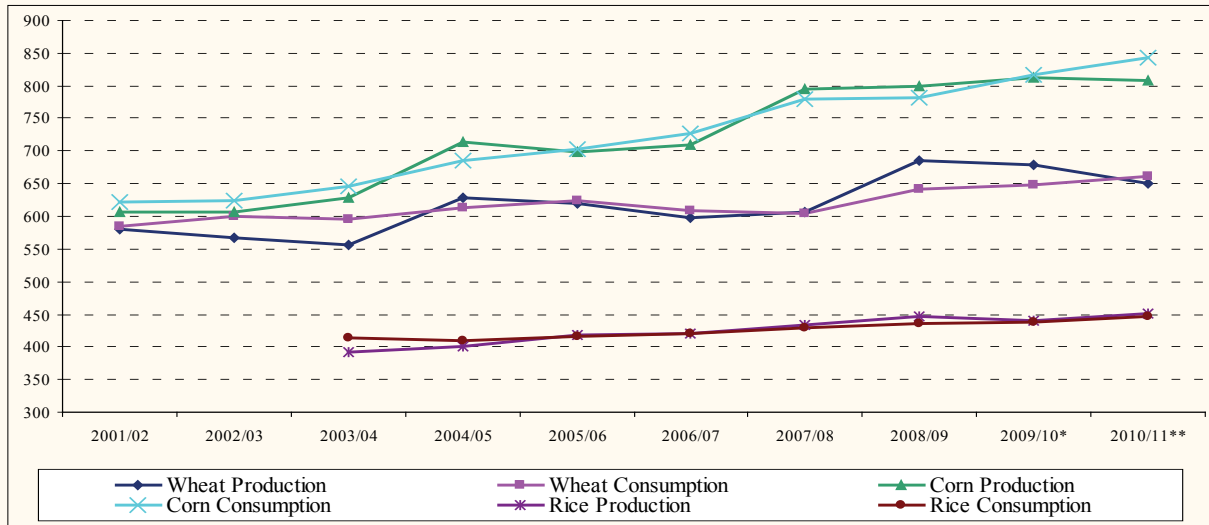
Thus, world grain production is foreseen to be 1,726 million tons in 2010/11 representing 66 million tons decrease compared to 2009/10 period. Respective amount is the third highest production level in last ten years. Adding 341 million ton transferred stock, 2,067 million ton supply is created.



Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast



**Graphic 93. Production- Consumption of Wheat, Rice and Corn in the World**



Source: IGC March/2011 Report. (\*) Estimate, (\*\*) Forecast

Maintaining its increasing tendency in 2010/11, the consumption is forecasted to be 1,788 million tons with additional 28 million tons compared to the figure of the last year. An increase of 10.5 % is expected considering 1,618 million ton which is average consumption quantity of recent ten years. Compared with 2009/10, consumption in form of food and feed has increased by 1.4 % and 0.5 % respectively while highest increase rate realized was in industrial with 5.8 % increase. Industrial use constitutes 16.3 % of total grain consumption.

It is foreseen that 2010/11 year ending stocks will be 341 million tons representing 61 million tons compared to previous and the breakdown of this decrease will be 34 million ton in corn, 12.6 million ton in wheat and 12.4 million ton in barley. This amount is 4 million ton above 337 million which is the average year ending stock amount of last 10 years and 58 million tons above of 2006/07 year ending stock of 283 million tons that was recorded as historical bottom point.

World grain trade is expected be 243 million ton increasing by 3 million tons in 2010/11 season due to the large scaled increases in previous two seasons. This expectation is 20 million ton above 223 million tons which is the average of last ten years (Chart 145, Graphic 92, 93).

### 5.7.1. Option Transactions and Option Exchanges

Futures agreement is a legally binding agreement concluded between the parties to purchase or sell merchandise in the future on a price agreed by the parties when the actual trade is carried out. Foreign exchange rates, treasury values and interests, goods, energy products and minerals are transacted in futures ( derivative) markets.

Agricultural products are included within the goods. Among them, wheat, corn and paddy are directly involved within the activity field of the Board. Soybean indirectly relates to the Board due to its relationship with the corn prices.

Chicago Mercantile Exchange is one of the largest exchanges in terms its transaction volume and product diversity. As other commodity exchanges in USA such as Minneapolis and Kansas generally transact wheat mostly, they do not have product diversity as large as of Chicago Mercantile Exchange. Therefore, the data received from Chicago Mercantile Exchange was collected in Table 146 to illustrate share of the products transacted in the exchanges and agricultural goods among overall transactions.

Table 146 shows total contract numbers of the goods transacted in Chicago Mercantile Exchange, share/quantity of the agricultural goods among respective goods and the products falling under the activity field of the Board. Analyzing the Table, it is observed that share of agricultural merchandises differ in 6- 10 % range amount all transactions. Transaction volume of the agricultural products increases especially during crisis period and speculative procurements starts. The contract number of agricultural merchandises increased to 23 million during June 2008 where the impacts of the global economic crisis were heavily felt in the world. Respective figure was recorded as 13 million contracts as of end of December 2009. Respective figure was recorded as 18 million contracts as of end of December 2010.

The share of wheat among agricultural merchandises transacted in Chicago Mercantile Exchanges differs in 8- 17 % range. The share of corn is higher compared to the wheat. The share of the corn was 44 % on April 2007; however this figure decreased to 28 % as of December 2009. The share of soybean is continually increasing. While it was recorded around 18 % on April 2007, it increased to 31 % by the end of December. The share of paddy amount agricultural merchandises is 1- 2.5 % and it increased to 5 % as of December 2009. It mainly resulted from the procurements of Philippines and start of import activities of India after a very long time. Shares of grains traded in Chicago Mercantile Exchange has been 9.7 % wheat, 32.2 % corn, 27.7 soybean and 0.3 % paddy.

Chart 146. Share of Agricultural Goods and Products in Trading Volume of Chicago Mercantile Exchange

| Months       | Total Trade Volume Of Chicago Mercantile Exchange (Number Of Contracts) | Agricultural Goods Trade Volume (Number Of Contracts) | Wheat Trade Volume Of Chicago Mercantile Exchange (Number Of Contracts) | Corn Trade Volume Of Chicago Mercantile Exchange (Number Of Contracts) | Soybean Trade Volume Of Chicago Mercantile Exchange (Number Of Contracts) | Paddy Trade Volume Of Chicago Mercantile Exchange (Number Of Contracts) | Share Of Agricultural Goods In Total Trade (%) | Wheat In Trade Volume Of Agricultural Goods (%) | Corn In Trade Volume Of Agricultural Goods (%) | Soybean In Trade Volume Of Agricultural Goods (%) | Share Of Paddy In Trade Volume Of Agricultural Goods (%) |
|--------------|---|---|---|--|---|---|--|---|--|---|--|
| January 08   | 301,412,020   | 17,949,332  | 2,232,030   | 6,013,822  | 4,545,940   | 28,131  | 6.0  | 12.4  | 33.5   | 25.3  | 1.3  |
| February 08  | 265,438,447   | 19,834,183  | 3,034,117   | 7,275,211  | 4,804,102   | 59,366  | 7.5  | 15.3  | 36.7   | 24.2  | 2.0  |
| March 08     | 271,917,918   | 16,966,292  | 1,772,006   | 5,860,150  | 4,168,288   | 33,874  | 6.2  | 10.4  | 34.5   | 24.6  | 1.9  |
| April 08     | 226,941,994   | 19,870,087  | 1,913,040   | 8,225,167  | 4,638,963   | 68,594  | 8.8  | 9.6   | 41.4   | 23.3  | 3.6  |
| May 08       | 225,197,624   | 15,118,295  | 1,408,250   | 6,430,657  | 2,873,962   | 41,226  | 6.7  | 9.3   | 42.5   | 19.0  | 2.9  |
| June 08      | 260,443,829   | 22,666,988  | 2,585,141   | 10,262,115   | 4,488,923   | 31,364  | 8.7  | 11.4  | 45.3   | 19.8  | 1.2  |
| July 08      | 247,594,779   | 18,561,321  | 1,589,328   | 7,512,556  | 3,895,215   | 19,551  | 7.5  | 8.6   | 40.5   | 21.0  | 1.2  |
| August 08    | 196,256,345   | 17,243,021  | 2,459,322   | 7,038,695  | 3,233,873   | 24,318  | 8.8  | 10.3  | 40.8   | 18.8  | 1.0  |
| September 08 | 289,906,446   | 15,203,885  | 1,556,516   | 5,235,168  | 3,464,741   | 20,563  | 5.2  | 14.2  | 34.4   | 22.8  | 1.3  |
| October 08   | 250,266,872   | 17,674,162  | 1,545,525   | 6,931,053  | 4,640,043   | 30,589  | 7.1  | 8.7   | 39.2   | 26.3  | 2.0  |
| November 08  | 168,495,529   | 13,711,118  | 1,835,306   | 5,655,739  | 2,275,222   | 13,892  | 8.1  | 13.4  | 41.2   | 16.6  | 0.8  |
| December 08  | 150,307,971   | 12,620,737  | 1,142,196   | 4,509,367  | 3,150,759   | 17,278  | 8.4  | 9.1   | 35.7   | 25.0  | 1.5  |
| January 09   | 153,793,752   | 13,046,536  | 1,277,693   | 4,131,739  | 3,487,446   | 16,425  | 8.5  | 9.8   | 31.7   | 26.7  | 1.3  |
| February 09  | 169,090,010   | 14,925,875  | 1,785,819   | 5,542,429  | 3,482,300   | 19,984  | 8.8  | 12.0  | 37.1   | 23.3  | 1.1  |
| March 09     | 201,245,000   | 13,602,577  | 1,526,570   | 4,808,238  | 3,241,998   | 15,753  | 6.8  | 11.2  | 35.3   | 23.8  | 1.0  |
| April 09     | 160,250,499   | 16,780,823  | 2,089,524   | 5,770,381  | 4,484,670   | 19,778  | 10.5   | 12.5  | 34.4   | 26.7  | 0.9  |
| May 09       | 180,404,813   | 14,566,114  | 1,627,000   | 5,190,288  | 3,477,044   | 15,500  | 8.1  | 11.2  | 35.6   | 23.9  | 1.0  |
| June 09      | 181,215,644   | 16,228,257  | 2,331,050   | 5,805,603  | 3,637,493   | 16,157  | 9.0  | 14.4  | 35.8   | 22.4  | 0.7  |
| July 09      | 177,573,489   | 16,392,554  | 1,568,981   | 6,172,144  | 3,787,722   | 17,524  | 9.2  | 9.6   | 37.7   | 23.1  | 1.1  |
| August 09    | 179,582,881   | 15,357,922  | 2,215,282   | 5,565,627  | 3,248,299   | 31,861  | 8.6  | 14.4  | 36.2   | 21.2  | 1.4  |
| September 09 | 184,457,609   | 13,326,417  | 1,301,197   | 4,477,962  | 3,201,635   | 18,451  | 7.2  | 9.8   | 33.6   | 24.0  | 1.4  |
| October 09   | 194,533,368   | 17,160,376  | 1,810,590   | 6,054,677  | 4,875,702   | 36,761  | 8.8  | 10.6  | 35.3   | 28.4  | 2.0  |
| November 09  | 178,506,542   | 17,168,944  | 2,265,560   | 6,629,599  | 3,476,372   | 30,542  | 9.6  | 13.2  | 38.6   | 20.2  | 1.3  |
| December 09  | 164,661,600   | 13,391,135  | 1,049,626   | 3,802,543  | 4,118,948   | 50,512  | 8.1  | 7.8   | 28.4   | 30.8  | 4.8  |
| January 10   | 213,319,891   | 14,541,230  | 1,619,313   | 5,102,448  | 3,396,119   | 24,911  | 6.8  | 11.1  | 35.1   | 23.4  | 0.2  |
| February 10  | 238,124,074   | 17,266,971  | 2,182,871   | 6,168,843  | 3,990,744   | 45,153  | 7.3  | 12.6  | 35.7   | 23.1  | 0.3  |
| March 10     | 253,556,581   | 15,766,954  | 1,540,501   | 5,128,779  | 3,634,045   | 30,862  | 6.2  | 9.8   | 32.5   | 23.0  | 0.2  |
| April 10     | 262,916,826   | 19,584,445  | 2,306,707   | 7,640,893  | 4,210,246   | 43,324  | 7.4  | 11.8  | 39.0   | 21.5  | 0.2  |
| May 10       | 335,566,032   | 14,497,423  | 1,624,763   | 5,364,935  | 2,735,729   | 21,755  | 4.3  | 11.2  | 37.0   | 18.9  | 0.2  |
| June 10      | 267,859,889   | 20,314,833  | 2,894,689   | 7,866,822  | 3,616,648   | 44,729  | 7.6  | 14.2  | 38.7   | 17.8  | 0.2  |
| July 10      | 227,605,529   | 17,919,490  | 2,939,065   | 6,408,508  | 3,265,548   | 32,523  | 7.9  | 16.4  | 35.8   | 18.2  | 0.2  |
| August 10    | 258,083,526   | 21,066,197  | 3,965,425   | 8,943,290  | 2,986,094   | 55,030  | 8.2  | 18.8  | 42.5   | 14.2  | 0.3  |
| September 10 | 254,097,244   | 20,867,255  | 1,839,043   | 9,867,492  | 3,543,747   | 30,667  | 8.2  | 8.8   | 47.3   | 17.0  | 0.1  |
| October 10   | 240,493,733   | 23,251,374  | 2,013,390   | 10,284,112   | 5,731,432   | 69,987  | 9.7  | 8.7   | 44.2   | 24.6  | 0.3  |
| November 10  | 297,231,885   | 26,401,349  | 2,895,722   | 11,997,432   | 4,817,605   | 39,315  | 8.9  | 11.0  | 45.4   | 18.2  | 0.1  |
| December 10  | 231,634,667   | 18,250,304  | 1,764,721   | 5,878,126  | 5,052,348   | 48,785  | 7.9  | 9.7   | 32.2   | 27.7  | 0.3  |

Source: Chicago Mercantile Exchange, 2011

Chart 147. Monthly Trading Volume of Corn, Soybean and Paddy in Chicago Mercantile Exchange

| Months       | Chicago Mercantile Exchange- Corn |                                  |                        | Chicago Mercantile Exchange- Soybean |                                  |                        | Chicago Mercantile Exchange- Paddy |                                  |                        |   |       |     |
|--------------|-----------------------------------|----------------------------------|------------------------|--------------------------------------|----------------------------------|------------------------|------------------------------------|----------------------------------|------------------------|---|-------|-----|
|              | Transaction Volume (contract)     | Transaction Volume (Million Ton) | Average Price (\$/Ton) | Transaction Volume (contract)        | Transaction Volume (Million Ton) | Average Price (\$/Ton) | Transaction Volume (contract)      | Transaction Volume (Million Ton) | Average Price (\$/Ton) |   |       |     |
| January 08   | 6,013,822                         | 764                              | 147,039                | 193                                  | 4,545,940                        | 618                    | 285,549                            | 462                              | 28,131                 | 3 | 886   | 315 |
| February 08  | 7,275,211                         | 924                              | 187,702                | 203                                  | 4,804,102                        | 653                    | 332,014                            | 508                              | 59,366                 | 6 | 2,119 | 357 |
| March 08     | 5,860,150                         | 744                              | 160,569                | 216                                  | 4,168,288                        | 567                    | 280,990                            | 496                              | 33,874                 | 3 | 1,379 | 407 |
| April 08     | 8,225,167                         | 1,045                            | 243,878                | 233                                  | 4,638,963                        | 631                    | 304,606                            | 483                              | 68,594                 | 7 | 3,327 | 485 |
| May 08       | 6,430,657                         | 817                              | 192,278                | 235                                  | 2,873,962                        | 391                    | 191,153                            | 489                              | 41,226                 | 4 | 1,881 | 456 |
| June 08      | 10,262,115                        | 1,303                            | 358,664                | 275                                  | 4,488,923                        | 610                    | 337,374                            | 553                              | 31,864                 | 3 | 1,385 | 435 |
| July 08      | 7,512,556                         | 954                              | 241,155                | 253                                  | 3,895,215                        | 530                    | 293,531                            | 554                              | 19,551                 | 2 | 795   | 407 |
| August 08    | 7,038,695                         | 894                              | 193,214                | 216                                  | 3,233,873                        | 440                    | 207,173                            | 471                              | 24,318                 | 2 | 912   | 375 |
| September 08 | 5,235,168                         | 665                              | 141,351                | 213                                  | 3,464,741                        | 471                    | 206,207                            | 438                              | 20,563                 | 2 | 868   | 422 |
| October 08   | 6,931,053                         | 880                              | 143,127                | 163                                  | 4,640,043                        | 631                    | 213,784                            | 339                              | 30,589                 | 3 | 1,078 | 352 |
| November 08  | 5,655,739                         | 718                              | 105,763                | 147                                  | 2,275,222                        | 309                    | 101,872                            | 329                              | 13,892                 | 1 | 438   | 315 |
| December 08  | 4,509,367                         | 573                              | 81,620                 | 143                                  | 3,150,759                        | 429                    | 136,665                            | 319                              | 17,278                 | 2 | 556   | 322 |
| January 09   | 4,131,739                         | 525                              | 80,776                 | 154                                  | 3,487,446                        | 474                    | 173,053                            | 365                              | 16,425                 | 2 | 492   | 299 |
| February 09  | 5,542,429                         | 704                              | 100,319                | 143                                  | 3,482,300                        | 474                    | 161,660                            | 341                              | 19,984                 | 2 | 543   | 272 |
| March 09     | 4,808,238                         | 611                              | 90,636                 | 148                                  | 3,241,998                        | 441                    | 147,103                            | 334                              | 15,753                 | 2 | 424   | 269 |
| April 09     | 5,770,381                         | 733                              | 111,658                | 152                                  | 4,484,670                        | 610                    | 228,363                            | 374                              | 19,778                 | 2 | 562   | 284 |
| May 09       | 5,190,288                         | 659                              | 108,478                | 165                                  | 3,477,044                        | 473                    | 199,642                            | 422                              | 15,500                 | 2 | 419   | 270 |
| June 09      | 5,805,603                         | 737                              | 119,596                | 162                                  | 3,637,493                        | 495                    | 220,124                            | 445                              | 16,157                 | 2 | 444   | 275 |
| July 09      | 6,172,144                         | 784                              | 102,458                | 131                                  | 3,787,722                        | 515                    | 204,988                            | 398                              | 17,524                 | 2 | 506   | 289 |
| August 09    | 5,565,627                         | 707                              | 90,999                 | 129                                  | 3,248,299                        | 442                    | 180,665                            | 409                              | 31,861                 | 3 | 945   | 297 |
| September 09 | 4,477,982                         | 569                              | 72,798                 | 128                                  | 3,201,635                        | 435                    | 151,962                            | 349                              | 18,451                 | 2 | 546   | 296 |
| October 09   | 6,054,677                         | 769                              | 112,272                | 146                                  | 4,875,702                        | 663                    | 231,420                            | 349                              | 36,761                 | 4 | 1,110 | 302 |
| November 09  | 6,629,599                         | 842                              | 128,827                | 153                                  | 3,476,372                        | 473                    | 176,349                            | 373                              | 30,542                 | 3 | 1,014 | 332 |
| December 09  | 3,802,543                         | 483                              | 75,823                 | 157                                  | 4,118,948                        | 560                    | 212,307                            | 379                              | 50,512                 | 5 | 1,697 | 336 |
| January 10   | 5,102,448                         | 648                              | 98,503                 | 152                                  | 3,396,119                        | 462                    | 162,117                            | 351                              | 24,911                 | 2 | 780   | 313 |
| February 10  | 6,168,843                         | 783                              | 111,255                | 142                                  | 3,990,744                        | 543                    | 186,703                            | 344                              | 45,153                 | 5 | 1,382 | 306 |
| March 10     | 5,128,779                         | 651                              | 93,149                 | 143                                  | 3,634,045                        | 494                    | 172,486                            | 349                              | 30,862                 | 3 | 873   | 283 |
| April 10     | 7,640,893                         | 970                              | 134,892                | 139                                  | 4,210,246                        | 573                    | 204,988                            | 358                              | 43,324                 | 4 | 1,209 | 279 |
| May 10       | 5,364,935                         | 681                              | 97,438                 | 143                                  | 2,735,729                        | 372                    | 129,477                            | 348                              | 21,755                 | 2 | 566   | 260 |
| June 10      | 7,866,822                         | 999                              | 134,884                | 135                                  | 3,616,648                        | 492                    | 171,169                            | 348                              | 44,729                 | 4 | 1,047 | 234 |
| July 10      | 6,408,508                         | 814                              | 117,205                | 144                                  | 3,265,548                        | 444                    | 164,766                            | 371                              | 32,523                 | 3 | 709   | 218 |
| August 10    | 8,943,290                         | 1,136                            | 182,874                | 161                                  | 2,986,094                        | 406                    | 153,509                            | 378                              | 55,030                 | 6 | 1,321 | 240 |
| September 10 | 9,867,492                         | 1,253                            | 239,389                | 191                                  | 3,543,747                        | 482                    | 194,226                            | 403                              | 30,667                 | 3 | 810   | 264 |
| October 10   | 10,284,112                        | 1,306                            | 280,823                | 215                                  | 5,731,432                        | 779                    | 332,836                            | 427                              | 69,987                 | 7 | 2,100 | 300 |
| November 10  | 11,997,432                        | 1,524                            | 330,655                | 217                                  | 4,817,605                        | 655                    | 301,389                            | 460                              | 39,315                 | 4 | 1,215 | 309 |
| December 10  | 5,878,126                         | 747                              | 172,456                | 231                                  | 5,052,348                        | 687                    | 332,566                            | 484                              | 48,785                 | 5 | 1,493 | 306 |

Source: Chicago Mercantile Exchange, 2011

Chart 148. Monthly Trading Volumes and Prices of Wheat in USA Commodity Exchanges

| Months       | Chicago Mercantile Exchange   |                                  |                        | Kansas Mercantile Exchange    |                                  |                        | Minneapolis Mercantile Exchange |                                  |                        | Total                            |                                  |           |     |         |
|--------------|-------------------------------|----------------------------------|------------------------|-------------------------------|----------------------------------|------------------------|---------------------------------|----------------------------------|------------------------|----------------------------------|----------------------------------|-----------|-----|---------|
|              | Transaction Volume (contract) | Transaction Volume (Million Ton) | Average Price (\$/Ton) | Transaction Volume (contract) | Transaction Volume (Million Ton) | Average Price (\$/Ton) | Transaction Volume (contract)   | Transaction Volume (Million Ton) | Average Price (\$/Ton) | Transaction Volume (Million Ton) | Transaction Volume (Million Ton) |           |     |         |
| January 08   | 2,232,030                     | 304                              | 341                    | 352,893                       | 48                               | 18,894                 | 352                             | 198,770                          | 27                     | 11,435                           | 423                              | 2,783,693 | 379 | 131,841 |
| February 08  | 3,034,117                     | 413                              | 390                    | 455,112                       | 62                               | 25,439                 | 411                             | 190,327                          | 26                     | 16,851                           | 651                              | 3,679,556 | 500 | 203,219 |
| March 08     | 1,772,006                     | 241                              | 417                    | 260,411                       | 35                               | 15,760                 | 445                             | 105,250                          | 14                     | 7,901                            | 552                              | 2,137,667 | 291 | 124,155 |
| April 08     | 1,913,040                     | 260                              | 327                    | 349,357                       | 48                               | 16,487                 | 347                             | 94,452                           | 13                     | 5,780                            | 450                              | 2,356,849 | 321 | 107,344 |
| May 08       | 1,408,250                     | 192                              | 292                    | 255,653                       | 35                               | 11,161                 | 321                             | 75,032                           | 10                     | 4,388                            | 430                              | 1,738,935 | 236 | 71,473  |
| June 08      | 2,585,141                     | 352                              | 311                    | 501,737                       | 68                               | 22,177                 | 325                             | 104,200                          | 14                     | 5,824                            | 411                              | 3,191,078 | 434 | 137,342 |
| July 08      | 1,589,328                     | 216                              | 307                    | 307,779                       | 42                               | 13,269                 | 317                             | 89,568                           | 12                     | 4,190                            | 344                              | 1,986,675 | 270 | 83,817  |
| August 08    | 2,459,322                     | 334                              | 301                    | 448,373                       | 61                               | 19,086                 | 313                             | 154,331                          | 21                     | 7,262                            | 346                              | 3,062,026 | 416 | 127,023 |
| September 08 | 1,556,516                     | 212                              | 270                    | 289,720                       | 39                               | 11,269                 | 286                             | 111,381                          | 15                     | 4,620                            | 305                              | 1,957,617 | 266 | 73,044  |
| October 08   | 1,545,525                     | 210                              | 209                    | 279,507                       | 38                               | 8,591                  | 226                             | 125,420                          | 17                     | 4,264                            | 250                              | 1,950,452 | 265 | 56,785  |
| November 08  | 1,835,306                     | 250                              | 196                    | 279,779                       | 38                               | 7,952                  | 209                             | 85,216                           | 12                     | 2,677                            | 231                              | 2,200,301 | 299 | 59,552  |
| December 08  | 1,142,196                     | 155                              | 197                    | 185,603                       | 25                               | 5,175                  | 205                             | 75,055                           | 10                     | 2,297                            | 225                              | 1,402,854 | 191 | 38,073  |
| January 09   | 1,277,693                     | 174                              | 216                    | 198,126                       | 27                               | 6,090                  | 226                             | 75,401                           | 10                     | 2,471                            | 241                              | 1,551,220 | 211 | 46,094  |
| February 09  | 1,785,819                     | 243                              | 196                    | 300,103                       | 41                               | 8,530                  | 209                             | 82,641                           | 11                     | 2,630                            | 234                              | 2,168,563 | 295 | 58,763  |
| March 09     | 1,526,570                     | 208                              | 191                    | 287,958                       | 39                               | 8,224                  | 210                             | 77,108                           | 10                     | 2,412                            | 230                              | 1,891,636 | 257 | 50,290  |
| April 09     | 2,089,524                     | 284                              | 193                    | 315,866                       | 43                               | 9,064                  | 211                             | 116,179                          | 16                     | 3,792                            | 240                              | 2,521,569 | 343 | 67,702  |
| May 09       | 1,627,000                     | 221                              | 215                    | 242,335                       | 33                               | 7,712                  | 234                             | 91,034                           | 12                     | 3,268                            | 264                              | 1,960,369 | 267 | 58,554  |
| June 09      | 2,331,050                     | 317                              | 213                    | 444,503                       | 60                               | 14,267                 | 236                             | 135,126                          | 18                     | 4,833                            | 263                              | 2,910,679 | 396 | 86,626  |
| July 09      | 1,568,981                     | 213                              | 189                    | 307,177                       | 42                               | 8,522                  | 204                             | 86,007                           | 12                     | 2,608                            | 223                              | 1,962,165 | 267 | 51,460  |
| August 09    | 2,215,282                     | 301                              | 179                    | 348,081                       | 47                               | 8,994                  | 190                             | 118,252                          | 16                     | 3,297                            | 205                              | 2,681,615 | 365 | 66,220  |
| September 09 | 1,301,197                     | 177                              | 165                    | 326,798                       | 44                               | 7,733                  | 174                             | 123,826                          | 17                     | 2,981                            | 177                              | 1,751,821 | 238 | 39,913  |
| October 09   | 1,810,590                     | 246                              | 183                    | 378,113                       | 51                               | 9,822                  | 191                             | 113,094                          | 15                     | 2,799                            | 182                              | 2,301,797 | 313 | 57,683  |
| November 09  | 2,265,560                     | 308                              | 194                    | 409,277                       | 56                               | 10,965                 | 197                             | 150,604                          | 20                     | 4,117                            | 201                              | 2,825,441 | 384 | 74,857  |
| December 09  | 1,049,626                     | 143                              | 193                    | 210,323                       | 29                               | 5,578                  | 195                             | 62,689                           | 9                      | 1,705                            | 200                              | 1,322,638 | 180 | 34,833  |
| January 10   | 1,619,313                     | 220                              | 187                    | 285,597                       | 39                               | 7,458                  | 192                             | 101,141                          | 14                     | 2,861                            | 208                              | 2,006,051 | 273 | 51,501  |
| February 10  | 2,182,871                     | 297                              | 179                    | 375,311                       | 51                               | 9,392                  | 184                             | 108,381                          | 15                     | 2,742                            | 186                              | 2,666,563 | 363 | 65,273  |
| March 10     | 1,540,501                     | 210                              | 178                    | 282,298                       | 38                               | 6,949                  | 181                             | 92,397                           | 13                     | 2,312                            | 184                              | 1,915,196 | 260 | 46,554  |
| April 10     | 2,306,707                     | 314                              | 175                    | 405,268                       | 55                               | 9,976                  | 181                             | 118,290                          | 16                     | 3,008                            | 187                              | 2,830,265 | 385 | 67,884  |
| May 10       | 1,624,763                     | 221                              | 177                    | 308,268                       | 42                               | 7,672                  | 183                             | 84,161                           | 11                     | 2,175                            | 190                              | 2,017,192 | 274 | 48,958  |
| June 10      | 2,894,689                     | 394                              | 165                    | 620,982                       | 84                               | 14,695                 | 174                             | 211,841                          | 29                     | 5,474                            | 190                              | 3,727,512 | 507 | 85,126  |
| July 10      | 2,939,065                     | 400                              | 202                    | 650,626                       | 88                               | 18,759                 | 212                             | 170,679                          | 23                     | 5,223                            | 225                              | 3,760,370 | 511 | 104,724 |
| August 10    | 3,965,425                     | 539                              | 248                    | 765,357                       | 104                              | 27,063                 | 260                             | 206,447                          | 28                     | 7,328                            | 261                              | 4,937,229 | 671 | 168,137 |
| September 10 | 1,839,043                     | 250                              | 262                    | 470,522                       | 64                               | 17,022                 | 266                             | 142,804                          | 19                     | 5,302                            | 273                              | 2,452,369 | 334 | 87,852  |
| October 10   | 2,013,390                     | 274                              | 252                    | 449,747                       | 61                               | 16,392                 | 268                             | 149,923                          | 20                     | 5,526                            | 271                              | 2,613,060 | 355 | 90,921  |
| November 10  | 2,895,722                     | 394                              | 248                    | 624,481                       | 85                               | 23,016                 | 271                             | 182,719                          | 25                     | 6,859                            | 276                              | 3,702,922 | 504 | 127,541 |
| December 10  | 1,764,721                     | 240                              | 279                    | 459,417                       | 62                               | 18,994                 | 304                             | 153,714                          | 21                     | 6,522                            | 312                              | 2,377,852 | 323 | 92,477  |

Source: Chicago Mercantile Exchange, 2011

Chart 149. Annual Trading Volumes of Wheat in Commodity Exchanges

|                    | Chicago Mercantile Exchange              |                                  |                        |  | Kansas Mercantile Exchange       |                        |  |                                  | Minneapolis Mercantile Exchange |  |                                  |                        | TOTAL                                    |                                  |                        |
|--------------------|--|----------------------------------|------------------------|--|----------------------------------|------------------------|--|----------------------------------|---------------------------------|--|----------------------------------|------------------------|--|----------------------------------|------------------------|
|                    | Transaction Volume (number of contracts) | Transaction Volume (Million Ton) | Average Price (\$/Ton) | Transaction Volume (number of contracts) | Transaction Volume (Million Ton) | Average Price (\$/Ton) | Transaction Volume (number of contracts) | Transaction Volume (Million Ton) | Average Price (\$/Ton)          | Transaction Volume (number of contracts) | Transaction Volume (Million Ton) | Average Price (\$/Ton) | Transaction Volume (number of contracts) | Transaction Volume (Million Ton) | Average Price (\$/Ton) |
| 2007               | 23,476,060                               | 3,193                            | 747,347                | 231                                      | 4,670,955                        | 635                    | 148,290                                  | 235                              | 1,826,807                       | 248                                      | 62,713                           | 247                    | 29,973,822                               | 4,076                            | 958,350                |
| 2008               | 23,072,777                               | 3,138                            | 962,920                | 297                                      | 3,965,924                        | 539                    | 173,259                                  | 313                              | 1,409,002                       | 192                                      | 77,490                           | 385                    | 28,447,703                               | 3,869                            | 1,213,670              |
| 2009               | 20,848,892                               | 2,835                            | 550,580                | 194                                      | 3,768,660                        | 513                    | 105,502                                  | 206                              | 1,231,961                       | 168                                      | 36,914                           | 222                    | 25,849,513                               | 3,516                            | 692,996                |
| 2010               | 27,586,210                               | 3,752                            | 804,229                | 213                                      | 5,697,874                        | 775                    | 177,387                                  | 223                              | 1,722,497                       | 234                                      | 55,331                           | 230                    | 35,006,581                               | 4,761                            | 1,036,948              |
| 2008-2009 % Change | -10                                      | -10                              | -43                    | -35                                      | -5                               | -5                     | -39                                      | -34                              | -13                             | -13                                      | -52                              | -42                    | -9                                       | -9                               | -43                    |
| 2009-2010 % Change | 32                                       | 32                               | 46                     | 10                                       | 51                               | 51                     | 68                                       | 8                                | 40                              | 40                                       | 50                               | 4                      | 35                                       | 35                               | 50                     |

Source: Chicago Mercantile Exchange, 2011

Chart 150. Annual Trading Volumes of Corn in Chicago Commodity Exchange

| Years            | Transaction Volume (contract) | Transaction Volume (Million Ton) | Average Price (\$/Ton) |
|------------------|-------------------------------|----------------------------------|------------------------|
| 2007             | 59,712,137                    | 7,584                            | 147                    |
| 2008             | 80,949,700                    | 10,281                           | 207                    |
| 2009             | 63,951,250                    | 8,122                            | 147                    |
| 2010             | 90,651,680                    | 11,513                           | 168                    |
| 2008-09 % Change | -21                           | -21                              | -29                    |
| 2009-10 % Change | 42                            | 42                               | 14                     |

Source: Chicago Mercantile Exchange, 2011

**Chart 151. Annual Trading Volumes of Paddy in Chicago Commodity Exchange**

| Years            | Transaction Volume (contract) | Transaction Volume (Million Ton) | Transaction Volume (Million \$) | Average Price (\$/Ton) |
|------------------|-------------------------------|----------------------------------|---------------------------------|------------------------|
| 2007             | 343,117                       | 34                               | 6,847                           | 246                    |
| 2008             | 389,246                       | 39                               | 15,624                          | 387                    |
| 2009             | 289,248                       | 29                               | 8,703                           | 293                    |
| 2010             | 487,041                       | 49                               | 13,502                          | 276                    |
| 2008-09 % Change | -26                           | -26                              | -44                             | -24                    |
| 2009-10 % Change | 68                            | 68                               | 55                              | -6                     |

Source: Chicago Mercantile Exchange, 2011

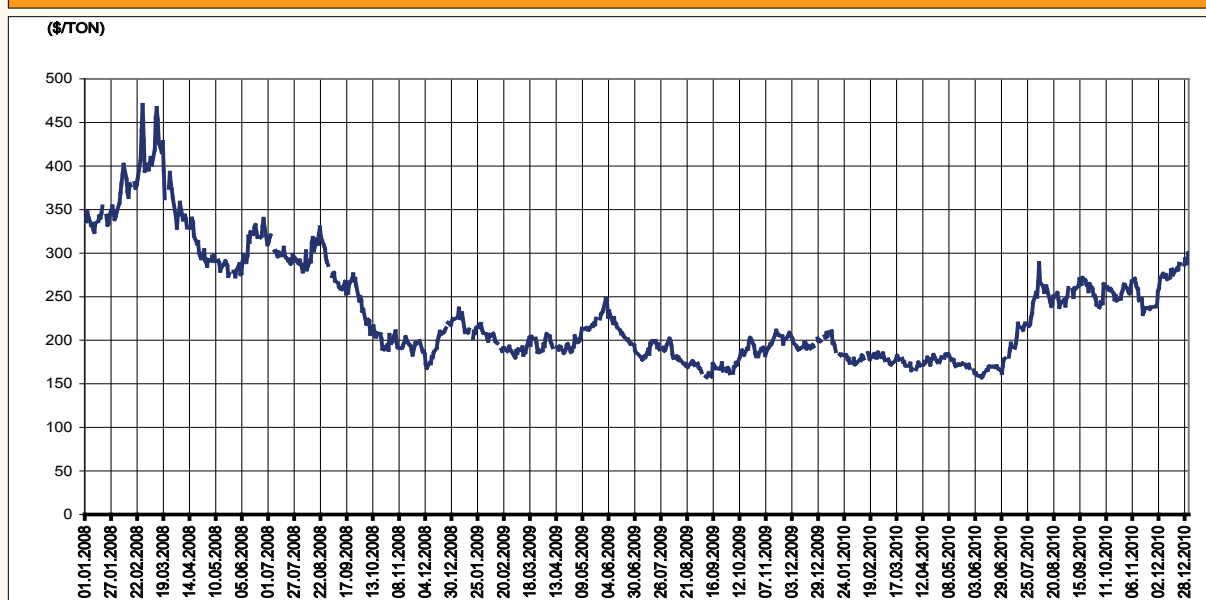
**Chart 152. Annual Trading Volume of Soybean in Chicago Mercantile Exchange**

| Years            | Transaction Volume contract) | Transaction Volume (Million Ton) | Transaction Volume (Million \$) | Average Price (\$/Ton) |
|------------------|------------------------------|----------------------------------|---------------------------------|------------------------|
| 2007             | 35,979,398                   | 4,893                            | 1,598,933                       | 317                    |
| 2008             | 46,180,031                   | 6,280                            | 2,890,918                       | 453                    |
| 2009             | 44,519,629                   | 6,055                            | 2,287,637                       | 378                    |
| 2010             | 46,980,305                   | 6,389                            | 2,506,232                       | 385                    |
| 2008-09 % Change | -4                           | -4                               | -21                             | -17                    |
| 2009-10 % Change | 6                            | 6                                | 10                              | 2                      |

Source: Chicago Mercantile Exchange, 2011

### 5.7.1.1. Wheat

**Graphic 94. Daily Option Prices of Wheat in Chicago Mercantile Exchange**



Source: Chicago Mercantile Exchange, 2011

Futures/option prices given for the wheat represent option prices realized for the products transacted in Chicago (CME), Kansas (KCBT), Minneapolis (MGEX) Derivatives Markets in USA. Tables and charts concerning the prices were created through collecting daily day-end prices of closest term and monthly average of respective prices. Transaction volumes are calculated through summation of future transactions and option contracts within the said month.

The graphic above provides 2007- 2009 daily closure figures for wheat in Chicago Mercantile Exchange. It is clearly seen that the prices fluctuated upward and downward in September 2007 – September 2008 period and reached its peak on February/March 2008.

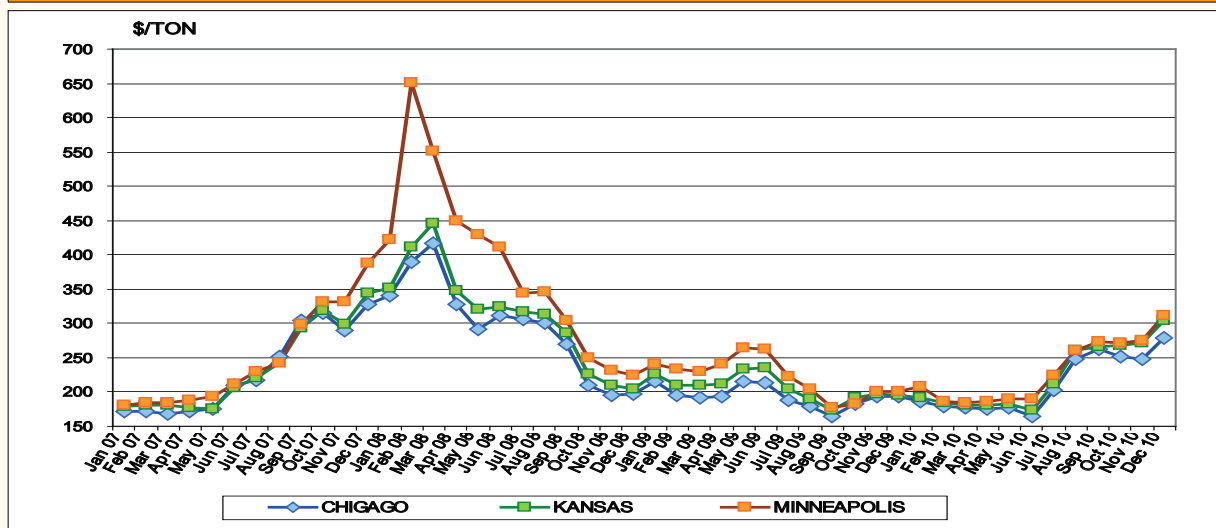
First rise of the prices happened in Summer 2007 and low yield amount in Northern Hemisphere on autumn resulting with the prices climbing up to 350 USD level. The prices started to decrease together with the expectations for a good yield in 2008. High demands towards USA stocks triggered the prices during rising period of the prices and shifting to Russian market for corn purchases especially towards the end of October in 2007 soothed the prices in USA commodity exchange prices.

However, the prices entered into a new rising trend as the US report published on December 2007 on cultivation areas, drought conditions in Australia accelerated the speculative procurements.

Even though February 2008 did not mean any change in terms of supply, the future/option prices were supported and reached to a historical figure due to export prohibitions applied resulting from the decrease in the stocks in spite of intensive demand for imports, increase in demand for grains used as raw material for biofuel together with the increase in oil prices, speculative increase of agricultural products especially in developing countries.

A general evaluation of 2008 shows that futures/option transactions increased due to global financial crisis, food crisis, oil crisis and other agricultural goods were also affected from this process. It is seen that Chicago Mercantile Exchange increased to 413 million ton on option/futures transactions on February which is a record breaking figure in history of the exchange. This figure reduced to 233 million ton on February 2007. This outstanding increase of the prices and transaction volume triggered speculative prices in the market resulting with deepening of the impacts of the food crisis.

Graphic 95. Monthly Trading Prices of Wheat in USA Mercantile Exchanges



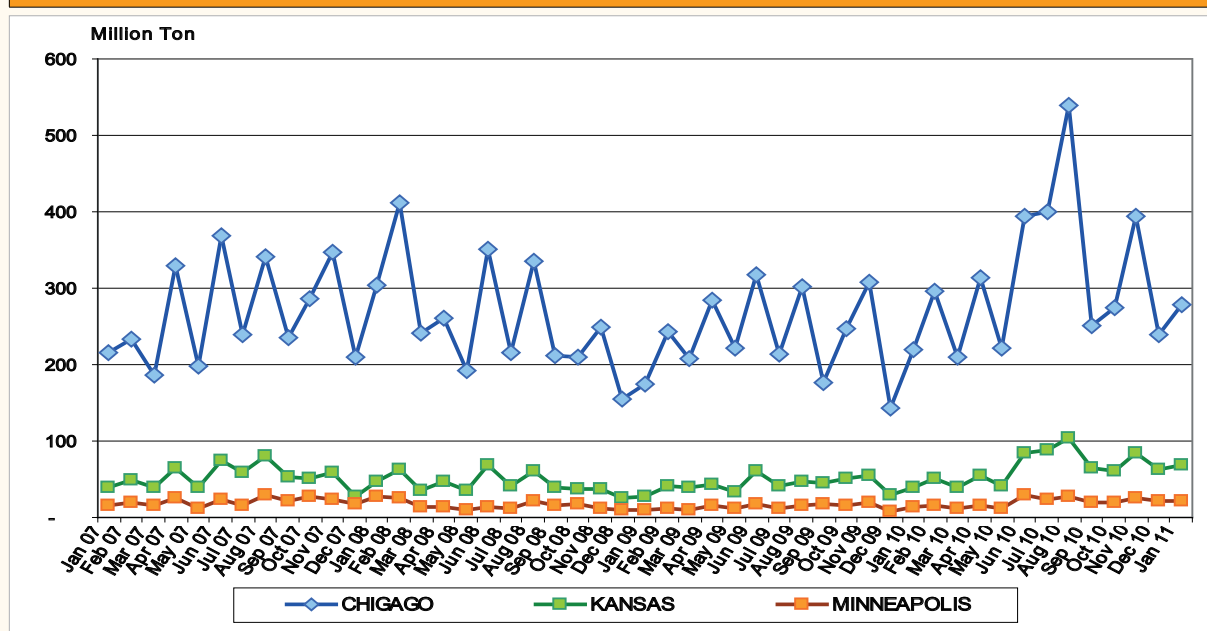
Source: Chicago Mercantile Exchange, 2011



In 2009, however, it is observed that the prices recessed below 200 USD due to the increase in production and stocks and removal of the prohibitions for the export. However, the delays in sowing spring time cultivation and unfavourable environmental conditions for maturation of the winter time crops resulted with triggering the prices late May and early June 2009. The prices started to recess with the start of the harvest around the globe.

Decrease in USD on September- November 2009 and increase in USA exports caused a considerable increase on prices. Upon record breaking increase on the net short positions at the beginning of September, the prices started to recess and the number of the long positions started to increase especially after reducing in the USA currency. The number of short positions reduced from 69 thousand contracts to 15 thousand contracts in early September- early December period.

**Graphic 96. Monthly Trading Volumes of Wheat in USA Commodity Exchanges**



Source: Chicago Mercantile Exchange, 2011

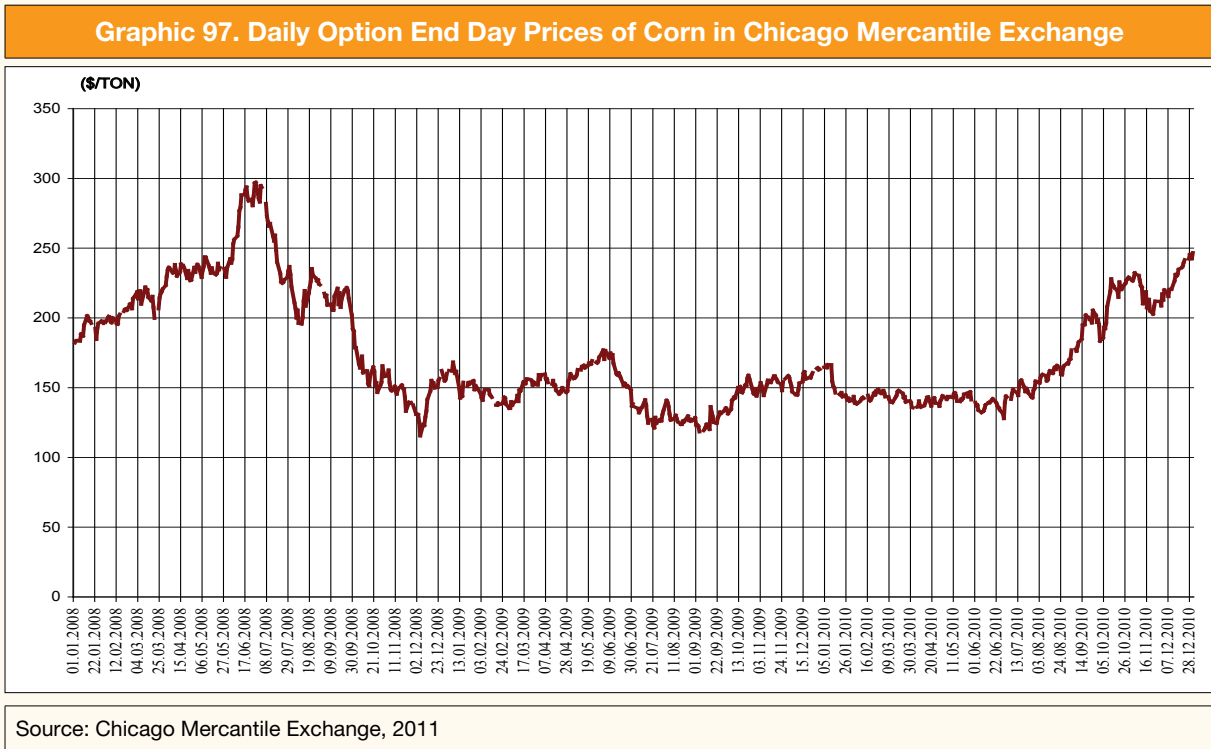
Compared with 2008, it is observed that transaction volume reduced by 10 % in year 2009. The amount of transaction volume realized as 962 billion USD in 2008; however, transaction volume reduced to USD 550 billion upon decrease of the prices making 43 % decrease compared to previous year.

It is forecasted that the wheat prices will be decided by USA currency rates in 2010. Even though a decrease is expected, it is estimated that the prices will decrease below the prices of two years ago. The underlying reason is shown as availability of high amount of exportable stocks especially in Western Europe and Black Sea region.

Grain markets do not constitute any exemption in terms of fluctuation.

Fluctuation in raw oil trade has great impact on the grain market when simultaneous sales especially in food and energy markets create concern in China and world markets. There are many factors that contribute increase of prices in grain market; however, weather condition in March and April is expected to be decisive. It has been reported that an important increase in cultivation area and yield will be needed to prevent extreme shortness in the market one year more as ground breaking corn supply equivalent to 18 days for the end of 2010/11 period.

5.7.1.2. Corn

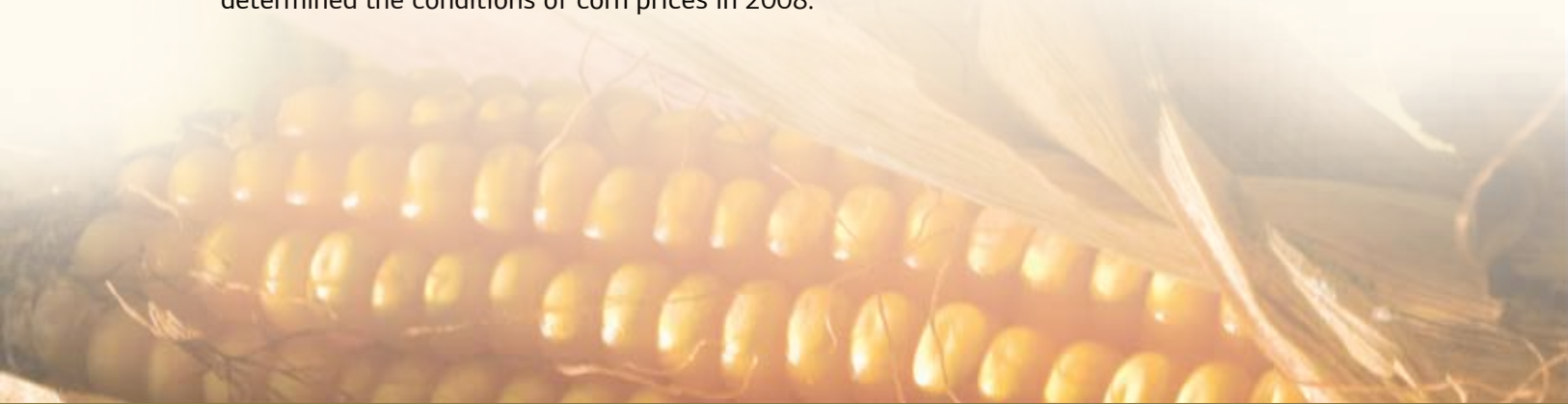


Option transactions of corn started to rise in CME on December 2007. Besides being affected from increasing price of the wheat, the demand increase for the corn also played an important role in its respective increase. On the other hand, reports showing a decrease in Argentina's yield and stock- supply and demand report of USDA dated January 11 created a negative atmosphere in the market, feeding the increase trend of the prices.

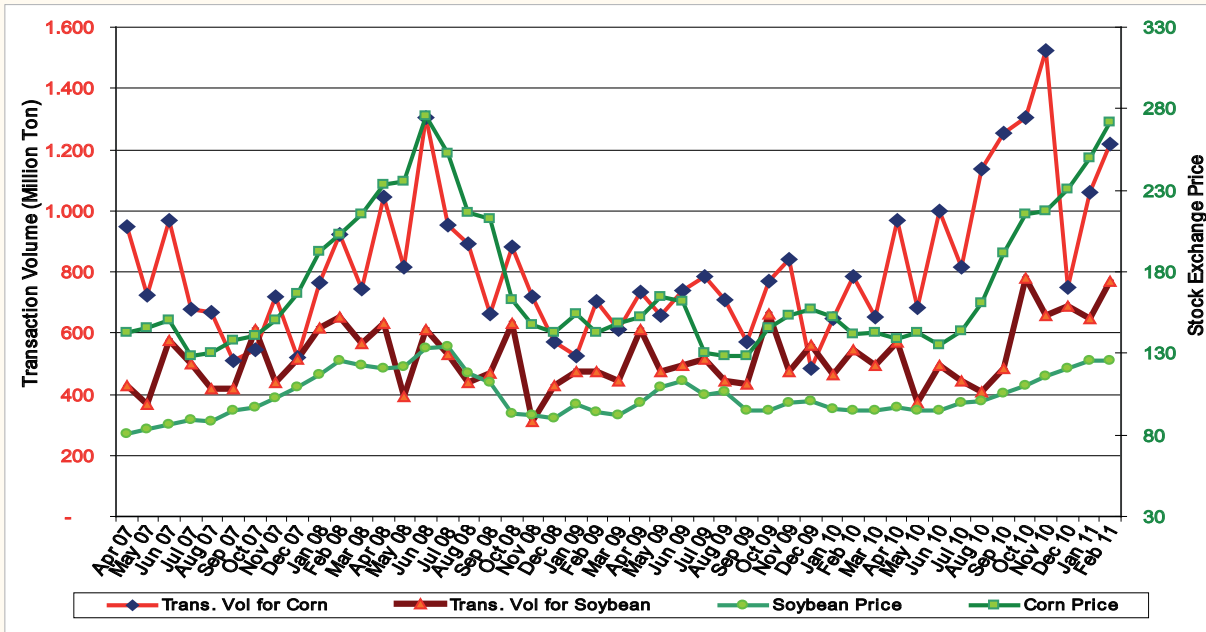
It is observed that option transactions of the corn maintained its increasing trend on February 2008. Besides being affected from the price increases in wheat and crude oil, the drought news and increase of demand for the corn increased speculative activities as well as the increasing trend of the prices.

Corn price reached a historical figure on June 2008. The basic underlying reason for this is heavy torrent rains making the cultivation impossible and damages on developing crops in the fields. Demand increase forecasts placed in report of the USDA dated 10 June also contributed to the increase of the prices.

On the other hand, food crisis, speculative price increases of wheat and rice and of the crude oil determined the conditions of corn prices in 2008.



Graphic 98. Monthly Trading Volume and Price of Corn and Soybean in Chicago Mercantile Exchange



Source: Chicago Mercantile Exchange, 2011

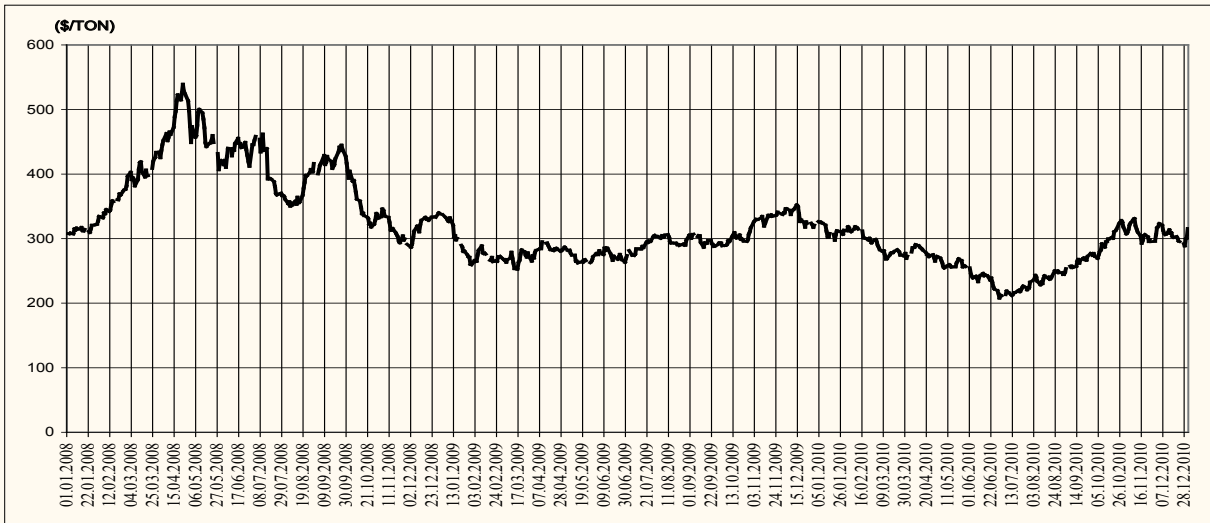
Even though the prices in 2009 realized considerably lower than 2008, there were fluctuations in particular time periods. Unfavourable weather conditions in Midwest on October 2009, decrease in USA currency and increase of crude oil prices caused the option transaction prices of the corn increasing. Due to unfavourable impacts of the rains on the harvest, the yield increase rate remained at lowest increase rate since 1985 causing start of an increase trend for the prices.

Recorded as 960 million ton in 2007, the corn transaction volume reached to 1.303 million ton in 2008 accelerating speculative purchases. The price leaped from USD 150 to USD 275 during respective period. Reduction and recession was observed in transaction volumes and prices due to soothing in the markets and removal of food crisis in 2009. Comparing 2008 and 2009, it is seen that there was 21 % transaction decrease in 2009.

First perspective for new sowing period of the corn has been provided in annual Perspective Forum of USA. The fact that USDA considered yield per hectare 10.1 ton and expected 2010/11 yield ending stock as 22 million tons has enabled stock/consumption rate becoming 6.4 %. However, if we keep the cultivation and consumption data unchanged and if we decrease the yield to 9.6 ton/ha which is the yield of last year, then year ending stocks will be only 2.5 million tons and stock/consumption rate will be 0.9 %. Considering simply average yield of recent 5 years, year ending stocks will be 5.6 million ton which is far below of 17.1 million ton stock level of last year. In other words, the market needs an important increase and high yield to prevent an extreme shortage. It must be reminded that stock/consumption rate of corn has decreased below 10 % only 3 times since year 1973.

### 5.7.1.3. Paddy

**Graphic 99. Daily End Day Prices of Paddy in Chicago Mercantile Exchange**

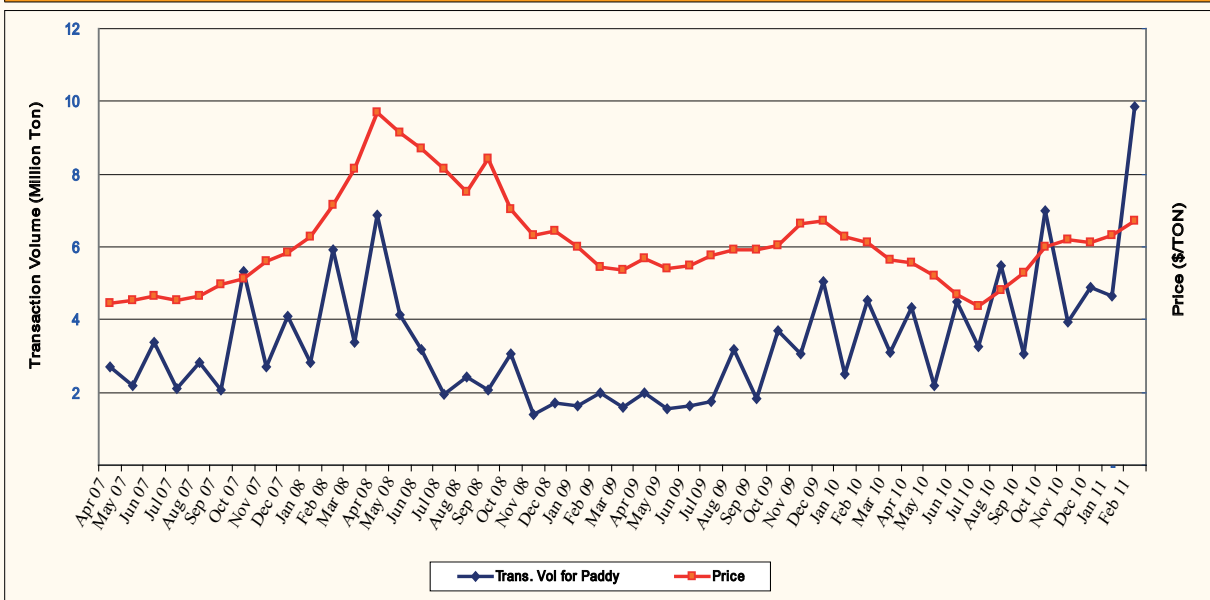


Source: Chicago Mercantile Exchange, 2011

Increases in option transactions in Chicago Mercantile Exchange especially on December 2007 and January 2008, intensive demands and low yield amounts on the producer side and price increases in other markets caused incredible increase in paddy prices.

Drought in paddy producing countries and export restrictions in Egypt and India caused record breaking prices in 2008. The prices returned to normal conditions upon removal export restrictions towards the end of 2008; however, the prices still remained above 2007 level.

**Graphic 100. Monthly Trading Volume and Price of Paddy in Chicago Mercantile Exchange**



Source: Chicago Mercantile Exchange, 2011

Transaction volume and prices reached at their peaks on April 2008 and paddy transaction volume which was 3 million tons on April 2007 reached to 7 million tons on April 2008. The prices increased from USD 222 to USD 485 during the same period.

A decrease was recorded in total transaction volume in 2009 following the decrease in prices. Being 39 million ton in 2008, the transaction volume was recorded as 29 million ton in 2009 experiencing 26% decrease compared to previous year. From the economic perspective, 44 % decrease was observed due to the decrease in prices. Transaction volume of the paddy recessed from USD 15.6 million to USD 8.7 million.

The reason for rice price increase experienced at the end of 2009 was the news about India's import demand after a long time. On the other hand, large procurements of Philippines and Vietnam created speculations of shrinkage in the stocks. As the countries did not wish to repeat the experience of previous year and the markets tended to make stocks. The price increase of rice towards the end of 2009 resulted from respective news.





6

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## 7. ANNEXES

### 7.1. Statement

Explanations of TSA on the definitions and concepts referred in tables are given below (TSA 2011).

**Market Year:** Refers to the period starting with harvest and/or release of a grain in the market and ending with the harvest period next year.

**Domestic Use:** refers to sum of food consumption, feed, seed, industrial use and marketing loss within the reference period.

Domestic Use = Seed + Feed + Industrial Use + Processed Part + Marketing Losses + Consumption (as Food)

**Consumption (As Food):** Refers to the quantity of the product supplied during reference period for human consumption within the country in any form (processed or unprocessed). For the calculation purposes, the consumption was obtained as a remainder value.

**Utilization as Seed:** Refers to raw material used to maintain the production cycle. Utilization as seed is forecasted through multiplying the cultivation area with the amount of seed sown per unit cultivation area.

**Consumption As Feed:** Refers to the quantities used as the raw material in feed production and/or directly used as feed. Quantities concerning consumption as feed are estimated based on the quantity information received from Ministry of Agriculture and Rural Affairs for three kinds of grains (barley, wheat and corn) used as raw materials for feed production.

**Market Losses:** Refers to the losses happened during handling, processing and storage after harvesting the crop. Market losses were generalized as a percentage for the whole country based on the losses and yield information received from Chambers of Trade in Ankara, Istanbul and Izmir which calculated respective quantities through researches.

**Industrial Use:** Refers to the quantities of the grain used in industry apart from food and feed purposes. The raw materials supplied to the food industry are considering under this title. Industrial use is not included in the tables as it is in negligible quantities for numerous products.

**Stock Change:** Refers to difference between the year end and new year starting stock values of the products. The stock change was used only for the calculations as it is difficult to estimate initial stock and year ending stock conditions of the products. Furthermore, stock values of the grains for which Turkish Grain Board and producer unions carry out supporting procurements were used as stock change.

**Consumption Per Capita:** Refers to the rate of consumption in a particular time to the population.

$$\text{Consumption Per Capita} = \frac{\text{Consumption}}{\text{Population}}$$



The calculation method provides an average value for consumption of a single person during the reference period. In reality, there are changes according to the age, gender, income level, consumption habits, and season. Furthermore, as the statistics of the product balance tables cannot go beyond the overall trade, information on retail consumption and special consumption can not be estimated correctly.

The population information in official statistics were taken into consideration for calculation of consumption per capita. Following dates were taken into consideration for population estimates based on the marketing and calendar year.

Balance tables for the marketing year: December 31

Balance tables for calendar year: June 30

**Sufficiency Rate:** Refers to the rate of sufficiency of the usable production in a particular location (local production) for local consumption or countrywide consumption (food, feed, industrial usage). Considering product balance tables, the sufficiency rate provides a percentage showing sufficiency of the usable yield amount for the domestic requirement.

$$\text{Sufficiency Rate} = \frac{\text{Usable Yield} \times 100}{\text{Domestic Use}}$$

If the conclusion of the equation is lower than 100, it means that the domestic production cannot meet the domestic consumption needs and if the conclusion is higher than 100, it means that the domestic production exceeds the domestic needs which creates exportable or storable quantities.



